



# Items 29 and 41 Motorcycle Parts & Service and Ford Proprietary Parts Regular City Council Agenda

January 31, 2023

# Agenda

- Best-Value Procurement Process
- Procurement Information
- Post-COVID Economic Uncertainty
- Impact on Vendors



# Best Value Procurement Process

The Best Value procurement method seeks to award based on the bidder offering the best value bid. It is **not** based solely on price but includes evaluation factors.

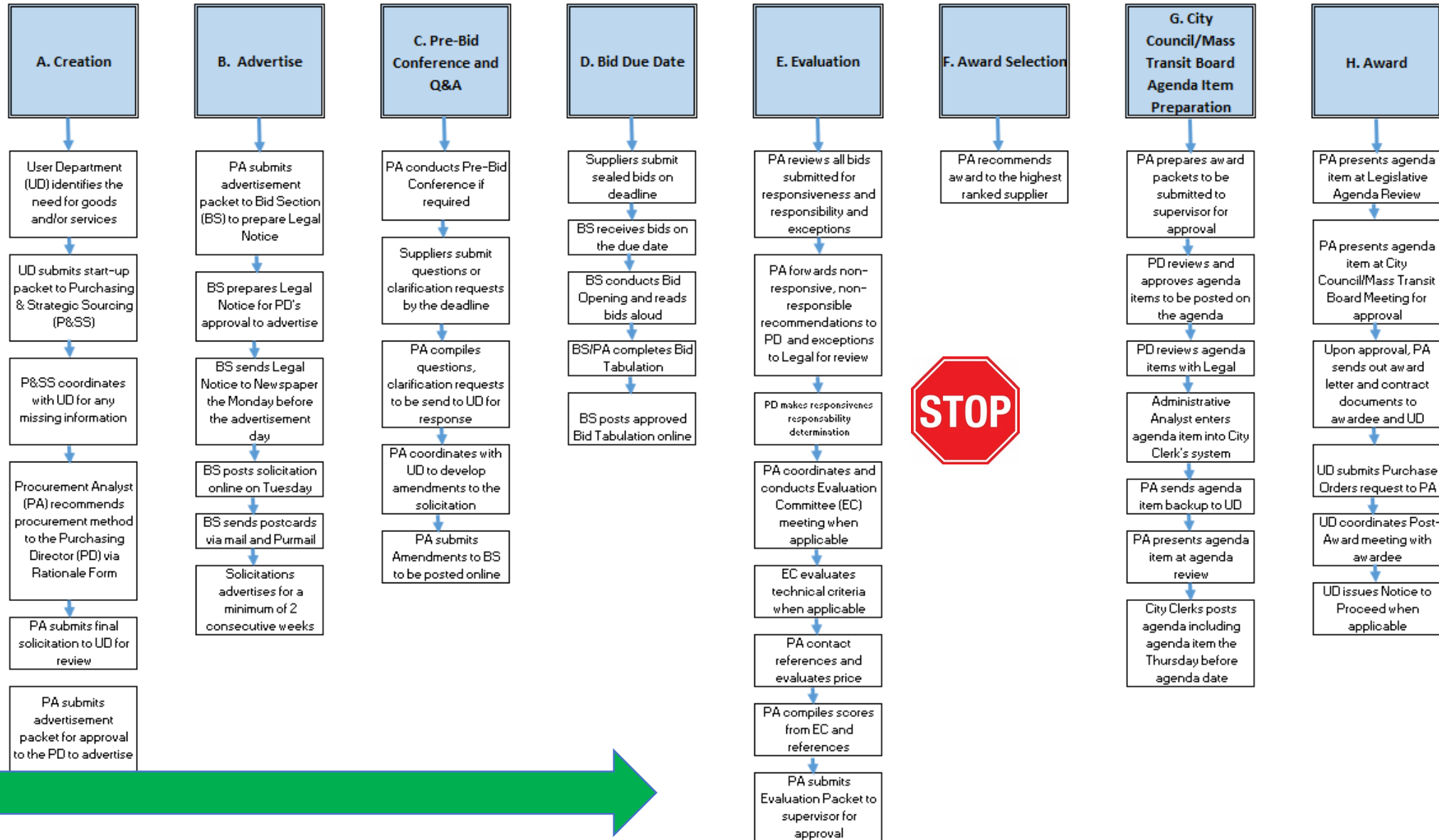
The is method is typically used for the following projects:

- ❖ Janitorial
- ❖ Security Guards
- ❖ Ground Maintenance
- ❖ Services related to repair and maintenance

## **Governing Regulations:**

- ❖ Texas Government Code, Chapter 252. Purchasing and Contracting Authority of Municipalities, Counties, and Certain Other Local Governments.
- ❖ Resolution dated August 28, 2012 Adopted Medical Benefits for Evaluation Criteria
- ❖ Ordinance No. 016529 dated December 19, 2006 for Indebtedness
- ❖ Ordinance No. 016300 dated March 7, 2006 - Lobbying
- ❖ Ordinance No. 018370 dated June 16, 2015 – Wage Theft
- ❖ Title VI
- ❖ 2 CFR 200

