



Legislation Details

File #: 20-27 **Version:** 2 **Name:**
Type: Other Bids, Contracts, **Status:** Agenda Ready
Procurements
File created: 12/8/2020 **In control:** City Council
On agenda: 12/15/2020 **Final action:**
Title: The linkage to the Strategic Plan is subsection 4.2 Create innovative recreational, educational and cultural programs.

Award Summary:

Discussion and action on the award of Solicitation 2020-680R Civic, Convention Center and Tourism Services to SMG, for an initial term of three (3) years for an estimated amount of \$2,250,000.00. The award also includes two (2), two (2) year options for an estimated amount of \$3,600,000.00. The total value of the contract including the initial term plus options is seven (7) years for an estimated \$5,850,000.00. The award of this contract will provide management and operation of the civic, tourism services and convention center portfolio.

Contract Variance:

The difference in cost, based on the comparison from previous contract, is as follows: Annual base fee for the services under this contract increased by 15%. Increase is based on the Operation of Water Parks added service to this contract.

Department:	Quality of Life Portfolio
Award to:	SMG West Conshohocken, PA
Item(s):	ALL
Initial Term:	3 years
Option to Extend:	Two (2), two (2) year terms
Annual Estimated Award:	\$700,000.00 (Year 1) \$750,000.00 (Year 2) \$800,000.00 (Year 3)
Initial Term Estimated Award:	\$2,250,000.00 (3 years)
Option Estimated Amount:	\$1,800,000.00 (Option Term 1, 2 years) \$1,800,000.00 (Option Term 2, 2 years)
Total Estimated Award:	\$5,850,000.00 (7 years)
Account No.:	999-2321-99999-521160
Funding Source:	Management Consulting Services
District(s):	All

This is a Request for Proposal, service contract.

The Purchasing and Strategic Sourcing department and Quality of Life Portfolio recommend award as indicated to SMG, the sole offeror for these services.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

Sponsors:

Indexes: Goal 4

Code sections:

Attachments: 1. Item 24-ASM Award V2 12-15-20, 2. 12152024 20-27 Award of Solicitation 2020-680R

Date	Ver.	Action By	Action	Result
12/15/2020	2	City Council		