

Renard U. Johnson  
Mayor

Dionne Mack  
City Manager



CITY COUNCIL  
Alejandra Chávez, District 1  
Josh Acevedo, District 2  
Deanna Maldonado-Rocha, District 3  
Cynthia Boyar Trejo, District 4  
Ivan Niño, District 5  
Art Fierro, District 6  
Lily Limón, District 7  
Chris Canales, District 8

## NOTICE OF WORK SESSION OF THE EL PASO CITY COUNCIL

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**July 21, 2025**  
**COUNCIL CHAMBERS, CITY HALL, 300 N. CAMPBELL AND VIRTUALLY**  
**9:00 AM**

**Teleconference phone number 1-915-213-4096**  
**Toll free number: 1-833-664-9267**  
**Conference ID: 583-366-131#**

Notice is hereby given that a Work Session of the City Council of the City of El Paso will be conducted on July 21, 2025 at 9:00 A.M. Members of the public may view the meeting via the following means:

Via the City's website. <http://www.elpasotexas.gov/videos>  
Via television on City15,  
YouTube: <https://www.youtube.com/user/cityofelpasotx/videos>

In compliance with the requirement that the City provide two-way communication for members of the public, members of the public may communicate with Council regarding agenda items by calling the following number:

1-915-213-4096 or Toll free number: 1-833-664-9267

**At the prompt please enter the corresponding Conference ID: 583-366-131#**

The public is strongly encouraged to sign up to speak on items on this agenda before the start of this meeting on the following link:

<https://app.smartsheet.com/b/form/7086be5f4ed44a239290caa6185d0bdb>

**A quorum of City Council must participate in the meeting.**

### **AGENDA**

1. Presentation on the City of El Paso Grants Portfolio and Federal Legislative Updates.

**25-630**

**All Districts**

Office of the Comptroller, Elda Rodriguez-Hefner, (915) 212-1795  
Strategic and Legislative Affairs, Omar Martinez, (915) 479-0341

2. Presentation and discussion on the Overview of the Procurement Sourcing Policy and Procurement Process. [25-869](#)

**All Districts**

Purchasing and Strategic Sourcing, Claudia A. Garcia, (915) 212-0043

3. Presentation and Update on the Comprehensive Economic Development Strategy (CEDs). [25-876](#)

**All Districts**

Economic and International Development, Adriana Pulecio, (915) 503-0818

### **EXECUTIVE SESSION**

The City Council of the City of El Paso may retire into EXECUTIVE SESSION pursuant to Section 3.5A of the El Paso City Charter and the Texas Government Code, Chapter 551, Subchapter D, to discuss any of the following: (The items listed below are matters of the sort routinely discussed in Executive Session, but the City Council of the City of El Paso may move to Executive Session any of the items on this agenda, consistent with the terms of the Open Meetings Act and the Rules of City Council.) The City Council will return to open session to take any final action and may also, at any time during the meeting, bring forward any of the following items for public discussion, as appropriate.

Section 551.071	CONSULTATION WITH ATTORNEY
Section 551.072	DELIBERATION REGARDING REAL PROPERTY
Section 551.073	DELIBERATION REGARDING PROSPECTIVE GIFTS
Section 551.074	PERSONNEL MATTERS
Section 551.076	DELIBERATION REGARDING SECURITY DEVICES OR SECURITY AUDITS
Section 551.087	DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS
Section 551.089	DELIBERATION REGARDING SECURITY DEVICES OR SECURITY AUDITS; CLOSED MEETING

#### **Discussion and action on the following:**

- EX1.** Claim of Ana Mack; Claim-763 (551.071) [25-883](#)  
City Attorney's Office, Evan D. Reed, (915) 212-0033

- EX2.** Claim of Jessica Saldecke; Claim-621 (551.071) [25-884](#)  
City Attorney's Office, Evan D. Reed, (915) 212-0033

- EX3.** Claim of Hazel Sky Perez; 23-1045-135 (551.071) [25-882](#)  
City Attorney's Office, Carlos Gomez Baca Jr., (915) 212-0033

- EX4.** Application of El Paso Electric Company's Macho Springs Reassignment PUC#57760; HQ#UTILITY-63 (551.071) [25-886](#)

City Attorney's Office, Robert Aguinaga, (915) 212-0033

- EX5.** Application for Good Cause Exception Revisions to AMS Opt-Out Form and Schedule 99 Misc. Service Charges PUC#58300; HQ#UTILITY-69 (551.071) [25-887](#)  
City Attorney's Office, Oscar Gomez, (915) 212-0033
- EX6.** Statement of Intent of Texas Gas Service Company, a division of ONE Gas, Inc. to Increase Rates Within the Company's Incorporated Areas of the Central-Gulf, West North, and Rio Grande Valley Service Areas RRC#OS-25-00028202; HQ#UTILITY-67 (551.071) [25-888](#)  
City Attorney's Office, Matt Marquez, (915) 212-0033
- EX7.** Public Utility Commission of Texas: Project No. 58210 - Review of Sec. 25.235-237 - Interim Fuel Adjustments for Utilities Outside of ERCOT HQ#UTILITY-70 (551.071) [25-889](#)  
City Attorney's Office, Matt Marquez, (915) 212-0033
- EX8.** Discussion on economic development opportunities in West El Paso, Texas HQ#25-5180 (551.087) [25-890](#)  
Economic and International Development, Karina Brascalla, (915) 212-0094
- EX9.** Discussion on economic development opportunities in West El Paso, Texas HQ#25-5206 (551.087) [25-891](#)  
Economic and International Development, Karina Brascalla, (915) 212-0094
- EX10.** Discussion on economic development opportunities in Downtown El Paso, Texas HQ#25-5205 (551.087) [25-892](#)  
Economic and International Development, Karina Brascalla, (915) 212-0094
- EX11.** Discussion on economic development opportunities in Northeast El Paso, Texas HQ#25-5335 (551.087) [25-893](#)  
Economic and International Development, Karina Brascalla, (915) 212-0094
- EX12.** Real Estate Division Update. HQ #25-5035 (551.072) [25-894](#)  
Real Estate Division, Mary Lou Espinoza, (915) 212-0825

## **ADJOURN**

### **NOTICE TO THE PUBLIC:**

Sign Language interpreters are provided for Regular City Council Meetings. If you need Spanish Interpretation Services, please email CityClerk@elpasotexas.gov by 12:00 p.m. on the Friday before the meeting.

