

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: February 27, 2024
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:
Richard J. Bristol, Streets & Maintenance Director, (915) 212-7000
K. Nicole Cote, Managing Director, (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7 – Enhance and Sustain El Paso's Infrastructure Network

SUBGOAL: 7.2- Improve competitiveness through infrastructure improvements impacting the quality of life

SUBJECT:
Discussion and action on the award of solicitation 2023-0669 Guardrails and Wooden Posts (Re-Bid) to TAO Industries, Inc. dba Hawk Construction for an initial term of three (3) years for an estimated amount of \$2,782,410.00.

BACKGROUND / DISCUSSION:
This contract is to purchase guardrails and wooden posts which are vital assets that are utilized throughout the City of El Paso's transportation system. The approval of this replacement contract would allow for the continual repair, replacement and/or new installations of Guard Rails and Wooden Posts damaged by vehicles throughout the City.

SELECTION SUMMARY:
Solicitation was advertised on August 1, 2023 and August 8, 2023. The solicitation was posted on City website on August 1, 2023. There was a total of forty-four (44) viewers online; Two (2) bids were received from local suppliers. An Inadequate Competition Survey was conducted.

CONTRACT VARIANCE:
The difference based in comparison to the previous contract is as follows: An increase of \$2,069,010.00 for the initial term, which represents a 290.02% increase due to additional scope being added to the contract and increase quantities needed for guardrails and wooden posts.

PROTEST
N/A

PRIOR COUNCIL ACTION:
N/A

AMOUNT AND SOURCE OF FUNDING:
Amount: \$2,782,410.00
Funding Source: General Fund
Account: 532-532030-1000-32120-P3210

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? ☒ YES ☐ NO

PRIMARY DEPARTMENT: Streets & Maintenance

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


Richard J. Bristol, Streets & Maintenance Director

1-29-24

Project Form
Low Bid

*****Posting Language Below*****

Please place the following item on the Regular Agenda for the City Council Meeting of February 27, 2024.

Strategic Goal 7 - Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection: 7.2 Improve competitiveness through infrastructure improvements impacting the quality of life.

Award Summary:

Discussion and action on (The) award of solicitation 2023-0669 Guardrails and Wooden Posts (Re-Bid) to TAO Industries, Inc. dba Hawk Construction for an initial term of three (3) year(s) for an estimated amount of \$2,782,410.00. The total contract time is for three (3) years for a total estimated amount of \$2,782,410.00. This contract is to purchase guardrails and wooden posts which are vital assets that are utilized throughout the City of El Paso's transportation system.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$2,069,010.00 for the initial term, which represents a 290.02% increase due to additional scope being added to the contract and increase quantities needed for Guardrails and Wooden Posts.

Department:	Streets and Maintenance
Award to:	TAO Industries, Inc. dba Hawk Construction
City & State:	El Paso, Texas
Item(s):	All
Initial Term:	3 Years
Option Term:	N/A
Total Contract Time:	3 Years
Annual Estimated Award:	\$927,470.00
Initial Term Estimated Award:	\$2,782,410.00
Option Term Estimated Award:	N/A
Total Estimated Award	\$2,782,410.00
Account(s)	532-532030-1000-32120-P3210
Funding Source(s):	General Fund
District(s):	All

This is a Low Bid Award - unit price contract

The Purchasing & Strategic Sourcing Department and Streets and Maintenance Department recommend award as indicated to TAO Industries, Inc. dba Hawk Construction the lowest responsive and responsible bidder.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: GUARDRAILS AND WOODEN POSTS (RE-BID) BID NO: 2023-0669

BID DATE: AUGUST 30, 2023

DEPARTMENT: STREETS AND MAINTENANCE

				Contractor's Barricade Service, Inc. DBA Apache Barricade & Sign El Paso, TX BIDDER 1 OF 2			TAO Industries, Inc. DBA HAWK Construction El Paso, TX BIDDER 2 OF 2					
--	--	--	--	---	--	--	---	--	--	--	--	--

Group I - Guardrails												
Item No.	Description	Unit of Measure	Approximate Estimate Quantity (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)			
1	Galvanized Guardrail 12'6" Panels	Each	250	\$ 362.50	\$ 90,625.00	\$ 271,875.00	\$ 190.00	\$ 47,500.00	\$ 142,500.00			
2	Galvanized Guardrail 25' Panels	Each	150	\$ 625.00	\$ 93,750.00	\$ 281,250.00	\$ 345.00	\$ 51,750.00	\$ 155,250.00			
3	Guardrail Bolts w/ Nuts 5/8" x2" (15.88mm x 50mm)	Each	2,000	\$ 10.00	\$ 20,000.00	\$ 60,000.00	\$ 4.75	\$ 9,500.00	\$ 28,500.00			
4	Guardrail Bolts w/ Nuts 5/8" x 10" (15.88mm x 255mm)	Each	2,000	\$ 17.00	\$ 34,000.00	\$ 102,000.00	\$ 10.00	\$ 20,000.00	\$ 60,000.00			
5	Guardrail Flared End Panels	Each	100	\$ 242.50	\$ 24,250.00	\$ 72,750.00	\$ 142.00	\$ 14,200.00	\$ 42,600.00			
6	Guardrail Buffer End Panels	Each	100	\$ 277.50	\$ 27,750.00	\$ 83,250.00	\$ 167.00	\$ 16,700.00	\$ 50,100.00			
7	12' 6" Curved Rail 26 Degree Radii	Each	15	\$ 625.00	\$ 9,375.00	\$ 28,125.00	\$ 398.00	\$ 5,970.00	\$ 17,910.00			
8	12' 6" Curved Rail 45 Degree Radii	Each	15	\$ 625.00	\$ 9,375.00	\$ 28,125.00	\$ 390.00	\$ 5,850.00	\$ 17,550.00			
Total					\$ 309,125.00	\$ 927,375.00		\$ 171,470.00	\$ 514,410.00			

