



### Legislation Details

**File #:** 22-1226      **Version:** 1      **Name:**  
**Type:** Request for Proposals      **Status:** Agenda Ready  
**File created:** 9/19/2022      **In control:** City Council  
**On agenda:** 9/27/2022      **Final action:**  
**Title:** The linkage to the Strategic Plan is subsection: 1.4 - Grow the core business of air transportation.

**Award Summary:**

The award of Solicitation No. 2022-0245R Air Service Development Consulting Services to InterVISTAS Consulting, Inc. for an initial term of three (3) years for a total initial estimated award of \$225,000.00. The award also includes a two (2) year option for an estimated amount of \$150,000.00. The total value of the contract is, including the initial term plus the option for a total of five (5) years, for an estimated amount of \$375,000.00.

**Contract Variance:**

The difference based in comparison to the previous contract is as follows: An increase of \$75,000.00 for the initial term, which represents a 25% increase due to market conditions and inflation.

Department: El Paso International Airport  
Award to: InterVISTAS Consulting, Inc.  
Washington, DC  
Initial Term: 3 Years  
Option: 2 Years  
Initial Term Estimated Award: \$ 225,000.00 (3 years)  
Option Term Estimated Award: \$ 150,000.00 (2 years)  
Total Estimated Award: \$ 375,000.00 (5 years)  
Account No.: 521160-562-3000-62030  
Funding Source: Airport Enterprise Funds  
District(s): All

This is a Request for Proposal, service contract.

The Purchasing & Strategic Sourcing and the El Paso International Airport Departments recommend award as indicated InterVISTAS Consulting, Inc. the highest ranked proposer for this procurement. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. 2022-0245R Packet 1, 2. CC 14 - Air Service Development Consulting Services

Date	Ver.	Action By	Action	Result
9/27/2022	1	City Council		