

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**AGENDA DATE:** March 28, 2023  
**PUBLIC HEARING DATE:** NA

**CONTACT PERSON(S) NAME AND PHONE NUMBER:**  
Maria O. Pasillas, Tax Assessor & Collector, (915) 212-1737  
K. Nicole Cote, Managing Director (915) 212-1092

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** Goal 6 – Set the Standard for Sound Governance and Fiscal Management

**SUBGOAL:** 6.11 - Provide efficient and effective services to taxpayers

**SUBJECT:**

That the City Manager be authorized to sign a Consent to Assignment from TECHNIQUE DATA SYSTEMS, INC., TO DATA BUSINESS EQUIPMENT, INC., AN IOWA CORPORATION, with respect to the City of El Paso's established 2017-483 Payment Processing Lockbox Contract, for the City of El Paso's Tax Office, located at 221 N. Kansas, Suite 300, El Paso, Texas.

**BACKGROUND / DISCUSSION:**

Beginning April 1, 2022, Technique Data systems, Inc., officially transitioned to Data Business Equipment, Inc.

**SELECTION SUMMARY:**

NA

**CONTRACT VARIANCE:**

NA

**PROTEST**

NA

**PRIOR COUNCIL ACTION:**

On May 30, 2017 City Council approved the award of contract 2017-483 to Technique Data Systems, Inc. for a FIVE (5) year term for at total amount of \$146,665.00.

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$0.00

Funding Source: Enterprise Funds – Data Processing

Account: 206-3700-19040-58100-P1920

**HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED?   x   YES      NO**

**PRIMARY DEPARTMENT:** Tax office

**SECONDARY DEPARTMENT:** Purchasing & Strategic Sourcing

2017-483 Payment Processing Lock Box

Revised 1/23/2023-V3 – Previous Versions Obsolete

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

*Maria O. Pasillas*

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Maria O. Pasillas, Tax Assessor & Collector

**PROJECT FORM  
(Consent to Assignment)**

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Please place the following item on the **REGULAR** agenda for the Council Meeting of **March 28, 2023**.

**STRATEGIC GOAL 6 – Set the Standard for Sound Governance and Fiscal Management**

The linkage to the Strategic Plan is subsection 6.11 – Provide efficient and effective services to taxpayers

**Award Summary:**

That the City Manager be authorized to sign a Consent to Assignment from TECHNIQUE DATA SYSTEMS, INC., TO DATA BUSINESS EQUIPMENT, INC., AN IOWA CORPORATION, with respect to the City of El Paso's established 2017-483 Payment Processing Lockbox Contract, for the City of El Paso's Tax Office, located at 221 N. Kansas, Suite 300, El Paso, Texas.

This is a Best Value, service contract.

## RESOLUTION

### BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF EL PASO:

That the City Manager be authorized to sign a Consent to Assignment from **TECHNIQUE DATA SYSTEMS, INC., TO DATA BUSINESS EQUIPMENT, INC., AN IOWA CORPORATION**, with respect to the City of El Paso's established 2017-483 Payment Processing Lockbox Contract, for the City of El Paso's Tax Office, located at 221 N. Kansas, Suite 300, El Paso, Texas.

**APPROVED** this \_\_\_\_ day of \_\_\_\_\_, 2023.


### THE CITY OF EL PASO:

\_\_\_\_\_  
Oscar Leoser  
Mayor

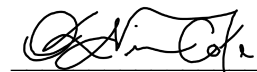
### ATTEST:

\_\_\_\_\_  
Laura D. Prine  
City Clerk

### APPROVED AS TO FORM:

  
\_\_\_\_\_  
Juan S. Gonzalez  
Senior Assistant City Attorney

### APPROVED AS TO CONTENT:

  
\_\_\_\_\_  
K. Nicole Cote, Managing Director  
Purchasing & Strategic Sourcing

## CONSENT TO ASSIGNMENT

### BETWEEN THE CITY OF EL PASO, TECHNIQUE DATA SYSTEMS, INC., DATA BUSINESS EQUIPMENT, INC., AN IOWA CORPORATION

This Consent to Assignment is entered into this \_\_\_\_ day of \_\_\_\_\_, 2023, by and between the City of El Paso (“City”); and **DATA BUSINESS EQUIPMENT, INC., AN IOWA CORPORATION**, (“Assignee”).

**WHEREAS**, on **May 30, 2017**, the City approved a 2017-483 Payment Processing Lockbox Contract (“Agreement”); and

**WHEREAS**, Assignor is no longer in business; with Assignee having assumed Assignor’s existing business contracts; and

**WHEREAS**, Assignee has requested that the City consent to the assignment of the Agreement to Assignee; and

**WHEREAS**, Assignee agrees to be responsible for all duties and obligations under the Agreement; and

**WHEREAS**, the Agreement requires the City’s consent to assignment; and

**WHEREAS**, the City continues to require the services provided under the Agreement; and

**WHEREAS**, the City agrees to the assignment of all rights, duties and obligations encompassed in the Agreement to Assignee.

#### **NOW, THEREFORE, IT IS HEREBY AGREED as follows:**

1. The City consents to the assignment of the rights, duties and obligations under the 2017-483 Payment Processing Lockbox Contract approved by Council on **May 30, 2017** to Assignee.

