# CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

AGENDA DATE: March 1, 2022
PUBLIC HEARING DATE: Not Applicable

**CONTACT PERSON(S) NAME AND PHONE NUMBER:** 

Richard J. Bristol, Streets and Maintenance Director, (915) 212-7000

Claudia A. Garcia, Interim Director of Purchasing & Strategic Sourcing, (915)

212-1218

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7: Enhance and Sustain El Paso's Infrastructure Network

SUBGOAL: 7.2 - Improve competitiveness through infrastructure improvements impacting

the quality of life

#### SUBJECT:

Discussion and action on the award of solicitation 2022-0375 Janitorial Services – Police Facilities to Ace Government Services LLC for an initial three (3) year term for an estimated amount of \$1,873,863.00. The award also includes a two (2) year option for an estimated amount of \$1,249,242.00. The total value of the contract is, including the initial term plus the option for a total of two (2) years, for an estimates amount of \$3,123,105.00.

#### **BACKGROUND / DISCUSSION:**

This contract will allow janitorial services at various Police facilities.

#### **SELECTION SUMMARY:**

Solicitation was advertised on January 11, 2022 and January 18, 2022. The solicitation was posted on City website on January 11, 2022. The email (Purmail) notification was sent out on January 13, 2022. There were a total of seventy (70) viewers online; six (6) bids were received; three (3) from local suppliers.

#### **CONTRACT VARIANCE:**

The difference in price, based on comparison to the previous contract is as follows: An increase of \$621,727.20 for the initial term, which represents a 49.65% increase due to price increases.

#### **PROTEST**

No protest received for this requirement.

#### PRIOR COUNCIL ACTION:

N/A

#### **AMOUNT AND SOURCE OF FUNDING:**

Amount: \$1,873,863.00

Funding Source: General Fund

Account: 532 - 1000 - 522060 - 31040 - P3120

# HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? \_X\_\_YES \_\_\_NO

PRIMARY DEPARTMENT: Streets and Maintenance Department SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

***	***********REQUIF	RED AUTHORIZATION	V*****
EPARTMENT HEAD:	10	1	
		16/	2-22-23

#### 

Please place the following item on the **REGULAR** agenda for the Council Meeting of **March 1, 2022**.

#### STRATEGIC GOAL: NO. 7 - Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection 7.2 – Improve competitiveness through infrastructure improvements impacting the quality of life).

#### **Award Summary:**

Discussion and action on the award of solicitation 2022-0375 Janitorial Services – Police Facilities to Ace Government Services LLC for an initial three (3) year term for an estimated amount of \$1,873,863.00. The award also includes a two (2) year option for an estimated amount of \$1,249,242.00. The total value of the contract is, including the initial term plus the option for a total of two (2) years, for an estimates amount of \$3,123,105.00. This contract will allow janitorial services at various Police facilities.

#### **Contract Variance:**

The difference in price, based on comparison to the previous contract is as follows: An increase of \$621,727.20 for the initial term, which represents a 49.65% increase due to price increases.

Department: Streets and Maintenance

Vendor: Ace Government Services, LLC

El Paso, TX

Item(s):AllInitial Term:3 yearsOption to Extend:2 yearsAnnual Estimated Award:\$624,621.00

Initial Term Estimated Award: \$1,873,863.00 (3 years)
Total Estimated Award: \$3,123,105.00 (5 years)

Account No.: 532 – 1000 – 522060 – 31040 – P3120

Funding Source: General Fun

District(s):

This is a Best Value contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Ace Government Services, LLC, the bidder offering the best value bid.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

							Committee Scoresheet					
		CITY OF EL PASO BV	/ SCORESHEET									
PROJECT:		2022-0375 Janitori	ial Services - Police Faci	iltiies								
Evaluation of	f Submittal											
Ace Government Services, LLC  MAX POINTS  Ace Government Services, LLC  Eco Bio Clean  Endeavors Unlimited  Endeavors Unlimited  Francisco Corral dba The Eagle Janitorial Services  Selrico Services												
Factor A - Price	30	30.00	22.50	17.65	23.75	12.25	5.98					
Factor B - Expirence - Comparabe Conrtacts	30	25.00	17.00	25.50	5.00	12.75	0.00					
Factor C - References	30	30.00	29.90	10.00	20.00	0.00	9.30					
Factor D – Employee Medical Benefits and Incentives	10	10.00	0.00	2.00	0.00	6.00	0.00					
TOTAL SCORE	100	95.00	69.40	55.15	48.75	31.00	15.28					
Rank 1 2 3 4 5 6												

#### Bid Tab Summary for 2022-0375 Janitorial Services - Police Facilities

	A	Ace Government Services LLC	E			ancisco Corral ba The Eagle nitorial Services	Endeavors			z Solutions, LLC	Se	elrico Services, Inc.
Group 1	\$	1,848,663.00	\$	2,335,477.59	\$	2,464,884.00	\$	3,150,149.95	\$	9,243,315.00	\$	4,524,346.57
Group 2	\$	25,200.00	\$	31,836.00	\$	33,600.00	\$	34,020.00	\$	159,600.00	\$	63,840.00
Total Groups 1 and 2	\$	1,873,863.00	\$	2,367,313.59	\$	2,498,484.00	\$	3,184,169.94	\$	9,402,915.00	\$	4,588,186.57