Si usted necesita servicios de interpretación en español, favor de enviar un correo electrónico a

CityClerk@elpasotexas.gov a mas tardar a las 12:00 p.m. del viernes previo a la fecha de la junta.

**ALL REGULAR CITY COUNCIL AGENDAS ARE PLACED ON THE INTERNET THURSDAY PRIOR TO THE MEETING AT THE ADDRESS BELOW:**

<http://www.elpasotexas.gov/>



El Paso, TX

300 N. Campbell  
El Paso, TX

## Legislation Text

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**File #: 25-630, Version: 1**

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### **CITY OF EL PASO, TEXAS LEGISTAR AGENDA ITEM SUMMARY FORM**

#### **DISTRICT, DEPARTMENT, CONTACT INFORMATION:**

*Please choose District and Department from drop down menu. Please post exactly as example below.*

*No Title's, No emails. Please use ARIAL 10 Font.*

##### **All Districts**

Office of the Comptroller, Elda Rodriguez-Hefner, (915) 212-1795

Strategic and Legislative Affairs, Omar Martinez, (915) 479-0341

#### **AGENDA LANGUAGE:**

*This is the language that will be posted to the agenda. Please use ARIAL 11 Font.*

Presentation on the City of El Paso Grants Portfolio and Federal Legislative Updates.

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:**

**AGENDA DATE:**

**PUBLIC HEARING DATE:**

**CONTACT PERSON NAME:**

**PHONE NUMBER:**

**DISTRICT(S) AFFECTED:**

**STRATEGIC GOAL:**

**SUBGOAL:**

**SUBJECT:**

**BACKGROUND / DISCUSSION:**

**COMMUNITY AND STAKEHOLDER OUTREACH:**

**PRIOR COUNCIL ACTION:**

**AMOUNT AND SOURCE OF FUNDING:**

**REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:**

NAME	AMOUNT (\$)

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** \_\_\_\_\_

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)



CITY OF EL PASO

# Grants Administration and Federal Updates

Office of the Comptroller - Grants Administration Division  
Strategic and Legislative Affairs Department

July 21, 2025, City Council Work Session

**Goal 6: Set the Standard for Sound Governance and Fiscal Management**



# Agenda

## **OTC Grants Administration Division**

- No Single Audit Findings since 2016
- Citywide Grants Portfolio
- Grant Awards by Department

## **Strategic and Legislative Affairs**

- City Response to Executive Orders and H.R.1 One Big Beautiful Bill
- Rescinded and Suspended Grants
- FY26 Citywide Grants Strategy

# Grants Administration Division (GAD)

GAD serves as a clearinghouse of all the City's grant activity:

- Grant application submittals
- Award acceptance
- Reporting and compliance
- Coordinating with City Attorney's Office
- City's annual Single Audit report\*

*\*FY Grant expenditures*

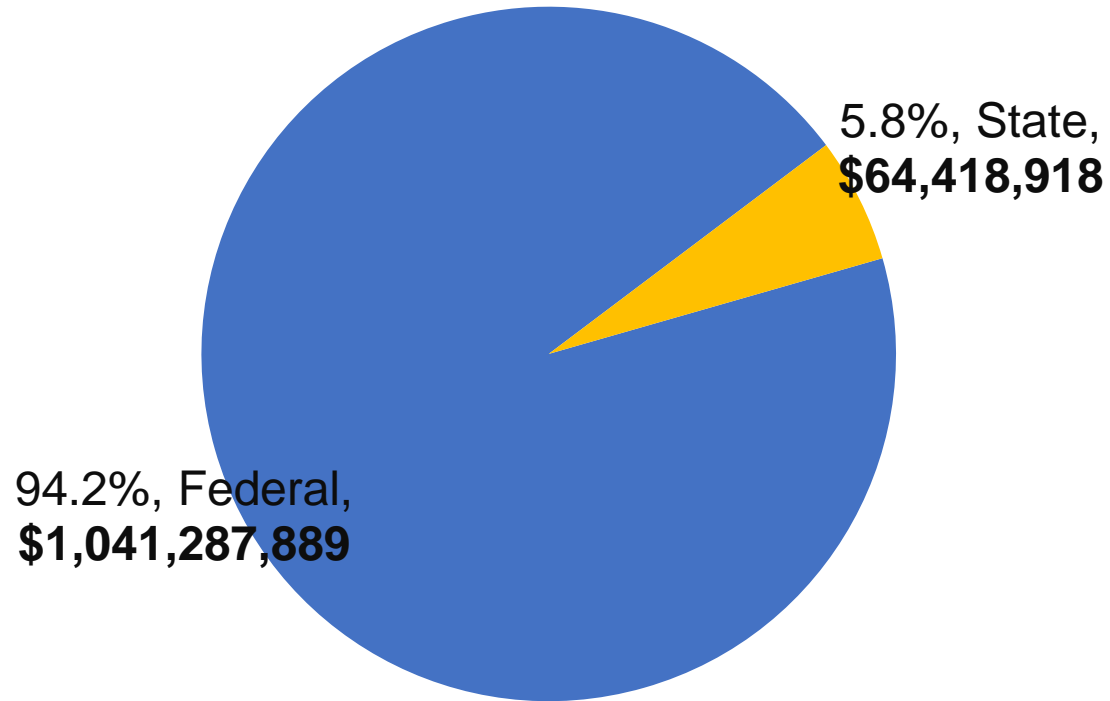
# Citywide Grant Expenditures

Grants account for ~12% of the City budget

	Federal	State	Grants Total	Adopted City Budget	% Grants
<b>FY16</b>	\$63,648,824	\$3,953,535	\$67,602,359	\$884,882,786	8.00%
<b>FY17</b>	\$60,273,379	\$7,546,566	\$67,819,945	\$900,324,036	7.53%
<b>FY18</b>	\$85,436,738	\$4,691,297	\$90,128,035	\$896,357,226	10.05%
<b>FY19</b>	\$59,293,711	\$4,117,764	\$63,411,475	\$989,381,830	6.41%
<b>FY20</b>	\$117,426,663	\$3,787,766	\$121,214,429	\$1,046,842,406	11.58%
<b>FY21</b>	\$217,632,742	\$5,107,956	\$222,740,698	\$984,674,406	22.62%
<b>FY22</b>	\$149,819,695	\$8,986,340	\$158,806,035	\$1,067,475,828	14.88%
<b>FY23</b>	\$138,341,041	\$11,833,925	\$150,174,966	\$1,171,086,079	12.82%
<b>FY24</b>	\$149,415,096	\$14,393,769	\$163,808,865	\$1,318,526,091	12.42%
<b>Total</b>	<b>\$1,041,287,889</b>	<b>\$64,418,918</b>	<b>\$1,105,706,807</b>	<b>\$9,219,551,194</b>	<b>11.99%</b>