2. Assignee agrees to assume and perform all duties, obligations and responsibilities under the Agreement.

3. The Assignee **Data Business Equipment, Inc.** will remain subject to the terms and conditions of the Agreement.

4. All terms and conditions of the Agreement shall remain in full force and effect.

*(Signature Page to Follow)*

CITY:

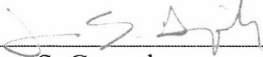
**THE CITY OF EL PASO:**



K. Nicole Cote, Managing Director  
Purchasing and Strategic Sourcing

**APPROVED AS TO FORM:**

**APPROVED AS TO CONTENT:**



Juan S. Gonzalez  
Senior Assistant City Attorney



Maria O. Pasillas  
City of El Paso Tax Office

**ACKNOWLEDGEMENT**

**STATE OF TEXAS**       §  
                                     §  
**COUNTY OF EL PASO**   §

This Instrument was acknowledged before me on the \_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, by K. Nicole Cote, Managing Director of the City of El Paso's, Purchasing and Strategic Sourcing Department.

\_\_\_\_\_  
Notary Public, State of Texas

My Commission Expires:

\_\_\_\_\_

*(Signatures Continue on the Next Page)*

ASSIGNEE:

**DATA BUSINESS EQUIPMENT, INC., an Iowa Corporation**

By: Debbie Scoggins

Name: Debbie Scoggins

Title: Accounting Manager

**ACKNOWLEDGEMENT**

STATE OF Texas §

COUNTY OF Packwall §

This Instrument was acknowledged before me on the 15<sup>th</sup> day of March, 2023, by Deborah Scoggins, Accounting Manager, on behalf of Assignee.

[Signature]  
Notary Public, State of Texas

My Commission Expires:

05/14/2025



**MOTION  
MAY 30, 2017**

Motion made, seconded, and unanimously carried to **AWARD** Solicitation No. 2017-483 Payment Processing Lockbox to Technique Data Systems, Inc. for an initial five (5) year term estimated award of \$ 146,665.00.

Department:	Tax Office
Award to:	Technique Data Systems, Inc. (Alternate Bid) Rockwall, TX
Item(s):	All
Initial Term:	5 years
1st Year:	
Equipment/Hardware Cost:	\$ 24,065.00
Software / Licensing Cost:	\$ 37,500.00
Implementation/Training Cost:	\$ 13,750.00
Support/Maintenance:	\$ 14,270.00
Total Estimated Award:	\$ 89,585.00
2nd – 5th Years:	
Annual Support/Maintenance:	\$ 14,270.00
Total Estimated Award:	\$ 57,080.00 (4 years)
Total Estimated Award:	\$146,665.00 (1-5 years)
Account No.:	206 – 3700 – 580100 – 19040 - P1920
Funding Source:	Enterprise Funds – Data Processing Equipment
District(s):	All

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing Department and Tax Office recommend award as indicated to Technique Data Systems, Inc., the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

Additionally, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents and agreements necessary to effectuate this award.

NOT PRESENT FOR THE VOTE: Representatives Ordaz and Niland  
ABSENT: Representative Noe

Richarda Duffy Momsen, City Clerk



For More Information Contact:  
Lauren Miller, AVP Marketing  
(319) 531-9955/lmiller@dbeinc.com  
www.databusinessequipment.com



## **For Immediate Release**

### **Data Business Equipment Inc. Announces the Acquisition of Technique Data Systems**

**Des Moines, Iowa January 10, 2021:** Toby Geiger, President of Data Business Equipment, Inc. announces that effective December 31, 2021, Data Business Equipment, Inc. (DBE) headquartered in Des Moines, IA acquired Technique Data Systems (TDS) headquartered in Rockwall, TX. With this acquisition, DBE expands its territory coverage to include 14 states in the Midwest.

This acquisition brings together two highly compatible firms that both support Financial Institutions through premium solutions and customized service offerings. Both TDS and DBE have similar philosophies and cultures, with each organization centered on supporting the customer's needs and goals, while cultivating a working environment that is both fulfilling and enjoyable for employees.

"TDS was looking to grow our service capabilities and product selection to better support our customers in Texas and Oklahoma. These efforts coincided with my upcoming plans to retire, and DBE emerged as the ideal partner for TDS. I can retire knowing TDS employees and customers will continue to be well cared for." Steve Baxter, *owner of TDS*

"As a part of DBE, TDS has access to a great deal of knowledge and a proven process structure surrounding top shelf product lines in our shared space. We can leverage these new tools to provide an even better experience for our customers, while maintaining the flexibility and customer service commitment of an independently owned company." Scott Millikin, *General Manager of TDS*

"The acquisition of TDS continues what we started at the end of 2020, which is to grow both organically through our customers' satisfaction with our company and through acquisition by partnering with like-minded firms that help us extend our service reach and resource depth. We are very excited for the opportunities this partnership creates in our newly expanded territory and look forward to a successful future for all our valued employees and customers." Toby Geiger, *President of DBE*

#### **About Data Business Equipment**

DBE, a family-owned company rooted in exceptional service, has been bringing transforming solutions to the market since 1968. DBE supports our clients through differentiating products and services to improve their position in the market. From thoughtful solution consultation, to implementation, service and ongoing support, everything DBE does is designed to drive the best possible experience and outcomes for our clients.

#### **About Tech Data Systems**

For over 30 years, TDS has been proudly automating transactions for Texas and Oklahoma community Financial Institutions through Payment Solutions, Cash Recycling and Self-Service Hardware.

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