

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: May 24, 2022
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:

Ellen Smyth, Chief Transit and Field Operations Officer (915) 212-6060
Claudia A. Garcia, Interim Director of Purchasing & Strategic Sourcing, (915)
212-1218

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7 – Enhance and Sustain El Paso's Infrastructure Network

SUBGOAL: 7.3 – Enhance regional comprehensive transportation system.

SUBJECT:

Discussion and action on the award of Solicitation No. 2022-0471R Ticket Vending Machines, Validators, and Back Office (Re-bid) to Parkeon, Inc dba Flowbird for an initial term of five (5) years for a total initial estimated award of \$1,921,882.80. This award also includes a two (2) year option for an estimated amount of \$768,753.12. The total value of the contract is, including the initial term plus the option for a total of seven (7) years, for an estimated amount of \$2,690,635.92.

BACKGROUND / DISCUSSION:

The ticket vending machines will enhance the customer service experience and provide customers access to new features and technology at the new Montana Bus Rapid Transit (Brio).

SELECTION SUMMARY:

Solicitation was advertised on February 1, 2022 and February 8, 2022. The solicitation was posted on City website on February 1, 2022. The email (Purmail) notification was sent out on February 3, 2022. There was a total of thirty-three (33) viewers online; five (5) proposals were received; none being from a local supplier.

CONTRACT VARIANCE:

N/A

PROTEST

N/A

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,921,882.80

Funding Source: El Paso Sun Metro Capital Investment Grant Funding Montana Brio Rapid Transit/ Rapid Transit System Corridor

Account: 560-3210-580100-60070-P6018-PCP11MT050-G60165309

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? ☒ YES ☐ NO

PRIMARY DEPARTMENT: Mass Transit (Sun Metro)
SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Astrid Bunner

For Ellen Smyth, Chief Transit and Field Operations Officer

**COUNCIL PROJECT FORM
(Request for Proposal)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **Regular** agenda for the Mass Transit Board Meeting of **May 24, 2022**.

Strategic Goal: No. 7: Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection 7.3 – Enhance regional comprehensive transportation system

Award Summary:

Discussion and action on the award of Solicitation No. 2022-0471R Ticket Vending Machines, Validators, and Back Office (Re-bid) to Parkeon, Inc. dba Flowbird for an initial term of five (5) years for a total initial estimated award of \$1,921,882.80. This award also includes a two (2) year option for an estimated amount of \$768,753.12. The total value of the contract is, including the initial term plus the option for a total of seven (7) years, for an estimated amount of \$2,690,635.92. This contract will allow for the purchase of ticket vending machines that will enhance customer service experience and provide customers access to new features and technology at the new Montana Bus Rapid Transit (Brio).

Contract Variance:

N/A

Department:	Mass Transit (Sun Metro)
Award to:	Parkeon, Inc. dba Flowbird Moorestown, NJ
Initial Term:	5 Years
Option:	2 Years
Initial Term Estimated Award:	\$ 1,921,882.80 (5 years)
Option Term Estimated Award:	\$ 768,753.12 (2 year)
Total Estimated Award:	\$ 2,690,635.92 (7 years)
Account No.:	560-3210-60010-522150-P60FTA300-P6006-G6018TX013
Funding Source:	El Paso Sun Metro Capital Investment Grant Funding Montana Brio Rapid Transit/ Rapid Transit System Corridor
District(s):	All

This is a Request for Proposal, service contract.

The Purchasing & Strategic Sourcing and the Mass Transit (Sun Metro) departments recommend award as indicated to Parkeon, Inc. dba Flowbird the highest ranked offeror based on evaluation factors established for this procurement.

In addition, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents necessary to effectuate this award. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******

CITY OF EL PASO REQUEST FOR PROPOSAL (RFP) SCORESHEET

PROJECT: 2022-0471R Ticket Vending Machines Validators and Back Office (Re-bid)

Evaluation of Submittal

MAX
POINTS

Parkeon, Inc. dba Flowbird

Movvel North America

Masabi, LLC

Caracal Enterprises, LLC dba
VenTek International

BEA Transit Technologies

Factor A - Proposal Cost

25

\$2,077,825.85

\$6,443,660.48

\$3,259,427.76

\$2,275,123.32

\$2,572,482.32

25.00

8.06

15.94

22.83

20.19

Factor B - Technical Demonstration

25

21.75

25.00

16.75

9.50

7.75

Factor C - Technical Approach/Work Plan

25

16.50

25.00

16.25

10.25

7.75

Factor D - Experience.

15

14.50

15.00

14.75

7.50

7.50

Factor E - References

10

3.20

1.47

6.13

6.13

3.20

TOTAL SCORE

100

80.39

74.53

69.82

56.21

46.39

Rank



**CITY OF EL PASO
REQUEST FOR PROPOSALS TABULATION FORM**



Bid Opening Date: March 9, 2022

Solicitation #: 2022-0471R

Project Name: Ticket Vending Machines Validators and Back Office (Re-bid)

Department: Mass Transit (Sun Metro)

BIDDER'S NAME:	LOCATION:	AMENDMENT(S) ACKNOWLEDGED:
BEA Transit Technologies	Alameda, CA	Yes
CaracalEnterprises, LLC dba VenTek International	Petaluma, CA	No
Masabi, LLC	New York, NY	No
Moovel North America	Portland, OR	No
Parkeon, Inc. dba Flowbird	Moorestown, NJ	No
RFPs SOLICITED: 4 LOCAL RFPs SOLICITED: 0 RFPs RECEIVED: 5 LOCAL RFPs RECEIVED: 0 NO BIDS: 0		

NOTE: The information contained in this RFP tabulation is for information only and does not constitute actual award/execution of contract.

Approved: ____/s/____

Date: ____03/29/22____

2022-0471R Ticket Vending Machines Validators and Back Office (Re-bid)

2022-0471R Bidder List

CONDUENT

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Point of Contact:

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