CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM



DEPARTMENT:

Police

Purchasing & Strategic Sourcing

AGENDA DATE:

December 17, 2024

PUBLIC HEARING DATE:

NA

CONTACT PERSON NAME: Peter Pacillas, Police Chief

PHONE NUMBER:

(915)212-4305

K. Nicole Cote, Managing Director

PHONE NUMBER

(915)212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 2 - Set the Standard for a Safe and Secure City SUBGOAL: 2.4 Improve motorist safety and traffic management solutions

SUBJECT:

Discussion and action on the award of solicitation 2024-0676R Operation and Maintenance of City of El Paso Police Department Municipal Vehicle Storage Facility to URT United Road Towing Inc., dba UR VMS for an initial term of three (3) year(s) for an estimated revenue of \$9,837,204,18. The award also includes a one (1) term of two (2) year option for an estimated revenue of \$6,558,136.12. The total contract time is for five (5) years for a total estimated revenue of \$16,395,340.30. This is a revenue generating contract to operate and manage the vehicle storage facility.

BACKGROUND / DISCUSSION:

This is a revenue generating contract wherein the Projected Gross Revenue is estimated to be \$9.837,204,18 for 3 years. The contractor will be paid out of revenues generated from the operation of the facility. The revenues generated from the operation of the facility will be through towing fees (at cost of the awarded Private Towing Company), impoundment fees, notification fees, storage fees, law enforcement fees and credit card fees.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-proposal meeting was held on September 4, 2024. No suppliers were in attendance.

SELECTION SUMMARY:

Solicitation was advertised on August 27, 2024 and September 3, 2024. The solicitation was posted on City website on August 27, 2024. There were a total forty-three (43) viewers online; one (1) proposal was received; none from local suppliers. An Inadequate Competition Survey was conducted.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of 27.97% in management feesfor the initial term due to current market conditions.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

AMOUNT AND SOURCE OF FUNDING:

Amount: \$9,837,204.18 Revenue Generating Contract Funding Source: Police Tow Lot - Management Services

Account: 321 - 2811 - 21280 - 522070

2024-0676R Operation and Maintenance of City of El Paso Police Department Municipal Vehicle Storage Facility

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)			
NA				

*****	**********REQUIRED AUTHORIZATION************
DEPARTMENT HEAD:	

K. Nicole Cote, Managing Director

Peter Pacillas, Police Chief

Project Form Request for Proposals

Please place the following item on the Regular Agenda for the City Council of December 17, 2024.

Strategic Goal 2 - Set the Standard for a Safe and Secure City

The linkage to the Strategic Plan is subsection: 2.3 Increase public safety operational efficiency

Award Summary:

Discussion and action on the award of solicitation 2024-0676R Operation and Maintenance of City of El Paso Police Department Municipal Vehicle Storage Facility to URT United Road Towing Inc., dba UR VMS for an initial term of three (3) year(s) for an estimated revenue of \$9,837,204.18. The award also includes a one (1) term of two (2) year option for an estimated revenue of \$6,558,136.12. The total contract time is for five (5) years for a total estimated revenue of \$16,395,340.30. This is a revenue generating contract to operate and manage the vehicle storage facility.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of 27.97% in management fees for the initial term due to current market conditions.

Department: Police

Award to: URT United Road Towing Inc., dba UR VMS

City & State: Tinley Park, IL

Item(s):AllInitial Term:3 YearsOption Term:2 YearsTotal Contract Time:5 Years

Annual Projected Gross Revenues: \$3,279,068.06 Initial Term Projected Gross Revenues: \$9,837,204.18 Option Term Projected Gross Revenues: \$6,558,136.12 Total Projected Gross Revenues: \$16,395,340.30

Account(s): 321 – 2811 – 21280 – 522070

Funding Source(s): Police Tow Lot – Management Services

District(s):

This was a Request for Proposals procurement, service revenue generating contract.

The Purchasing & Strategic Sourcing Department and Police Department recommend award as indicated to URT United Road Towing Inc., dba UR VMS, the sole highest ranked offeror based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

		Committee Scoresheet
CITY OF EL PASO RFP SCOR	ESHEET	
PROJECT: 2024-0676R Operation and Maintenance of City of El F	Paso Police De	epartment Municipal Vehicle
Evaluation of Submitta	1	
		URT United Road Towing Inc., dba UR VMS
	MAX POINTS	Tinley Park, IL
Factor A - Proposal		
	30	70.00%
	30	30.00
Factor B - Demonstration of Knowledge		
	10	10.00
Factor C - Experience – Comparable Contracts		
	15	14.25
Factor D - References		
	10	9.33
Factor E - Technical Demonstration		
	15	10.25
Factor F - Operation and Management Approach		
	20	18.75
TOTAL SCORE		92.58
Rank		1



