

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: January 30, 2024

PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:

Nicholas N. Ybarra, Environmental Services Director (915) 212-6060

K. Nicole Cote, Managing Director Purchasing & Strategic Sourcing (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 8 – Nurture and Promote a Healthy, Sustainable Community

SUBGOAL: 8.6 Provide long-term, cost effective, sustainable regional solid waste solutions.

SUBJECT:

Discussion and action on the award of solicitation 2024-0193 Collection Services – Various City Facilities to Waste Connections Management Services, Inc. dba El Paso Disposal, LP for an initial three (3) year term for an estimated amount of \$930,795.00. The total value of the contract is, including the initial term plus the option, for a total of five (5) years, for an estimated amount of \$1,551,325.00.

BACKGROUND / DISCUSSION:

The collection services contract provides daily transportation of waste and recycle materials for the Environmental Service Department at various locations around the city.

SELECTION SUMMARY:

Solicitation was advertised on October 31, 2023 and November 7, 2023. The solicitation was posted on City website on October 31, 2023. There was a total of twenty-one (21) viewers online; two (2) bids were received; one (1) from a local supplier.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$86,070.00 for the initial term, which represents a 10.19% increase due to current wage market and fuel prices.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$ 930,795.00

Funding Source: Environmental Fee

Account: 522150-334-2305-34340


HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? X YES NO

PRIMARY DEPARTMENT: Environmental Services

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

A handwritten signature in blue ink, reading "Nicholas N. Ybarra".

Nicholas N. Ybarra, Environmental Services Director

Project Form
Best Value Bid

*****Posting Language Below*****

Please place the following item on the Regular Agenda for the City Council Meeting of January 30, 2024.

Strategic Goal 8 - Nurture and Promote a Healthy, Sustainable Community

The linkage to the Strategic Plan is subsection: 8.6 Provide long-term, cost effective, sustainable regional solid waste solutions

Award Summary:

Discussion and action on the award of solicitation 2024-0193 Collection Services - Various City Facilities to Waste Connections Management Services, Inc., dba El Paso Disposal, LP for an initial term of three (3) year(s) for an estimated amount of \$930,795.00. The award also includes a two (2) year option for an estimated amount of \$620,530.00. The total contract time is for five (5) years for a total estimated amount of \$1,551,325.00. This contract will provide daily transportation of waste and recycle materials for the Environmental Services Department at various locations around the city.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$86,070.00 for the initial term, which represents a 10.19% increase due to the current wage market and fuel prices.

Department:	Environmental Services
Award to:	Waste Connections Management Services, Inc. dba El Paso Disposal, LP
City & State:	The Woodlands, Texas
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$310,265.00
Initial Term Estimated Award:	\$930,795.00
Option Term Estimated Award:	\$620,530.00
Total Estimated Award	\$1,551,325.00
Funding Source(s):	Environmental Fee
District(s):	All

This was a Best Value Bid Procurement - unit price contract

The Purchasing & Strategic Sourcing Department and Environmental Department recommend award as indicated to Waste Connections Management Services, Inc. dba El Paso Disposal, LP the highest ranked bidder based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

