

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: May 9, 2023
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:
Richard J. Bristol, Streets & Maintenance Director, (915) 212-7000
K. Nicole Cote, Managing Director, (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7 – Enhance and Sustain El Paso's Infrastructure Network

SUBGOAL: 7.2 – Improve Competitiveness Through Infrastructure Improvements Impacting the Quality of Life

SUBJECT:

Discussion and action on the award of solicitation 2023-0329 Plants and Trees to Sierra Vista Wholesale Growers, Inc. for an initial term of three (3) years for an estimated amount of \$1,273,200.00. The award also includes a two (2) year option for an estimated amount of \$848,800.00. The total amount of the contract, including the initial term plus the option for a total of five (5) years, is for an estimated amount of \$2,122,000.00.

BACKGROUND / DISCUSSION:

This contract will allow for the purchase of plants and trees to be placed at various parks across the City.

SELECTION SUMMARY:

Solicitation was advertised on January 31, 2023 and February 7, 2023. The solicitation was posted on City website on January 31, 2023. There were a total of sixteen (16) viewers online; one (1) bid was received; none being from local suppliers. An Inadequate Competition Survey was conducted.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$388,500.50 for the initial term, which represents a 1,082.19% increase due to additional trees and plants added to the scope of work and price increases.

PROTEST

N/A

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,273,200.00
Funding Source: General Fund
Account: 451 – 1000 – 531130 – 51295 – P5120

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? YES NO

PRIMARY DEPARTMENT: Streets & Maintenance

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


Richard J. Bristol, Streets & Maintenance Director

4-25-23

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **May 9, 2023**.

Strategic Goal 7: Enhance and Sustain El Paso’s Infrastructure Network

The linkage to the strategic plan is subsection 7.2 – Improve Competitiveness Through Infrastructure Improvements Impacting the Quality of Life.

Award Summary:

Discussion and action on the award of solicitation 2023-0329 Plants and Trees to Sierra Vista Wholesale Growers, Inc. for an initial term of three (3) years for an estimated amount of \$1,273,200.00. The award also includes a two (2) year option for an estimated amount of \$848,800.00. The total amount of the contract, including the initial term plus the option for a total of five (5) years, is for an estimated amount of \$2,122,000.00. This contract will allow for the purchase of plants and trees to be placed at various parks across the City.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$388,500.50 for the initial term, which represents a 1,082.19% increase due to additional trees and plants added to the scope of work and price increases.

| | |
|--------------------------|--------------------------------------|
| Department: | Streets and Maintenance |
| Vendor: | Sierra Vista Wholesale Growers, Inc. |
| | La Union, NM |
| Item(s): | All |
| Initial Term: | 3 Years |
| Option to Extend: | 2 Years |
| Annual Estimated Award: | \$424,400.00 |
| Initial Estimated Award: | \$1,273,200.00 (3 Years) |
| Total Estimated Award: | \$2,122,000.00 (5 Years) |
| Account No.: | 451 – 1000 – 531130 – 51295 – P5120 |
| Funding Source: | General Fund |
| District(s): | All |

This is a Low Bid, Unit Price Contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Sierra Vista Wholesale Growers, Inc. the sole responsible, responsive bidder.

*******ADDITIONAL INFO BELOW*******



CITY OF EL PASO BID TABULATION (REVISED)