Solicitation #: 2022-0375

Project Name: Janitorial Services - Police Facilities

Bid O	pening Date: Febru	ıary 9, 2022	2									Depa	artment: S	Streets & N	laintenance
						ent Services, Ll aso, TX	LC			itorial Services so, TX				Bio Clean Paso, TX	
Group 1	- Scheduled Service				Bidde	er 1 of 6			Bidde	r 2 of 6			Bido	ler 3 of 6	
ITEM No.	Location	No. of Hours/Week (B)	No. of Weeks/Month (C)	Amount per Hour (A)	Estimated Monthly Amount (AXBXC=D)	Estimated Annual Amount (DX12=E) (E)	Estimated 3 Year Total (Ex3 = F) (F)	Amount per Hour (A)	Estimated Monthly Amount (AXBXC=D)	Estimated Annual Amount (DX12=E) (E)	Estimated 3 Year Total (Ex3 = F) (F)	Amount per Hour (A)	Estimated Monthly Amount (AXBXC=D)	Estimated Annual Amount (DX12=E) (E)	Estimated 3 Year Total (Ex3 = F) (F)
1	Auto Theft Section and Lab Section, 8600 Dyer	29	4.35	\$15.00	\$1,892.25	\$22,707.00	\$68,121.00	\$18.95	\$2,390.54	\$28,686.51	\$86,059.53	\$20.00	\$2,523.00	\$30,276.00	\$90,828.00
2	Police Property Office, 617 Texas	15	4.35	\$15.00	\$978.75	\$11,745.00	\$35,235.00	\$18.95	\$1,236.49	\$14,837.85	\$44,513.55	\$20.00	\$1,305.00 Bidder's price: \$1,290.00	\$15,660.00 Bidder's price: \$15,480.00	\$46,980.00 Bidder's price: \$16,440.00
3	Police Training Academy, 2300 Scenic Drive	40	4.35	\$15.00	\$2,610.00	\$31,320.00	\$93,960.00	\$18.95	\$3,297.30	\$39,567.60	\$118,702.80	\$20.00	\$3,480.00 Bidder's price: \$3,440.00	\$41,760.00 Bidder's price: \$41,280.00	\$125,280.00 Bidder's price: \$123,840.00
4	Westside Police Regional Command Center, 4801 Osborne St	85	4.35	\$15.00	\$5,546.25	\$66,555.00	\$199,665.00	\$18.95	\$7,006.76	\$84,081.15	\$252,243.45	\$20.00	\$7,395.00 Bidder's price: \$7,310.00	\$88,740.00 Bidder's price: \$87,720.00	\$266,220.00 Bidder's price: \$263,160.00
5	Pebble Hills Police Regional Command Center, 10780 Pebble Hills	73	4.35	\$15.00	\$4,763.25	\$57,159.00	\$171,477.00	\$18.95	\$6,017.57	\$72,210.87	\$216,632.61	\$20.00	\$6,351.00 Bidder's price: \$6,278.00	\$76,212.00 Bidder's price: \$75,336.00	\$228,636.00 Bidder's price: \$226,008.00
6	Mission Valley Police Regional Command Center, 9011 Escobar	78	4.35	\$15.00	\$5,089.50	\$61,074.00	\$183,222.00	\$18.95	\$6,429.74 Bidder's price: \$6,429.73	\$77,156.82	\$231,470.46	\$20.00	\$6,786.00 Bidder's price: \$6,708.00	\$81,432.00 Bidder's price: \$80,496.00	\$244,296.00 Bidder's price: \$241,488.00
7	Northeast Police Regional Command Center / Municipal Courts, 9600 Dyer	108	4.35	\$15.00	\$7,047.00	\$84,564.00	\$253,692.00	\$18.95	\$8,902.71	\$106,832.52	\$320,497.56	\$20.00	\$9,396.00 Bidder's price: \$9,288.00	\$112,752.00 Bidder's price: \$111,456.00	\$338,256.00 Bidder's price: \$334,368.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved:\_\_\_\_/s/\_ Date:\_\_02/15/2022\_





