

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: May 24, 2022
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:

Jonathan P. Killings, Interim Fire Chief, (915) 212-5600
Claudia A. Garcia, Interim Director of Purchasing & Strategic Sourcing, (915) 212-1218

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 2 – Set the Standard for a Safe and Secure City

SUBGOAL: 2.3 – Increase public safety operational efficiency

SUBJECT:

Discussion and action of the award of Solicitation 2022-0238 Security Guard Services to Night Eyes Protective Services, Inc., for an initial term of three (3) year for an estimated amount of \$349,500.00. The award also includes a two (2) year option for an estimated amount of \$233,000.00. The total value of the contract is, including the initial term plus the option for a total of five (5) years, for an estimated award of \$582,500.00. This contract will provide security guard services for the El Paso Fire Department facilities.

BACKGROUND / DISCUSSION:

This contract is intended to provide daily unarmed security guard services for the Fire Department's Logistics building and all of the fire stations, on an "as needed" basis. Security guard services will safeguard the Fire Department's buildings and assets to help prevent theft, damage or loss caused by other entities.

SELECTION SUMMARY:

Solicitation was advertised on November 23, 2021 and November 30, 2021. The solicitation was posted on City website on November 23, 2021. The email (Purmail) notification was sent out on November 25, 2021. There were a total of fifty-nine (59) viewers online; seven (7) bids were received; four (4) from local vendors.

CONTRACT VARIANCE:

The difference in price, based on comparison to the previous contract is as follows: An increase of \$53,820.00 for the initial term, which represents an 18.20% increase due to increase in hourly rates.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

NA

AMOUNT AND SOURCE OF FUNDING:

Amount: \$349,500.00

Funding Source: General Funds

Account: 322 – 1000 – 22090 – 522120 – P2216

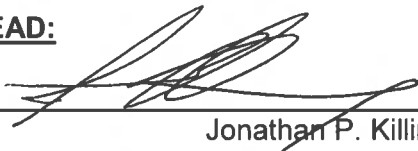
HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? ☒ YES ☐ NO

PRIMARY DEPARTMENT: Fire Department

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Jonathan P. Killings, Interim Fire Chief

**COUNCIL PROJECT FORM
(BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **MAY 24, 2022**.

STRATEGIC GOAL: NO. 2 Set the Standard for a Safe and Secure City

The linkage to the Strategic Plan is subsection 2.3 – Increase public safety operational efficiency.

Award Summary:

Discussion and action of the award of Solicitation No. 2022-0238 Security Guard Services to Night Eyes Protective Services, Inc., for an initial term of three (3) years for an estimated amount of \$349,500.00. The award also includes a two (2) year option for an estimated amount of \$233,000.00. The total value of the contract is, including the initial term plus the option for a total five (5) years, for an estimated amount of \$582,500.00. This contract will provide security guard services for the El Paso Fire Department facilities.

Contract Variance:

The difference in price, based on comparison to the previous contract is as follows: An increase of \$53,820.00 for the initial term, which represents an 18.20% increase due to increase in hourly rates.

Department:	Fire
Award to:	Night Eyes Protective Services, Inc. El Paso, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$116,500.00
Initial Term Estimated Award:	\$349,500.00 (3 years)
Total Estimated Award:	\$582,500.00 (5 years)
Account No.:	322 – 22090. - 522120 – 1000 – P2216
Funding Source:	General Funds
District(s):	All

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing Department and Fire Department recommend award as indicated to Night Eyes Protective Services, Inc., the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******

CITY OF EL PASO BV SCORESHEET

PROJECT: 2022-0238 Security Guard Services

Evaluation of Submittal

		Night Eyes Protective Services, Inc. El Paso, TX	TriCorps Security, Inc. Clint, TX	Mike Garcia Merchant Security, LLC El Paso, TX	Trans America Protection Corporation El Paso, TX	Woody Family Enterprises, LLC El Paso, TX	Vets Securing America, Inc. San Antonio, TX	Viking Tactical Security Group LLC Austin, TX
	MAX POINTS							
Factor A - Price	35	31.82	29.54	35.00	31.55	25.92	19.61	16.26
Proposed Cost		\$ 349,500.00	\$ 376,500.00	\$ 317,760.00	\$ 352,500.00	\$ 429,120.00	\$ 567,105.00	\$ 684,000.00
Factor B - Experience-Comparable Contracts	30	26.00	30.00	30.00	18.00	18.67	26.67	10.67
Factor C - References	25	25.00	22.50	16.67	16.67	16.67	0.00	13.33
Factor D – Employee Medical Benefit and Incentives	10	2.00	2.00	2.00	2.00	2.00	2.00	2.00
TOTAL SCORE	100	84.82	84.04	83.67	68.22	63.25	48.28	42.26
		1	2	3	4	5	6	7