Group II - Wooden Posts												
Item No.	Description	Unit of Measure	Approximate Estimate Quantity (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)			
1	7" x 6'3" Wooden Posts s/ One Bolt Hole	Each	600	\$ 77.50	\$ 46,500.00	\$ 139,500.00	\$ 65.00	\$ 39,000.00	\$ 117,000.00			
Total					\$ 46,500.00	\$ 139,500.00		\$ 39,000.00	\$ 117,000.00			

Approved by X_____/s/_____
Date Approved _9/11/2023_____



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: GUARDRAILS AND WOODEN POSTS (RE-BID)										BID NO: 2023-0669		
BID DATE: AUGUST 30, 2023										DEPARTMENT: STREETS AND MAINTENANCE		
				Contractor's Barricade Service, Inc. DBA Apache Barricade & Sign El Paso, TX BIDDER 1 OF 2			TAO Industries, Inc. DBA HAWK Construction El Paso, TX BIDDER 2 OF 2					
Group III - Specialty Attenuators												
Item No.	Description	Unit of Measure	Approximate Estimate Quantity (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)			
1	Energy Absorbing System	Each	15	\$ 5,400.00	\$ 81,000.00	\$ 243,000.00	\$ 44,000.00	\$ 660,000.00	\$ 1,980,000.00			
2	End Terminals	Each	15	\$ 2,600.00	\$ 39,000.00	\$ 117,000.00	\$ 3,800.00	\$ 57,000.00	\$ 171,000.00			
Total					\$ 120,000.00	\$ 360,000.00		\$ 717,000.00	\$ 2,151,000.00			
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:												
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)												
NO OPTION OFFERED				X			X					
AMENDMENTS ACKNOWLEDGED:												
BIDS SOLICITED: 635 LOCAL BIDS SOLICITED: 316 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 2 NO BID: 6												
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.												

Approved by X_____/s/_____
Date Approved __9/11/2023__

2023-0669 Guardrails and Wooden Posts (Re-Bid)		
View List		
	Participant Name	Email
1	Hawk Construction	jojeda@hawkconcrete.com
2	APACHE BARRICADE & SIGN (Contractor's Barricade Service, Inc)	dgamboa@apachebarricade.com
3	CSA Constructors (Karlsruher, Inc.)	honey@csaconstructorstx.com
4	Paso-Tex Industries LLC	kshankles@paso-tex.net
5	Unipak Corp.	customercare@unipakcorp.net
6	Black Fox Services LLC (James L Fox III)	james@teambblackfox.com
7	DYER CYCLE	dyercycleco@sbcglobal.net
8	Tolar Manufacturing Company, Inc	swilliams@tolarmfg.com
9	Filterbuy Incorporated	AR@filterbuy.com
10	AAA General Contractors, LLC	es@799contractors.com
11	Access Communications Group, LLC	sales@acglp.com
12	AGs Imperial Construction & Roofing LLC	agicr50@yahoo.com
13	Bella Luna Engineering and Building Maintenance	ana@bellalunaengineering.net
14	Burman Construction, LLC	estimating@burmanep.com
15	ConstructConnect	content@constructconnect.com
16	Construction Reporter	rebecca@constructionreporter.com
17	E.Venzor LLC	andyv@venzorgroups.com
18	EL PASO JAG INC.	Jag@elpasojag.com
19	El Paso Steel Doors & Frames, Inc.	ashley.epsd@gmail.com
20	Elite Contracting of El Paso	operations@elitecontractingep.com
21	ENVIRONMENTAL LAND MANAGEMENT	SAMTAMERMICHAEL@YAHOO.COM
22	Food Trailers To Go (Etex Alliance, LLC)	foodtrailerstogo@gmail.com
23	G.R.A.C.E. Construction	
24	GarCom, Inc.	jesse@garcominc.com
25	GMJR ENTERPRISES, LLC	gera.mnts@gmail.com
26	Horizone Construction 1 LTD	horizone.andres@gmail.com
27	HPO Construction	hpoconstruction@gmail.com
28	J Carrizal General Constructio	mcervantes@jcgcnconst.com
29	JR Compass LLC	Jrcompass.sa@gmail.com
30	JSR Construction & Remodeling LLC	jsrconstr@gmail.com
31	Legacy Roofing Co.	Legacyroofing_co@yahoo.com
32	Life Landscaping	
33	M.G. Construction	jg48432@gmail.com
34	Martinez Bros. Contractors, LLC	eddie@martinezbros.com
35	NexGen Roofing	
36	North America Procurement Council Inc., PBC	
37	NORTHERN TOOL + EQUIPMENT	elpmgr@northerntool.com
38	PACIFIC OUTDOOR LIVING	paversm@pacificoutdoorliving.com
39	RCPM, LLC	
40	Red Feather Affordable Landscaping Inc (Robert Girardot)	redfeatheraffordable01@gmail.com
41	The PlanIt Room	projects@theplanitroom.com
42	Tiger Traffic, Inc.	John.Clay@tigertraffic.net
43	UebelKorp industries	
44	Vets Securing America, Inc (Vets Securing America)	arlyn@vetssecuringamerica.com