

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**AGENDA DATE:** September 24, 2024  
**PUBLIC HEARING DATE:** Not Applicable

**CONTACT PERSON(S) NAME AND PHONE NUMBER:**  
Richard J. Bristol, Streets and Maintenance Director, (915) 212-7000  
K. Nicole Cote, Managing Director (915) 212-1092

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** No. 7. Enhance and Sustain El Paso's Infrastructure Network

**SUBGOAL:** 7.2 - Improve competitiveness through infrastructure improvements impacting the quality of life

**SUBJECT:**

Discussion and Action on the award of Solicitation 2024-0505 Motor Oil, Antifreeze, Lubricants, Transmission and Hydraulic Oils and Fluids, DEF and Sample Kits to MJ Mader Enterprises, Inc. dba Bio Dyne Chemical Company for an initial term of one (1) year for an estimated amount of \$641,098.00. The award also includes a one (1) year option for an estimated amount of \$641,098.00. The total contract time is for two (2) years for a total estimated amount of \$1,282,196.00.

**BACKGROUND / DISCUSSION:**

This contract will allow for the purchase of motor oil, antifreeze, lubricants, transmission and hydraulic oils and fluids, def and sample kits for the Fleet Division

**SELECTION SUMMARY:**

Solicitation was advertised on April 23, 2024 and April 30, 2024. The solicitation was posted on City website on April 23,2024. There were a total of twenty-four (24) viewers online; Five (5) bids were received; Two (2) from local suppliers.

**CONTRACT VARIANCE:**

The difference based in comparison to the previous contract is as follows: A decrease of \$159,331.20 for the initial term, which represents a 19.91% decrease due to price decrease in oils and fluids.

**PROTEST**

No protest received for this requirement.

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$641,098.00  
Funding Source: Internal Service Fund  
Account: 532-3600-531240-37020-P3701

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED?  YES  NO

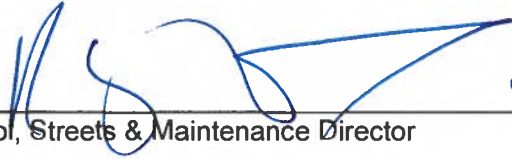
PRIMARY DEPARTMENT: Streets & Maintenance

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

DEPARTMENT HEAD:



9-5-24

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Richard J. Bristol, Streets & Maintenance Director

Project Form  
Low Bid

\*\*\*\*\*Posting Language Below\*\*\*\*\*

Please place the following item on the Regular Agenda for the City Council of September 24, 2024.

Strategic Goal 7 - Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection: 7.2 Improve competitiveness through infrastructure improvements impacting the quality of life

**Award Summary:**

Discussion and action on (the) award of solicitation 2024-0505 Motor Oil, Antifreeze, Lubricants, Transmission and Hydraulic Oils and Fluids, DEF and Sample Kits to MJ Mader Enterprise, Inc. dba Bio Dyne Chemical Company for an initial term of one (1) year for an estimated amount of \$641,098.00. The award also includes a one (1) year option for an estimated amount of \$641,098.00. The total contract time is for two (2) years for a total estimated amount of \$1,282,196.00. This contract will allow for the purchase of motor oil, antifreeze, lubricants, transmission and hydraulic oils and fluids, def and sample kits for the Fleet Division

**Contract Variance:**

The difference based in comparison to the previous contract is as follows: A decrease of \$959,760.40 for the initial term, which represents a 59.95% decrease due to price decrease in oils and fluids.

Department:	Streets and Maintenance
Award to:	MJ Mader Enterprise, Inc. dba Bio Dyne Chemical Company
City & State:	El Paso, Texas
Item(s):	All
Initial Term:	1 Year
Option Term:	1 Year
Total Contract Time:	2 Years
Annual Estimated Award:	\$641,098.00
Initial Term Estimated Award:	\$641,098.00
Option Term Estimated Award:	\$641,098.00
Total Estimated Award	\$1,282,196.00
Account(s)	532-3600-531240-37020-P3701
Funding Source(s):	Internal Service Fund
District(s):	All

This was a Low Bid Procurement - (unit price contract)

The Purchasing & Strategic Sourcing Department and Streets and Maintenance Department recommend award as indicated to MJ Mader Enterprise, Inc. dba Bio Dyne Chemical Company the (lowest responsive and responsible bidder.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.