Solicitation #: 2022-0375

**Project Name: Janitorial Services - Police Facilities** 

•	pening Date: Febru											Depa			laintenance
						ent Services, L aso, TX	LC			itorial Services so, TX				Bio Clean Paso, TX	
roup	1 - Scheduled Service				Bidd	er 1 of 6			Bidde	r 2 of 6			Bidd	ler 3 of 6	
ITEM No.	Location	No. of Hours/Week (B)	No. of Weeks/Month (C)	Amount per Hour (A)	Estimated Monthly Amount (AXBXC=D)	Estimated Annual Amount (DX12=E) (E)	Estimated 3 Year Total (Ex3 = F) (F)	Amount per Hour (A)	Estimated Monthly Amount (AXBXC=D)	Estimated Annual Amount (DX12=E) (E)	Estimated 3 Year Total (Ex3 = F) (F)	Amount per Hour (A)	Estimated Monthly Amount (AXBXC=D)	Estimated Annual Amount (DX12=E) (E)	Estimated 3 Year Total (Ex3 = F) (F)
8	Central Police Regional Command Center and Leon Street Offices, 200 S Campbell & 316 Leon St.	83	4.35	\$15.00	\$5,415.75	\$64,989.00	\$194,967.00	\$18.95	\$6,841.90 Bidder's price: \$6,841.89	\$82,102.77	\$246,308.31	\$20.00	\$7,221.00 Bidder's price: \$7,138.00	\$86,652.00 Bidder's price: \$85,656.00	\$259,956.0 Bidder's price: \$256,968.00
9	Police Headquarters, 911 N. Raynor	158	4.35	\$15.00	\$10,309.50	\$123,714.00	\$371,142.00	\$18.95	\$13,024.34 Bidder's price: \$13,024.33	\$156,292.02	\$468,876.06	\$20.00	\$13,746.00 Bidder's price: \$13,588.00	\$164,952.00 Bidder's price: \$163,056.00	\$494,856.0 Bidder's price: \$489,168.00
10	Police Bike Unit, 316 S. Santa Fe and Paisano	15	4.35	\$15.00	\$978.75	\$11,745.00	\$35,235.00	\$18.95	\$1,236.49 Bidder's price: \$1,236.48	\$14,837.85	\$44,513.55	\$20.00	\$1,305.00 Bidder's price: \$1,290.00	\$15,660.00 Bidder's price: \$15,480.00	\$46,980.0 Bidder's price: \$46,440.00
11	Police Automotive Maintenance Facility, 910 N. Raynor	10	4.35	\$15.00	\$652.50	\$7,830.00	\$23,490.00	\$18.95	\$824.33 Bidder's price: \$824.32	\$9,891.90	\$29,675.70	\$20.00	\$870.00 Bidder's price: \$860.00	\$10,440.00 Bidder's price: \$10,320.00	\$31,320.0 Bidder's price: \$30,960.00
12	Police Canine Division, 1134 Valley Crest	3	4.35	\$15.00	\$195.75	\$2,349.00	\$7,047.00	\$18.95	\$247.30 Bidder's price: \$247.29	\$2,967.57	\$8,902.71	\$20.00	\$261.00 Bidder's price: \$129.00	\$3,132.00 Bidder's price: \$1,548.00	\$9,396.0 Bidder's price: \$4,644.00
13	Police Metro Offices, 200 S. Durango	10	4.35	\$15.00	\$652.50	\$7,830.00	\$23,490.00	\$18.95	\$824.33 Bidder's price: \$824.32	\$9,891.90	\$29,675.70	\$20.00	\$870.00 Bidder's price: \$860.00	\$10,440.00 Bidder's price: \$10,320.00	\$31,320.0 Bidder's price: \$30,960.00
14	Texas Anti-Gang (TAG), 6451 Boeing Drive	80	4.35	\$15.00	\$5,220.00	\$62,640.00	\$187,920.00	\$18.95	\$6,594.60	\$79,135.20	\$237,405.60	\$20.00	\$6,960.00 Bidder's price: \$6,880.00	\$83,520.00 Bidder's price: \$85,560.00	\$250,560.0 Bidder's price: \$247,680.00
	Sub Total Group 1 (Items 1 – 14)					\$616,221.00	\$1,848,663.00			\$778,492.53	\$2,335,477.59 Bidder's price: \$2,335,477.50			\$821,628.00 Bidder's price: \$813,984.00	\$2,464,884.0 Bidder's price: \$2,441,952.00





Solicitation #: 2022-0375

Project Name: Janitorial Services - Police Facilities
Bid Opening Date: February 9, 2022

Bid Opening Date: February 9, 2022 Department: Streets & Mainte								laintenance			
				Ace Governement Services, L El Paso, TX	LC		The Eagle Janitorial Services El Paso, TX			EcoBio Clean El Paso, TX	
Group 2	2 - Non-Scheduled Service	(Emergency) Cleanings	1	Bidder 1 of 6			Bidder 2 of 6			Bidder 3 of 6	
ITEM No.	Location	Estimated Annual Hours (B)	Hourly Rate (A)	Estimated Annual Total (AxB = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)	Hourly Rate (A)	Estimated Annual Total (AxB = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)	Hourly Rate (A)	Estimated Annual Total (AxB = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)
1	Auto Theft Section and Lab Section, 8600 Dyer	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	\$800.00 Bidder's Price: \$9,600.00	\$2,400.00 Bidder's Price: \$28,800.00
2	Police Property Office, 617 Texas	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	\$800.00 Bidder's Price: \$9,600.00	\$2,400.00 Bidder's Price: \$28,800.00
3	Police Training Academy, 2300 Scenic Drive	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	\$800.00 Bidder's Price: \$9,600.00	\$2,400.00 Bidder's Price: \$28,800.00
4	Westside Police Regional Command Center, 4801 Osborne St.	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	\$800.00 Bidder's Price: \$9,600.00	\$2,400.00 Bidder's Price: \$28,800.00
5	Pebble Hills Police Regional Command Center, 10780 Pebble Hills	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	\$800.00 Bidder's Price: \$9,600.00	\$2,400.00 Bidder's Price: \$28,800.00
6	Mission Valley Police Regional Command Center, 9011 Escobar	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	\$800.00 Bidder's Price: \$9,600.00	\$2,400.00 Bidder's Price: \$28,800.00
7	Northeast Police Regional Command Center / Municipal Courts, 9600 Dyer	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	\$800.00 Bidder's Price: \$9,600.00	\$2,400.00 Bidder's Price: \$28,800.00





