

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**AGENDA DATE:** January 2, 2024

**PUBLIC HEARING DATE:** Not Applicable

**CONTACT PERSON(S) NAME AND PHONE NUMBER:**

Anthony R. Dekeyzer, Director of Mass Transit, (915) 212-3306  
K. Nicole Cote, Managing Director (915) 212-1092

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** No. 7 – Enhance and Sustain El Paso's Infrastructure Network

**SUBGOAL:** 7.3 – Enhance regional comprehensive transportation system

**SUBJECT:**

The award of solicitation 2023-0536 Bus Batteries to Continental Battery Company for an initial term of three (3) years for an estimated amount of \$166,260.00. The award also includes a two (2) year option for an estimated amount of \$110,840.00. The total contract time is for five (5) years for a total estimated amount of \$277,100.00.

**BACKGROUND / DISCUSSION:**

This contract will allow for the purchase of bus batteries necessary to maintain transit fleet.

**SELECTION SUMMARY:**

Solicitation was advertised on July 25, 2023 and August 1, 2023. The solicitation was posted on City website on July 25, 2023. There were a total twenty (20) viewers online; two (2) bids were received; one (1) from a local supplier. An Inadequate Competition Survey was conducted

**CONTRACT VARIANCE:**

The difference based in comparison to the previous contract is as follows: An increase of \$24,369.75 for the initial term, which represents a 17.18% increase due to an increase in prices.

**PROTEST**

No protest received for this requirement.

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$166,260.00

Funding Source: Federal Transit Administration Formula 5307 Grant

Account: 560-3215-60050-531180-P6017-P60FTA117-G60225307

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED?  YES  NO

**PRIMARY DEPARTMENT:** Mass Transit (Sun Metro)

**SECONDARY DEPARTMENT:** Purchasing & Strategic Sourcing

---

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

Assistant Transit Officer

*Jerry DeMuro/for*

---

Anthony R. Dekeyzer, Director of Mass Transit

Project Form  
Low Bid

\*\*\*\*\*Posting Language Below\*\*\*\*\*

Please place the following item on the Consent Agenda for the Mass Transit Board Meeting of January 2, 2024.

Strategic Goal 7 - Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection: 7.3 Enhance a regional comprehensive transportation system

**Award Summary:**

The award of solicitation 2023-0536 Bus Batteries to Continental Battery Company for an initial term of three (3) years for an estimated amount of \$166,260.00. The award also includes a two (2) year option for an estimated amount of \$110,840.00. The total contract time is for five (5) years for a total estimated amount of \$277,100.00. This contract will allow for the purchase of bus batteries necessary to maintain transit fleet.

**Contract Variance:**

The difference based in comparison to the previous contract is as follows: An increase of \$24,369.75 for the initial term, which represents a 17.18% increase due to an increase in prices.

|                               |   |
|-------------------------------|---|
| Department:                   | Mass Transit (Sun Metro)                          |
| Award to:                     | Continental Battery Company                       |
| City & State:                 | Dallas, TX  |
| Item(s):                      | All   |
| Initial Term:                 | 3 Years   |
| Option Term:                  | 2 Years   |
| Total Contract Time:          | 5 Years   |
| Annual Estimated Award:       | \$55,420.00                                       |
| Initial Term Estimated Award: | \$166,260.00                                      |
| Option Term Estimated Award:  | \$110,840.00                                      |
| Total Estimated Award         | \$277,100.00                                      |
| Account(s)                    | 560-3215-60050-531180-P6017-P60FTA117-G60225307   |
| Funding Source(s):            | Federal Transit Administration Formula 5307 Grant |
| District(s):                  | All   |

This was a Low Bid Procurement - unit price contract

The Purchasing & Strategic Sourcing Department and Mass Transit Department recommend award as indicated to Continental Battery Company the lowest responsive and responsible bidder.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.