BID TITLE: PLANTS AND TREES **BID NO: 2023-0329**
BID DATE: MARCH 15, 2023 **DEPARTMENT: STREETS AND MAINTENANCE**

| | | | | | Sierra Vista Wholesale Growers, Inc. La Union, NM Bidder 1 of 1 | | | | | |
|-------------------------------------|--------------------------|-----------------|--------------------------------|------------------------------------|---|--------------------------|--------------------------|-----------|--------------------------|--------------------------|
| ITEM NO. | DESCRIPTION | UNIT OF MEASURE | MINIMUM APPROXIMATE QUANTITIES | MAXIMUM APPROXIMATE QUANTITIES (A) | PRICE (B) | YEARLY TOTAL C = AXB (C) | 3 YEAR TOTAL D = CX3 (D) | PRICE (B) | YEARLY TOTAL C = AXB (C) | 3 YEAR TOTAL D = CX3 (D) |
| GROUP 1 | | | | | | | | | | |
| TREES - 2.5" to 3.0" Caliper | | | | | | | | | | |
| 1 | Honey Mesquite | Each | 30 | 60 | \$ 365.00 | \$ 21,900.00 | \$ 65,700.00 | \$ - | \$ - | \$ - |
| 2 | Arizona Ash | Each | 10 | 60 | \$ 365.00 | \$ 21,900.00 | \$ 65,700.00 | \$ - | \$ - | \$ - |
| 3 | Chinese Pistache | Each | 30 | 60 | \$ 365.00 | \$ 21,900.00 | \$ 65,700.00 | \$ - | \$ - | \$ - |
| 4 | Texas Red Oak | Each | 15 | 60 | \$ 450.00 | \$ 27,000.00 | \$ 81,000.00 | \$ - | \$ - | \$ - |
| 5 | Live Oak | Each | 15 | 60 | \$ 450.00 | \$ 27,000.00 | \$ 81,000.00 | \$ - | \$ - | \$ - |
| 6 | Modesto Ash | Each | 10 | 60 | \$ 400.00 | \$ 24,000.00 | \$ 72,000.00 | \$ - | \$ - | \$ - |
| 7 | Weeping Willow | Each | 15 | 60 | \$ 400.00 | \$ 24,000.00 | \$ 72,000.00 | \$ - | \$ - | \$ - |
| 8 | ShadeMaster Honey Locust | Each | 30 | 60 | \$ 400.00 | \$ 24,000.00 | \$ 72,000.00 | \$ - | \$ - | \$ - |
| 9 | Afghan Pine | Each | 10 | 15 | \$ 300.00 | \$ 4,500.00 | \$ 13,500.00 | \$ - | \$ - | \$ - |
| 10 | Chinkapin Oak | Each | 8 | 12 | \$ 400.00 | \$ 4,800.00 | \$ 14,400.00 | \$ - | \$ - | \$ - |
| 11 | Desert Willow | Each | 8 | 12 | \$ 350.00 | \$ 4,200.00 | \$ 12,600.00 | \$ - | \$ - | \$ - |
| 12 | Italian Stone Pine | Each | 8 | 12 | \$ 450.00 | \$ 5,400.00 | \$ 16,200.00 | \$ - | \$ - | \$ - |
| 13 | Lacebark Elm | Each | 15 | 60 | \$ 350.00 | \$ 21,000.00 | \$ 63,000.00 | \$ - | \$ - | \$ - |
| 14 | Mexican White Oak | Each | 15 | 30 | \$ 400.00 | \$ 12,000.00 | \$ 36,000.00 | \$ - | \$ - | \$ - |
| 15 | Western Soapberry | Each | 5 | 10 | \$ 350.00 | \$ 3,500.00 | \$ 10,500.00 | \$ - | \$ - | \$ - |
| TOTAL | | | | | | \$ 247,100.00 | \$ 741,300.00 | | \$ - | \$ - |



CITY OF EL PASO BID TABULATION (REVISED)



BID TITLE: PLANTS AND TREES **BID NO: 2023-0329**
BID DATE: MARCH 15, 2023 **DEPARTMENT: STREETS AND MAINTENANCE**

| | | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|--|
| | | | | | Sierra Vista Wholesale Growers, Inc. La Union, NM | | | | | |
| | | | | | Bidder 1 of 1 | | | | | |

| ITEM NO. | DESCRIPTION | UNIT OF MEASURE | MINIMUM APPROXIMATE QUANTITIES | MAXIMUM APPROXIMATE QUANTITIES (A) | PRICE | YEARLY TOTAL | 3 YEAR TOTAL | PRICE | YEARLY TOTAL | 3 YEAR TOTAL |
|----------|-------------|-----------------|--------------------------------|---------------------------------------|-------|----------------|----------------|-------|----------------|----------------|
| | | | | | (B) | C = AXB (C) | D = CX3 (D) | (B) | C = AXB (C) | D = CX3 (D) |

TREES - 3.5" to 4.0" Caliper

| | | | | | | | | | | |
|---|-------------------|------|----|----|-----------|--------------|--------------|------|------|------|
| 1 | Honey Mesquite | Each | 30 | 60 | \$ 475.00 | \$ 28,500.00 | \$ 85,500.00 | \$ - | \$ - | \$ - |
| 2 | Arizona Ash | Each | 10 | 60 | \$ 525.00 | \$ 31,500.00 | \$ 94,500.00 | \$ - | \$ - | \$ - |
| 3 | Chinese Pistache | Each | 30 | 60 | \$ 475.00 | \$ 28,500.00 | \$ 85,500.00 | \$ - | \$ - | \$ - |
| 4 | Southern Live Oak | Each | 15 | 60 | \$ 525.00 | \$ 31,500.00 | \$ 94,500.00 | \$ - | \$ - | \$ - |
| 5 | Modesto Ash | Each | 10 | 60 | \$ 525.00 | \$ 31,500.00 | \$ 94,500.00 | \$ - | \$ - | \$ - |

| | | | | | | | | | | |
|--------------|--|--|--|--|--|----------------------|----------------------|--|-------------|-------------|
| TOTAL | | | | | | \$ 151,500.00 | \$ 454,500.00 | | \$ - | \$ - |
|--------------|--|--|--|--|--|----------------------|----------------------|--|-------------|-------------|