Solicitation #: 2022-0375

**Project Name: Janitorial Services - Police Facilities** 

biu O	pening Date: Febru	aly 3, 2022							Бера	rtment: Streets & N	nannenance
				Ace Governement Services, L El Paso, TX	LC		The Eagle Janitorial Services El Paso, TX			EcoBio Clean El Paso, TX	
Group 2	2 - Non-Scheduled Service	(Emergency) Cleanings		Bidder 1 of 6	T		Bidder 2 of 6			Bidder 3 of 6	
ITEM No.	Location	Estimated Annual Hours (B)	Hourly Rate (A)	Estimated Annual Total (B x 12 = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)	Hourly Rate (A)	Estimated Annual Total (B x 12 = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)	Hourly Rate (A)	Estimated Annual Total (B x 12 = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)
8	Central Police Regional Command Center and Leon	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	\$800.00	\$2,400.00 Bidder's Price:
	Street Offices, 200 S Campbell & 316 Leon St.									Bidder's Price: \$9,600.00	\$28,800.00
	Police Headquarters,									\$800.00	\$2,400.00
9	911 N. Raynor	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	Bidder's Price: \$9,600.00	Bidder's Price: \$28,800.00
	Police Bike Unit, 316									\$800.00	\$2,400.00
10	S. Santa Fe and Paisano	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	Bidder's Price: \$9,600.00	Bidder's Price: \$28,800.00
	Police Automotive									\$800.00	\$2,400.00
11	Maintenance Facility, 910 N. Raynor	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	Bidder's Price: \$9,600.00	Bidder's Price: \$28,800.00
	Police Canine Division.									\$800.00	\$2,400.00
12	1134 Valley Crest	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	Bidder's Price: \$9,600.00	Bidder's Price: \$28,800.00





Solicitation #: 2022-0375

**Project Name: Janitorial Services - Police Facilities** 

Bid O	pening Date: Febru	ary 9, 2022							Depa	ertment: Streets & N	laintenance
				Ace Governement Services, L El Paso, TX	LC		The Eagle Janitorial Services El Paso, TX			EcoBio Clean El Paso, TX	
Group 2	2 - Non-Scheduled Service	(Emergency) Cleanings		Bidder 1 of 6			Bidder 2 of 6			Bidder 3 of 6	
ITEM No.	Location	Estimated Annual Hours (B)	Hourly Rate (A)	Estimated Annual Total (B x 12 = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)	Hourly Rate (A)	Estimated Annual Total (B x 12 = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)	Hourly Rate (A)	Estimated Annual Total (B x 12 = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)
										\$800.00	\$2,400.00
13	Police Metro Offices, 200 S. Durango	40	\$15.00	\$600.00	\$1,800.00	\$18.95 \$758.00 \$2,27		\$2,274.00	\$20.00	Bidder's Price: \$9,600.00	Bidder's Price: \$28,800.00
	Tours Anti-Oon (TAO)									\$800.00	\$2,400.00
14	Texas Anti-Gang (TAG), 6451 Boeing Drive	40	\$15.00	\$600.00	\$1,800.00	\$18.95	\$758.00	\$2,274.00	\$20.00	Bidder's Price: \$9,600.00	Bidder's Price: \$28,800.00
										\$11,200.00	\$33,600.00
	Sub Total Group 2	2 (Items 1 – 14)		\$8,400.00	\$25,200.00		\$10,612.00	\$31,836.00		Bidder's Price: \$134,400.00	Bidder's Price: \$403,200.000
								\$2,367,313.59		\$832,828.00	\$2,498,484.00
	Grand Totals for Groups 1 and 2			\$624,621.00	\$1,873,863.00		\$789,104.53	Bidder's Price: \$2,367,313.50		Bidder's Price: \$948,384.00	Bidder's Price: \$2,845,152.00





Project Name: Janitorial Services - Police Facilities Bid Opening Date: February 9, 2022

Solicitation #: 2022-0375 Department: Streets & Maintenance

Did opoling Date: 1 object; 5, 2022			zoparanona sa soto a mantenano
	Ace Governement Services, LLC El Paso, TX  Bidder 1 of 6	The Eagle Janitorial Services El Paso, TX Bidder 2 of 6	EcoBio Clean El Paso, TX Bidder 3 of 6
OPTION TO EXTEND THE TERM OF THE  AGREEMENT	2.0.0	3.00.0	2.000.00
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR	x	X	
NO OPTION OFFERED			x
AMENDMENTS ACKNOWLEDGED:	Yes	Yes	No





