

OSCAR LEESER  
MAYOR



CITY COUNCIL  
BRIAN KENNEDY, DISTRICT 1  
JOSH ACEVEDO, DISTRICT 2  
CASSANDRA HERNANDEZ DISTRICT 3  
JOE MOLINAR, DISTRICT 4  
ISABEL SALCIDO, DISTRICT 5  
ART FIERRO DISTRICT 6  
HENRY RIVERA, DISTRICT 7  
CHRIS CANALES, DISTRICT 8

CARY WESTIN  
INTERIM CITY MANAGER

**AGENDA REVIEW MINUTES  
COUNCIL CHAMBERS AND VIRTUALLY  
CITY HALL, 300 N. CAMPBELL  
February 26, 2024  
9:00 A.M.**

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The City Council met at the above place and date. Meeting was called to order at 9:05 a.m. Mayor Oscar Leeser was present and presiding. The following Council Members answered roll call: Brian Kennedy, Josh Acevedo, Joe Molinar, Art Fierro, and Henry Rivera. Late arrivals: Cassandra Hernandez at 9:10 a.m. and Chris Canales at 9:13 a.m. Isabel Salcido requested to be excused.

The agenda items for the February 27, 2024 Regular City Council Meeting were reviewed.  
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**34. REGULAR AGENDA – OTHER BIDS, CONTRACTS, PROCUREMENTS**

Discussion and action on the award of Solicitation 2024-0056 Security Guard Services - Airport to KR Contracting, Inc. for an initial term of three (3) years for an estimated amount of \$6,178,869.90. The award also includes a two (2) year option for an estimated amount of \$4,119,246.60. The total contract time is for five (5) years for a total estimated amount of \$10,298,116.50. This contract will provide security guard services at the El Paso International Airport.

**Contract Variance:**

The difference based in comparison to the previous contract is as follows: An increase of \$3,357,569.76 for the initial term, which represents a 119.01% increase attributed to additional hours being added to the contract, as well as an increase in hourly billable rate.

Department:	El Paso International Airport
Award to:	KR Contracting, Inc.
City & State:	Germantown, Maryland
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$2,059,623.30
Initial Term Estimated Award:	\$6,178,869.90
Option Term Estimated Award:	\$4,119,246.60
Total Estimated Award:	\$10,298,116.50
Account(s):	562 - 3000 - 62070 - 522120 562 - 3000 - 62110 - 522120
Funding Source:	Airport Operations Fund
District(s):	All

This was a Best Value Bid Procurement - unit price contract.

The Purchasing & Strategic Sourcing and El Paso International Airport Departments recommend award as indicated to KR Contracting, Inc. the highest ranked bidder based on the evaluation

factors established in the evaluation criteria for this procurement and to deem The Kingdom Security Firm non-responsive due to not submitting a surety commitment letter.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

Representative Hernandez questioned the following City staff members:

- Mr. Derek Russell, Senior Procurement Analyst
- Mr. Sam Rodriguez, Chief Operations Officer

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**38. REGULAR AGENDA – OTHER BIDS, CONTRACTS, PROCUREMENTS**

Discussion and action on the award of Solicitation 2024-0080R Executive Recruitment Services for City Manager to Baker Tilly US, LLP for an estimated amount of \$42,585.00. This contract will assist the City with conducting a search to select a new City Manager.

**Contract Variance:**

The difference based in comparison to the previous contract is as follows: An increase of \$19,585.00, which represents a 85.15% increase due to additional scope of work added to the contract and price increases in the marketplace.

Department:	Human Resources
Award to:	Baker Tilly US, LLP
City & State:	Madison, WI
Item(s):	All
Initial Term:	Upon Completion
Option Term:	N/A
Total Contract Time:	Upon Completion
Annual Estimated Award:	N/A
Initial Term Estimated Award:	N/A
Option Term Estimated Award:	N/A
Total Estimated Award:	\$42,585.00
Account(s):	999-1000-99999-544110
Funding Source(s):	Non-Departmental
District(s):	All

This was a Request for Proposals Procurement - service contract.

The Purchasing & Strategic Sourcing and Human Resources Departments recommend award as indicated to Baker Tilly US, LLP the highest ranked offeror based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

Additionally, it is requested that the City Attorney's Office review and that the City Manager or designee be authorized to execute any related contract documents and agreements necessary to effectuate this award.

Representative Acevedo questioned the following City staff member:

- Mr. Derek Russell, Senior Procurement Analyst

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**39. REGULAR AGENDA – OTHER BIDS, CONTRACTS, PROCUREMENTS**

Discussion and action on the award of Solicitation 2023-0669 Guardrails and Wooden Posts (Re-Bid) to TAO Industries, Inc. dba Hawk Construction for an initial term of three (3) year(s) for an estimated amount of \$2,782,410.00. The total contract time is for three (3) years for a total estimated amount of \$2,782,410.00. This contract is to purchase guardrails and wooden posts which are vital assets that are utilized throughout the City of El Paso's transportation system.

**Contract Variance:**

The difference based in comparison to the previous contract is as follows: An increase of \$2,069,010.00 for the initial term, which represents a 290.02% increase due to additional scope being added to the contract and increase quantities needed for Guardrails and Wooden Posts.

Department:	Streets and Maintenance
Award to:	TAO Industries, Inc. dba Hawk Construction
City & State:	El Paso, Texas
Item(s):	All
Initial Term:	3 Years
Option Term:	N/A
Total Contract Time:	3 Years
Annual Estimated Award:	\$927,470.00
Initial Term Estimated Award:	\$2,782,410.00
Option Term Estimated Award:	N/A
Total Estimated Award	\$2,782,410.00
Account(s)	532-532030-1000-32120-P3210
Funding Source(s):	General Fund
District(s):	All

This is a Low Bid Award - unit price contract The Purchasing & Strategic Sourcing Department and Streets and Maintenance Department recommend award as indicated to TAO Industries, Inc. dba Hawk Construction the lowest responsive and responsible bidder.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

Representative Kennedy commented.

Ms. Ellen Smyth, Chief Transit and Field Operations Officer, commented.

Ms. Lisa Turner, citizen, commented.

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**45. REGULAR AGENDA – OTHER BUSINESS**

Discussion and action on a Resolution authorizing the City Manager to sign a Chapter 380 Economic Development Program Agreement (“Agreement”) by and between CITY OF EL PASO (“City”) and ML REAL PROPERTY, LLC (“Applicant”) in support of an infill development project located at 1519 and 1525 Golden Hill Terrace, El Paso, Texas 79902. The Agreement requires the Applicant to make a minimum investment of \$2,000,000.00. Over the term of the Agreement, the City shall provide economic incentives not to exceed \$104,912.10 in the form of a Real Property Tax Rebate, a Construction Materials Sales Tax Rebate, and a Building Construction Fee Rebate.

Mayor Leeser questioned the following City staff member:

- Mr. David Torres, Economic and International Development Redevelopment Manager

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Motion made by Representative Hernandez, seconded by Representative Canales, and unanimously carried to **ADJOURN** this meeting at 9:28 a.m.

AYES: Representatives Kennedy, Acevedo, Hernandez, Molinar, Fierro, Rivera, and Canales

NAYS: None

ABSENT: Representative Salcido

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APPROVED AS TO CONTENT:

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Laura D. Prine, City Clerk