# CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

AGENDA DATE: May 9, 2023
PUBLIC HEARING DATE: Not Applicable

**CONTACT PERSON(S) NAME AND PHONE NUMBER:** 

Richard J. Bristol, Streets & Maintenance Director, (915) 212-7000

K. Nicole Cote, Managing Director, (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7 – Enhance and Sustain El Paso's Infrastructure Network

**SUBGOAL:** 7.2 – Improve Competitiveness Through Infrastructure Improvements Impacting

the Quality of Life

### SUBJECT:

Discussion and action on the award of solicitation 2023-0329 Plants and Trees to Sierra Vista Wholesale Growers, Inc. for an initial term of three (3) years for an estimated amount of \$1,273,200.00. The award also includes a two (2) year option for an estimated amount of \$848,800.00. The total amount of the contract, including the initial term plus the option for a total of five (5) years, is for an estimated amount of \$2,122,000.00.

### **BACKGROUND / DISCUSSION:**

This contract will allow for the purchase of plants and trees to be placed at various parks across the City.

### SELECTION SUMMARY:

Solicitation was advertised on January 31, 2023 and February 7, 2023. The solicitation was posted on City website on January 31, 2023. There were a total of sixteen (16) viewers online; one (1) bid was received; none being from local suppliers. An Inadequate Competition Survey was conducted.

### **CONTRACT VARIANCE:**

The difference based in comparison to the previous contract is as follows: An increase of \$388,500.50 for the initial term, which represents a 1,082.19% increase due to additional trees and plants added to the scope of work and price increases.

### **PROTEST**

N/A

### PRIOR COUNCIL ACTION:

Ν/Δ

### AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,273,200.00

Funding Source: General Fund

Account: 451 - 1000 - 531130 - 51295 - P5120

### HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? \_X\_ YES \_\_\_NO

**PRIMARY DEPARTMENT: Streets & Maintenance** 

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

4-20-23

**DEPARTMENT HEAD:** 

Richard J. Bristol, Streets & Maintenance Director

### COUNCIL PROJECT FORM (LOW BID)

Please place the following item on the **REGULAR** agenda for the Council Meeting of **May 9, 2023**.

### Strategic Goal 7: Enhance and Sustain El Paso's Infrastructure Network

The linkage to the strategic plan is subsection 7.2 – Improve Competitiveness Through Infrastructure Improvements Impacting the Quality of Life.

### **Award Summary:**

Discussion and action on the award of solicitation 2023-0329 Plants and Trees to Sierra Vista Wholesale Growers, Inc. for an initial term of three (3) years for an estimated amount of \$1,273,200.00. The award also includes a two (2) year option for an estimated amount of \$848,800.00. The total amount of the contract, including the initial term plus the option for a total of five (5) years, is for an estimated amount of \$2,122,000.00. This contract will allow for the purchase of plants and trees to be placed at various parks across the City.

### **Contract Variance:**

The difference based in comparison to the previous contract is as follows: An increase of \$388,500.50 for the initial term, which represents a 1,082.19% increase due to additional trees and plants added to the scope of work and price increases.

Department:	Streets and Maintenance
Vendor:	Sierra Vista Wholesale Growers, Inc.
	La Union, NM
Item(s):	All
Initial Term:	3 Years
Option to Extend:	2 Years
Annual Estimated Award:	\$424,400.00
Initial Estimated Award:	\$1,273,200.00 (3 Years)
Total Estimated Award:	\$2,122,000.00 (5 Years)
Account No.:	451 – 1000 – 531130 – 51295 – P5120
Funding Source:	General Fund
District(s):	All

This is a Low Bid, Unit Price Contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Sierra Vista Wholesale Growers, Inc. the sole responsible, responsive bidder.



