

CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM

**DEPARTMENT:** Streets and Maintenance

**AGENDA DATE:** January 5, 2021

**CONTACT PERSON/PHONE:** Richard J. Bristol, Director, 915-212-7000  
Bruce D. Collins, Purchasing Director, 915-212-1181

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** NO. 7: Enhance and Maintain the City's Infrastructure Network

The linkage to the Strategic Plan is subsection 7.5 – Set one standard for infrastructure across the city.

**SUBJECT:**

Discussion and action on the award of Solicitation 2021-0077, Guardrails and Wooden Posts to Gordon's Specialties, Inc. dba G.S.I. Highway Products for a three (3) year term estimated award of \$713,400.00.

**BACKGROUND / DISCUSSION:**

The approval of this replacement contract would allow for the continual repair and/or replacement of Guard Rails and Wooden Posts damaged by vehicles throughout the City.

**SELECTION SUMMARY**

The Solicitation was advertised on October 13, 2020 and October 20, 2020. The solicitation was posted on the City website on October 13, 2020. The email (Purmail) notification was sent out on October 15, 2020. There were a total of thirty-nine (39) viewers online; one (1) bid was received; none from local suppliers. An inadequate competition survey was conducted.

**CONTRACT VARIANCE PREVIOUS CONTRACT:**

The difference in cost, based on comparison to the previous contract is as follows: An increase of \$213,510.00 for the initial term, which represents a 42.7 % increase, due to increases in pricing and additional quantities.

**PROTEST**

No protest received for this requirement.

**COUNCIL REPRESENTATIVE BRIEFING:**

Was a briefing provided?  Yes or  No

If yes, select the applicable districts.

- District 1
- District 2
- District 3
- District 4
- District 5
- District 6
- District 7
- District 8
- All Districts

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$ 713,400.00  
Account No.: 532-32120-532030-1000-P3210  
Funding Source: General Fund – Public Accesses Maintenance & Repair

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
\_\_\_\_\_

**COUNCIL PROJECT FORM  
(LOW BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR AGENDA** (under **BIDS**) for the Council Meeting of **JANUARY 5, 2021**.

**STRATEGIC GOAL: NO. 7 Enhance and Sustain El Paso’s Infrastructure Network**

The linkage to the Strategic Plan is subsection 7.5 – Set on standard for infrastructure across the city.

**Award Summary:**

Discussion and action on the award of Solicitation No. 2021-0077 Guardrails and Wooden Posts to Gordon’s Specialties, Inc. dba G.S.I. Highway Products for an initial three (3) years for an estimated amount of \$713,400.00. The award of this contract will allow for the continual repair and/or replacement of Guard Rails and Wooden Posts damaged by vehicles throughout the City.

**Contract Variance:**

The difference in cost, based on comparison from previous contract is as follows: An increase of \$213,510.00 for the initial term, which represents a 42.7% increase, due to increases in pricing and additional quantities.

Department:	Streets and Maintenance
Award to:	Gordon’s Specialties, Inc. dba G.S.I. Highway Products Hutchins, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	None
Annual Estimated Award:	\$237,800.00
Total Estimated Award:	\$713,400.00 (3 years)
Account No.:	532-32120-532030-1000-P3210
Funding Source:	General Fund – Public Accesses Maintenance & Repair
District(s):	All

This is a low bid, unit price contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Gordon’s Specialties, Inc. dba G.S.I. Highway Products, the lowest responsive, responsible bidder.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



# CITY OF EL PASO BID TABULATION FORM



**Project Name: Guardrails and Wooden Posts**  
**Bid Opening Date: November 18, 2020**

**Solicitation #: 2021-0077**  
**Department: Streets and Maintenance**

			Gordon's Specialties Inc dba GSI Highway Products Hutchins, TX								
GROUP I - GUARDRAILS											
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY (A)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)
1.	Galvanized Guardrail 12'6" Panels	250	\$118.00	\$29,500.00	\$88,500.00						
2.	Galvanized Guardrail 25' Panels	150	\$235.00	\$35,250.00	\$105,750.00						
3.	Guardrail Bolts w/Nuts 5/8" x 2" (15.88mm x 50mm)	2,000	\$1.75	\$3,500.00	\$10,500.00						
4.	Guardrail Bolts w/Nuts 5/8" x 10" (15.88mm x 255mm)	2,000	\$3.25	\$6,500.00	\$19,500.00						
5.	Guardrail Flared End Panels	100	\$50.00	\$5,000.00	\$15,000.00						
6.	Guardrail Buffer End Panels	100	\$50.00	\$5,000.00	\$15,000.00						
<b>3-YR GRAND TOTAL ITEMS (1-6)</b>						<b>\$254,250.00</b>					

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY:   /s/    
 DATE:   11/24/2020



## CITY OF EL PASO BID TABULATION FORM



**Project Name: Guardrails and Wooden Posts**  
**Bid Opening Date: November 18, 2020**

**Solicitation #: 2021-0077**  
**Department: Streets and Maintenance**

			Gordon's Specialties Inc dba GSI Highway Products Hutchins, TX								
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY (A)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)
GROUP II – WOODEN POSTS											
1.	7" X 6'3" Wooden Post w/ one Bolt Hole	600	\$27.00	\$16,200.00	\$48,600.00						
<b>3-YR GRAND TOTAL</b>					<b>\$48,600.00</b>						

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 BID TABULATION FORM**



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 Bid Opening Date: November 18, 2020**

**Solicitation #: 2021-0077  
 Department: Streets and Maintenance**

			Gordon's Specialties Inc dba GSI Highway Products Hutchins, TX								
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY (A)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YR TOTAL (D)
<b>GROUP III – SPECIALTY ATTENUATORS</b>											
1.	Energy Absorbing System	10	\$19,995.00	\$199,950.00	\$599,850.00						
2.	End Terminals	10	\$3,785.00	\$37,850.00	\$113,550.00						
<b>3-YR GRAND TOTAL</b>					\$713,400.00						

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	<b>Gordon's Specialties Inc dba GSI</b> <b>Highway Products</b> <b>Hutchins, TX</b>		
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>			
<p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:</p>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<p><b>BIDDER'S PROMISED DELIVERY:</b></p> <p>Within ___ consecutive calendar days</p>	<p>14</p>		
<p>Within ___ hours or overnight after receipt of verbal order in cases of emergency.</p>	<p>2</p>		
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.</p>			
<p><b>BIDS SOLICITED: 6    LOCAL BIDS SOLICITED: 0    BIDS RECEIVED: 1    LOCAL BIDS RECEIVED: 0    NO BID: 0</b></p>			

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APPROVED BY:   /  s/    
 DATE:   11/24/2020

SOLICITATION 2021-0077 BIDDERS LIST

Gordon's Specialties Inc. dba  
G.S.I. Highway Products Inc.  
720 W. Wintergreen Rd.  
Hutchins, TX 75141  
payton@gsihighway.com

Gregory Highway  
4100 13<sup>th</sup> St. SW  
Canton, OH 44710  
George Eicher  
geicher@gregorycorp.com  
855 936 1975

Highway Specialties Inc.  
2050 S. Pine Barren Rd.  
McDavid, FL 32568

850 256-3397

Ideal  
2525 Clark St.  
Detroit, MI 48209  
[info@idealshield.com](mailto:info@idealshield.com)  
866 825 8659

Coral Sales Co.  
P.O. Box 22385  
Portland, OR 97269

800 538 7245

Southeast Highway Guardrail &  
Attenuators, LLC  
7760 Hooper Rd.  
West Palm Beach, FL 33411  
561 792-0040