



## Legislation Details (With Text)

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**File #:** 20-27      **Version:** 2      **Name:**  
**Type:** Other Bids, Contracts,      **Status:** Agenda Ready  
Procurements  
**File created:** 12/8/2020      **In control:** City Council  
**On agenda:** 12/15/2020      **Final action:**  
**Title:** The linkage to the Strategic Plan is subsection 4.2 Create innovative recreational, educational and cultural programs.

**Award Summary:**

Discussion and action on the award of Solicitation 2020-680R Civic, Convention Center and Tourism Services to SMG, for an initial term of three (3) years for an estimated amount of \$2,250,000.00. The award also includes two (2), two (2) year options for an estimated amount of \$3,600,000.00. The total value of the contract including the initial term plus options is seven (7) years for an estimated \$5,850,000.00. The award of this contract will provide management and operation of the civic, tourism services and convention center portfolio.

**Contract Variance:**

The difference in cost, based on the comparison from previous contract, is as follows: Annual base fee for the services under this contract increased by 15%. Increase is based on the Operation of Water Parks added service to this contract.

**Department:** Quality of Life Portfolio  
**Award to:** SMG  
West Conshohocken, PA  
**Item(s):** ALL  
**Initial Term:** 3 years  
**Option to Extend:** Two (2), two (2) year terms  
**Annual Estimated Award:** \$700,000.00 (Year 1)  
\$750,000.00 (Year 2)  
\$800,000.00 (Year 3)  
**Initial Term Estimated Award:** \$2,250,000.00 (3 years)  
**Option Estimated Amount:** \$1,800,000.00 (Option Term 1, 2 years)  
\$1,800,000.00 (Option Term 2, 2 years)  
**Total Estimated Award:** \$5,850,000.00 (7 years)  
**Account No.:** 999-2321-99999-521160  
**Funding Source:** Management Consulting Services  
**District(s):** All

This is a Request for Proposal, service contract.

The Purchasing and Strategic Sourcing department and Quality of Life Portfolio recommend award as indicated to SMG, the sole offeror for these services.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

**Sponsors:**

**Indexes:** Goal 4

**Code sections:**

Attachments: 1. Item 24-ASM Award V2 12-15-20, 2. 12152024 20-27 Award of Solicitation 2020-680R

Date	Ver.	Action By	Action	Result
12/15/2020	2	City Council		

## CITY OF EL PASO, TEXAS AGENDA ITEM SUMMARY FORM

**All Districts**

City Manager's Office, Tracey Jerome, (915) 212-1783  
Purchasing and Strategic Sourcing, Bruce D. Collins, (915) 212-1181

**PUBLIC HEARING DATE:** Click or tap to enter a date.

**STRATEGIC GOAL:**

**Goal 4 - Enhance El Paso's Quality of Life through Recreational, Cultural and Educational Environments**

**SUBGOAL:** Choose an item.

**SUBJECT:**

*APPROVE a Resolution / Ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.*

The linkage to the Strategic Plan is subsection 4.2 Create innovative recreational, educational and cultural programs.

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**BACKGROUND / DISCUSSION:**

*Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?*

Click or tap here to enter text.

**PRIOR COUNCIL ACTION:**

*Has the Council previously considered this item or a closely related one?*

Click or tap here to enter text.

**AMOUNT AND SOURCE OF FUNDING:**

*How will this item be funded? Has the item been budgeted? If so, identify funding source by amount numbers and description of account. Does it require a budget transfer?*

Click or tap here to enter text.

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**Department Head:**

***If Agenda Item Summary Form is initiated by Purchasing, client department should sign also***