# CITY OF EL PASO BID TABULATION (REVISED)



BID TITLE: PLANTS AND TREES
BID NO: 2023-0329

BID DATE: MARCH 15, 2023 DEPARTMENT: STREETS AND MAINTENAN

BID DATE: MARCH 15, 2023 DEPARTMENT: STREETS AND MAINTENANCE										
					Sierra V	ista Wholesale Grow La Union, NM Bidder 1 of 1	vers, Inc.			
ITEM NO.	DESCRIPTION	UNIT OF MEASURE	MINIMUM APPROXIMATE QUANTITIES	MAXIMUM APPROXIMATE QUANTITES	PRICE	YEARLY TOTAL  C = AXB	3 YEAR TOTAL D = CX3	PRICE	YEARLY TOTAL C = AXB	3 YEAR TOTAL D = CX3
		MEAGORE		(A)	(B)	(C)	(D)	(B)	(C)	(D)
GROUP 1  [REES - 2.5" to 3.0" Caliper										
1	Honey Mesquite	Each	30	60	\$ 365.00	\$ 21,900.00	\$ 65,700.00	\$ -	\$ -	\$
2	Arizona Ash	Each	10	60	\$ 365.00	\$ 21,900.00	\$ 65,700.00	\$ -	\$ -	\$
3	Chinese Pistache	Each	30	60	\$ 365.00	\$ 21,900.00	\$ 65,700.00	\$ -	\$ -	\$
4	Texas Red Oak	Each	15	60	\$ 450.00	\$ 27,000.00	\$ 81,000.00	\$ -	\$ -	\$
5	Live Oak	Each	15	60	\$ 450.00	\$ 27,000.00	\$ 81,000.00	\$ -	\$ -	\$
6	Modesto Ash	Each	10	60	\$ 400.00	\$ 24,000.00	\$ 72,000.00	\$ -	\$ -	\$
7	Weeping Willow	Each	15	60	\$ 400.00	\$ 24,000.00	\$ 72,000.00	\$ -	\$ -	\$
8	ShadeMaster Honey Locust	Each	30	60	\$ 400.00	\$ 24,000.00	\$ 72,000.00	\$ -	\$ -	\$
9	Afghan Pine	Each	10	15	\$ 300.00	\$ 4,500.00	\$ 13,500.00	\$ -	\$ -	\$
10	Chinkapin Oak	Each	8	12	\$ 400.00	\$ 4,800.00	\$ 14,400.00	\$ -	\$ -	\$
11	Desert Willow	Each	8	12	\$ 350.00	\$ 4,200.00	\$ 12,600.00	\$ -	\$ -	\$
12	Italian Stone Pine	Each	8	12	\$ 450.00	\$ 5,400.00	\$ 16,200.00	\$ -	\$ -	\$
13	Lacebark Elm	Each	15	60	\$ 350.00	\$ 21,000.00	\$ 63,000.00	\$ -	\$ -	\$
14	Mexican White Oak	Each	15	30	\$ 400.00	\$ 12,000.00	\$ 36,000.00	\$ -	\$ -	\$
15	Western Soapberry	Each	5	10	\$ 350.00	\$ 3,500.00	\$ 10,500.00	\$ -	\$ -	\$
		•	,	,						
				TOTAL		\$ 247,100.00	\$ 741,300.00		\$ -	\$ -



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BID TITLE: PLANTS AND TREES
BID NO: 2023-0329

