

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: January 30, 2024

PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:

Nicholas N. Ybarra, Environmental Services Director (915) 212-6025
K. Nicole Cote, Managing Director (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 2 – Set the Standard for a Safe and Secure City

SUBGOAL: 2.3 – Increase public safety operational efficiency

SUBJECT:

Discussion and action on the award of solicitation 2024-0182 Security Guard Services - Landfill (Re-Bid) to Signal 88, LLC dba Signal 88 Security for an initial three (3) year term for an estimated amount of \$407,460.00. The total value of the contract is, including the initial term plus the option, for a total of five (5) years, for an estimated amount of \$679,100.00.

BACKGROUND / DISCUSSION:

The security guard services contract will provide daily security within the landfill for the Environmental Services Department.

SELECTION SUMMARY:

Solicitation was advertised on October 25, 2023 and November 1, 2023. The solicitation was posted on City website on October 25, 2023. There were a total of seventeen (17) viewers online; five (5) bids were received; one (1) from a local vendor.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$61,980.00 for the initial term, which represents a 17.94% increase due to current wage market.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$407,460.00

Funding Source: Environmental Services – Security Contracts

Account: 522120 – 34130 – 334 – 3100 – P3470

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? X YES NO

PRIMARY DEPARTMENT: Environmental Services
SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Nicholas N. Ybarra, Environmental Services Director

Project Form
Best Value Bid

*****Posting Language Below*****

Please place the following item on the Regular Agenda for the City Council Meeting of January 30, 2024.

Strategic Goal 2 – Set the Standard for a Safe and Secure City

The linkage to the Strategic Plan is subsection: 2.3 – Increase public safety operational efficiency

Award Summary:

Discussion and action on the award of solicitation 2024-0182 Security Guard Services - Landfill (Re-Bid) to Signal 88, LLC dba Signal 88 Security for an initial three (3) year term for an estimated amount of \$407,460.00. The total value of the contract is, including the initial term plus the option, for a total of five (5) years, for an estimated amount of \$679,100.00. The security guard services contract will provide daily security within the landfill for the Environmental Services Department.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$61,980.00 for the initial term, which represents a 17.94% increase due to current wage market.

Department:	Environmental Services
Award to:	Signal 88, LLC dba Signal 88 Security
City & State:	Omaha, NE
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$135,820.00
Initial Term Estimated Award:	\$407,460.00
Option Term Estimated Award:	\$271,640.00
Total Estimated Award	\$679,100.00
Account(s)	522120 – 34130 – 334 – 3100 – P3470
Funding Source(s):	Environmental Services – Security Contracts
District(s):	All

This was a Best Value Bid Procurement - unit price contract.

The Purchasing & Strategic Sourcing Department and Environmental Department recommend award as indicated to Signal 88, LLC dba Signal 88 Security the highest ranked bidder based on the evaluation factors established in the evaluation criteria for this procurement and to deem IDrive-Huffman LLC dba To The Hilt Security nonresponsible due to failure of submitting the required surety letter and Texas Crime Prevention & Investigation deem nonresponsive due to failure to submit bid form.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

CITY OF EL PASO BEST VALUE SCORESHEET

PROJECT: 2024-0182 Security Guard Services - Landfill (Re-Bid)

Evaluation of Submittal

		Signal 88, LLC dba Signal 88 Security Omaha, NE	TriCorps Security, Inc. Oklahoma City, OK	Vets Securing America, Inc. dba Vets Securing America San Antonio, TX	Texas Crime Prevention & Investigation Lancaster, TX	IDRIVE-HUFFMAN LLC dba TO THE HILT SECURITY El Paso, TX
MAX POINTS						
Factor A - Price						
	35	\$ 407,460.00	\$ 552,000.00	\$ 687,540.00	Offer deemed Non-Responsive. Not Evaluated	Offer deemed Non-Responsive. Not Evaluated
		35.00	25.84	20.74		
Factor B - Experience – Comparable Contracts						
	30	29.67	28.33	27.00		
Factor C - References						
	25	25.00	25.00	15.00		
Factor D - Employee Medical Benefit and Incentives						
	10	2.00	2.00	2.00		
TOTAL SCORE		100	91.67	81.17	64.74	
Rank			1	2	3	