CITY OF EL PASO BID TABULATION FORM



Project Name: Security Guard Services

Solicitation #: 2022-0238

Bid Opening Date: January 12, 2022

Department: Fire

			Mike Garcia Merchant Security, LLC El Paso, TX 1 of 7			Night Eyes Protective Services, Inc. El Paso, TX 2 of 7			Trans America Protection Corporation El Paso, TX 3 of 7		
ITEM No.	Description	Annual Estimated Hours (A)	Hourly Bill Rate (B)	Estimated Annual Total (C) (A x B = C)	Extended Total Amount (D) (C x 3 = D)	Hourly Bill Rate (B)	Estimated Annual Total (C) (A x B = C)	Extended Total Amount (D) (C x 3 = D)	Hourly Bill Rate (B)	Estimated Annual Total (C) (A x B = C)	Extended Total Amount (D) (C x 3 = D)
1	Unarmed Guard at 8600 Montana	6,500	\$13.24	\$86,060.00	\$258,180.00	\$14.00	\$91,000.00	\$273,000.00	\$14.50	\$94,250.00	\$282,750.00
2	Unarmed Guard services at Fire Sub-stations on as needed basis	1,500	\$13.24	\$19,860.00	\$59,580.00	\$17.00	\$25,500.00	\$76,500.00	\$15.50	\$23,250.00	\$69,750.00
Total (Items 1 - 2)					\$317,760.00			\$349,500.00			\$352,500.00
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:											
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR			<div style="border: 1px solid black; width: 30px; height: 30px; line-height: 30px; margin: 0 auto;">X</div>			<div style="border: 1px solid black; width: 30px; height: 30px; line-height: 30px; margin: 0 auto;">X</div>			<div style="border: 1px solid black; width: 30px; height: 30px; line-height: 30px; margin: 0 auto;">X</div>		
NO OPTION OFFERED			<div style="border: 1px solid black; width: 30px; height: 30px; margin: 0 auto;"></div>			<div style="border: 1px solid black; width: 30px; height: 30px; margin: 0 auto;"></div>			<div style="border: 1px solid black; width: 30px; height: 30px; margin: 0 auto;"></div>		
AMENDMENTS ACKNOWLEDGED:			YES			YES			YES		
BIDS SOLICITED: 28 LOCAL BIDS SOLICITED: 20 BIDS RECEIVED: 7 LOCAL BIDS RECEIVED: 4 NO BID: 0											

Approved: _____/s/_____

Date: ____2/9/2022_____



CITY OF EL PASO BID TABULATION FORM



Project Name: Security Guard Services
Bid Opening Date: January 12, 2022

Solicitation #: 2022-0238
Department: Fire

			TriCorps Security, Inc. Clint, TX 4 of 7			Vets Securing America, Inc. San Antonio, TX 5 of 7			Viking Tactical Security Group LLC Austin, TX 6 of 7		
ITEM No.	Description	Annual Estimated Hours (A)	Hourly Bill Rate (B)	Estimated Annual Total (C) (A x B = C)	Extended Total Amount (D) (C x 3 = D)	Hourly Bill Rate (B)	Estimated Annual Total (C) (A x B = C)	Extended Total Amount (D) (C x 3 = D)	Hourly Bill Rate (B)	Estimated Annual Total (C) (A x B = C)	Extended Total Amount (D) (C x 3 = D)
1	Unarmed Guard at 8600 Montana	6,500	\$15.50	\$100,750.00	\$302,250.00	\$21.79	\$141,635.00	\$424,905.00	\$28.50	\$185,250.00	\$555,750.00
2	Unarmed Guard services at Fire Sub-stations on as needed basis	1,500	\$16.50	\$24,750.00	\$74,250.00	\$31.60	\$47,400.00	\$142,200.00	\$28.50	\$42,750.00	\$128,250.00
Total (Items 1 - 2)					\$376,500.00			\$567,105.00			\$684,000.00
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NO OPTION OFFERED			<input checked="" type="checkbox"/>			<input type="checkbox"/>			<input type="checkbox"/>		
AMENDMENTS ACKNOWLEDGED:			YES			YES			YES		
BIDS SOLICITED: 28 LOCAL BIDS SOLICITED: 20 BIDS RECEIVED: 7 LOCAL BIDS RECEIVED: 4 NO BID: 0											

