



# Items 29 and 41 Motorcycle Parts & Service and Ford Proprietary Parts Regular City Council Agenda

January 31, 2023

# Agenda

- Best-Value Procurement Process
- Procurement Information
- Post-COVID Economic Uncertainty
- Impact on Vendors



# Best Value Procurement Process

The Best Value procurement method seeks to award based on the bidder offering the best value bid. It is **not** based solely on price but includes evaluation factors.

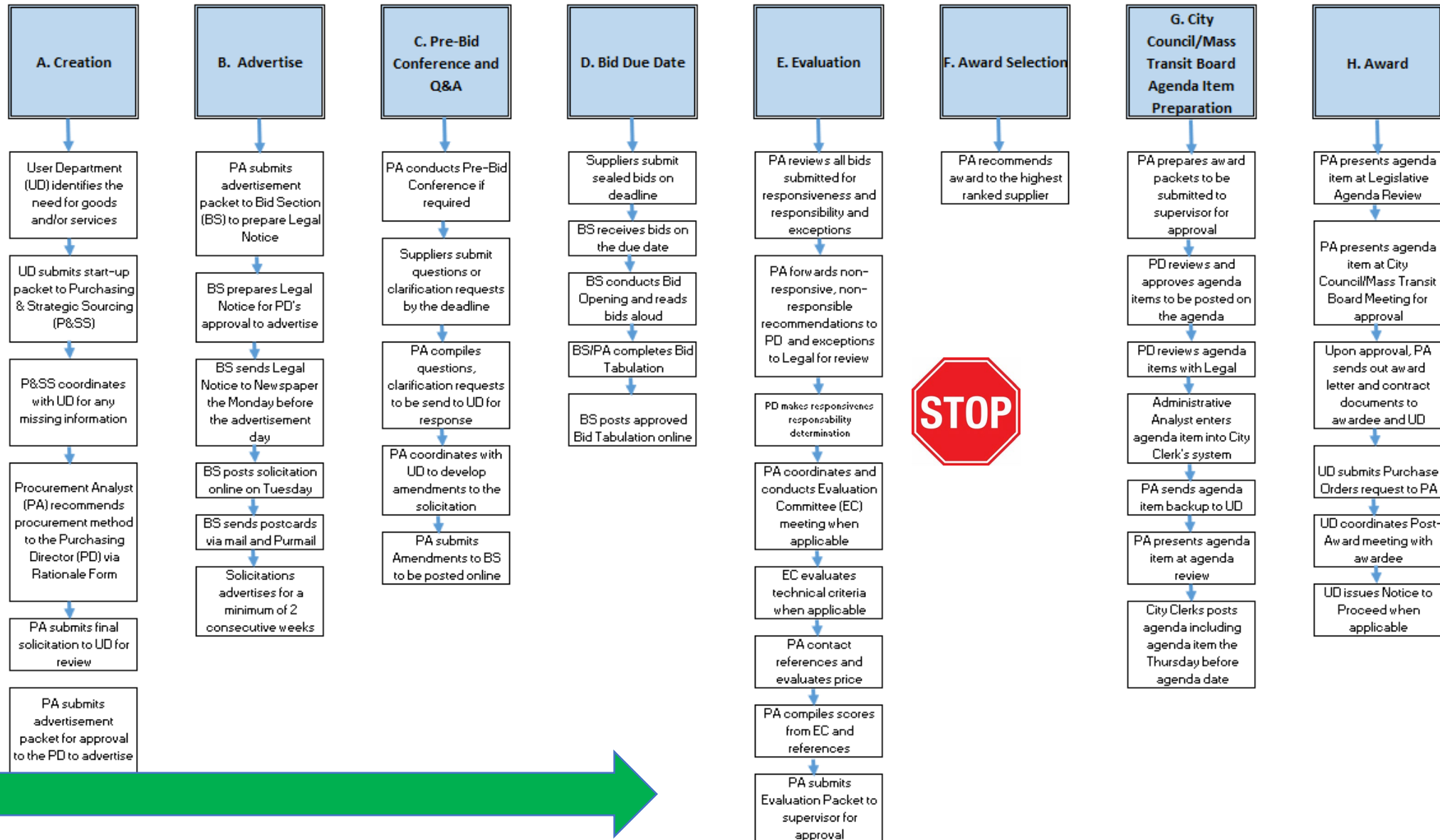
The is method is typically used for the following projects:

- ❖ Janitorial
- ❖ Security Guards
- ❖ Ground Maintenance
- ❖ Services related to repair and maintenance

## **Governing Regulations:**

- ❖ Texas Government Code, Chapter 252. Purchasing and Contracting Authority of Municipalities, Counties, and Certain Other Local Governments.
- ❖ Resolution dated August 28, 2012 Adopted Medical Benefits for Evaluation Criteria
- ❖ Ordinance No. 016529 dated December 19, 2006 for Indebtedness
- ❖ Ordinance No. 016300 dated March 7, 2006 - Lobbying
- ❖ Ordinance No. 018370 dated June 16, 2015 – Wage Theft
- ❖ Title VI
- ❖ 2 CFR 200