# Federal & State Expenditures

## City of El Paso Expenditures from FY16 – FY24



- From FY16 to FY 24, total expenditures of \$1,105,706,807
- 94.2% of city grants are federal, including state passthrough grants

# Single Audit Comparison

*No Single Audit findings since 2016*

City	2019	2020	2021	2022	2023	2024	Total
El Paso	0	0	0	0	0	0	0
EP County	0	0	0	0	4	2	6
UTEP	0	4	0	0	0	0	4
Socorro	0	0	1	0	3	0	4
Albuquerque	6	5	3	10	6	4	34
Austin	0	1	1	1	1	1	5
Dallas	3	3	2	1	1	0	10
Denver	2	1	24	27	8	0	62
Houston	1	2	3	1	1	1	9
San Antonio	1	1	2	2	2	1	9
San Diego	1	1	1	1	1	1	6
Tucson	2	1	1	1	1	1	7
Sum	16	19	38	44	28	11	156

*\*Results derived from the federal audit clearinghouse.  
See: [www.fac.gov](http://www.fac.gov)*



# Audit Finding Risks

GAD supports City Departments in complying with grant agreements to **avoid audit findings:**

- Securing city match
- Completing accurate and timely reports
- Subrecipient evaluations by departments
- Reviewing allowable costs
- Period of performance

*No Findings for City of El Paso: [2024 Single Audit Report](#)*

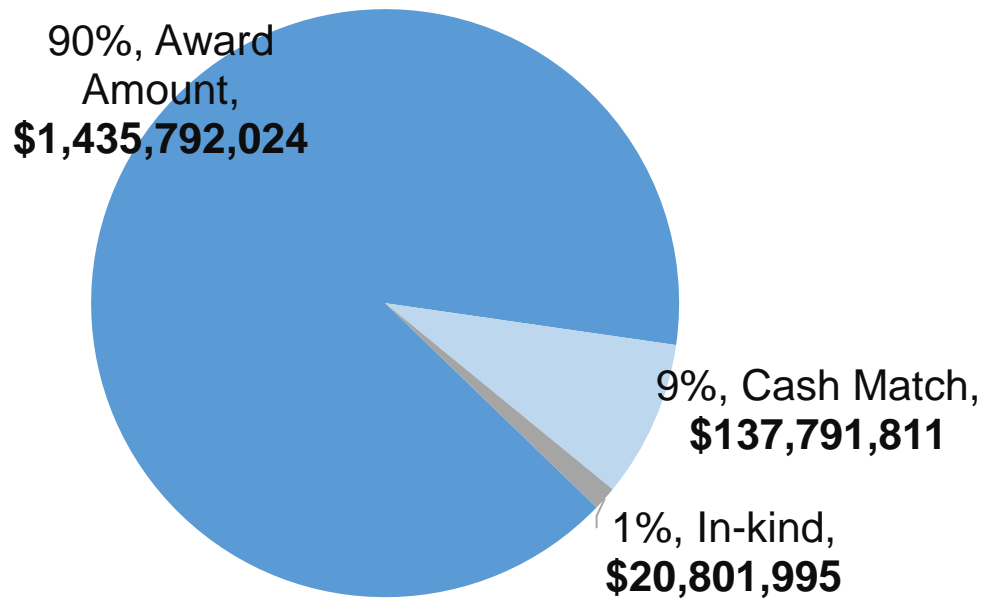
# Audit Findings in Other Cities

Type of Finding	Compliance Requirement	Granting Agency
Material weakness	Matching	TxDOT
Material weakness	Reasonable Rental Rates	U.S. HUD
Material weakness	Reporting	TxDOT
Material weakness	Suspension and Debarment	Texas Parks and Wildlife
Significant deficiency	Allowable Costs and Allowable Activities	U.S. Treasury
Significant deficiency	Allowable Costs and Allowable Activities	TxDOT
Significant deficiency	Reporting	TxDOT
Significant deficiency	Reporting	TxDOT

- GAD established compliance processes that flag issues early
- FY26 goals include automation and Department dashboards