**Project Name: Janitorial Services - Police Facilities** 

Bid Opening Date: February 9, 2022

Solicitation #: 2022-0375
Department: Streets & Maintenance

						rs Unlimited, Inc. Antonio, TX				Solutions, LLC Chaparral, NM				Services, Inc. Antonio, TX	
Group 1	- Scheduled Service				Bio	lder 4 of 6			I	Bidder 5 of 6			Bio	der 6 of 6	
ITEM No.	Location	No. of Hours/Week (B)	No. of Weeks/Month (C)	Amount per Hour (A)	Estimated Monthly Amount (AXBXC=D)	Estimated Annual Amount (DX12=E) (E)	Estimated 3 Year Total (Ex3 = F) (F)	Amount per Hour (A)	Estimated Monthly Amount (AXBXC=D)	Estimated Annual Amount (DX12=E) (E)	Estimated 3 Year Total (Ex3 = F) (F)	Amount per Hour (A)	Estimated Monthly Amount (AXBXC=D)	Estimated Annual Amount (DX12=E) (E)	Estimated 3 Year Total (Ex3 = F) (F)
1	Auto Theft Section and Lab Section, 8600 Dyer	29	4.35	\$23.38	\$2,949.39	\$35,392.64	\$106,177.93 Bidder's Price: \$106,177.92	\$75.00	\$9,461.25	\$113,535.00	\$340,605.00	\$36.71	\$4,630.97 Bidder's Price: \$4,630.96	\$55,571.60 Bidder's Price: \$55,591.59	\$166,714.79
2	Police Property Office, 617 Texas	15	4.35	\$26.88	\$1,753.92	\$21,047.04	\$63,141.12	\$75.00	\$4,893.75	\$58,725.00	\$176,175.00	\$36.71	\$2,395.33 Bidder's price: \$2,395.32	\$28,743.93	\$86,231.79
3	Police Training Academy, 2300 Scenic Drive	40	4.35	\$25.18	\$4,381.32	\$52,575.84	\$157,727.52	\$75.00	\$13,050.00	\$156,600.00	\$469,800.00	\$36.71	\$6,387.54	\$76,650.48	\$229,951.44
4	Westside Police Regional Command Center, 4801 Osborne St	85	4.35	\$24.78	\$9,162.41	\$109,948.86	\$329,846.58	\$75.00	\$27,731.25	\$332,775.00	\$998,325.00	\$36.71	\$13,573.52	\$162,882.27	\$488,646.81
5	Pebble Hills Police Regional Command Center, 10780 Pebble Hills	73	4.35	\$25.80	\$8,192.79	\$98,313.48	\$294,940.44	\$75.00	\$23,816.25	\$285,795.00	\$857,385.00	\$36.71	\$11,657.26	\$139,887.13 Bidder's price: \$139,887.12	\$419,661.38 Bidder's price: \$419,661.37
6	Mission Valley Police Regional Command Center, 9011 Escobar	78	4.35	\$25.54	\$8,665.72	\$103,988.66	\$311,965.99 Bidder's Price: \$311,965.98	\$75.00	\$25,447.50 Bidder's Price: \$204,750.00	\$305,370.00 Bidder's Price: \$2,457,000.00	\$916,110.00 Bidder's Price: \$7,371,00.00	\$36.71	\$12,455.70	\$149,468.44 Bidder's price: \$149,468.00	\$448,405.31 Bidder's price: \$448,404.00
7	Northeast Police Regional Command Center / Municipal Courts, 9600 Dyer	108	4.35	\$24.71	\$11,608.76	\$139,305.10	\$417,915.29 Bidder's Price: \$417,915.30	\$75.00	\$35,235.00	\$422,820.00	\$1,268,460.00	\$36.71	\$17,246.36 Bidder's price: \$17,246.35	\$206,956.30 Bidder's price: \$206,956.00	\$620,868.89 Bidder's price: \$620,868.00





**Project Name: Janitorial Services - Police Facilities** 

Bid Opening Date: February 9, 2022

Solicitation #: 2022-0375
Department: Streets & Maintenance

	pening Date: Febr	, , , , , , , ,				rs Unlimited, Inc. Antonio, TX				: Solutions, LLC Chaparral, NM			Selrico	Services, Inc. Antonio, TX	<u> Maintenance</u>
Group 1	- Scheduled Service				Bio	lder 4 of 6			I	Bidder 5 of 6			Bio	dder 6 of 6	
ITEM No.	Location	No. of Hours/Week (B)	No. of Weeks/Month (C)	Amount per Hour (A)	Estimated Monthly Amount (AXBXC=D)	Estimated Annual Amount (DX12=E) (E)	Estimated 3 Year Total (Ex3 = F) (F)	Amount per Hour (A)	Estimated Monthly Amount (AXBXC=D)	Estimated Annual Amount (DX12=E) (E)	Estimated 3 Year Total (Ex3 = F) (F)	Amount per Hour (A)	Estimated Monthly Amount (AXBXC=D)	Estimated Annual Amount (DX12=E) (E)	Estimated 3 Year Total (Ex3 = F) (F)
8	Central Police Regional Command Center and Leon Street Offices, 200 S Campbell & 316 Leon St.	83	4.35	\$26.07	\$9,412.57	\$112,950.88	\$338,852.65 Bidders price \$338,852.64	\$75.00	\$27,078.75	\$324,945.00	\$974,835.00	\$36.71	\$13,255.59 Bidder's price: \$13,254.14	\$159,067.08 Bidder's price: \$159,049.00	\$477,201.23 Bidder's price: \$477,147.00
9	Police Headquarters, 911 N. Raynor	158	4.35	\$26.81	\$18,426.51	\$221,118.16	\$663,354.47 Bidders price \$663,354.48	\$75.00	\$51,547.50	\$618,570.00	\$1,855,710.00	\$36.71	\$25,230.78	\$302,769.40 Bidder's price: \$302,769.93	\$908,308.19 Bidder's price: \$908,308.18
10	Police Bike Unit, 316 S. Santa Fe and Paisano	15	4.35	\$25.62	\$1,671.71	\$20,060.46	\$60,181.38	\$75.00	\$4,893.75	\$58,725.00	\$176,175.00	\$36.71	\$2,395.33 Bidder's price: \$2,395.32	\$28,743.93	\$86,231.79
11	Police Automotive Maintenance Facility, 910 N. Raynor	10	4.35	\$26.37	\$1,147.10	\$13,765.14	\$41,295.42	\$75.00	\$3,262.50	\$39,150.00	\$117,450.00	\$36.71	\$1,596.89 Bidder's price: \$1,596.88	\$19,162.62	\$57,487.86
12	Police Canine Division, 1134 Valley Crest	3	4.35	\$32.03	\$417.99	\$5,015.90	\$15,047.70	\$75.00	\$978.75	\$11,745.00	\$35,235.00	\$36.71	\$479.07 Bidder's price: \$479.06	\$5,748.79 Bidder's price: \$5,748.78	\$17,246.36 Bidder's price: \$17,246.35
13	Police Metro Offices, 200 S. Durango	10	4.35	\$24.03	\$1,045.31	\$12,543.66	\$37,630.98	\$75.00	\$3,262.50	\$39,150.00	\$117,450.00	\$36.71	\$1,596.89 Bidder's price: \$1,596.88	\$19,162.62	\$57,487.86
14	Texas Anti-Gang (TAG), 6451 Boeing Drive	80	4.35	\$24.91	\$8,668.68	\$104,024.16	\$312,072.48	\$75.00	\$26,100.00	\$313,200.00	\$939,600.00	\$36.71	\$12,775.08	\$153,300.96	\$459,902.88
	Sub Total Group	<u></u>			\$1,050,049.98	\$3,150,149.95			\$3,081,105.00 Bidder's Price: \$5,232,735.00	\$9,243,315.00 Bidder's Price: \$15,698,205.00			\$1,508,115.52 Bidder's price: \$1,508,097.23	\$4,524,346.57 Bidder's price: \$4,524,291.69	





