DATE: <u>1.25.21</u>	
TO: City Clerk	
FROM: City Representative Cassandra Hernandez	
ADDRESS: 300 N. Campbell	TELEPHONE 915.212.0003
Please place the following item on the (Check one):	CONSENT X REGULAR
Agenda for the Council Meeting of 2.2.21 Appointment of Danny Perea to the El Paso Bond Overview Advisory Committee by	
Item should read as follows: <u>Representative Cassandra Hernandez, District #3</u>	
BOARD COMMITTEE/COMMISSION APPOINTMENT/REAPPOINTMENT FORM	
NAME OF BOARD/COMMITTEE/COMMISSION: El Paso Bond Overview Advisory Committee	
NOMINATED BY: City Representative Cassandra I	Hernandez DISTRICT: 3
NAME OF APPOINTEE Danny Perea	(Please verify correct spelling of name)
BUSINESS ADDRESS: N/A	
	MA PHONE: N/A
HOME ADDRESS: N/A	
CITY: <u>N/A</u> ST: <u>TX</u> Z	XIP: N/A PHONE: N/A
DOES THE PROPOSED APPOINTEE HAVE A RELATIVE WORKING FOR THE CITY? YES: NO _X IF SO, PLEASE PROVIDE HIS OR HER NAME, CITY POSITION AND RELATIONSHIP TO THE PROPOSED APPOINTEE: N/A HAS APPOINTEE BEEN A MEMBER OF OTHER CITY BOARDS/COMMISSIONS/COMMITTES? IF SO, PLEASE PROVIDE NAMES AND DATES: NO LIST ALL REAL ESTATE OWNED BY APPOINTEE IN EL PASO COUNTY (BY ADDRESS): N/A WHO WAS THE LAST PERSON TO HAVE HELD THIS POSITION BEFORE IT BECAME VACANT?	
NAME OF INCUMBENT:	Juan Hector Gil II
EXPIRATION DATE OF INCUMBENT:	12.31.20
REASON PERSON IS NO LONGER IN OFFICE (CHECK ONE): TERM EXPIRED: X RESIGNED REMOVED	
DATE OF APPOINTMENT:	2.2.21
TERM BEGINS ON :	1.1.21
EXPIRATION DATE OF NEW APPOINTEE:	12.31.24
PLEASE CHECK ONE OF THE FOLLOWING:	1 st TERM: X
	2 nd TERM:
	UNEXPIRED TERM:



PROFESSIONAL SUMMARY

I have 5+ yearsof experience in executive leadership positions. I possess and exhibit strong leadership skills, with steadfast resolve and personal integrity

I have a strong understanding of advanced business planning and regulatory issues with a solid grasp of data analysis and permance metrics. I am able to diagnose problems quickly coupled with foresight into potential hindrances and risk management liability.

SKILLS

- Fiscal oversight
- Operations oversight
- Business forecasting

- Long-range goal setting
- Business development
- Compliance management
- Strategic planning
- Decision making
- Written communication

February 2006 - Current

EXPERIENCE

Chief Operating Officer

Tropicana Properties | El Paso, TX

tandem with the CEO

- Collaborate with the CEO in setting and driving organizational vision, operational strategy, and hiring needs
- Translate strategy into actionable goals for performance and growth helping to implement organization-wide goal setting, performance management, and annual operating planning
- Oversee company operations and employee productivity, building a highly inclusive culture ensuring team members thrive and organizational outcomes are met
- Ensure effective recruiting, onboarding, professional development, performance management, and retention
- · Adhere to company, federal, state, and local business requirements, enforcing compliance and taking action when necessary
- Analyze internal operations and identify areas of process enhancement Develop actionable business strategies and plans that ensure alignment with short-term and long-term objectives developed in
- Directly oversee operations, HR, and accounting, and partner with the CEO on sales management to budget for sufficient investment capital to achieve growth targets over the near term

Aggressively manage expenses to ensure the company achieves financial targets relative to profitability

- Monitor performance with tracking and establish corrective measures as needed, and prepare detailed reports, both current and forecasting
- Accomplished numerous short- and long-term goals with successful alignment of business strategies.
- Maximized profits with enhanced financial controls and business development programs.
- Fostered positive relationships with industry partners, leveraging connections to implement strategic plans.

- Transformed internal structure to meet changing operational demands.
- Organized and approved promotional campaigns.

EDUCATION

Business Management UTEP, El Paso, TX

VOLUNTEER

Next Gen Chairman

EPAA | El Paso, TX

May 2019 - Current

- Spearheaded and launched Next Gen EPAA organization from ground up, handling all facets of initial and ongoing operations.
- As Chairman of Next Gen EPAA, Iengage the next generation of multi-housing leaders by offering a platform to facilitate their career development with the goal of expanding EPAA.
- Increased Association's revenue by directing and coordinating innovative fundraising and Next Gen engagement strategies.
- Promoted organization to public with smooth and professional speeches.