# Citywide Grants Portfolio

Total Awards Managed from FY16 – FY25



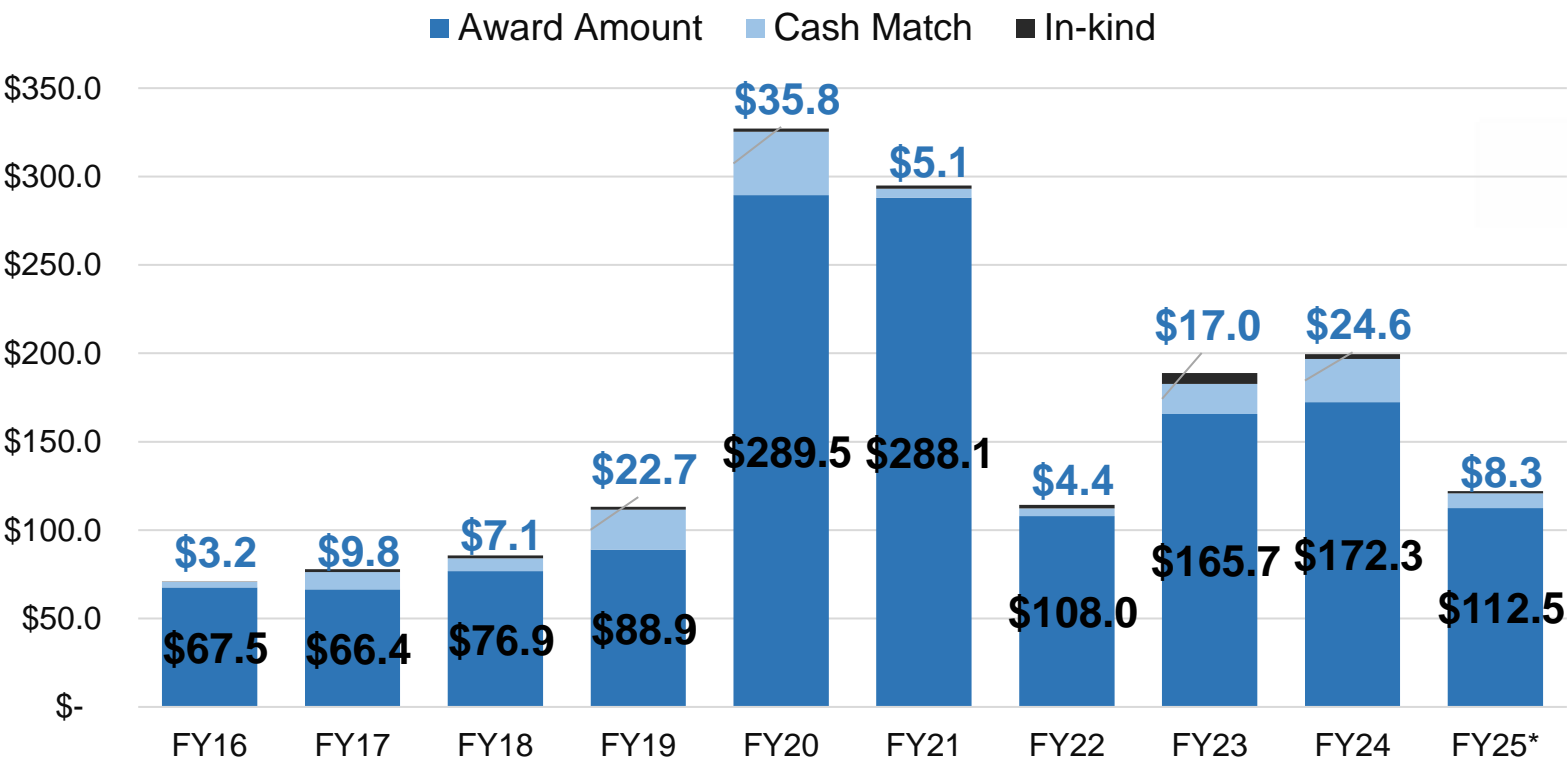
- Oversight of **\$1,594,385,830** in grant awards since FY 16
- Cash match amounts to 9% of overall grants portfolio
- *Cash match must be available, unencumbered, dedicated to projects to minimize audit findings*

*\*Note: FY25 figures are not finalized and will increase for the remainder of the year*



# Grant Administration Portfolio

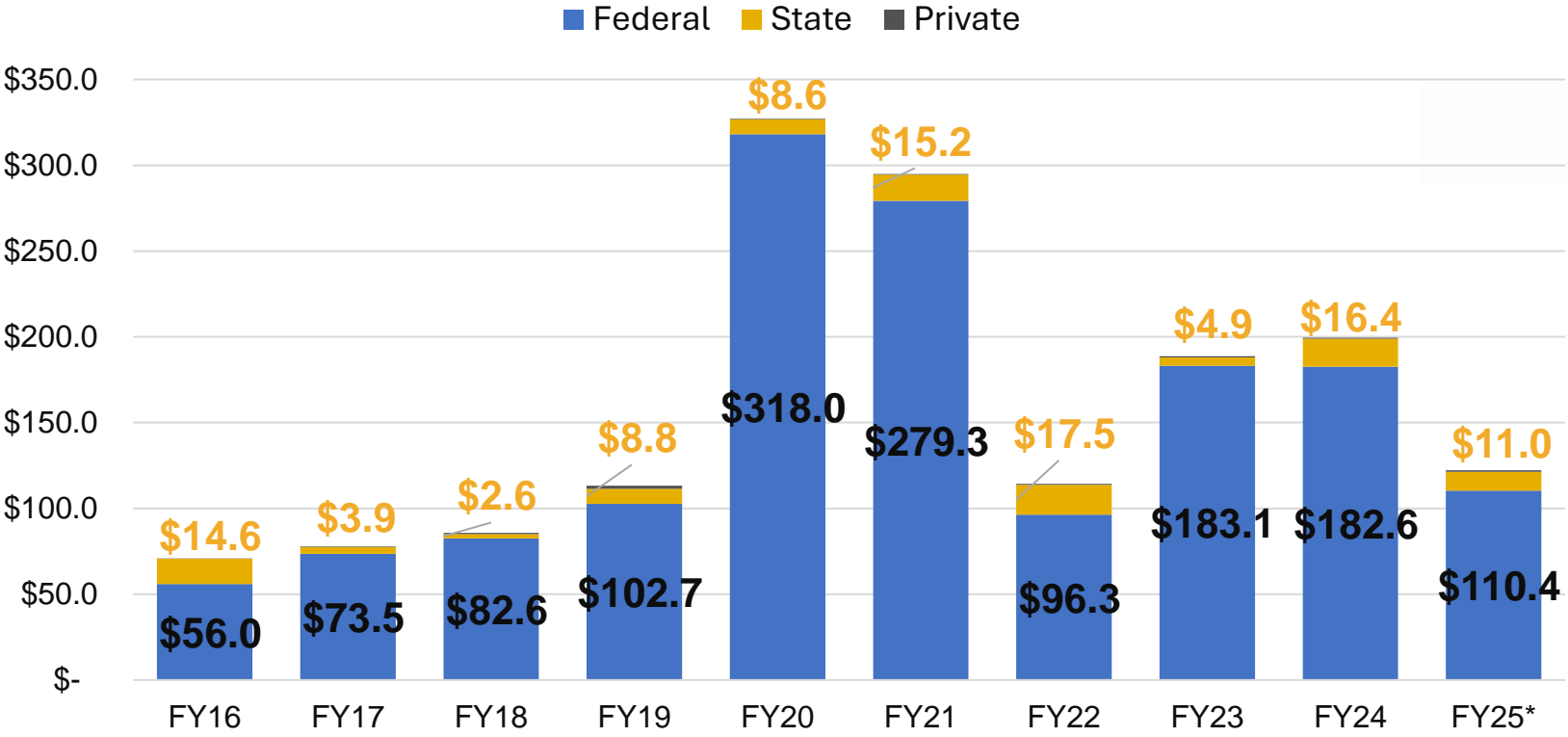
Total Awards Managed from FY 2016 – Present  
(in millions)



*\*Note: FY25 figures are not finalized and will increase for the remainder of the year*

# Federal, State, and Private Awards by Fiscal Year

Total Awards Managed from FY 2016 – Present (in millions)



*\*Note: FY25 figures are not finalized and will increase for the remainder of the year*