CITY OF EL PASO REQUEST FOR PROPOSALS TABULATION FORM



Bid Opening Date: October 9, 2024 Solicitation #: 2024-0676R

Project Name: Operation and Maintenance of City of El Paso Police Department Municipal Vehicle

Storage Facility

Department: El Paso Police Department

Department: El Paso Police Department

OFERROR'S NAME:		LOCATION	l:	AMENDI ACKNOW	
URT United Road Towing Inc., dba UR VMS	Tinley Park, IL		YES		
RFPs SOLICITED: 1,706 LOCAL RFPs SOLICI	TED: 631	RFPs RECEIVED:	1 LOCAL RFPs R	RECEIVED: 0	NO BIDS:

Approved: /s/
Date: 10/14/2024 2024-0676R Operation and Maintenance of City of El Paso Police Department Municipal Vehicle Storage Facility

2024-0676R Operation and Maintenance of City of El Paso Police Department Municipal Vehicle Storage Facility Viewer's List

No.	Participant Name	Response Date	Response Status	<u>City</u>	State
1	Construction Reporter		Viewed	Albuquerque	NM
2	Textbook Warehouse (Textbook Warehouse, LLC)	08/27/2024	No Bid	Alpharetta	GA
3	CONSTRUCTION SOLUTION USA LLC	08/27/2024	No Bid	CARROLLTON	TX
4	CTR Incident Management Specialist		Unsubmitted	Dallas	TX
5	DLP Services LLC (De La Paz Cleaning and Rental Services LLC)		Viewed	Del Rio	TX
6	Zeraus Iluminacion	08/27/2024	No Bid	El Paso	TX
7	Paso-Tex Industries LLC	08/27/2024	No Bid	El Paso	TX
8	3DS ELECTRICAL CONTRACOR LLC		Viewed	El Paso	TX
9	3H TOWING LLC		Viewed	El Paso	TX
10	archiPELI (ARCHIPELI, PLLC)		Viewed	EL PASO	TX
11	Bio Remedies (Texas Fannon Enterprises, Inc)		Viewed	El Paso	TX
12	danika j felix		Viewed	EL PASO	TX
13	Ferguson Enterprises LLC		Viewed	El Paso	TX
14	HARDER STRUCTURAL ENGINEERING, LLC		Viewed	El Paso	TX
15	In*situ Architecture		Viewed	El Paso	TX
16	Jose L. Medina Sr. (Jose Luis Medina Sr.)		Viewed	EL PASO	TX
17	JSH HANDYMAN LLC (JSH HANDYMAN)		Viewed	El Paso	TX
18	Life Landscaping		Viewed	el paso	TX
19	Medlock Commercial Contractors, LLC.		Viewed	El Paso	TX
20	Multi Greenery (Ruth Villarreal)		Viewed	El Paso	TX
21	PyroCom Systems, Inc.		Viewed	El Paso	TX
22	Rexcel Coatings Corporation		Viewed	El Paso	TX
23	Roof Toppers of El Paso Inc.		Unsubmitted	El Paso	TX
24	Solis General Construction		Viewed	El Paso	TX
25	Starbucks4321		Viewed	El Paso	TX
26	Sun City Alarm (Brandon Nichols)		Viewed	El Paso	TX
27	The Planit Room		Viewed	El Paso	TX
28	TIGUA CONSTRUCTION SERVICES (Tigua Enterprises, Inc.)		Viewed	El Paso	TX
29	Wunderkind Group		Viewed	El Paso	TX
30	Ximalli Security Solutions		Viewed	El Paso	TX
31	Square Communications LLC		Viewed	El Paso Texas	TX
32	OLIVARES ELECTRIC OF EL PASO, LLC	08/27/2024	No Bid	El Pso	TX
33	Complete Supply Inc	09/23/2024	No Bid	Farmers Branch	TX
34	Walker Systems78 LLC	00/20/2021	Viewed	Horizon City	TX
35	Pwxpress		Viewed	Jacksonville	FL
36	Crisis Prevention Institute, Inc.	08/27/2024	No Bid	Milwaukee	WI
37	United Road Towing (Vehicle Management Solutions)	00/21/2021	Unsubmitted	Mokena	IL
38	Luna Creative, LLC		Viewed	San Antonio	TX
39	Vets Securing America, Inc (Vets Securing America)		Viewed	San Antonio	TX
40	LD Products, Inc.	08/27/2024	No Bid	Signal Hill	CA
41	Green Light Group Tours (Grand Fund)	09/16/2024	No Bid	ST. Augustine	FL
42	URVMS (URT United Road Towing INC)	10/09/2024	Submitted	Tinley Park	IL
43	Sun Life Financial	10/03/2024	Viewed	Wellesley	MA
43	our Life i manulal		vieweu	vvenesiey	IVIA