



## STRATEGIC PLAN Goal 1: CULTIVATE AN ENVIRONMENT CONDUCIVE TO STRONG, ECONOMIC **DEVELOPMENT**

1.7.2: Define workforce needs and activate resources and local talent.

networks in support of the environmental/creative economy leveraging El Paso's robust educational

## **AGENDA**

## **EDA Recompete Phase II**

- Grant Overview
- **II.** Recompete Timeline
- **III.** Recompete Network Program
- **IV.** Council Action



## **Council Action**

A Resolution that the City Manager, or designee, be authorized to sign a grant application to the U.S. Economic Development Administration FY 2023 Distressed Area Recompete Pilot Program Phase 2 for the El Paso Recompete Network program for grant funding for job training, placement, and assistance within the City of El Paso; and be authorized to sign all documents necessary to submit the grant application and necessary to accept and implement any resulting grant. No matching funds are required for this grant.





### **Grant Overview**

**Total grant request: \$50M** 

Cost-share: \$0

Deadline: April 25, 2024

The City of El Paso is a finalist (22 out of 565) for the EDA Recompete Pilot Program: Phase 2. EDA will select 4-8 finalists for funding in the summer of 2024.

#### **Scope of Work Summary:**

- Training for prime-age workers (24-55)
- Securing hiring commitments and job placement
- Providing wraparound services for participants

#### **Benefits to El Paso**

- Supporting historically disadvantaged communities
- Retaining talent, including veterans
- Supporting businesses with technical assistance





# Recompete Timeline





# Recompete Network Program







### **Training**

- Aerospace
- Defense
- Manufacturing
- IT and AI
- Healthcare Tech
- Cybersecurity
- Intelligent Infrastructure

## Job Creation & Placement

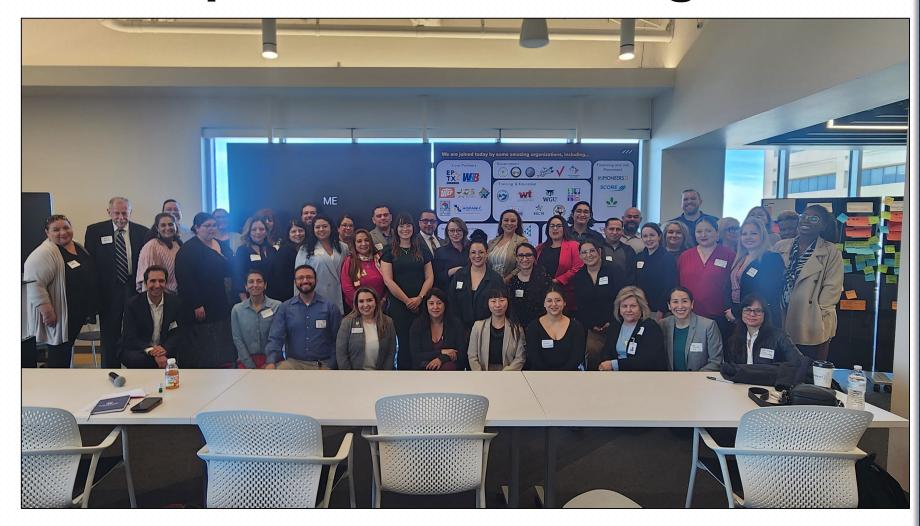
- City of El Paso
- Workforce Solutions Borderplex
- Community Partners and NGOs

## Wraparound Services

- Childcare
- Housing
- Transportation
- Access to existing social programs



# Recompete Network Program





# Recompete Network Program



























### **Wraparound Services**













### Stakeholder Outreach

Project Website: www.ElPasoRecompete.org

Recompete Video: <a href="https://youtu.be/\_2NaXTB-nUw?feature=shared">https://youtu.be/\_2NaXTB-nUw?feature=shared</a>

#### **Stakeholder Outreach Activities:**

- Entrepreneurial Support Organization quarterly meeting (Jan 24, 2024)
- State of the Workforce event (Feb 21, 2024)
- 60+ Recompete Network Meeting (March 5, 2024)
- She Means Business event (March 7, 2024)
- Raise a Glass to El Paso event (March 27, 2024)
- Partner business networks and events
- El Paso Neighborhood Coalition (EPNC)
- City of El Paso business database
- Workforce Solutions Borderplex participant database
- Fort Bliss Spouses Association (FBSA)
- Promotoras networks





### El Paso Recompete Network Logic Model

#### Recruitment

Partner: WSB
w/ support of
United Way,
Project Vida,
Kelly Center
Role: Community
engagement and
recruiting