**Project Name: Janitorial Services - Police Facilities** 

Bid Opening Date: February 9, 2022

Solicitation #: 2022-0375
Department: Streets & Maintenance

	pening Date. Febri	aly 5, 2022				П			ı De	partifient. Streets &	Mannenance
				Endeavors Unlimited, Inc. San Antonio, TX			Kaz Solutions, LLC Chaparral, NM			Selrico Services, Inc. San Antonio, TX	
Group 2	2 - Non-Scheduled Service	e (Emergency) Cleanings		Bidder 4 of 6			Bidder 5 of 6			Bidder 6 of 6	
ITEM No.	Location	Estimated Annual Hours (B)	Hourly Rate (A)	Estimated Annual Total (AxB = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)	Hourly Rate (A)	Estimated Annual Total (AxB = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)	Hourly Rate (A)	Estimated Annual Total (AxB = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)
				\$810.00	\$2,430.00		\$3,800.00	\$11,400.00			
1	Auto Theft Section and Lab Section, 8600 Dyer	40	\$20.25	Bidder's Price: \$9,720.00	Bidder's Price: \$29,160.00	\$95.00	Bidder's Price: \$45,600.00	Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00
	Dalias Danastu Office			\$810.00	\$2,430.00		\$3,800.00	\$11,400.00			
2	Police Property Office, 617 Texas	40	\$20.25	Bidder's Price: \$9,720.00	Bidder's Price: \$29,160.00	\$95.00	Bidder's Price: \$45,600.00	Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00
				\$810.00	\$2,430.00		\$3,800.00	\$11,400.00			
3	Police Training Academy, 2300 Scenic Drive	40	\$20.25	Bidder's Price: \$9,720.00	Bidder's Price: \$29,160.00	\$95.00	Bidder's Price: \$45,600.00	Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00
	Westside Police			\$810.00	\$2,430.00		\$3,800.00	\$11,400.00			
4	Regional Command Center, 4801 Osborne St.	40	\$20.25	Bidder's Price: \$9,720.00	Bidder's Price: \$29,160.00	\$95.00	Bidder's Price: \$45,600.00	Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00
	Pebble Hills Police			\$810.00	\$2,430.00		\$3,800.00	\$11,400.00			
5	Regional Command Center, 10780 Pebble Hills	40	\$20.25	Bidder's Price: \$9,720.00	Bidder's Price: \$29,160.00	\$95.00	Bidder's Price: \$45,600.00	Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00
				\$810.00	\$2,430.00		\$3,800.00	\$11,400.00			
6	Mission Valley Police Regional Command Center, 9011 Escobar	40	\$20.25	Bidder's Price: \$9,720.00	Bidder's Price: \$29,160.00	\$95.00	Bidder's Price: \$45,600.00	Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00
7	Northeast Police Regional Command Center / Municipal Courts, 9600 Dyer	40	\$20.25	\$810.00 Bidder's Price: \$9,720.00	\$2,430.00 Bidder's Price: \$29,160.00	\$95.00	\$3,800.00 Bidder's Price: \$45,600.00	\$11,400.00 Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00