**GROUP 2
PLANTS**

| | | | | | | | | | | |
|---|--|------|----|----|----------|-------------|-------------|------|------|------|
| 1 | Star Jasmine (Tracheluspermum Jasminoides) 4" to 6" size in 4 packs | Each | 30 | 90 | \$ 9.00 | \$ 810.00 | \$ 2,430.00 | \$ - | \$ - | \$ - |
| 2 | Asian Jasmine (Tracheluspermum Asiaticum) 4" to 6" size in 4 packs | Each | 30 | 90 | \$ 9.00 | \$ 810.00 | \$ 2,430.00 | \$ - | \$ - | \$ - |
| 3 | Yaupon Holly Selections Dwarf (Lix Vomitoria) - 3 gallon container | Each | 30 | 90 | \$ 16.00 | \$ 1,440.00 | \$ 4,320.00 | \$ - | \$ - | \$ - |
| 4 | Heavenly Bamboo (Nandina Domestica - NaNa) - 3 gallon container | Each | 30 | 90 | \$ 14.00 | \$ 1,260.00 | \$ 3,780.00 | \$ - | \$ - | \$ - |
| 5 | Indian Hawathorne Selections (Raphiolepis Indica) - 3 gallon container | Each | 30 | 90 | \$ 14.00 | \$ 1,260.00 | \$ 3,780.00 | \$ - | \$ - | \$ - |
| 6 | Creeping Rosemary Prostratus (Rosmarinus Officinalis "Prostratus") - 3 | Each | 30 | 90 | \$ 14.00 | \$ 1,260.00 | \$ 3,780.00 | \$ - | \$ - | \$ - |
| 7 | Baja Evening Primrose (Oenothera Stubbei) - 3 gallon container | Each | 30 | 90 | \$ 16.00 | \$ 1,440.00 | \$ 4,320.00 | \$ - | \$ - | \$ - |
| 8 | Lantana (Verbenaceae) - 5 gallon container | Each | 30 | 90 | \$ 14.00 | \$ 1,260.00 | \$ 3,780.00 | \$ - | \$ - | \$ - |
| 9 | Birds of Paradinse (Red - Yellow) 3 gallon container | Each | 30 | 90 | \$ 14.00 | \$ 1,260.00 | \$ 3,780.00 | \$ - | \$ - | \$ - |

| | | | | | | | | | | |
|--------------|--|--|--|--|--|---------------------|---------------------|--|-------------|-------------|
| TOTAL | | | | | | \$ 10,800.00 | \$ 32,400.00 | | \$ - | \$ - |
|--------------|--|--|--|--|--|---------------------|---------------------|--|-------------|-------------|

**GROUP 3
ADDITIONAL INVENTORY - ESTIMATED ANNUAL BUDGET - \$15,000.00**



CITY OF EL PASO BID TABULATION (REVISED)



| | | |
|--|---|--|
| BID TITLE: PLANTS AND TREES | | BID NO: 2023-0329 |
| BID DATE: MARCH 15, 2023 | | DEPARTMENT: STREETS AND MAINTENANCE |
| | Sierra Vista Wholesale Growers, Inc. La Union, NM Bidder 1 of 1 | |
| <p style="text-align: center;"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> | | |
| TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| NO OPTION OFFERED | <input type="checkbox"/> | <input type="checkbox"/> |
| AMENDMENTS ACKNOWLEDGED: | Yes | |
| BIDS SOLICITED: 199 LOCAL BIDS SOLICITED: 126 BIDS RECEIVED: 1 LOCAL BIDS RECEIVED: 0 NO BID: 4 | | |

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

2023-0329 Plants and Trees
Online Views

| <u>Participant Name</u> | <u>Response Date</u> | <u>Response Status</u> | <u>Contact</u> | <u>City</u> | <u>State</u> |
|---|----------------------|------------------------|-------------------|--------------|--------------|
| 1 2H LLC | | Viewed | Nayely Ruiz | Horizon City | TX |
| 2 Access Communications Group, LLC | | Viewed | Ana Espinoza | El Paso | TX |
| 3 Bella Luna Engineering and Building Maintenance | | Viewed | Lorenzo Luna | El Paso | TX |
| 4 ConstructConnect | | Viewed | Content | Cincinnati | OH |
| 5 Construction Reporter | | Viewed | Rebecca Taylor | Albuquerque | NM |
| 6 Continental Kennel Club Inc. | 03/07/2023 | No Bid | Brandy Roberts | Walker | LA |
| 7 D&H United Fueling Solutions | | Viewed | Steve Teran | El Paso | TX |
| 8 DYER CYCLE | 03/03/2023 | No Bid | PETE VILLALOBOS | El Paso | TX |
| 9 EGL Construction, Inc | | Viewed | Mario Escobedo | El Paso | TX |
| 10 Exodo Industrial | 03/09/2023 | No Bid | Carlos Camarena | El Paso | TX |
| 11 J Carrizal General Constructio | | Viewed | Marlena Cervantes | El Paso | TX |
| 12 Mean Clean LLC | | Unsubmitted | | El Paso | TX |
| 13 Servin, LLC | | Viewed | Lucia Servin | El Paso | TX |
| 14 Sierra Vista Wholesale Growers, Inc. (white) | | Unsubmitted | Hugo E. White | Chamberino | NM |
| 15 The PlanIt Room | | Viewed | Cecilia Hernandez | El Paso | TX |
| 16 WOFFORD TRUCK PARTS (TE EL PASO,LLC) | 02/27/2023 | No Bid | ruben pinon | EL PASO | TX |