# Best Value – Workflow



# Procurement Information

## Police Motorcycle Parts, Service and Maintenance Agenda Item 29

Average invitations sent: 68.5

Average views: 13

Average local views: 12

### Competitive Attempts

Solicitation Number	Release Date	Responses
2022-0570	3/29/2022	No Bids Received
2022-0687	5/17/2022	1 Bid Received. Deemed non-responsive
2022-0878	8/2/2022	1 Bid Received. Deemed non-responsive

# Procurement Information

## Ford Proprietary Parts and Service

### Agenda Item 41

Average invitations sent: 101.5  
Average views: 10.6  
Average local views: 3.5

### Competitive Attempts

Solicitation Number	Release Date	Responses
2022-0572	4/12/2022	2 Bids Received – Deemed non-responsive
2022-0751	6/21/2022	1 Bid Received. Deemed non-responsive
2022-0904	8/16/2022	1 Bid Received. Deemed non-responsive



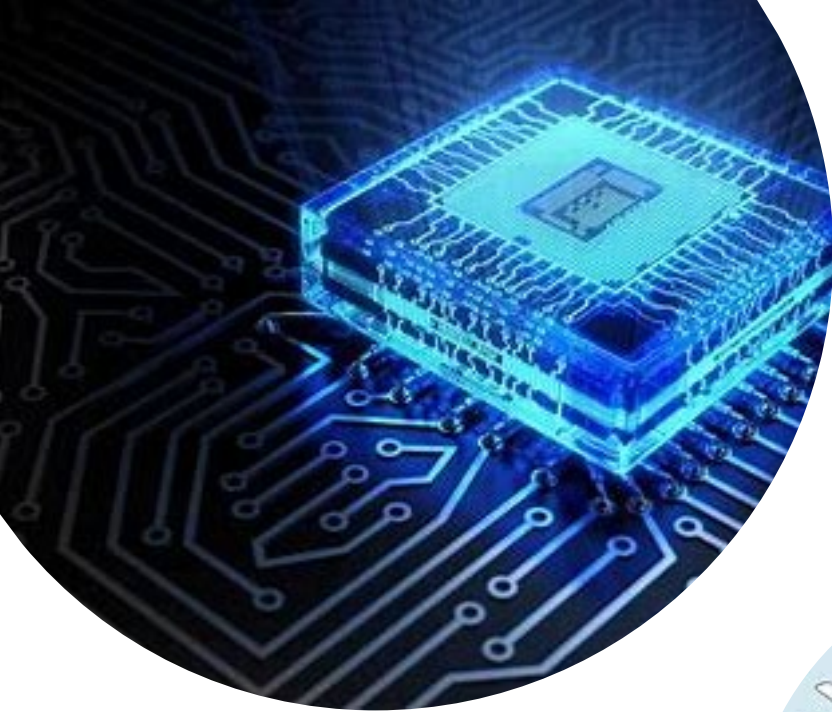
# Vendor Outreach

## IonWave

New Platform Implemented November 2021

Total number of registered vendors: 1,845

- Local vendors: 607 (33%)
- Non-local vendors: 1,238 (67%)
- Monthly training opportunities
- Vendor notification of the new platform November 2021 through January 2023



Post-COVID  
Economic Uncertainty



Supply  
Chain  
Issues

Inflationary  
Pressures

International  
Affairs

Tight Labor  
Market





# Key Performance Indicators

Key Performance Indicator	FY2017 Actual	FY2018 Actual	FY2019 Actual	FY2020 Actual	FY2021 Actual	FY2022 Actual
Increase participating vendors in EPMarketPlace	54	74	32	49	52	41
EPMarketplace Spend	\$9,234,217	\$12,403,355	\$20,416,199	\$38,306,634	\$40,937,094	\$40,310,364
% Local Spend	48%	52%	69%	71%	54%	57%

## Commodity Types Impacted:

- Petroleum Based products – lubricants, oils, asphalt
- Tech products – microchips, semiconductor chips, specialized equipment
- Construction Materials – steel, roofing materials, cement and concrete



## Operational Necessity

Police Motorcycle Parts, services and maintenance

Contract expires February 1, 2023

&

Ford Proprietary Parts

Contract expires February 8, 2023

## MISSION



Deliver exceptional services to support a high quality of life and place for our community

## VISION



Develop a vibrant regional economy, safe and beautiful neighborhoods and exceptional recreational, cultural and educational opportunities powered by a high performing government



## VALUES

Integrity, **R**espect, **E**xcellence,  
**A**ccountability, **P**eople

## MISIÓN



Brindar servicios excepcionales  
para respaldar una vida y un  
lugar de alta calidad para  
nuestra comunidad

## VISIÓN



Desarrollar una economía regional  
vibrante, vecindarios seguros y  
hermosos y oportunidades  
recreativas, culturales y educativas  
excepcionales impulsadas por un  
gobierno de alto desempeño



## VALORES

Integridad, **R**espeto, **E**xcelencia,  
**R**esponsabilidad, **P**ersonas