Approved: _____/s/_____

Date: ____2/9/2022_____



CITY OF EL PASO BID TABULATION FORM



Project Name: Security Guard Services
Bid Opening Date: January 12, 2022

Solicitation #: 2022-0238
Department: Fire

			Woody Family Enterprises, LLC El Paso, TX 7 of 7								
ITEM No.	Description	Annual Estimated Hours (A)	Hourly Bill Rate (B)	Estimated Annual Total (C) (A x B = C)	Extended Total Amount (D) (C x 3 = D)						
1	Unarmed Guard at 8600 Montana	6,500	\$17.88	\$116,220.00	\$348,660.00						
2	Unarmed Guard services at Fire Sub-stations on as needed basis	1,500	\$17.88	\$26,820.00	\$80,460.00						
Total (Items 1 - 2)					\$429,120.00						
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>											
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NO OPTION OFFERED			<input checked="" type="checkbox"/>			<input type="checkbox"/>			<input type="checkbox"/>		
AMENDMENTS ACKNOWLEDGED:			YES								
BIDS SOLICITED: 28 LOCAL BIDS SOLICITED: 20 BIDS RECEIVED: 7 LOCAL BIDS RECEIVED: 4 NO BID: 0											

Approved: ___/s/_____

Date: __2/9/2022_____

2022-0238 Security Guard Services
Bidder's List

AMERITEX GUARD SERVICES
100 N. CENTRAL EXPRESSWAY SUITE 350
RICHARDSON, TX 75080

AMERICAN EAGLE PROTECTIVE SERVICES
717 MOUNTAIN RIDGE DRIVE
LEANDER, TX 78641

WACKENHUT CORPORATION
11420 CEDAR OAK DRIVE
EL PASO, TX 79936

ALL AMERICAN INTERNATIONAL SECURITY
324 EUCLID
EL PASO, TX 79905

ALLIED BARTON SECURITY SERVICES
7500 VISCOUNT, SUITE C66
EL PASO, TX 79925

ADVANCE SECURITY – US SECURITY
ASSOCIATES, INC.
1200 GOLDEN KEY CIRCLE
EL PASO, TX 79925

AMERICAN RANGERS SECURITY
316 N. CAROLINA DR.
EL PASO, TX 79915

AZAR SECURITY SERVICES
114 N. ZARAGOZA ROAD
EL PASO, TX 79907

BURNS INTERNATIONAL SECURITY
SERVICES, INC.
1155 WESTMORELAND STREET
EL PASO, TX 79925

INVESTIGATORS SECURITY FORCE
1717 MONTANA AVENUE
EL PASO, TX 79902

GARCIA MIKE MERCHANT SECURITY LLC
6000 WELCH AVE
EL PASO, TX 79905

GUARDSMARK, INC.
5959 GATEWAY WEST
EL PASO, TX 79905

MARISCAL SECURITY SERVICES
1815 KARL WYLER DRIVE
EL PASO, TX 79936

NIGHT EYES PROTECTIVE SERVICE
2407 E. YANDELL SUITE. C
EL PASO, TX 79903

R B H SECURITY & INVESTIGATION INC.
10541 GREENWAY DRIVE
EL PASO, TX 79925

RUIZ PROTECTIVE SERVICE, INC.
5530 E. PAISANO
EL PASO, TX 79905

SECURITAS SECURITY SERVICES
USA, INC.
1155 WESTMORELAND DRIVE SUITE 201
EL PASO, TX 79925

SUN CITY SECURITY SERVICES, INC.
9155 DYER 90-B
EL PASO, TX 79924

TEXAS ENFORCER, LLC
3407 DOUGLAS AVENUE
EL PASO, TX 79903

TEXAS SECURITY
3510 LEE BLVD
EL PASO, TX 79936

TRANS AMERICA PROTECTION CORP.
7365 REMCON CIRCLE
EL PASO, TX 79912

COMPRENHESIVE SECURITY
SERVICE, INC.
1250 SUTTERVILLE ROAD #150
SACRAMENTO, CA 95822

ASEZ INC DBA STERLING SECURITY
1716 S SAN MARCOS STE 120
SAN ANTONIO, TX 78207-7050

ALL PHASE SECURITY, INC.
ATTN: RENE ORTIZ
2959 PROMENADE STREET SUITE 200
WEST SACRAMENTO, CA 95691

REEM AVIATION SECURITY
CONSULTANS, LLC
11710 OLD GEORGETOWN RD. #719
ROCKVILLE, MD 20852

PARAGON SYSTEMS, INC.
ATTN: RICHARD WAGNER
14160 NEWBROOK DRIVE SUITE 150
CHANTILLY, VA 20151

US SECURITY ASSOCIATES
611 SOUTH CONGRESS AVENUE SUITE 225
AUSTIN, TX 78704

ALLEGIANCE SECURITY GROUP
ATTN: DANIEL HIBBARD
8700 VISCOUNT BLVD. SUITE AN-234
EL PASO, TX 79925-5897