

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**AGENDA DATE:** March 26, 2024  
**PUBLIC HEARING DATE:** Not Applicable

**CONTACT PERSON(S) NAME AND PHONE NUMBER:**  
Richard J. Bristol, Streets & Maintenance Director, (915) 212-7000  
K. Nicole Cote, Managing Director, (915) 212-1092

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** No. 7 - Enhance and Sustain El Paso's Infrastructure Network

**SUBGOAL:** 7.2 Improve competitiveness through infrastructure improvements impacting the quality of life

**SUBJECT:**  
Discussion and action on the award of Solicitation 2024-0024 Security Services for City Parks to Night Eyes Protective Services, Inc. for an initial term of three (3) years for an estimated amount of \$337,896.00. The award also includes a two (2) year option for an estimated amount of \$225,264.00. The total amount of the contract, including the initial term plus the option for a total of five (5) years, is for an estimated amount of \$563,160.00.

**BACKGROUND / DISCUSSION:**  
The Streets and Maintenance Department - Parks Land Management Division has identified six park locations throughout the City that as a result of a high rate of vandalism, require security services. This is necessary in an attempt to curb unnecessary damages to playground equipment, restrooms and skate boarding designated areas to ensure the safety of the citizens while enjoying the parks.

**SELECTION SUMMARY:**  
Solicitation was advertised on November 21, 2023 and November 28, 2023. The solicitation was posted on City website on November 21, 2023. There were a total of twenty-six (26) viewers online; four (4) bids were received, three coming from local suppliers.

**CONTRACT VARIANCE:**  
N/A

**PROTEST**  
No protest received for this requirement.

**PRIOR COUNCIL ACTION:**  
N/A

**AMOUNT AND SOURCE OF FUNDING:**  
Amount: \$337,896.00  
Funding Source: General Fund  
Account: 451-1000 - 51295 - 522120 - P5120

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? ☒ YES ☐ NO

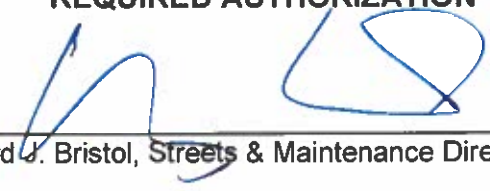
PRIMARY DEPARTMENT: Streets & Maintenance

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

DEPARTMENT HEAD:

  
Richard J. Bristol, Streets & Maintenance Director

3-4-24

Project Form  
Best Value Bid

\*\*\*\*\*Posting Language Below\*\*\*\*\*

Please place the following item on the Regular Agenda for the City Council Meeting of March 26, 2024.

Strategic Goal 7 – Enhance and Sustain El Paso’s Infrastructure Network

The linkage to the Strategic Plan is subsection: 7.2 Improve competitiveness through infrastructure improvements impacting the quality of life

**Award Summary:**

Discussion and action on the award of Solicitation 2024-0024 Security Services for City Parks to Night Eyes Protective Services, Inc. for an initial term of three (3) year(s) for an estimated amount of \$337,896.00. The award also includes a two (2) year option for an estimated amount of \$225,264.00. The total contract time is for five (5) years for a total estimated amount of \$563,160.00. This contract will allow the Streets and Maintenance – Parks Land Management Division to provide security services for six park locations identified as having a high rate of vandalism, in order to curb unnecessary damages to playground equipment, restrooms, and skate boarding designated areas to ensure the safety of the citizens while enjoying the parks.

**Contract Variance:**

N/A

Department:	Streets and Maintenance
Award to:	Night Eyes Protective Services, Inc.
City & State:	El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$112,632.00
Initial Term Estimated Award:	\$337,896.00
Option Term Estimated Award:	\$225,264.00
Total Estimated Award	\$563,160.00
Account(s)	451 – 1000 – 51295 – 522120 – P5120
Funding Source(s):	General Fund
District(s):	All

This was a Best Value Bid Procurement - unit price contract

The Purchasing & Strategic Sourcing and Streets and Maintenance departments recommend award as indicated to Night Eyes Protective Services, Inc. the highest ranked bidder based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

Committee Scoresheet					
CITY OF EL PASO BEST VALUE SCORESHEET					
PROJECT: 2024-0024 Security Services for City Parks					
Evaluation of Submittal					
	MAX POINTS	Night Eyes Protective Services, Inc.	Carl W. Govan dba Texas Crime Prevention & Investigation	Joseph Jackson dba The Kingdom Security Firm, LLC	Trans America Protection Corporation
Factor A - Price	30	30.00	Bid deemed Non-Responsive	Bid deemed Non-Responsive	Bid deemed Non-Responsive
Proposed Cost					
Factor B - Experience - Comparable Contracts	15	14.00			
Factor C - References	15	15.00			
Factor D – Employee Medical Benefit and Incentives	5	1.00			
Factor E - Bidder's Action Plan	35	31.33			
TOTAL SCORE	100	91.33			
		1			