# COVID19 Legislation Funding

Awards by Agency	Awarded	Cash Received
Department of Treasury (CARES + ARPA)	\$311,049,735	\$311,049,735
American Library Association	\$20,000	\$20,000
CARES - Texas Department of State Health Services	\$1,308,091	\$1,165,246
Department of Health and Human Services	\$10,281,302	\$8,994,475
Department of Justice	\$1,293,840	\$1,293,840
Department of State Health Services	\$6,342,847	\$5,106,364
Federal Aviation Administration	\$37,059,989	\$31,233,646
Federal Transit Administration	\$87,642,975	\$87,642,976
National Association of County and City Health Officials	\$100,000	\$100,000
National Endowment for the Art	\$250,000	\$250,000
National Endowment for the Humanities	\$117,000	\$117,000
Texas Commision on Enviromental Quality	\$116,900	\$116,863
Texas Health and Human Services Commission	\$26,279	\$8,738
U.S. Department of Housing & Urban Development	\$13,922,225	\$13,648,553
<b>Total</b>	<b>\$469,531,183</b>	<b>\$460,747,438</b>
<b>Total Minus CARES + ARPA</b>	<b>\$158,481,448</b>	<b>\$149,697,703</b>

- ARPA-funded programs will end December 2026
- Staff is identifying new funding sources for priority programs

# Cash Received by Department

*\*Note: Figures include competitive and formula grants. FY25 figures are not finalized and will increase for the remainder of the year*

DEPT	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025*	Total
AIRPORT	\$3,467,034	\$3,854,361	\$17,415,662	\$4,632,029	\$4,538,092	\$16,871,448	\$14,230,005	\$16,809,212	\$12,517,680	\$18,363,640	\$112,699,165
ANIMAL SERVICES		\$30	\$110,620	\$85,000	\$20,000	\$50,000	\$50,690	\$250	\$5,230	\$9,750	\$331,570
CAPITAL IMPROVEMENT	\$13,582,247	\$5,224,904	\$4,624,477	\$13,133,923	\$5,761,132	\$7,854,087	\$9,168,571	\$23,521,331	\$7,606,810	\$5,624,526	\$96,102,007
COMMUNITY DEVELOPMENT	\$2,144,838	\$1,927,512	\$2,119,196	\$11,560,718	\$8,706,064	\$9,988,629	\$10,441,495	\$8,484,480	\$18,407,281	\$10,100,188	\$83,880,399
COVID-19					\$119,074,342	\$110,538,619	\$94,021,981	\$7,524,434	\$3,347,019	\$5,083,177	\$339,589,572
ECONOMIC DEVELOPMENT			\$41,673	\$21,970						\$20,000	\$83,643
EL PASO WATER UTILITIES							\$2,506,589	\$913,728	\$3,129,683	\$551,694	\$7,101,694
EMERGENCY DECLARATION					\$1,020,485						\$1,020,485

# Cash Received by Department

*\*Note: Figures include competitive and formula grants. FY25 figures are not finalized and will increase for the remainder of the year*

*\*\$13,483,258.39 in advance funding was returned to federal government at the end of the migrant crisis*

DEPT	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025*	Total
ENVIRONMENTAL SERVICES	\$540,869	\$661,225	\$612,674	\$451,304	\$755,332	\$567,518	\$492,056	\$736,076	\$638,064	\$537,280	\$5,992,398
FIRE	\$222,001	\$253,929	\$316,559	\$1,297,215	\$320,523	\$909,417	\$1,236,631	\$39,663,329	\$2,661,707	\$2,382,534.40	\$49,263,845.56
HEALTH	\$9,656,732	\$11,359,111	\$9,720,457	\$11,264,813	\$10,582,118	\$11,072,323	\$11,509,778	\$11,218,540	\$11,875,279	\$9,819,261	\$108,078,412
LIBRARY	\$39,175	\$65,515	\$89,888	\$66,623	\$36,160	\$117,299	\$137,903	\$163,126	\$126,034	\$96,221	\$937,945
MUSEUM AND CULTURAL AFFAIRS	\$248,218	\$275,248	\$167,188	\$34,000	\$231,724	\$70,312	\$40,000	\$44,000	\$100,261	\$327,219	\$1,538,169
PARKS AND RECREATION	\$17,630	\$162,959	\$188,315	\$148,819	\$197,000	\$893,000	\$37,893	\$1,037,107			\$2,682,723
POLICE DEPARTMENT	\$4,497,536	\$9,092,942	\$7,362,041	\$7,323,557	\$7,974,736	\$7,198,279	\$7,692,269	\$9,946,840	\$10,129,691	\$9,825,131	\$81,043,022
SUN METRO	\$5,544,717	\$10,037,055	\$43,874,395	\$21,494,622	\$44,481,431	\$33,874,694	\$42,677,264	\$37,311,901	\$41,091,713	\$25,377,574	\$305,765,365

# Federal Legislative Agenda

On March 3, 2025, City Council approved the [Federal Legislative Agenda](#) for the 119th Congress

## Policy Positions

- Maximizing federal resources
- Minimizing legal and financial burdens
- Upholding Local Authority
- Strengthening local-federal partnerships

## Priority Areas

- Critical Infrastructure
- Critical Public Services
- Public Safety
- Veterans and Military Partnerships