CITY OF EL PASO BEST VALUE SCORESHEET

PROJECT: 2024-0193 Collection Services - Various City Facilities

Evaluation of Submittal

Waste Connections Management
Services, Inc. dba El Paso Disposal,
LP

Heist Disposal, LP

El Paso, TX

The Woodlands, TX

MAX POINTS

Factor A - Price

30

\$ 930,795.00

\$ 1,012,500.00

30.00

27.58

Factor B - Experience – Comparable Contracts

30

30.00

29.67

Factor C - References

30

30.00

28.00

Factor D - Employee Medical Benefit and Incentives

10

8.00

10.00

TOTAL SCORE

100

98.00

95.25

Rank

1

2



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Collection Services - Various City Facilities										BID NO: 2024-0193		
BID DATE: November 29, 2023										DEPARTMENT: Environmental Services		
				Waste Connections Management Services, Inc. dba El Paso Disposal, LP The Woodlands, TX BIDDER 1 OF 2			Heist Disposal, Inc. El Paso, TX BIDDER 2 OF 2					
Item No.	Description	Container Size	Approximate Estimate Quantity (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)
1	Scheduled Pickup	4 Cubic Yard	8500	\$ 12.68	\$ 107,780.00	\$ 323,340.00	\$ 13.60	\$ 115,600.00	\$ 346,800.00	0	\$ -	\$ -
2	Scheduled Pickup	6 Cubic Yard	9000	\$ 19.02	\$ 171,180.00	\$ 513,540.00	\$ 20.40	\$ 183,600.00	\$ 550,800.00	0	\$ -	\$ -
3	Scheduled Pickup	8 Cubic Yard	500	\$ 25.36	\$ 12,680.00	\$ 38,040.00	\$ 27.20	\$ 13,600.00	\$ 40,800.00	0	\$ -	\$ -
4	Un-Scheduled Pickup	4 Cubic Yard	30	\$ 25.00	\$ 750.00	\$ 2,250.00	\$ 60.00	\$ 1,800.00	\$ 5,400.00	0	\$ -	\$ -
5	Un-Scheduled Pickup	6 Cubic Yard	30	\$ 25.00	\$ 750.00	\$ 2,250.00	\$ 70.00	\$ 2,100.00	\$ 6,300.00	0	\$ -	\$ -
6	Un-Scheduled Pickup	8 Cubic Yard	5	\$ 25.00	\$ 125.00	\$ 375.00	\$ 80.00	\$ 400.00	\$ 1,200.00	0	\$ -	\$ -
7	Un-Scheduled Pickup	20 yard dumpster	17	\$ 250.00	\$ 4,250.00	\$ 12,750.00	\$ 320.00	\$ 5,440.00	\$ 16,320.00	0	\$ -	\$ -
8	Un-Scheduled Pickup	30 yard dumpster	17	\$ 350.00	\$ 5,950.00	\$ 17,850.00	\$ 390.00	\$ 6,630.00	\$ 19,890.00	0	\$ -	\$ -
9	Un-Scheduled Pickup	40 yard dumpster	17	\$ 400.00	\$ 6,800.00	\$ 20,400.00	\$ 490.00	\$ 8,330.00	\$ 24,990.00	0	\$ -	\$ -
Total					\$ 310,265.00	\$ 930,795.00		\$ 337,500.00	\$ 1,012,500.00		\$ -	\$ -
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:												
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)				<div>X</div>			<div>X</div>					
NO OPTION OFFERED				<div></div>			<div></div>					
AMENDMENTS ACKNOWLEDGED:				N/A			N/A					
BIDS SOLICITED: 4 LOCAL BIDS SOLICITED: 4 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 1 NO BID: 1												
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.												

2024-0193 Collection Services - Various City Facilities
View List

	<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>City</u>	<u>State</u>
1	HEIST DISPOSAL INC	11/29/2023	Submitted	EL PASO	TX
2	El Paso Disposal, LP	11/29/2023	Submitted	El Paso	TX
3	Unipak Corp.	10/31/2023	No Bid	West Long Branch	NJ
4	ARP Modern Construction		Viewed	El Paso	TX
5	ConstructConnect		Viewed	Cincinnati	OH
6	Construction Reporter		Viewed	Albuquerque	NM
7	Delta Pest Control & Lawn Ser		Viewed	El Paso	TX
8	G.R.A.C.E. Construction		Viewed	El Paso	TX
9	GrayMar Environmental Servic		Viewed	El Paso	TX
10	I Can Interactive LLC		Viewed	El Paso	TX
11	Jordan Foster Construction, LL		Viewed	El Paso	TX
12	JSH HANDYMAN LLC (JSH H		Unsubmitted	El Paso	TX
13	Mean Clean LLC		Viewed	El Paso	TX
14	Mirador Enterprises, Inc. (Mirac		Viewed	EL PASO	TX
15	MIssis & Me		Viewed	El Paso	TX
16	Net Gain Marketing, Inc.		Viewed	Collingswood	NJ
17	North America Procurement Co		Viewed	Grand Junction	CO
18	Otto Environmental Systems (E		Viewed	Cleveland	OH
19	RANCO Response LLC		Viewed	Statesboro	GA
20	RENT A TRAILER LLC (Carlos		Viewed	El Paso	TX
21	The PlanIt Room		Viewed	El Paso	TX

21 Views

14 Local