DATE: March 23, 2	2021		
TO: City Clerk			
FROM: Mayor Osca	r Leeser		
ADDRESS: 300 N. Ca	mpbell, 2 <sup>nd</sup> Floor	TELEPHONE _	(915) 212-0021
Please place the following	g item on the (Check one):	CONSENT X	REGULAR
Agenda for the Council M	Meeting of March 30, 20	21	
Item should read as follow	ws: Re-appointment of Shar	ne Mercer to the Historic Landma	ark Commission
BOARD C	OMMITTEE/COMMIS	SION APPOINTMENT/	REAPPOINTMENT FORM
NAME OF BOARD/COM	MITTEE/COMMISSION:	Historic Landmark Comm	iission
NOMINATED BY: Oso	car Leeser		DISTRICT: Mayor
NAME OF APPOINTEE	Shane Mercer	<b>ON 10 10 10</b>	
E-MAIL ADDRESS:		(Please verify correct spelling of name)	
BUSINESS ADDRESS:			
CITY:			PHONE:
			PHONE: N/A
IF SO, PLEASE PROVII APPOINTEE: HAS APPOINTEE BEEN PROVIDE NAMES AND	DE HIS OR HER NAME,  N A MEMBER OF OTHE  D DATES:		LATIONSHIP TO THE PROPOSED SSIONS/COMMITTES? IF SO, PLEASE
WHO WAS THE LAST PERSON TO HAVE HELD T NAME OF INCUMBENT:		THIS POSITION BEFORE IT Shane Mercer	BECAME VACANT?
EXPIRATION DATE OF INCUMBENT:		3/13/2021	
REASON PERSON IS NO	LONGER IN OFFICE (CH	RESIG	IRED: x GNED OVED
DATE OF APPOINTMENT:		3/30/2021	
TERM BEGINS ON:		3/14/2021	
EXPIRATION DATE OF NEW APPOINTEE:		3/13/2023	
PLEASE CHECK ONE OF THE FOLLOWING:		1 <sup>st</sup> TERM:	
		2 <sup>nd</sup> TERM:	X
		UNEXPIRED TERM:	

# **Shane Mercer**

#### **SUMMARY**

A proven leader with extensive experience applying a unique mix of strategic analysis, operational management, personnel development and communication skills. Consistent high-performer with a record of extraordinary accomplishment. Enthusiastic team player with a strong work ethic and advanced problem-solving skills.

## **EDUCATION**

The University of Texas at El Paso. Master of Arts in Leadership Studies, 2019. (4.0 GPA)

United States Military Academy at West Point, NY. Bachelor of Science in History, 2005. (Four-year Golf Letterman)

### PROFESSIONAL HIGHLIGHTS

#### ELLIGO HEALTH RESEARCH

# Director, Healthcare Partnerships, El Paso, TX

July 2019 - Present

- Generated four additional research partners, expanding Elligo's network to include tens of thousands of new patients and 16 new Principal Investigators in less than 130 days with the company.
- Developed cross-functional relationships and integrated new processes with Feasibility to significantly improve reporting timelines and increase the amount of awarded studies.
- Conducts relationship building and business development activities for the western United States and Canada to expand the company's network of research partners through detailed marketing, presentations and outreach strategies.
- Develops a thorough understanding of regional business conditions and participants relating to the industry, potential partners, competition, and relevant business trends.
- Builds and maintains strong relationships to initiate contact with healthcare providers and key staff to engage research partners, source needs, and recommend service solutions.
- Establishes and maintains strong long-term relationships with physicians and healthcare facility administrators across the western United States and Canada.
- Creates collaborative work with physicians and practice administrators in identifying, initiating, establishing, maintaining, and improving physician and practice relationships.