## CITY OF EL PASO BID TABULATION FORM



**BID TITLE:** Motor Oil, Antifreeze, Lubricants, Transmission and Hydraulic Oils & Fluids, DEF and Sample Kits **BID NO:** 2024-0505  
**BID DATE:** May 29, 2024 **DEPARTMENT:** Streets and Maintenance

				MJ Mader Enterprises, Inc. dba Bio Dyne Chemical Company El Paso, Texas Bidder 1 of 5		C&R Distributing, LLC El Paso, TX Bidder 2 of 5		Reladyne West, LLC Midvale, UT Bidder 3 of 5		Safety-Kleen Systems, Inc. Norwell, MA Bidder 4 of 5		Senergy Petroleum, LLC Phoenix, AZ Bidder 5 of 5	
Item No.	Description	Unit of Measure	Approximate / Estimate Quantity (A)	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B
<b>Group A - Antifreeze, Motor Oil and Lubricants</b>													
1	Premix 50/50 Antifreeze Yellow	55 gal.	2,200	\$ 7.65	\$ 16,830.00	\$ 6.29	\$ 13,838.00	\$ 7.18	\$ 15,796.00	\$ 350.00	\$ 770,000.00	\$ 8.45	\$ 18,590.00
2	Premix 50/50 Antifreeze Red / Extended Life	55 gal.	2,200	\$ 6.75	\$ 14,850.00	\$ 6.59	\$ 14,498.00	\$ 8.95	\$ 19,690.00	\$ 375.00	\$ 825,000.00	\$ 6.61	\$ 14,542.00
3	15W-40 CK-4 Diesel Conventional Motor Oil	Bulk gal.	15,000	\$ 9.00	\$ 135,000.00	\$ 9.77	\$ 146,550.00	\$ 10.80	\$ 162,000.00	\$ 11.10	\$ 166,500.00	\$ 9.87	\$ 148,050.00
4	15W-40 Low Ash Natural Gas Motor Oil	55 gal.	2,000	\$ 11.50	\$ 23,000.00	\$ 23.85	\$ 47,700.00	\$ 12.73	\$ 25,460.00	\$ 700.00	\$ 1,400,000.00	\$ 15.19	\$ 30,380.00
5	SAE 5W-20 Conventional Motor Oil	55 gal.	4,300	\$ 7.00	\$ 30,100.00	\$ 8.53	\$ 36,679.00	\$ 11.60	\$ 49,880.00	\$ 550.00	\$ 2,365,000.00	\$ 8.95	\$ 38,485.00
6	SAE 5W-30 Conventional Motor Oil	55 gal.	4,000	\$ 7.00	\$ 28,000.00	\$ 8.53	\$ 34,120.00	\$ 12.60	\$ 50,400.00	\$ 550.00	\$ 2,200,000.00	\$ 8.95	\$ 35,800.00
7	SAE 5W-20 Synthetic Blend Motor Oil	55 gal.	4,000	\$ 9.00	\$ 36,000.00	\$ 8.53	\$ 34,120.00	\$ 8.40	\$ 33,600.00	\$ 550.00	\$ 2,200,000.00	\$ 8.95	\$ 35,800.00
8	SAE 5W-30 Synthetic Blend Motor Oil	55 gal.	4,000	\$ 7.00	\$ 28,000.00	\$ 8.53	\$ 34,120.00	\$ 10.95	\$ 43,800.00	\$ 550.00	\$ 2,200,000.00	\$ 8.95	\$ 35,800.00
9	SAE 80W-140 Synthetic Gear Oil	55 gal.	1,500	\$ 5.40	\$ 8,100.00	\$ 18.20	\$ 27,300.00	\$ 16.90	\$ 25,350.00	\$ 900.00	\$ 1,350,000.00	\$ 4.45	\$ 6,675.00
<b>TOTAL</b>						\$ 319,880.00		\$ 388,925.00		\$ 425,976.00		\$ 13,476,500.00	\$ 364,122.00

