

Ground Lease – El Paso International Airport

ELP Land Holdings I, LLC March 28, 2023



Strategic Plan Alignment

Goal 1: Create an environment conducive to strong, economic development.

Strategic Objective (25 by 25): Airport Development

Strategic Objective (30 by 30): Grow existing and attract new target industries including advanced manufacturing and international development.











Basic Lease Terms

Tenant

ELP Land Holdings I, LLC

Lease Type

Ground Lease

Size

8,994,892.7 square feet (approximately 206 acres)

<u>Term</u>

40 year, 9 year option

Annual Rent after construction

\$1,771,094.37 (\$147,591.20 monthly)

Allowed uses

light manufacturing, processing center and logistics, and warehousing.

Build Out

4 phases. The first phase will provide 636,000 square feet of industrial space.



Benefits



- Aligns with City's and ELP's strategic plans for a new state-of-the-art industrial park on airport property
- Supports greater city-wide development by providing industrial space for company relocation
- Helps ELP meet federal regulations by ensuring the airport's financial selfsufficiency
- Additional revenue potential of up to \$100 million over the lease term for ELP

- Decreases airport land maintenance costs, freeing up capital
- Improved facilities and services for the community through lease revenue
- Provides space for local business growth due to low vacancy rates
- Will stimulate further development on underutilized areas of airport land