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Security Services for City Parks													BID NO: 2024-0024		
BID DATE: December 20, 2023													DEPARTMENT: Streets and Maintenance Department		
				NightEyes Protective Services, Inc. El Paso, TX Bidder 1 of 4			Carl W. Govan dba Texas Crime Prevention & Investigation (2024-0024 Bid Form not used) Bidder 2 of 4			Joseph Jackson dba The Kingdom Security Firm, LLC El Paso, TX Bidder 3 of 4			Trans America Protection Corporation El Paso, TX Bidder 4 of 4		
Item No.	Description	Unit of Measure	Approximate / Estimate Quantity ( A )	Price ( B )	Yearly Total ( C = A X B ) ( C )	3 Year Total ( D = C X 3 ) ( D )	Price ( B )	Yearly Total ( C = A X B ) ( C )	3 Year Total ( D = C X 3 ) ( D )	Price ( B )	Yearly Total ( C = A X B ) ( C )	3 Year Total ( D = C X 3 ) ( D )	Price ( B )	Yearly Total ( C = A X B ) ( C )	3 Year Total ( D = C X 3 ) ( D )
1	Armed Security Guard Services for Six Parks	Hourly	5,928	\$19.00	\$ 112,632.00	\$ 337,896.00	\$0.00	\$ -	\$ -	\$23.00	\$ 136,344.00	\$ 409,032.00	\$16.00	\$ 94,848.00	\$ 284,544.00
Total					\$ 112,632.00	\$ 337,896.00		\$ -	\$ -		\$ 136,344.00	\$ 409,032.00		\$ 94,848.00	\$ 284,544.00
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:															
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)				<input type="checkbox"/>			<input type="checkbox"/>			<input type="checkbox"/>			<input type="checkbox"/>		
NO OPTION OFFERED				<input type="checkbox"/>			<input type="checkbox"/>			<input type="checkbox"/>			<input type="checkbox"/>		
AMENDMENTS ACKNOWLEDGED:				YES			N/A			YES			YES		
BIDS SOLICITED: 299 LOCAL BIDS SOLICITED: 103 BIDS RECEIVED: 4 LOCAL BIDS RECEIVED: 3 NO BID: 6															
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.															

### Online Views for 2024-0024 Security Services for City Parks

<b>No.</b>	<b>Participant Name</b>	<b>City</b>	<b>State</b>
1	NIGHT EYES PROTECTIVE SERVICES, INC	El Paso	TX
2	The Kingdom Security Firm LLC	El Paso	TX
3	TRANS AMERICA PROTECTION CORP	El Paso	TX
4	Texas Crime Prevention & Investigation	Dallas	TX
5	Black Fire & Security Services, LLC	El Paso	TX
6	Paso-Tex Industries LLC	El Paso	TX
7	To The Hilt Security (idrive-huffman LLC)	El Paso	TX
8	Unipak Corp.	West Long Branch	NJ
9	Ritz Safety	Dayton	OH
10	Bound Tree Medical, LLC	Chicago	IL
11	Blackstone Security Services, Inc. of Texas	El Paso	TX
12	Code 10 Gear	El Paso	TX
13	Construction Reporter	Albuquerque	NM
14	Covenant Special Projects, LLC	El Paso	TX
15	Dantex General Contractors	El Paso	TX
16	DELTACON SECURITY (DELTACON GLOBAL INC)	Sugarland	TX
17	Fidelis Protective Services (Fidelis Protective Services LLC)	El Paso	TX
18	General Security & Response Services, LLC	Las vegas	NV
19	Genesis Security L.L.C	El Paso	TX
20	Good Guard Texas, Inc. (Good Guard Security, Inc.)	El Paso	TX
21	Immortal Technology Services	El Paso	TX
22	North America Procurement Council Inc., PBC	Grand Junction	CO
23	Servexo Protective Services (Servexo)	Gardena	CA
24	Signal 88 Security of El Paso (Woody Family Enterprises, LLC)	El Paso	TX
25	Vets Securing America, Inc (Vets Securing America)	San Antonio	TX
26	White Collar Security Solutions INC	Justin	TX