**Project Name: Janitorial Services - Police Facilities** 

Bid Opening Date: February 9, 2022

Solicitation #: 2022-0375
Department: Streets & Maintenance

			Endeavors Unlimited, Inc. San Antonio, TX			Kaz Solutions, LLC Chaparral, NM			Selrico Services, Inc. San Antonio, TX		
Group 2 - Non-Scheduled Service (Emergency) Cleanings			Bidder 4 of 6			Bidder 5 of 6			Bidder 6 of 6		
ITEM No.	Location	Estimated Annual Hours (B)	Hourly Rate (A)	Estimated Annual Total (B x 12 = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)	Hourly Rate (A)	Estimated Annual Total (B x 12 = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)	Hourly Rate (A)	Estimated Annual Total (B x 12 = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)
8	Central Police Regional Command Center and Leon Street Offices, 200 S Campbell & 316 Leon St.	40	\$20.25	\$810.00 Bidder's Price: \$9,720.00	\$2,430.00 Bidder's Price: \$29,160.00	\$95.00	\$3,800.00 Bidder's Price: \$45,600.00	\$11,400.00 Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00
9	Police Headquarters, 911 N. Raynor	40	\$20.25	\$810.00 Bidder's Price: \$9,720.00	\$2,430.00 Bidder's Price: \$29,160.00	\$95.00	\$3,800.00 Bidder's Price: \$45,600.00	\$11,400.00 Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00
10	Police Bike Unit, 316 S. Santa Fe and Paisano	40	\$20.25	\$810.00 Bidder's Price: \$9,720.00	\$2,430.00 Bidder's Price: \$29,160.00	\$95.00	\$3,800.00 Bidder's Price: \$45,600.00	\$11,400.00 Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00
11	Police Automotive Maintenance Facility, 910 N. Raynor	40	\$20.25	\$810.00 Bidder's Price: \$9,720.00	\$2,430.00 Bidder's Price: \$29,160.00	\$95.00	\$3,800.00 Bidder's Price: \$45,600.00	\$11,400.00 Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00
12	Police Canine Division, 1134 Valley Crest	40.00	\$20.25	\$810.00  Bidder's Price: \$9,720.00	\$2,430.00 Bidder's Price: \$29,160.00	\$95.00	\$3,800.00 Bidder's Price: \$45,600.00	\$11,400.00 Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00





**Project Name: Janitorial Services - Police Facilities** 

Bid Opening Date: February 9, 2022

Solicitation #: 2022-0375
Department: Streets & Maintenance

Department. Streets & Maintenance											
			Endeavors Unlimited, Inc. San Antonio, TX			Kaz Solutions, LLC Chaparral, NM			Selrico Services, Inc. San Antonio, TX		
Group 2 - Non-Scheduled Service (Emergency) Cleanings			Bidder 4 of 6			Bidder 5 of 6			Bidder 6 of 6		
ITEM No.	Location	Estimated Annual Hours (B)	Hourly Rate (A)	Estimated Annual Total (B x 12 = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)	Hourly Rate (A)	Estimated Annual Total (B x 12 = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)	Hourly Rate (A)	Estimated Annual Total (B x 12 = C) ( C )	Estimated 3 Year Total (C X 3 = D) (D)
				\$810.00	\$2,430.00		\$3,800.00	\$11,400.00			
13	Police Metro Offices, 200 S. Durango	40	\$20.25	Bidder's Price: \$9,720.00	Bidder's Price: \$29,160.00	\$95.00	Bidder's Price: \$45,600.00	Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00
				\$810.00	\$2,430.00		\$3,800.00	\$11,400.00			
14	Texas Anti-Gang (TAG), 6451 Boeing Drive	40	\$20.25	Bidder's Price: \$9,720.00	Bidder's Price: \$29,160.00	\$95.00	Bidder's Price: \$45,600.00	Bidder's Price: \$136,800.00	\$38.00	\$1,520.00	\$4,560.00
				\$11,340.00	\$34,020.00		\$53,200.00	\$159,600.00			
	Sub Total Group 2 (Items 1 – 14)			Bidder's Price \$136,080.00	Bidders price \$408,240.00		Bidder's Price: \$5,232,735.00	Bidder's Price: \$15,698,205.00		\$21,280.00	\$63,840.00
Grand Totals for Groups 1 and 2				\$1,061,389.98	\$3,184,169.94		\$3,134,305.00	\$9,402,915.00		\$1,529,395.52	\$4,588,186.57
				Bidder's Price: \$1,186,129.98	Bidder's Price: \$3,558,389.94		Bidder's Price: \$5,871,135.00	Bidder's Price: \$17,613,405.00		Bidder's Price: \$1,529,377.28	Bidder's Price: \$4,588,131.69





Solicitation #: 2022-0375

**Project Name: Janitorial Services - Police Facilities** 

LOCAL BIDS SOLICITED: 47

Bid Opening Date: February 9, 2022			Department: Streets & Maintenance
	Endeavors Unlimited, Inc. San Antonio, TX	Kaz Solutions, LLC Chaparral, NM	Selrico Services, Inc. San Antonio, TX
	Bidder 4 of 6	Bidder 5 of 6	Bidder 6 of 6
OPTION TO EXTEND THE TERM OF THE AGREEMENT			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.			
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR	x	X	X
NO OPTION OFFERED			
AMENDMENTS ACKNOWLEDGED:	Yes	No	No

NO BID: 0

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

LOCAL BIDS RECEIVED: 3

BIDS RECEIVED: 6

BIDS SOLICITED: 55

S&R JANITORIAL SERVICE 707 URANIO PL. EL PASO, TX 79928 ADEFTO BUILDING & GROUND SVS. 7740 MUSTANG AVENUE EL PASO, TX 79915 AJ MAINTENANCE SERVICE 8057 BOWEN ROAD EL PASO, TX 79915-4701

AALCON JANITORIAL SERVICES 2613 WHEELING AVE EL PASO, TX 79930 ABM JANITORIAL SERVICES 5959 GATEWAY BLVD W EL PASO, TX 79925 ACME-WESTERN JANITORIAL SERVICE INC. 2124 MONTANA AVE EL PASO, TX 79903

