

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**



DEPARTMENT: Fire
Purchasing & Strategic Sourcing
AGENDA DATE: March 18, 2025
PUBLIC HEARING DATE: Not Applicable
CONTACT PERSON NAME: Jonathan P. Killings, Fire Chief
Claudia A. Garcia, Director of
Purchasing & Strategic Sourcing
PHONE NUMBER: (915) 212-5665
PHONE NUMBER: (915) 212-0043
DISTRICT(S) AFFECTED: All
STRATEGIC GOAL: No. 2: Set the Standard for a Safe and Secure City
SUBGOAL: 2.3 Increase public safety operational efficiency

SUBJECT:

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue Purchase Order(s) for solicitation 2025-0211 Pierce Proprietary Parts to Siddons-Martin Emergency Group, LLC, the authorized distributor for Pierce proprietary parts for a term of three (3) years for an estimated amount of \$1,185,560.55. Supplier will be required to provide an updated sole source letter and affidavit each year. This contract will allow the purchase of Pierce proprietary parts, repair, maintenance and training service for fire apparatus.

BACKGROUND / DISCUSSION

Siddons-Martin Emergency Group, LLC has been granted exclusive sales and service representation for Pierce Manufacturing, Inc., for the territory of the following; Louisiana, New Mexico, and Texas. The exclusive representative for Pierce, Siddons-Martin is afforded all rights and privilege, and held to the contractual obligation contained in the current Dealership Agreement executed under Siddons-Martin Emergency Group LLC.

COMMUNITY AND STAKEHOLDER OUTREACH:

N/A

SELECTION SUMMARY:

Non-Competitive Procurement under Local Government General Exemption: Section 252.022 - (7) a procurement of items that are available from only one source, including: (D) captive replacement parts or components for equipment.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$321,560.55 for the three (3) year term, which represents a 37.22% increase. The increase is due to price increases for parts, repair, maintenance and training.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,185,560.55
Funding Source: General Fund
Account: 322 – 1000 – 22090 – 531180 - P2216

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.


NAME	AMOUNT (\$)
Form was provided to the applicant	

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Jonathan P. Killings, Fire Chief



Claudia A. Garcia, Director of Purchasing & Strategic Sourcing

Project Form
Non-Competitive

*****Posting Language Below*****

Please place the following item on the Regular Agenda for the City Council of March 18, 2025.

Strategic Goal 2 – Set the Standard for a Safe and Secure City

The linkage to the Strategic Plan is subsection: 2.3 Increase public safety operational efficiency

Award Summary:

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue Purchase Order(s) for solicitation 2025-0211 Pierce Proprietary Parts to Siddons-Martin Emergency Group, LLC, the authorized distributor for Pierce proprietary parts for a term of three (3) years for an estimated amount of \$1,185,560.55. Supplier will be required to provide an updated sole source letter and affidavit each year. This contract will allow the purchase of Pierce proprietary parts, repair, maintenance and training service for fire apparatus.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$321,560.55 for the three (3) year term, which represents a 37.22% increase. The increase is due to price increases for parts, repair, maintenance and training.

Department:	Fire
Award to:	Siddons-Martin Emergency Group, LLC.
City & State:	Houston, TX
Item(s):	All
Initial Term:	3 Years
Option Term:	NA
Total Contract Time:	3 Years
Annual Estimated Award:	\$395,186.85
Initial Term Estimated Award:	\$1,185,560.55
Option Term Estimated Award:	NA
Total Estimated Award:	\$1,185,560.55
Account(s):	322-1000-22090-531180-P2216
Funding Source(s):	General Fund
District(s):	All

Non-Competitive Procurement under Local Government General Exemption: Section 252.022 - (7) a procurement of items that are available from only one source, including: (D) captive replacement parts or components for equipment.

The Purchasing & Strategic Sourcing Department and Fire Department recommend award as indicated to Siddons-Martin Emergency Group, LLC under the exemption listed above.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.



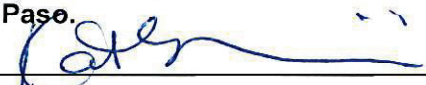
PURCHASING & STRATEGIC SOURCING DEPARTMENT

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

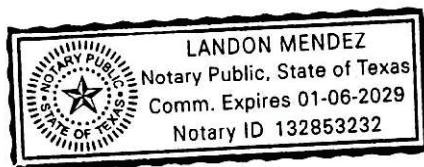
Before me, the undersigned official, on this day, personally appeared _____ a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath depose and said:


1. My name is Kathryn Williams. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Siddons Martin Emergency Group, LLC
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
Pierce fire apparatus: Pierce parts and warranty services, and repair and maintenance services
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**



Signature

SUBSCRIBED AND SWORN to before me on this 14th day of January, 2025





NOTARY PUBLIC
Landon Mendez

PRINTED NAME

1/6/2029
MY COMMISSION EXPIRES

COMPANY NAME: Siddons Martin Emergency Group, LLC

ADDRESS, CITY, STATE & ZIP CODE: 1362 E. Richey Rd, Houston, Texas 77073

PHONE: 281-606-4933

FAX NUMBER: 281-858-2378

CONTACT NAME AND TITLE: Kathryn Williams, Vice President & General Counsel

WEB ADDRESS: https://www.siddons-martin.com EMAIL: legal@siddons-martin.com

FEDERAL TAX ID NUMBER: 27-4333590

TEXAS SALES TAX NUMBER: 12743335908

Pierce Manufacturing Inc.

AN OSHKOSH CORPORATION COMPANY • ISO 9001 CERTIFIED

2600 AMERICAN DRIVE
POST OFFICE BOX 2017
APPLETON, WISCONSIN 54912-2017
920-832-3000
www.piercemfg.com



October 22, 2024

To whom it may concern:

Since 1917, Pierce Manufacturing Inc. ("Pierce") has provided the finest fire apparatus in the industry. The Oshkosh Airport products follows in those footsteps. The quality of our products and services are our number one priority. We demonstrate this through the personalized level of sales, service, and warranty our established dealer network provides throughout the country.

Siddons-Martin Emergency Group is the exclusive dealer for the sale, service, parts, and warranty of custom and commercial fire apparatus manufactured by Pierce in the states of Louisiana, New Mexico and Texas, Utah, Nevada, Tennessee, and Arkansas. They also are the exclusive dealer for the sale and service of Oshkosh Airport Products in the states of Texas, New Mexico, Louisiana, Arkansas, Tennessee, Utah, and Nevada. They are extremely qualified to provide you with the support you have come to expect from Pierce and Oshkosh family with several service & warranty facilities located throughout their territory.

Siddons-Martin
Emergency Group
Protecting the Southwest

Any additional questions can be directed to Siddons-Martin Emergency directly at toll free 800-784-6806. This sole source is valid through December 2025.

Sincerely,

A handwritten signature in blue ink that reads "Kristina Spang".

Kristina Spang
Vice President, Aftermarket Product and Support
Pierce Manufacturing Inc.
An Oshkosh Corporation Company * ISO Certified