# Responding to Executive Orders and Federal Actions

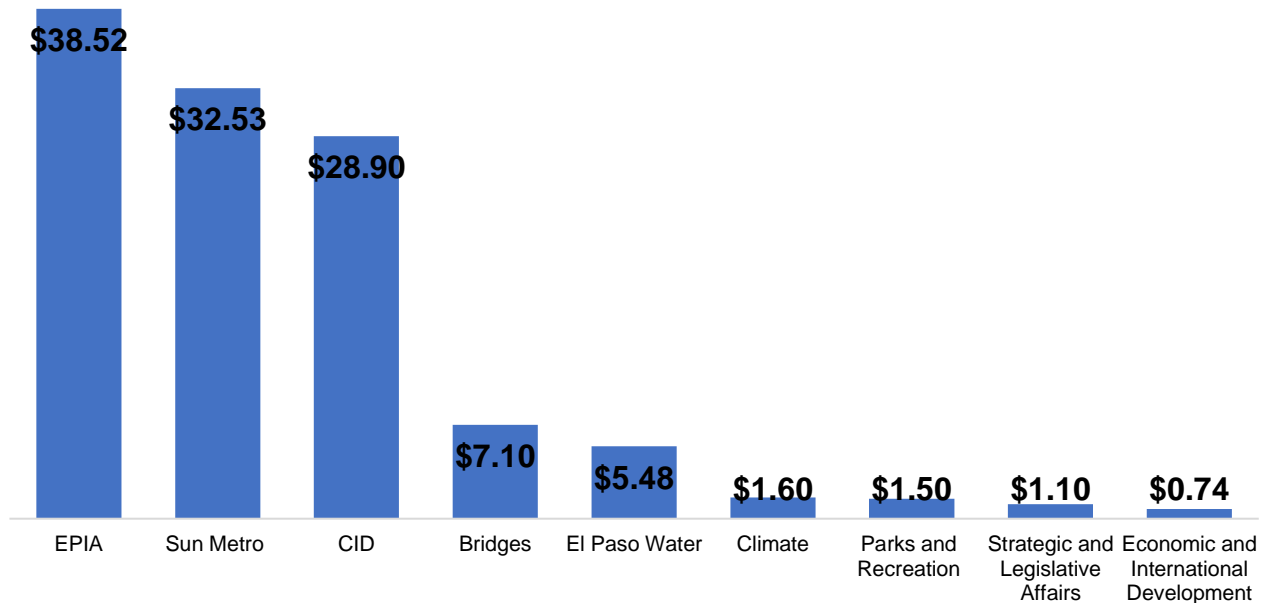
In January 2025, SLA and the Office of the Comptroller deployed the Rapid Response Program in response to Executive Orders:

- Analyzing impacts on City Departments and operations
- Risk management analysis (160+ grants)
- Tracking federal budget and appropriations
- Projecting grant program funding cuts
- Legislative tracking and analyzing

City staff focused on mitigating risks and adjusting scopes of work for \$505 million in grant funds received from FY23-FY25 for critical public services and priority infrastructure projects

# Responding to Executive Orders and Federal Actions

Total Grants Awarded, FY22 – FY25 (in millions)



**\$100+ million** in incoming grants portfolio with agreements underway

**\$8.25 million** in incoming grants were deprogrammed by Congress via appropriations and budget reconciliation (H.R.1)

Monday.com [Incoming Grants Board](#)



# Impacts of H.R.1, the "One Big Beautiful Bill" Act

Signed into law on July 4, 2025

## Opportunities

- Incentives for private investment in housing, community, and economic development
  - Opportunity Zone program
  - Low-Income Housing Tax credit (LIHTC)
  - New Markets Tax Credit (NMTC) program
- Increased funding toward State and Local Homeland Security Assistance

## Impacts

- DOT Neighborhood Access and Equity Grant rescinded
- Cuts to climate-friendly energy tax credits, especially wind and solar
- Unobligated grants for EPA-funded projects rescinded

*\*Note: while funding lost, programs are retained*



# Rescinded or Suspended Grant Awards

**\$11,067,288 (2.2%)** (as of June 30, 2025) in grants rescinded out of \$505 million current awarded grants:

- Executive Orders prompting federal agency actions
- Texas agency actions (passthrough grants) prompted by federal agencies

	Grant Award	Match	Total Project	Expenditures	Funding Lost
Department of Health and Human Services (8)	\$14,388,685	0	\$14,388,685	\$11,163,087	<b>\$3,225,598</b>
Federal Emergency Management Agency (2)	\$9,344,009	0	\$9,344,009	\$1,538,619	<b>\$7,805,390</b>
Institute of Museums and Library Services (1)	\$11,625	\$11,625	\$23,250	\$1,350	<b>\$10,275</b>
Texas Commission of Environmental Quality	\$127,975	0	\$127,975	\$101,950	<b>\$26,025</b>
Total	\$23,872,294	\$11,625	\$23,883,919	\$12,805,006	<b>\$11,067,288</b>
Rescinded but later reinstated					
National Endowment for the Humanities (1)	\$15,000	\$15,000	\$30,000	0	\$15,000
Texas State Library & Archives Commission (3)	\$120,200	0	\$120,200	\$25,331	\$94,869
Department of Health and Human Services (2)	\$717,173	0	\$717,173	\$274,548	\$442,625
Total	\$135,200	\$15,000	\$150,200	\$25,331	\$552,494

# Rescinded or Suspended Grant Awards

**\$19.3 million** in funding lost due to federal actions (as of 6/30/25):

- \$8,250,000 (incoming grants)
- \$11,067,288 (awarded grants)

## Project / Program Areas:

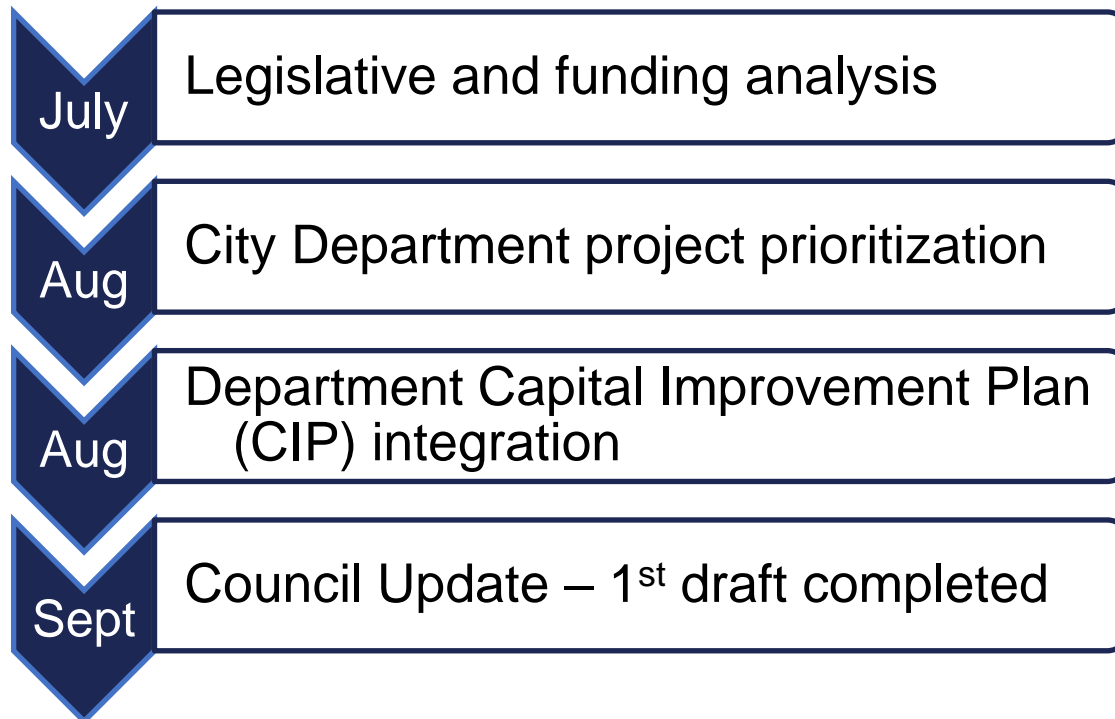
- Public Health
- Migrant response
- DEI-related grants
- FY25 Community Project Funding