CITY OF EL PASO
BID TABULATION FORM
REVISED II



BID TITLE: Security Guard Services - Landfill (Re-Bid) BID DATE: November 15, 2023																		BID NO: 2024-0182 DEPARTMENT: Environmental Services		
				Signal 88 LLC dba Signal 88 Security Omaha, NE Bidder 1 of 5			Texas Crime Prevention & Investigation Lancaster, TX Bidder 2 of 5			IDRIVE-HUFFMAN LLC dba TO THE HILT SECURITY El Paso, TX Bidder 3 of 5			TriCorps Security, Inc Oklahoma City, OK Bidder 4 of 5			Vets Securing America, Inc. dba Vets Securing America San Antonio, TX Bidder 5 of 5				
Item No.	Description	Unit of Measure	Approximate / Estimate Quantity (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)		
1	Unarmed Guard Services at Greater El Paso Landfill	Hourly	6000	\$ 18.99	\$ 113,940.00	\$ 341,820.00	Bid Form Not Provided	Bid Form Not Provided	Bid Form Not Provided	\$ 25.00	\$ 150,000.00	\$ 450,000.00	\$ 26.00	\$ 156,000.00	\$ 468,000.00	\$ 32.74	\$ 196,440.00	\$ 589,320.00		
2	Additional Temporary Armed Guard Services as needed basis	Hourly	1000	\$ 21.88	\$ 21,880.00	\$ 65,640.00	Bid Form Not Provided	Bid Form Not Provided	Bid Form Not Provided	\$ 25.00	\$ 25,000.00	\$ 75,000.00	\$ 28.00	\$ 28,000.00	\$ 84,000.00	\$ 32.74	\$ 32,740.00	\$ 98,220.00		
Total					\$ 135,820.00	\$ 407,460.00		Bid Form Not Provided	Bid Form Not Provided		\$ 175,000.00	\$ 525,000.00		\$ 184,000.00	\$ 552,000.00		\$ 229,180.00	\$ 687,540.00		
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:																				
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)				<input type="text" value="X"/>			<input type="text" value="Bid Form Not Provided"/>			<input type="text" value="X"/>			<input type="text" value="X"/>			<input type="text" value="X"/>				
NO OPTION OFFERED				<input type="text"/>			<input type="text" value="Bid Form Not Provided"/>			<input type="text"/>			<input type="text"/>			<input type="text"/>				
AMENDMENTS ACKNOWLEDGED:				YES			YES			YES			YES			YES				
BIDS SOLICITED: 238 LOCAL BIDS SOLICITED: 84 BIDS RECEIVED: 5 LOCAL BIDS RECEIVED: 1 NO BID: 2																				
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.																				

2024-0182 Security Guard Services - Landfill (Re-Bid)
Viewer's List

<u>No.</u>	<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>City</u>	<u>State</u>
1	Construction Reporter		Viewed	Albuquerque	NM
2	Hauling Ace Dispatching LLC		Viewed	Arlington	TX
3	Texas Crime Prevention & Investigation	11/06/2023	Submitted	Dallas	TX
4	Code 10 Gear		Viewed	El Paso	TX
5	Covenant Special Projects, LLC		Viewed	El Paso	TX
6	I Can Interactive LLC		Viewed	El Paso	TX
7	La Estrella Hosiery		Viewed	El Paso	TX
8	Mattingly Low Vision, Inc	10/31/2023	No Bid	El Paso	TX
9	Signal 88 Security of El Paso (Woody Family Enterprises, LLC)	11/14/2023	Submitted	El Paso	TX
10	To The Hilt Security (idrive-huffman LLC)	11/09/2023	Submitted	el paso	TX
11	Providers International		Viewed	Las Vegas	NV
12	TriCorps Security, Inc	11/14/2023	Submitted	Oklahoma	OK
13	Universal Security Guard Association		Viewed	Parsons	TX
14	Vets Securing America, Inc (Vets Securing America)	11/10/2023	Submitted	San Anton	TX
15	Universal Protection Service, LP dba Allied Universal Security Services		Viewed	Santa Ana	CA
16	DELTACON SECURITY (DELTACON GLOBAL INC)		Viewed	SUGARLA	TX
17	Unipak Corp.	10/17/2023	No Bid	West Long	NJ