

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**AGENDA DATE:** October 8, 2024  
**PUBLIC HEARING DATE:** Not Applicable

**CONTACT PERSON(S) NAME AND PHONE NUMBER:**  
Anthony R. Dekeyzer, Director of Mass Transit, (915) 212-3306  
K. Nicole Cote, Managing Director (915) 212-1092

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** No. 7 – Enhance and Sustain El Paso's Infrastructure Network

**SUBGOAL:** 7.3 – Enhance regional comprehensive transportation system

**SUBJECT:**

Discussion and action on the award of Solicitation 2024-0362 Lubricants for Transit Fleet to MJ Mader Enterprises, Inc. dba Bio Dyne Chemical Company for an initial term of three (3) years for an estimated amount of \$941,868.00. The award also includes a two (2) year option for an estimated amount of \$627,912.00. The total contract time is for five (5) years for a total estimated amount of \$1,569,780.00.

**BACKGROUND / DISCUSSION:**

This contract will allow Sun Metro to purchase lubricants required to maintain the bus fleet in a timely manner and to provide a dependable fleet of buses to the City of El Paso and to the citizens.

**SELECTION SUMMARY:**

Solicitation was advertised on March 26, 2024 and April 2, 2024. The solicitation was posted on City website on March 26, 2024. There were a total of twenty-three (23) viewers online; four (4) bids were received; two (2) coming from local suppliers.

**CONTRACT VARIANCE:**

The difference based in comparison to the previous contract is as follows: A decrease of \$210,732.00, which represents a 18.28% decrease due to lower unit prices.

**PROTEST**

N/A

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$941,868.00  
Funding Source: Sun Metro Operating Fund  
Account: 560-3200-60040-522205-P6017

**HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED?  YES \_\_\_ NO**

**PRIMARY DEPARTMENT:** Mass Transit (Sun Metro)  
**SECONDARY DEPARTMENT:** Purchasing & Strategic Sourcing

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\*\*\*\*\***REQUIRED AUTHORIZATION**\*\*\*\*\*

**DEPARTMENT HEAD:**

*Jerry DeMuro*

Deputy Transit Officer for

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Anthony R. Dekeyzer, Director of Mass Transit

Project Form  
Low Bid

\*\*\*\*\*Posting Language Below\*\*\*\*\*

Please place the following item on the Regular Agenda for the Mass Transit Board Meeting of October 8, 2024.

Strategic Goal 7 - Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection: 7.3 Enhance a regional comprehensive transportation system

**Award Summary:**

Discussion and action on the award of Solicitation 2024-0362 Lubricants for Transit Fleet to MJ Mader Enterprises, Inc. dba Bio Dyne Chemical Company for an initial term of three (3) years for an estimated amount of \$941,868.00. The award also includes a two (2) year option for an estimated amount of \$627,912.00. The total contract time is for five (5) years for a total estimated amount of \$1,569,780.00. This contract will allow Sun Metro to purchase lubricants required to maintain the bus fleet in a timely manner and to provide a dependable fleet of buses to the City of El Paso and to the citizens.

**Contract Variance:**

The difference based in comparison to the previous contract is as follows: A decrease of \$210,732.00, which represents a 18.28% decrease due to lower unit prices.

Department:	Mass Transit (Sun Metro)
Award to:	MJ Mader Enterprises, Inc. dba Bio Dyne Chemical Company
City & State:	El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$313,956.00
Initial Term Estimated Award:	\$941,868.00
Option Term Estimated Award:	\$627,912.00
Total Estimated Award	\$1,569,780.00
Account(s)	560 – 3200 – 60040 – 522205 – P6017
Funding Source(s):	Sun Metro Operating Fund
District(s):	All

This was a Low Bid Procurement - unit price contract

The Purchasing & Strategic Sourcing and Mass Transit (Sun Metro) departments recommend award as indicated to MJ Mader Enterprises, Inc. dba Bio Dyne Chemical Company, the lowest responsive and responsible bidder.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.



