



Legislation Details

File #: 20-23 **Version:** 1 **Name:**

Type: Other Bids, Contracts, Procurements **Status:** Agenda Ready

File created: 12/8/2020 **In control:** City Council

On agenda: 12/15/2020 **Final action:**

Title: The linkage to the Strategic Plan is subsection 6.4: Implement leading-edge practices for achieving quality and performance excellence.

Award Summary:

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to Quality Texas Foundation, the sole source provider of trainings based on the Baldrige Excellence Framework for a three (3) year term in the estimated amount of up to \$300,000 with the stipulation that the vendor provides an updated sole source letter and affidavit each year. This contract will allow for trainings/learning events that focus on advancing our organizational maturity in the seven performance excellence criteria, supporting our workforce development and ongoing continuous improvement work.

Contract Variance:

The difference in price, based on the comparison from catalog prices and negotiated prices is as follows: catalog price \$750.00 - \$800.00 per person; negotiated prices \$350.00 - \$700.00 per person, which translates to discounts ranging from 6.67% to 56.25%. Example: Leadership training for The 500 - negotiated price is \$350.00 per person, which represents a 53.33% decrease per person.

Department: City Manager
Award to: Quality Texas Foundation
Georgetown, TX
Initial Terms: 3 Years
Annual Estimated Award: \$100,000.00
Total Estimated Award: \$300,000.00
Account No.: 209-1000-14030-544120-P1410
Funding Source: Seminars Continuing Education
District(s): All
Reference: 2021-0643

This is a Sole Source, service contract.

The Purchasing & Strategic Sourcing and the City Manager departments recommend award as Quality Texas Foundation the sole source provider for this service.

In addition, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents necessary to effectuate this award.

Sponsors:

Indexes: Goal 6

Code sections:

Attachments: 1. 12152025 20-23 Purchase Order to Quality Texas Foundation

| Date | Ver. | Action By | Action | Result |
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12/15/2020 1 City Council