# FY26 Citywide Grants Strategy

**Strategic and Legislative Affairs** and the **Office of the Comptroller** will work with all City Departments to develop the FY26 Citywide Grants Strategy:

## Timeline



- SLA is hiring 2 additional grant writing positions
- Citywide grants training sessions continue monthly
- Staff will finalize pending federal agreements



# FY26 Citywide Grants Strategy

## Task 1: Safeguard and Diversify At-Risk Programs

With federal rescissions, program expirations (e.g., ARPA sunsets in December 2026), and policy shifts threatening critical service areas, the City must act decisively to preserve its most vulnerable and essential programs

- 1.1 Use risk assessments from the Rapid Response Program to prioritize grant replacement strategies for programs impacted by executive orders and federal rescissions
- 1.2 Build departmental capacity to pursue alternative funding proactively before sunset periods
- 1.3 Transition funding for core services from time-limited or rescinded grants into new, stable funding streams, such as:
  - Foundation and philanthropic sources
  - Public-private partnerships
  - State grant programs (funded by State revenues)

# FY26 Citywide Grants Strategy

## Task 2: Embed Grants into Strategic Planning

To maximize funding competitiveness and implementation readiness, grants must be integrated into the City's capital and strategic planning

- Fully align grant pursuits with Council-approved Capital Improvement Plans (CIP), the Comprehensive Economic Development Strategy (CEDS), the City's Comprehensive Plan, and 2026 Strategic Plan
- Ensure grant considerations are embedded in the earliest stages of project development, feasibility studies, and community engagement
- Allocate staff time and technical assistance to high-impact, shovel-ready projects with grant funding potential
- Establish an internal review mechanism to vet project-readiness for grant applications on a rolling basis

# FY26 Citywide Grants Strategy

## Task 3: Leverage AI Tools and Training to Increase Efficiencies

With constrained staffing and growing complexity in federal applications, AI-assisted grant management will be critical to maintaining a competitive edge

- Expand use of City-approved AI platforms for:
  - Drafting narratives
  - Data analysis and performance metrics
  - Identifying funding alignment
- Launch citywide training on AI applications in:
  - Grant writing and editing
  - Budget modeling and cost estimation
  - Compliance and reporting workflows
- Use AI tools to track efficiency gains and output using key metrics (e.g., average application turnaround time, number of applications submitted, success rates by department)



# FY26 Citywide Grants Strategy

## Task 4: Expand External Engagement

Adapt to “Fend-for-Yourself Federalism” by aggressively seeking direct appropriations and congressionally directed spending

- Establish and maintain regular and direct contact with:
  - Congressional Offices and Committees
  - The White House and appointed administrators
  - Federal agency program officers
  - National networks (e.g., NLC, GFOA, NGA)
- Strengthen the City’s advocacy infrastructure:
  - Hire a full-time federal lobbyist
  - Expand City of El Paso participation in DC and Austin
- Build relationships with corporate philanthropies, national foundations, and civic funding networks



# FY26 Citywide Grants Strategy

## Task 5: Continue Zero Audit Finding Record

Mitigate audit risk by evaluating individual Department grant-funded programs and projects —especially on match funding, period of performance, and subrecipient management. Work includes:

- Automating compliance dashboards and communications with Departments for timely reports and match requirements
- Use Automation Monday (AI) to monitor progress, identify risks, and capture lost opportunities

*Clean audits ensure the City of El Paso can continue requesting federal, state, and philanthropic funding.*

*Audit findings can be used as justification to rescind or reduce future funding.*

# Key Takeaways

- No Single Audit Findings since 2016 because the City of El Paso has strong internal grant controls
- The Citywide Grants Portfolio includes \$1.4 billion in awards since 2016: OTC is currently managing \$505 million in grant-funded programs
- City staff are monitoring and responding to Executive Orders, federal actions, and the H.R.1 One Big Beautiful Bill
- The 2026 Citywide Grants Strategy will help sustain and grow critical programs and infrastructure projects moving forward



## MISSION



Deliver exceptional services to support a high quality of life and place for our community.

## VISION



Develop a vibrant regional economy, safe and beautiful neighborhoods and exceptional recreational, cultural and educational opportunities powered by a high performing government.



## VALUES

Integrity, **R**espect, **E**xcellence,  
**A**ccountability, **P**eople

## MISIÓN



Brindar servicios excepcionales  
para respaldar una vida y un  
lugar de alta calidad para  
nuestra comunidad

## VISIÓN



Desarrollar una economía regional  
vibrante, vecindarios seguros y  
hermosos y oportunidades  
recreativas, culturales y educativas  
excepcionales impulsadas por un  
gobierno de alto desempeño



## VALORES

Integridad, Respeto, Excelencia,  
Responsabilidad, Personas



El Paso, TX

300 N. Campbell  
El Paso, TX

Legislation Text

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**File #: 25-869, Version: 1**

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**CITY OF EL PASO, TEXAS  
LEGISTAR AGENDA ITEM SUMMARY FORM**

**DISTRICT, DEPARTMENT, CONTACT INFORMATION:**

*Please choose District and Department from drop down menu. Please post exactly as example below.  
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**All Districts**

Purchasing and Strategic Sourcing, Claudia A. Garcia, (915) 212-0043

**AGENDA LANGUAGE:**

*This is the language that will be posted to the agenda. Please use ARIAL 11 Font.*

Presentation and discussion on the Overview of the Procurement Sourcing Policy and Procurement Process.



**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**



**DEPARTMENT:** Purchasing & Strategic Sourcing  
**AGENDA DATE:** July 21, 2025  
**PUBLIC HEARING DATE:** N/A  
**CONTACT PERSON NAME:** Claudia A. Garcia, Director **PHONE NUMBER:** (915) 212-0043  
**DISTRICT(S) AFFECTED:** All

**SUBJECT:**

Presentation and discussion on the Overview of the Procurement Sourcing Policy and Procurement Process.

