

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**AGENDA DATE:** April 23, 2024

**PUBLIC HEARING DATE:** NA

**CONTACT PERSON(S) NAME AND PHONE NUMBER:**

Peter Pacillas, Chief, Police Department, (915) 212-4305  
K. Nicole Cote, Managing Director, Purchasing & Strategic Sourcing, (915)  
212-1092

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** 2 – Set the Standard for a Safe and Secure City

**SUBGOAL:** 2.3 – Increase public safety operational efficiency

**SUBJECT:**

Discussion and action on the award of solicitation 2023-0278R Prisoner Transport Security to Universal Protection Service, LP dba Allied Universal Security Services for a three (3) year term for an estimated amount of \$5,644,812.33. The award also includes a two (2) year option for an estimated amount of \$4,009,896.22. The total value of the contract is, including the initial term plus the option, for a total of five (5) years, for an estimated amount of \$9,654,708.55. This contract will provide prisoner booking, transportation, and watch services for the El Paso Police Department.

**BACKGROUND / DISCUSSION:**

The Prisoner processing and transportation duties are normally performed by on-duty sworn officers, but outsourcing for services allows officers to return much sooner to patrol duties and/or functions requiring sworn officers.

**SELECTION SUMMARY:**

Solicitation was advertised on April 25, 2023 and May 2, 2023. The solicitation was posted on City website on April 25, 2023. There were a total of nineteen (19) viewers online; two (2) proposals were received, non being local. An inadequate competition survey was conducted.

**CONTRACT VARIANCE:**

The difference based in comparison to the previous contract is as follows: An increase of \$312,123.31 annually, which represents a 19.89%, increase due to the current market conditions.

**PROTEST**

No protest received for this requirement.

**PRIOR COUNCIL ACTION:**

NA

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$5,644,812.33

Funding Source: 321 – 521150 – 1000 – 21100

Account: General Fund

**HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED?**  X  YES   NO

**PRIMARY DEPARTMENT:** Police

**SECONDARY DEPARTMENT:** Purchasing & Strategic Sourcing

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\*\*\*\*\***REQUIRED AUTHORIZATION**\*\*\*\*\*

**DEPARTMENT HEAD:**



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Peter Pacillas, Chief, Police Department

Project Form  
Request for Proposals

\*\*\*\*\*Posting Language Below\*\*\*\*\*

Please place the following item on the Regular Agenda for the City Council Meeting of April 23, 2024.

Strategic Goal 2 – Set the Standard for a Safe and Secure City

The linkage to the Strategic Plan is subsection: 2.3 – Increase public safety operational efficiency

**Award Summary:**

Discussion and action on the award of solicitation 2023-0278R Prisoner Transport Security to Universal Protection Service, LP dba Allied Universal Security Services for a three (3) year term for an estimated amount of \$5,644,812.33. The award also includes a two (2) year option for an estimated amount of \$4,009,896.22. The total value of the contract is, including the initial term plus the option, for a total of five (5) years, for an estimated amount of \$9,654,708.55. This contract will provide prisoner booking, transportation, and watch services for the El Paso Police Department.

**Contract Variance:**

The difference based in comparison to the previous contract is as follows: An increase of \$312,123.31 annually, which represents a 19.89%, increase due to the current market conditions.

Department:	Police
Award to:	Universal Protection Service, LP dba Allied Universal Security Services
City & State:	Pasadena, CA
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$1,881,604.11
Initial Term Estimated Award:	\$5,644,812.33
Option Term Estimated Award:	\$4,009,896.22
Total Estimated Award	\$9,654,708.55
Account(s)	321 – 521150 – 1000 – 21100
Funding Source(s):	General Funds
District(s):	All

This was a Request for Proposals Procurement – service contract.

The Purchasing & Strategic Sourcing Department and Police Department recommend award as indicated to Universal Protection Service, LP dba Allied Universal Security Services the highest ranked bidder based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

## CITY OF EL PASO RFP SCORESHEET

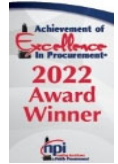
PROJECT: 2023-0278R Prisoner Transport Security

*Evaluation of Submittal*

		Universal Protection Service, LP dba Allied Universal Security Services  Pasadena, CA	Vets Securing America, Inc. dba Vets Securing America  San Antonio, TX
MAX POINTS			
<b>Factor A - Price</b>			
	<b>35</b>	\$ 14,767,653.41	\$ 14,927,867.94
		35.00	34.62
<b>Factor B - Experience – Comparable Contracts</b>			
	<b>30</b>	25.00	0.00
<b>Factor C - References</b>			
	<b>35</b>	11.67	0.00
<b>TOTAL SCORE</b>	<b>100</b>	<b>71.67</b>	<b>34.62</b>
<b>Rank</b>		<b>1</b>	<b>2</b>



# CITY OF EL PASO REQUEST FOR PROPOSALS TABULATION FORM



Solicitation Title: Prisoner Transport Security

Solicitation #: 2023-0278R

Due Date: July 5, 2023

Department: Police Department

BIDDER'S NAME:	LOCATION:	AMENDMENT(S) ACKNOWLEDGED:
Univiersal Protection Service, LP dba Allied Universal Security Services	Pasadena, CA	Yes
Vets Securing America, Inc. dba Vets Securing America	San Antonio, TX	Yes
RFPs SOLICITED: 398 LOCAL RFPs SOLICITED: 148 RFPs RECEIVED: 2 LOCAL RFPs RECEIVED: 0 NO BIDS: 13		

NOTE: The information contained in this RFP tabulation is for information only and does not constitute actual award/execution of contract.

Approved: \_\_\_\_\_/s/\_\_\_\_\_

Date: 7/10/2023 \_\_\_\_\_

**2023-0278R Prisoner Transport Security  
Viewer's List**

No.	<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>City</u>	<u>State</u>
1	Paso-Tex Industries LLC	06/19/2023	No Bid	El Paso	TX
2	UNIK-TECH LLC	05/10/2023	No Bid	EL PASO	TX
3	WOFFORD TRUCK PARTS (TE EL PASO,LLC)	04/27/2023	No Bid	EL PASO	TX
4	DYER CYCLE	04/25/2023	No Bid	El Paso	TX
5	Casillas Signs Shop (Casillas Group Inc)	04/25/2023	No Bid	El Paso	TX
6	Longhorn Distributing (Loren Hodges & Son's Inc.)	04/25/2023	No Bid	El Paso	TX
7	Mean Clean LLC		Viewed	El Paso	TX
8	Pronto Body Shop		Viewed	El Paso	TX
9	Securityguard915 LLC		Viewed	El Paso	TX
10	Signal 88 Security of El Paso (Woody Family Enterprises, LLC)		Viewed	El Paso	TX
11	CounterTrade Products, Inc.	04/25/2023	No Bid	ARVADA	CO
12	Bound Tree Medical, LLC	04/25/2023	No Bid	Chicago	IL
13	Sunset Survival & First Aid Inc	04/25/2023	No Bid	Huntington Beach	CA
14	All Aboard America!	04/25/2023	No Bid	Mesa	AZ
15	Group Travel Consultants, Inc	05/22/2023	No Bid	Orlando	FL
16	Vets Securing America, Inc (Vets Securing America)	07/05/2023	Submitted	San Antonio	TX
17	Universal Protection Service, LP dba Allied Universal Security Services	07/03/2023	Submitted	Santa Ana	CA
18	Arnold Machine, Inc.	05/25/2023	No Bid	Tiffin	OH
19	Unipak Corp.	05/23/2023	No Bid	West Long Branch	NJ