# Best Value – Workflow



# Procurement Information

## Police Motorcycle Parts, Service and Maintenance Agenda Item 29

Average invitations sent: 68.5

Average views: 13

Average local views: 12

### Competitive Attempts

| Solicitation Number | Release Date | Responses                             |
|---------------------|--------------|---------------------------------------|
| 2022-0570           | 3/29/2022    | No Bids Received                      |
| 2022-0687           | 5/17/2022    | 1 Bid Received. Deemed non-responsive |
| 2022-0878           | 8/2/2022     | 1 Bid Received. Deemed non-responsive |

# Procurement Information

## Ford Proprietary Parts and Service

### Agenda Item 41

Average invitations sent: 101.5  
Average views: 10.6  
Average local views: 3.5

### Competitive Attempts

| Solicitation Number | Release Date | Responses                               |
|---------------------|--------------|---|
| 2022-0572           | 4/12/2022    | 2 Bids Received – Deemed non-responsive |
| 2022-0751           | 6/21/2022    | 1 Bid Received. Deemed non-responsive   |
| 2022-0904           | 8/16/2022    | 1 Bid Received. Deemed non-responsive   |

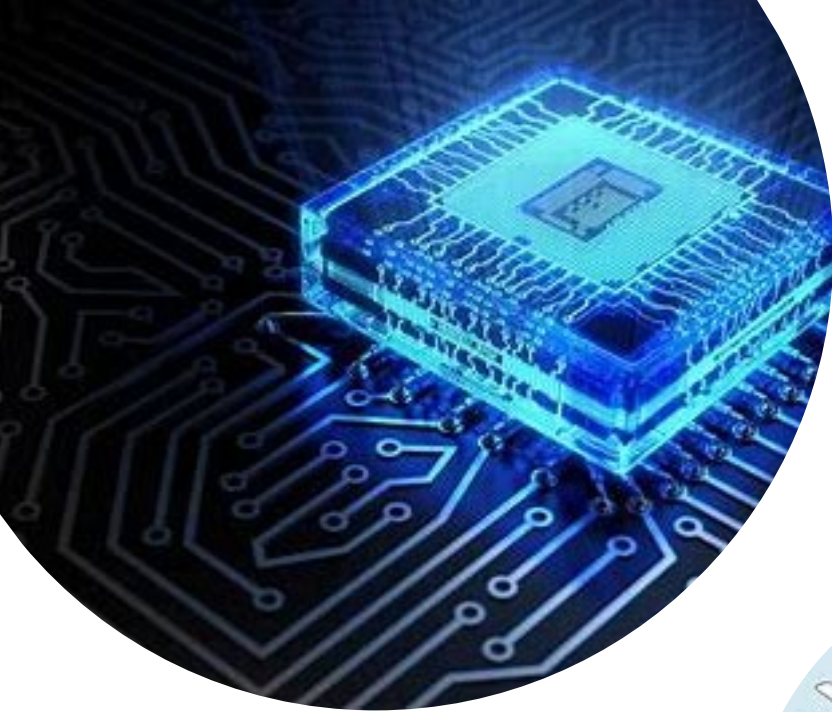
# Vendor Outreach

## IonWave

New Platform Implemented November 2021

Total number of registered vendors: 1,845

- Local vendors: 607 (33%)
- Non-local vendors: 1,238 (67%)
- Monthly training opportunities
- Vendor notification of the new platform November 2021 through January 2023



# Post-COVID Economic Uncertainty



Supply  
Chain  
Issues

Inflationary  
Pressures

International  
Affairs

Tight Labor  
Market



# Key Performance Indicators

| Key Performance Indicator                       | FY2017<br>Actual | FY2018<br>Actual | FY2019<br>Actual | FY2020<br>Actual | FY2021<br>Actual | FY2022<br>Actual |
|---|------------------|------------------|------------------|------------------|------------------|------------------|
| Increase participating vendors in EPMarketPlace | 54               | 74               | 32               | 49               | 52               | 41               |
| EPMarketplace Spend                             | \$9,234,217      | \$12,403,355     | \$20,416,199     | \$38,306,634     | \$40,937,094     | \$40,310,364     |
| % Local Spend                                   | 48%              | 52%              | 69%              | 71%              | 54%              | 57%              |

## Commodity Types Impacted:

- Petroleum Based products – lubricants, oils, asphalt
- Tech products – microchips, semiconductor chips, specialized equipment
- Construction Materials – steel, roofing materials, cement and concrete



## Operational Necessity

Police Motorcycle Parts, services and maintenance

Contract expires February 1, 2023

&

Ford Proprietary Parts

Contract expires February 8, 2023

## MISSION



Deliver exceptional services to support a high quality of life and place for our community

## VISION



Develop a vibrant regional economy, safe and beautiful neighborhoods and exceptional recreational, cultural and educational opportunities powered by a high performing government



## VALUES

Integrity, **R**espect, **E**xcellence,  
**A**ccountability, **P**eople

## MISIÓN



Brindar servicios excepcionales  
para respaldar una vida y un  
lugar de alta calidad para  
nuestra comunidad

## VISIÓN



Desarrollar una economía regional  
vibrante, vecindarios seguros y  
hermosos y oportunidades  
recreativas, culturales y educativas  
excepcionales impulsadas por un  
gobierno de alto desempeño



## VALORES

Integridad, **R**espeto, **E**xcelencia,  
**R**esponsabilidad, **P**ersonas