**CITY OF EL PASO  
BID TABULATION FORM**



| BID TITLE: BUS BATTERIES   |  |                                |                                    |   |             |           |   |   |  |             |           |                              |                              | BID NO: 2023-0536                    |  |
|--|--|--------------------------------|------------------------------------|---|-------------|-----------|---|---|--|-------------|-----------|------------------------------|------------------------------|--------------------------------------|--|
| BID DATE: August 23, 2023  |  |                                |                                    |   |             |           |   |   |  |             |           |                              |                              | DEPARTMENT: Mass Transit (Sun Metro) |  |
|  |  |                                |                                    | Gorman Batteries, LLC<br>dba Batteries Plus<br>El Paso, TX<br>Bidder 1 of 2 |             |           |   |   | Continental Battery Company<br>Dallas, TX<br>Bidder 2 of 2 |             |           |                              |                              |                                      |  |
| Item No.   | Description / Manufacturer Part Number | Minimum Approximate Quantities | Maximum Approximate Quantities (A) | Manufacturer Part Number Submitting   | Core Charge | Price (B) | Yearly Total (C = A X B) (C)                | 3 Year Total (D = C X 3) (D)                | Manufacturer Part Number Submitting                        | Core Charge | Price (B) | Yearly Total (C = A X B) (C) | 3 Year Total (D = C X 3) (D) |                                      |  |
| 1  | 8G24 DEKA GEL SOLAR RECHARGABLE        | 25                             | 50                                 | 8G24 / SL1G24   | \$ 18.00    | \$ 287.85 | \$ 14,392.50<br>Bidder's Price: \$14,392.54 | \$ 43,177.50<br>Bidder's Price: Left Blank  | 24GEL  | \$ 19.00    | \$ 257.00 | \$ 12,850.00                 | \$ 38,550.00                 |                                      |  |
| 2  | V31S-5 AC DELCO ACD1109C               | 150                            | 500                                | 103MF / SL131S8   | \$ 27.00    | \$ 100.27 | \$ 50,135.00<br>Bidder's Price: \$50,134.35 | \$ 150,405.00<br>Bidder's Price: Left Blank | XHD31C   | \$ 29.00    | \$ 76.00  | \$ 38,000.00                 | \$ 114,000.00                |                                      |  |
| 3  | 65-60 AC DELCO 65A                     | 10                             | 35                                 | 765MF / SL1GSXM   | \$ 18.00    | \$ 112.61 | \$ 3,941.35<br>Bidder's Price: \$3,941.49   | \$ 11,824.05<br>Bidder's Price: Left Blank  | 65CS   | \$ 19.00    | \$ 69.00  | \$ 2,415.00                  | \$ 7,245.00                  |                                      |  |
| 4  | 8GU1 DEKA GEL SOLAR RECHARGABLE        | 10                             | 20                                 | 8GU1 / S11GU1   | \$ 11.00    | \$ 144.07 | \$ 2,881.40<br>Bidder's Price: \$2881.38    | \$ 8,644.20<br>Bidder's Price: Left Blank   | CB12350  | \$ 9.00     | \$ 56.00  | \$ 1,120.00                  | \$ 3,360.00                  |                                      |  |
| 5  | 78-PG AC DELCO 78VPG                   | 5                              | 15                                 | 778MF / SL178M  | \$ 18.05    | \$ 98.11  | \$ 1,471.65<br>Bidder's Price: \$1471.59    | \$ 4,414.95<br>Bidder's Price: Left Blank   | 78CS   | \$ 19.00    | \$ 69.00  | \$ 1,035.00                  | \$ 3,105.00                  |                                      |  |
| <b>Total</b>   |  |                                |                                    |   |             |           | \$ 72,821.90<br>Bidder's Price: \$72,821.34 | \$ 218,465.70<br>Bidder's Price: Left Blank |  |             |           | \$ 55,420.00                 | \$ 166,260.00                |                                      |  |
| <p align="center"><b><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></b></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> |  |                                |                                    |   |             |           |   |   |  |             |           |                              |                              |                                      |  |
| TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)   |  |                                |                                    | <input type="text"/>  |             |           |   |   | <input checked="" type="checkbox"/>                        |             |           |                              |                              |                                      |  |
| NO OPTION OFFERED  |  |                                |                                    | <input checked="" type="checkbox"/>   |             |           |   |   | <input type="text"/>                                       |             |           |                              |                              |                                      |  |
| AMENDMENTS ACKNOWLEDGED:   |  |                                |                                    | N/A   |             |           |   |   | N/A  |             |           |                              |                              |                                      |  |
| BIDS SOLICITED: 214 LOCAL BIDS SOLICITED: 97 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 1 NO BID: 2   |  |                                |                                    |   |             |           |   |   |  |             |           |                              |                              |                                      |  |
| NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.   |  |                                |                                    |   |             |           |   |   |  |             |           |                              |                              |                                      |  |

## 2023-0536 Bus Batteries

## View List

|    | <u>Participant Name</u>                                 | <u>City</u>    | <u>State</u> |
|----|---|----------------|--------------|
| 1  | Batteriesplusbulbs442 (Gorman Batteries LLC)            | El Paso        | TX           |
| 2  | continental battery company                             | El Paso        | TX           |
| 3  | Advance Auto Parts (Advance Stores Company, Inc.)       | Raleigh        | NC           |
| 4  | APFELBAUM INDUSTRIAL, INC.                              | El Paso        | TX           |
| 5  | Chacon Towing (Chacon business Group INC)               | El paso        | TX           |
| 6  | City of El Paso Strategic Partners                      | El Paso        | TX           |
| 7  | Classic Elegance Coaches (Classic Elegance Coaches LLC) | EL Paso        | TX           |
| 8  | Construction Reporter                                   | Albuquerque    | NM           |
| 9  | EL PASO COMMUNICATION SYSTEMS, INC                      | El Paso        | TX           |
| 10 | GMJR ENTERPRISES, LLC                                   | El Paso        | TX           |
| 11 | MALLORY SAFETY & SUPPLY                                 | LONGVIEW       | WA           |
| 12 | MONEYLINEZ 915 LLC                                      | El Paso        | TX           |
| 13 | NFI Parts (The Aftermarket Parts Company, LLC)          | Delaware       | OH           |
| 14 | North America Procurement Council Inc., PBC             | Grand Junction | CO           |
| 15 | Northwest Drivetrain                                    | Houston        | TX           |
| 16 | Parts Authority LLC                                     | New Hyde Park  | NY           |
| 17 | Siapro (Sistemas de Impresion y Gestion Documental)     | Juarez         | CH Mexico    |
| 18 | Spark Multinational, LLC                                | El Paso        | TX           |
| 19 | Tiger Traffic, Inc.                                     | Houston        | TX           |
| 20 | WOFFORD TRUCK PARTS (TE EL PASO,LLC)                    | EL PASO        | TX           |