ASEO INC. 7235 N. LOOP DR. EL PASO, TX 79915

EAGLE JANITORIAL SERVICES 2919 AURORA AVENUE EL PASO, TX 79930 TOTAL CLEANING SERVICES 1026 NAVARRETTE EL PASO, TX 79907

CCBS BUILDING SERVICE 6940 VILLA HERMOSA DR. EL PASO, TX 79912 CAREFREE JANITORIAL SERVICE 12264 CHISHOLM PASS DRIVE EL PASO, TX 79936 C & L JANITORIAL SERVICES 1207 N GRAMA STREET EL PASO, TX 79903

TEXAS-UBS, INC. 15700 EXPORT PLAZA DR. # G HOUSTON, TX 77032 TRDI INCORPORATED 11450 ROJAS DR STE D12 EL PASO, TX 79936 CMC & MAINTENANCE, INC. 4 UNION STREET SUITE 24 BANGOR, ME 04401

HB MANAGEMENT GROUP ATTN: KEVIN STAYART 7100 BROADWAY, SUITE 6-L DENVER, CO 80221

D & D PROFESSIONAL SERVICES 9908 BERMUDA AVE EL PASO, TX 79925 UNIQUE JANITORIAL SERVICES INC 6617 TARASCAS DRIVE EL PASO, TX 79912

DJ'S JANITORIAL SERVICES P. O. BOX 370305 EL PASO, TX 79937-0305 D&A BUILDING SERVICES, INC. 321 GEORGIA AVENUE LONGWOOD, FL 32750 EXCELLENT JANITORIAL 5004 GRECO COURT EL PASO, TX 79924-2221

EXECUTIVE MAINTENANCE ATTN: LUIS HERNANDEZ 4305 LOMA DE ORO EL PASO, TX 79934 G AND L JANITORIAL SERVICE 2036 THUNDER RIDGE DR. EL PASO, TX 79938 JO CARES JANITORIAL & MAID SERVICES 1833 PUEBLO NUEVO CIR. EL PASO, TX 79936

BORDER JANITORIAL SERVICES 2004 CRYSTAL RIDGE DR. EL PASO, TX 79938 KUANTUM SERVICE COMPANY 2110 WYOMING EL PASO, TX 79903 CLEOLA SWEED 12808 TIERRA AVALA EL PASO, TX 79938

#### 2022-0375 Janitorial Services for Police Facilities Bidders List

L & J CLEANING SERVICE 2904 SAN DIEGO P.O. BOX 3461 EL PASO, TX 79930 SOTELO JANITORIAL SERVICES 5665 BETHVIEW EL PASO, TX 79932 MODERN ENTERPRISES 10209 SUGARBERRY DR. EL PASO, TX 79925

MAIDS OF AMERICA 4625 ALABAMA ST. EL PASO, TX 79930 MAINTENANCE UNLIMITED 4421 TITANIC AVE EL PASO, TX 79904 MIGHTY CLEAN 11572 BOB MITCHELL DR. EL PASO, TX 79936

Y & C JANITORIAL SERVICES 3021 E. MISSOURI EL PASO, TX 79903 MAHEIR JANITORIAL SERVICES 12156 YVONNE RICHARDSON AVENUE EL PASO, TX 79936

MONARCH BUILDING SERVICES 1001 PENDALE RD. EL PASO, TX 79907

MARTINEZ JANITORIAL SERVICES 3121 TIERRA RIO ROAD EL PASO, TX 79938-4483 NATIONAL JANITORIAL SERVICE & SUPPLY 1122 TEXAS AVE EL PASO, TX 79901 WESTERN JANITORIAL SERVICE INC. 2124 MONTANA EL PASO, TX 79903

PEREDA'S CLEANING & MAINTENANCE 10316 COMMODORE STREET EL PASO, TX 79924 PM JANITORIAL SERVICES 10413 VALLE FERTIL SOCORRO, TX 79927 PSH PROFESSIONAL CLEANING SERVICES 11415 ED MERRINS EL PASO, TX 79936

PJS OF EL PASO, INC. 2110 WYOMING AVE EL PASO, TX 79903 P & S JANITORIAL SERVICES 12158 VALLEY QUAIL EL PASO, TX 79936

FEDERAL JANITORIAL

PROFESSIONAL BUILDING MAINTENANCE SERVICES 4312 LOMA ALEGRE EL PASO, TX 79934

PROFESSIONAL JANITORIAL SVCS 2110 WYOMING AVENUE EL PASO, TX 79903

14122 W MCDOWELL RD STE. 100 GOODYEAR, AZ 85395 ADVANTAGE GROUP SERVICES ATTN: DAN RAMOS 390 EMERALD CLOUD EL PASO, TX 79928

STAR-CLEAN 8120 ROGERS EL PASO, TX 79907 SUPERIOR BUILDING SERVICES 15565 WRIGHT BROTHERS ADDISON, TX 75001

KEECLEAN MANAGEMENT INC. 494 BRIDGEPORT AVE. SUITE 180 SHELTON, CT 06484

SPARKLE PROFESSIONAL JANITORIAL SERVICE 3901 FLAMINGO EL PASO, TX 79902 SUN CITY CLEANING 4421 TITANIC AVE EL PASO, TX 79904 SOTELO JANITORIAL SERVICES 5665 BETHVIEW EL PASO, TX 79932 SERVPRO OF WEST EL PASO 4717 OSBORNE DR., SUITE 500 EL PASO TX 79922-1004 SP9551@YAHOO.COM