## ECM INTERNATIONAL, INC.

#### Senior Project Manager, El Paso, TX

July 2017 – July 2019

- Managed three programs and eight capital projects for a large regional utility client with a total capital budget in excess of \$32M.
- Led over 30 professionals across all project phases and disciplines to include land and right-of-way acquisition, regulatory compliance, engineering design, material procurement, construction and project closeout.
- Implemented metric-based processes to track and report the status of engineering design deliverables, provide detailed budget analysis and identified efficiencies to deliver all projects on time and on budget.
- Developed standardized reporting and scheduling procedures that facilitated timely and informed decisions among executive management and key stakeholders to significantly reduce project timelines.
- Integrated efforts across the various functional departments to include engineering, procurement, budget and accounting, facilities, land management, legal, governmental affairs, environmental and public relations.

## UNITED STATES ARMY: Major – Air Defense Artillery

#### Senior Operations Officer, Fort Bliss, TX

July 2015 - July 2017

- Developed plans and supervised all operations for an organization consisting of 2,800 personnel simultaneously deployed to multiple locations across the globe.
- Selected out of 22 peers within the brigade to serve as the third-in-charge of the organization behind the commander and deputy commander due to proven success planning and managing complex operations.

# **Shane Mercer**

- Advised the commander and deputy commander daily on all operational activity across the globally dispersed organization to include personnel management and logistical support decisions.
- Developed and executed a comprehensive plan that enabled the organization to recapitalize \$70M worth of equipment and execute new equipment training for 640 personnel.

#### Sensor Management Team Lead, Hickam AFB, HI

February 2012 – June 2014

- Led a team of 23 personnel to control a system of radars that serve as the shield against ballistic missile threats from the Asia/Pacific region.
- Developed and coordinated a maintenance plan for \$380M worth of sensors across the army, navy and air force that increased monthly radar coverage by 5% while saving millions in taxpayer dollars.
- Led a team of 8 personnel to design and execute tactics, techniques and procedures during Flight Test Operational 01, demonstrating new and previously untested capabilities of the forward-based AN/TPY-2 radar system.
- Redesigned tactical procedures and operational plans in the Pacific region and regularly briefed General Officers and senior civilian leadership on emerging radar capabilities and threats.

## Battery Commander, Fort Sill, OK

October 2010 - July 2011

- Led a team of 145 personnel who were responsible for maintaining property accountability and operational readiness of \$48M worth of tactical equipment.
- Supervised the transfer of \$8M in equipment to another organization with zero property lost.
- Met the Commanding General's priority of 100% excess property turn-in by executing turn-in of \$1.4M in 90 days.
- Rated #1 of 21 peer commanders.

## Company Commander, Isa Air Base, Bahrain

May 2010 - October 2010

- Managed a maintenance company of 132 personnel and \$27M in property dispersed across two countries providing direct maintenance support to multiple air defense firing units.
- Led the deployment of the company on a complex deployment in support of Operation Enduring Freedom to multiple locations with no injuries or property lost.
- Implemented a maintenance plan that improved operational readiness rates drastically across the theater.
- Rated #1 of 7 peer commanders deployed.

# Battery Commander, Suwon Air Base, Republic of Korea

**September 2008 – May 2010** 

- Transformed the most underperforming unit within the organization into the best within a period of five months.
- Maintained proper accountability and operational readiness of \$80M in equipment across two countries and three installations with no property lost.
- Led the battery to achieve the only Table XI certification of the eight firing batteries on the Korean Peninsula during the deployment.
- Rated #1 of 13 peer commanders deployed to the Rep. of Korea and selected as the MG Victor Hugo Award recipient.

### ADDITIONAL INFORMATION

- Serves on the El Paso Historic Landmark Commission (appointed March 2019)
- Selected by Humanities Texas to serve as El Paso Discussion Leader in the Veterans' Voices program (2019 2020)
- Serves as Asst. Professor of Military Science in the UTEP ROTC Department
- Graduate of the U.S. Army Command and General Staff College at Fort Leavenworth (2015)
- 1 of 4 Air Defense Captains promoted Below-the-Zone to Major of 63 eligible (2013)
- Distinguished Honor Graduate, Sensor Manager Leader Development Course (2012)
- Distinguished Honor Graduate and Patterson Award recipient, Air Defense Artillery Captain's Career Course (2011)
- 35<sup>th</sup> ADA Brigade Major General Victor Hugo Leadership Award recipient (2009)
- Maintains an active Top-Secret Security Clearance (TS/SCI)