# CITY OF EL PASO

## BID TABULATION FORM



BID TITLE: Lubricants for Transit Fleet

BID NO: 2024-0362

BID DATE: April 24, 2024

DEPARTMENT: Mass Transit - Sun Metro

Item No.	Description	Unit of Measure	Est. Annual Qty. (A)	Heather Collette Ivy dba A2Z Supplies El Paso, TX Bidder 1 of 4				MJ Mader Enterprises, Inc. dba Bio Dyne Chemical Company El Paso, TX Bidder 2 of 4				NCH Corporation dba Certified Laboratories Irving, TX Bidder 3 of 4				Safety-Kleen Systems, Inc. Norwell, MA Bidder 4 of 4			
				Manufacturer/ Brand Product	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Manufacturer/ Brand Product	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Manufacturer/ Brand Product	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Manufacturer/ Brand Product	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)
1	Transmission Fluid (ZF list of lubricants TE-ML-20F)	55 Gallon	40	Sinopec ATF HD5 Automatic Transmission Fluid	\$ 2,196.00	\$ 87,840.00	\$ 263,520.00	Shell Spirax S6 ATF ZM	\$ 1,840.00	\$ 73,600.00	\$ 220,800.00	TORQUE-GLIDE	\$ 1,724.25	\$ 68,970.00	\$ 206,910.00	Performance Plus	\$ 2,850.00	\$ 114,000.00	\$ 342,000.00
2	Premix 50/50 Antifreeze Red / Extended Life	Bulk/ 55 Gallon	15,000	Arctic Wave R50 HD Extended Life Antifreeze/Coolant 50/50 Red	\$ 9.45	\$ 141,750.00	\$ 425,250.00	Zerex ELC 50/50 Coolant	\$ 8.50	\$ 127,500.00	\$ 382,500.00	RAD COOL ELC 50/50	\$ 28.05	\$ 420,750.00	\$ 1,262,250.00	Performance Plus	\$ 5.35	\$ 80,250.00	\$ 240,750.00
3	Hydraulic Oil Grade 68 Shell or Equivalent	55 Gallon Drum	10	Sinopec Achless 68 AW Zinc-Free Hydraulic Oil	\$ 838.75	\$ 8,387.50	\$ 25,162.50	Warren AW 68 HYD Fluid	\$ 300.00	\$ 3,000.00	\$ 9,000.00	HOC XTREME ISO 68	\$ 990.00	\$ 9,900.00	\$ 29,700.00	Performance Plus	\$ 543.44	\$ 5,434.40	\$ 16,303.20
4	15w-40 Low Ash Natural Gas Motor Oil (Cummins list of lubricants CES 20092)	Bulk/ 55 Gallon	7,000	Sinopec Natural Gas Low Ash SAE 40 Engine Oil	\$ 19.75	\$ 138,250.00	\$ 414,750.00	CITGO Citgard 800 15W40	\$ 13.00	\$ 91,000.00	\$ 273,000.00	SPECTRA NGED 15W40	\$ 22.00	\$ 154,000.00	\$ 462,000.00	Performance Plus	\$ 12.53	\$ 87,710.00	\$ 263,130.00
5	Moly Extreme Pressure NL GI Grade -2 Based Grease	400 lbs. Drum	6	Sinopec Moly 5% EP-2 High Temp Grease NLGI2	\$ 2,199.00	\$ 13,194.00	\$ 39,582.00	Warren EP #2 3% Moly	\$ 1,100.00	\$ 6,600.00	\$ 19,800.00	PREMALUBE #2	\$ 1,800.00	\$ 10,800.00	\$ 32,400.00	Performance Plus	\$ 2,836.00	\$ 17,016.00	\$ 51,048.00
6	Moly Extreme Pressure NL GI Grade -2 Based Grease	120 lbs. Drum	6	Sinopec Moly EP-2 Lithium Grease NLGI-2	\$ 799.00	\$ 4,794.00	\$ 14,382.00	Warren EP #2 3% Moly	\$ 336.00	\$ 2,016.00	\$ 6,048.00	PREMALUBE #2	\$ 822.00	\$ 4,932.00	\$ 14,796.00	Performance Plus	\$ 880.00	\$ 5,280.00	\$ 15,840.00
7	SAE 75W90 Full Synthetic Gear Oil	400 lbs. Drum	10	Sinopec Synthetic GL-5 75W90 Heavy Duty Automatic Gear Oil	\$ 1,495.00	\$ 14,950.00	\$ 44,850.00	Lubriguard FS 75W90	\$ 1,024.00	\$ 10,240.00	\$ 30,720.00	CERTOP SN 75W90	\$ 2,760.00	\$ 27,600.00	\$ 82,800.00	Performance Plus	\$ 1,100.00	\$ 11,000.00	\$ 33,000.00
<b>Total (Items 1-7)</b>						<b>\$ 409,165.50</b>	<b>\$ 1,227,496.50</b>			<b>\$ 313,956.00</b>	<b>\$ 941,868.00</b>			<b>\$ 696,952.00</b>	<b>\$ 2,090,856.00</b>			<b>\$ 320,690.40</b>	<b>\$ 962,071.20</b>

<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b>			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
<b>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)</b>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>NO OPTION OFFERED</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>AMENDMENTS ACKNOWLEDGED:</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>

BIDS SOLICITED: 228 LOCAL BIDS SOLICITED: 106 BIDS RECEIVED: 4 LOCAL BIDS RECEIVED: 2 NO BID: 5

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

**Online Views for 2024-0362 Lubricants for Transit Fleet**

<b>No.</b>	<b>Participant Name</b>	<b>City</b>	<b>State</b>
1	CERTIFIED LABORATORIES (NCH CORPORATION)	Dallas	TX
2	Bio Dyne Chemical Co. (MJ Mader Enterprises Inc.)	El Paso	TX
3	Safety-Kleen Systems, Inc.	Norwell	MA
4	A2Z Supplies	El Paso	TX
5	C&R Distributing	El Paso	TX
6	Zeraus Iluminacion	El Paso	TX
7	EL PASO-PHOENIX PUMPS INC	El Paso	TX
8	Paso-Tex Industries LLC	El Paso	TX
9	Delegard Tool of Texas	Houston	TX
10	DYER CYCLE	El Paso	TX
11	APFELBAUM INDUSTRIAL, INC.	El Paso	TX
12	Arch Industrial	Greensboro	GA
13	Kindle Fischer Specialty Products (Kindle Fischer Specialty Chemicals LLC)	El Paso	TX
14	Mansfield Oil Company of Gainesville	Gainesville	GA
15	Napa Auto Parts GPC (Genuine Parts Company)	El Paso	TX
16	North America Procurement Council Inc., PBC	Grand Junction	CO
17	Possible Missions, Inc.	Houston	TX
18	Rio Valley Biofuels LLC	El Paso	TX
19	Roger Brown Co. LLC	El Paso	TX
20	Safety-Kleen	El Paso	TX
21	Sapphire Gas Solutions LLC	Conroe	TX
22	Senergy Petroleum LLC	PHOENIX	AZ
23	The PlanIt Room	El Paso	TX