Approved by: *Crystal Paz*  
Date: 6/24/2024



## CITY OF EL PASO BID TABULATION FORM



**BID TITLE:** Motor Oil, Antifreeze, Lubricants, Transmission and Hydraulic Oils & Fluids, DEF and Sample Kits **BID NO:** 2024-0505  
**BID DATE:** May 29, 2024 **DEPARTMENT:** Streets and Maintenance

Item No.	Description	Unit of Measure	Approximate / Estimate Quantity (A)	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B	Price (B)	Yearly Total C = A X B
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Group B - Transmission and Hydraulic Oils, Fluids, Grease, DEF and Sample Kits													
1	Transynd Oil - to meet TES 295 & TES 296	55 gal.	1,400	\$ 28.00	\$ 39,200.00	\$ 37.85	\$ 52,990.00	\$ 29.23	\$ 40,922.00	\$ 1,150.00	\$ 1,610,000.00	\$ 28.20	\$ 39,480.00
2	LV Multi-Vehicle Full Synthetic ATF	55 gal.	1,100	\$ 8.00	\$ 8,800.00	\$ 13.05	\$ 14,355.00	\$ 17.30	\$ 19,030.00	\$ 890.00	\$ 979,000.00	\$ 17.99	\$ 19,789.00
3	Multi-Vehicle Synthetic Blend ATF	55 gal.	1,400	\$ 13.00	\$ 18,200.00	\$ 13.05	\$ 18,270.00	\$ 17.30	\$ 24,220.00	\$ 890.00	\$ 1,246,000.00	\$ 17.95	\$ 25,130.00
4	Hydraulic Oil Grade ISO 46	Bulk gal.	12,000	\$ 6.85	\$ 82,200.00	\$ 6.91	\$ 82,920.00	\$ 7.40	\$ 88,800.00	Left blank	Left blank	\$ 7.94	\$ 95,280.00
5	CITGO Hytherm Oil 46 Heat Transfer Oil	55 gal.	330	\$ 3.10	\$ 1,023.00	\$ 12.50	\$ 4,125.00	\$ 17.81	\$ 5,877.30 Bidder's Price: \$5,877.00	Left blank	Left blank	\$ 11.64	\$ 3,841.20
6	UCON 500 Heat Transfer Oil	55 gal.	440	\$ 6.75	\$ 2,970.00	\$ 51.37	\$ 22,602.80	\$ 90.41	\$ 39,780.40 Bidder's Price: \$39,780.00	Left blank	Left blank	\$ 62.80	\$ 27,632.00
7	CP Non-Conductive Hydraulic Fluid ISO-100	55 gal.	220	\$ 3.50	\$ 770.00	\$ 9.60	\$ 2,112.00	\$ 24.23	\$ 5,330.60 Bidder's Price: \$5,330.00	Left blank	Left blank	\$ 16.45	\$ 3,619.00
8	Quintolubric 888-46 HFDu Fire Resistant Hydraulic Oil	55 gal.	1,100	\$ 6.75	\$ 7,425.00	\$ 47.00	\$ 51,700.00	\$ 41.48	\$ 45,628.00	Left blank	Left blank	\$ 37.50	\$ 41,250.00
9	Moly Extreme Pressure NL GI Grade 2 Based Grease	55 gal.	8,000	\$ 3.95	\$ 31,600.00	\$ 3.85	\$ 30,800.00	\$ 5.90	\$ 47,200.00	Left blank	Left blank	\$ 4.66	\$ 37,280.00
10	Moly Extreme Pressure NL GI Grade 2 Based Grease	120 lbs.	600	\$ 4.05	\$ 2,430.00	\$ 3.95	\$ 2,370.00	\$ 5.90	\$ 3,540.00	\$ 2,525.00	\$ 1,515,000.00	\$ 4.69	\$ 2,814.00
11	Heavy Duty Degreaser w/ Dispensing System	55 gal.	4,400	\$ 3.50	\$ 15,400.00	\$ 6.84	\$ 30,096.00	\$ 8.10	\$ 35,640.00	\$ 500.00	\$ 2,200,000.00	\$ 7.95	\$ 34,980.00
12	Heavy Duty Degreaser w/ Dispensing System	330 gal.	4,900	\$ 3.50	\$ 17,150.00	\$ 6.84	\$ 33,516.00	\$ 8.10	\$ 39,690.00	Left blank	Left blank	\$ 7.95	\$ 38,955.00
13	DEF - Diesel Exhaust Fluid	330 gal.	30,000	\$ 2.85	\$ 85,500.00	\$ 1.50	\$ 45,000.00	\$ 1.80	\$ 54,000.00	\$ 1,330.00	\$ 39,900,000.00	\$ 2.35	\$ 70,500.00
14	Oil Sample Kits & Analysis	1 Unit	900	\$ 9.50	\$ 8,550.00	\$ 9.00	\$ 8,100.00	\$ 13.50	\$ 12,150.00	\$ 25.00	\$ 22,500.00	\$ 15.99	\$ 14,391.00
<b>TOTAL</b>					\$ 321,218.00		\$ 398,956.80		\$ 461,808.30 Bidder's Price: \$461,807.00		\$ 47,472,500.00		\$ 454,941.20