BID DATE: MARCH 15, 2023

BID DATE: MARCH 15, 2023  DEPARTMENT: STREETS AND MAINTENANCE										
				Sierra Vista Wholesale Growers, Inc. La Union, NM Bidder 1 of 1						
ITEM NO.	DESCRIPTION	UNIT OF MEASURE	MINIMUM APPROXIMATE QUANTITIES	MAXIMUM APPROXIMATE QUANTITES	PRICE	YEARLY TOTAL C = AXB	3 YEAR TOTAL D = CX3	PRICE	YEARLY TOTAL C = AXB	3 YEAR TOTAL D = CX3
				(A)	(B)	(C)	(D)	(B)	(C)	(D)
TREES - 3.5" to 4.0" Caliper										
1	Honey Mesquite	Each	30	60	\$ 475.00	\$ 28,500.00	\$ 85,500.00	\$ -	\$ -	\$ -
2	Arizona Ash	Each	10	60	\$ 525.00	\$ 31,500.00	\$ 94,500.00	\$ -	\$ -	\$ -
3	Chinese Pistache	Each	30	60	\$ 475.00	\$ 28,500.00	\$ 85,500.00	\$ -	\$ -	\$ -
4	Southern Live Oak	Each	15	60	\$ 525.00	\$ 31,500.00	\$ 94,500.00	\$ -	\$ -	\$ -
5	Modesto Ash	Each	10	60	\$ 525.00	\$ 31,500.00	\$ 94,500.00	\$ -	\$ -	\$ -
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				TOTAL		\$ 151,500.00	\$ 454,500.00		\$ -	\$ -
GROU PLAN										
	Star Jasmine (Tracheluspermum							_	_	
1	Jasminodides) 4" to 6" size in 4 packs	Each	30	90	\$ 9.00	\$ 810.00	\$ 2,430.00	\$ -	\$ -	\$ -
2	Asian Jasmine (Tracheluspermum Asiaticum) 4" to 6" size in 4 packs	Each	30	90	\$ 9.00	\$ 810.00	\$ 2,430.00	\$ -	\$ -	\$ -
3	Yaupon Holly Selections Dwarf (Liex Vomitoria) - 3 gallon container	Each	30	90	\$ 16.00	\$ 1,440.00	\$ 4,320.00	\$ -	\$ -	\$ -
4	Heavenly Bamboo (Nandina Domestica - NaNa) - 3 gallon container	Each	30	90	\$ 14.00	\$ 1,260.00	\$ 3,780.00	\$ -	\$ -	\$ -
5	Indian Hawathorne Selections (Raphiolepis Indica) - 3 gallon container	Each	30	90	\$ 14.00	\$ 1,260.00	\$ 3,780.00	\$ -	\$ -	\$ -
6	Creeping Rosemary Prostratus (Rosmarinus Officinalis "Prostratus") - 3	Each	30	90	\$ 14.00	\$ 1,260.00	\$ 3,780.00	\$ -	\$ -	\$ -
7	Baja Evening Primrose (Oenothera Stubbei) - 3 gallon container	Each	30	90	\$ 16.00	\$ 1,440.00	\$ 4,320.00	\$ -	\$ -	\$ -
8	Lantana ( Verbenaceae) - 5 gallon container	Each	30	90	\$ 14.00	\$ 1,260.00	\$ 3,780.00	\$ -	\$ -	\$ -
9	Birds of Paradinse (Red - Yellow) 3 gallon container	Each	30	90	\$ 14.00	\$ 1,260.00	\$ 3,780.00	\$ -	\$ -	\$ -
				TOTAL		\$ 10,800.00	\$ 32,400.00		\$ -	\$ -
GROL	JP 3									
ADDI	TIONAL INVENTORY - ESTIMATED AN	NUAL BUDGE	T - \$15,000.00							
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Approved By: \_/s/\_ Date: \_04/17/2023



# CITY OF EL PASO BID TABULATION (REVISED)



BID TITLE: PLANTS AND TREES		BID NO: 2023-0329
BID DATE: MARCH 15, 2023		DEPARTMENT: STREETS AND MAINTENANCE
	Sierra Vista Wholesale Growers, Inc. La Union, NM Bidder 1 of 1	
OPTION TO EXTEND THE TERM OF THE  AGREEMENT  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR	Х	
NO OPTION OFFERED		
AMENDMENTS ACKNOWLEDGED:	Yes	
BIDS SOLICITED: 199 LOCAL BIDS SOLICITED: 126 BIDS RECE	IVED: 1 LOCAL BIDS RECEIVED:	0 NO BID: 4

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

### 2023-0329 Plants and Trees Online Views

Participant Name	Response Date	Response Status	Contact	City	State
1 2H LLC		Viewed	Nayely Ruiz	Horizon City	TX
2 Access Communications Group, LLC		Viewed	Ana Espinoza	El Paso	TX
3 Bella Luna Engineering and Building Maintenance		Viewed	Lorenzo Luna	El Paso	TX
4 ConstructConnect		Viewed	Content	Cincinnati	OH
5 Construction Reporter		Viewed	Rebecca Taylor	Albuquerque	NM
6 Continental Kennel Club Inc.	03/07/2023	No Bid	Brandy Roberts	Walker	LA
7 D&H United Fueling Solutions		Viewed	Steve Teran	El Paso	TX
8 DYER CYCLE	03/03/2023	No Bid	PETE VILLALOBOS	El Paso	TX
9 EGL Construction, Inc		Viewed	Mario Escobedo	El Paso	TX
10 Exodo Industrial	03/09/2023	No Bid	Carlos Camarena	El Paso	TX
11 J Carrizal General Constructio		Viewed	Marlena Cervantes	El Paso	TX
12 Mean Clean LLC		Unsubmitted		El Paso	TX
13 Servin, LLC		Viewed	Lucia Servin	El Paso	TX
14 Sierra Vista Wholesale Growers, Inc. (white)		Unsubmitted	Hugo E. White	Chamberino	NM
15 The Planit Room		Viewed	Cecilia Hernandez	El Paso	TX
16 WOFFORD TRUCK PARTS (TE EL PASO,LLC)	02/27/2023	No Bid	ruben pinon	EL PASO	TX