#### **Entry-Level Training (CP1)**

Partner: UTEP Aerospace Center Role: Staff and deliver Aerospace & Defense curriculum

Entry-Level Training (CP1)
Partner: FabLab + Microsoft

Role: Staff and deliver IT / Digital curriculum

Entry-Level Training (CP1)
Partners: City, WSB

Role: Staff and deliver intelligence infrastructure & health tech curriculum

**Equitable, Needs-Based Wraparound Services (CP3)** 

Partner: WSB

**Upskilling for existing employees Partners: TBC (existing programs)** 

Role: Own and deliver content- or business-specific courses

Placement (CP2)

Partner: WSB, w/ support from UTEP, FabLab+Microsoft, El Paso Chamber, Hispanic Chamber

Role: Place grads into jobs

**Higher Education** 

2-year Degree

4-year University Degree

University MS / PhD

Higher-Ed Certificates Pathway Partners: Community Colleges, Universities

**Employer Upskilling Pathway** *Partners: El Paso Chamber, Employers* 



Good Jobs (CP2)

Partner: City w/ support from El Paso Chamber, Hispanic Chamber, Employers Role:Share updated

Role:Share updated job commitments, high-demand jobs & skills

Support to
Employers
(CP2),
Partner: City
(BOSS) and
other partners
Role: Provide
Business
Development
Services

# **Grant Budget Proposal**

Component Project	Project Leads	Main Role	Proposed Budget
CP 1: Training	WSB	<ul> <li>Lead outreach &amp; recruitment of targeted population to training programs         Coordinate Career Navigators and Case Management to identify training         interests &amp; needs and any potential obstacles for program participants</li> <li>Intelligent infrastructure, healthcare, and other high-demand training</li> </ul>	\$10,000,000
	UTEP	<ul> <li>Work with WSB for training placements</li> <li>Staff and deliver A&amp;D curriculum (e.g. technician) training program Work with WSB for job placements</li> </ul>	\$12,000,000
	FabLab + Microsoft	<ul> <li>Work with WSB for training placements</li> <li>Staff and deliver IT curriculum for program participants</li> <li>Work with WSB for job placements</li> <li>Work with CoEP on IT infrastructure and job placement</li> </ul>	\$4,000,000
CP2: Job Placement & Business Development Services	City of El Paso	<ul> <li>Develop integrated system for tracking hiring commitments</li> <li>Provide business development services (BOSS)</li> <li>Hire Recompete Plan Coordinator and Project Management team</li> </ul>	\$7,000,000
	Community Partners	<ul> <li>Staff and implement mechanisms to place training grads into jobs</li> <li>Provide business development (existing programs)</li> <li>Engage businesses to secure get more hiring commitments</li> <li>Work with WSB on job placements</li> </ul>	\$7,000,000
CP3: Wraparound Services	WSB	<ul> <li>Provide participants with essential comprehensive wraparound services (wage stipends, child care, broadband access, soft skills training, etc)</li> <li>Contract with and manage partnerships with wrap around service providers (track metrics and evaluate performance)</li> </ul>	\$10,000,000
		Total	\$50,000,000



## **Grant Budget Proposal**

### **Budget set-asides:**

- \$5M for transitioning military members, veterans, dependents, and survivors (~600 participants)
- \$4M for intelligent infrastructure training (~150 participants)
- \$2.4M for City of El Paso PM team
- \$0.5M for Diversity, Equity, and Inclusion (DEI) third-party evaluation
- \$0.5M for data collection, tracking and reporting





## **Leveraging Local Resources**

- City of El Paso can be an employer under Recompete
- No cash match is required but leveraged resources are a competitive factor
- El Paso Recompete Network proposes utilizing existing programs and infrastructure, including:
  - \$40M Build Back Better grant
  - \$160M NSF Innovation Engines grant
  - \$15M EV Charging Stations grant
  - \$4.7M Pathway for Heroes grant (WSB Fort Bliss)
  - Innovation Factory
  - Advanced Manufacturing District
  - City of El Paso ARPA allocations
  - Business One Stop Shop (BOSS)
  - Broadband investments
  - City of El Paso libraries and recreation centers
  - UTEP and EPCC facilities





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### MISIÓN



Brindar servicios excepcionales para respaldar una vida y un lugar de alta calidad para nuestra comunidad

#### VISIÓN



Desarrollar una economía regional vibrante, vecindarios seguros y hermosos y oportunidades recreativas, culturales y educativas excepcionales impulsadas por un gobierno de alto desempeño

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VALORES

Integridad, Respeto, Excelencia, Responsabilidad, Personas