<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>						
<p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<p>NO OPTION OFFERED</p>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<p>AMENDMENTS ACKNOWLEDGED:</p>	YES	YES	YES	YES	YES	YES

**BIDS SOLICITED:** 506    **LOCAL BIDS SOLICITED:** 203    **BIDS RECEIVED:** 5    **LOCAL BIDS RECEIVED:** 2    **NO BID:** 7

**NOTE:** The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved by: *Crystal Paz*  
Date: 6/24/2024

2024-0505 Motor Oil, Antifreeze, Lubricants, Transmission and Hydraulic Oils and Fluids,  
DEF and Sample Kits  
View List

	Participant Name	Email
1.	A2Z Supplies	Contact@A2ZFast.com
2.	Casa Ford	rolvera@casaford.com SERGIO@CASAFORD.COM
3.	Construction Reporter	rebecca@constructionreporter.com
4.	D&H United Fueling Solutions	rbrooks@dh-united.com rguillen@dh- united.com steran@dh-united.com
5.	Fastenal	cacalero@fastenal.com
6.	Ford Motor	rbunkle2@ford.com
7.	HD Industries (Harbor Diesel & Equipment, Inc.)	bids@harbordiesel.com
8.	Mansfield Oil Company of Gainesville	mocbids@mansfieldoil.com
9.	Petroleum Traders Corporation	N/A
10.	Pwxpress	bids@pwxpress.com
11.	Vitek Technology LLC	N/A
12.	RelaDyne	N/A
13.	Bio Dyne Chemical Co. (MJ Mader Enterprises Inc.)	gilbert@biodynechemical.com
14.	Safety-Kleen Systems, Inc.	lapham.leonard@safety-kleen.com
15.	C&R Distributing	kkirkpatrick@crdist.com
16.	Senergy Petroleum LLC	colleen.fitzpatrick@gosenergy.com carlos.zubiate@gosenergy.com
17.	INTEGRATED MECHANICS, LLC	INTEGRATEDMECHANICS@YAHOO.COM
18.	Zeraus Iluminacion	jarquinalex374@gmail.com
19.	Paso-Tex Industries LLC	N/A
20.	Unipak Corp.	customercare@unipakcorp.net
21.	O'Reilly Auto Parts (O'Reilly Auto Enterprises, LLC)	probids@oreillyauto.com
22.	DYER CYCLE	dyercycleco@sbcglobal.net
23.	Electrical Power Products, Inc.	jengland@ep2.com
24.	Delegard Tool of Texas	sreyna@delegardtool.com