**BACKGROUND / DISCUSSION:**

Purchasing & Strategic Sourcing will provide an overview of the Procurement Sourcing Policy and the procurement process in a series of sessions.

**COMMUNITY AND STAKEHOLDER OUTREACH:**

N/A

**SELECTION SUMMARY:**

N/A

**CONTRACT VARIANCE:**

N/A

**PROTEST**

N/A

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Amount: N/A

Funding Source: N/A

Account: N/A

**REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:**

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

\_\_\_\_\_  
 Claudia A. Garcia – Director of Purchasing & Strategic Sourcing



Legislation Text

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**File #: 25-876, Version: 1**

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**CITY OF EL PASO, TEXAS  
LEGISTAR AGENDA ITEM SUMMARY FORM**

**DISTRICT, DEPARTMENT, CONTACT INFORMATION:**

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**All Districts**

Economic and International Development, Adriana Pulecio, (915) 503-0818

**AGENDA LANGUAGE:**

*This is the language that will be posted to the agenda. Please use ARIAL 11 Font.*

Presentation and Update on the Comprehensive Economic Development Strategy (CEDS).

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:**

**AGENDA DATE:**

**PUBLIC HEARING DATE:**

**CONTACT PERSON NAME:**

**PHONE NUMBER:**

**DISTRICT(S) AFFECTED:**

**STRATEGIC GOAL:**

**SUBGOAL:**

**SUBJECT:**



**BACKGROUND / DISCUSSION:**

**COMMUNITY AND STAKEHOLDER OUTREACH:**

**PRIOR COUNCIL ACTION:**

**AMOUNT AND SOURCE OF FUNDING:**

**REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:**

NAME	AMOUNT (\$)

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** 

(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

# Comprehensive Economic Development Strategy Update



July 21, 2025



# AGENDA

1. Purpose
2. Process & Priorities
3. Benefit Cost Analysis Methodology
4. Notable Projects
5. Next Steps

***Goal 1: Cultivate an environment conducive to strong Economic Development***





# CEDS Reminders

- Regional strategic document for economic development
- Rio Grande Council of Governments
- Every 5 years- US EDA
- EDA Grant requirement
  - Funding for Economic Development projects
  - Results oriented regional vision



# Comprehensive Economic Development Strategy

This text block is for the ASL to add a

REMOVE  
PRESENT

## Prioritize Regional Projects and Programs

- Consolidate projects and programs in Council-approved planning documents and City Department CIP
- Incorporate programs serving industry development and growth
- Implement a Benefit-Cost Analysis (BCA) methodology
- Establish a growth direction for City revenue- generating assets



## Align Regional Policies and Strategies

- Serves as a mechanism to collaborate with CEDS jurisdictions and Mexico
- Align Economic Development incentives with City land strategy and programs to CEDS
- Tracks progress of regional projects, impacts, and identifies future opportunity

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## Secure New Funding Sources

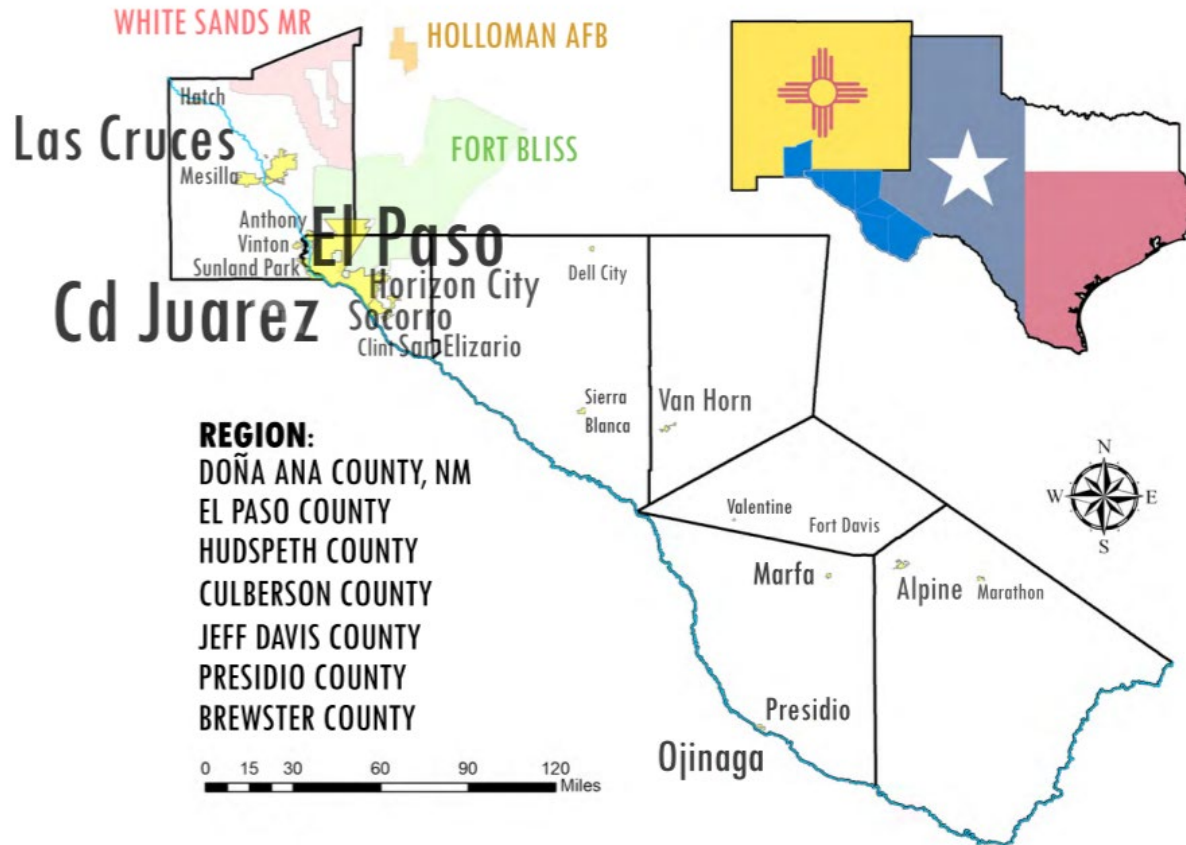
- Projects prioritized in the CEDS qualify for various state and federal funding opportunities (e.g., Build Back Better)
- Expand tax base through business retention and expansion
- Co-investment (FDI, philanthropy, private sector, partnerships)

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# CEDS Region



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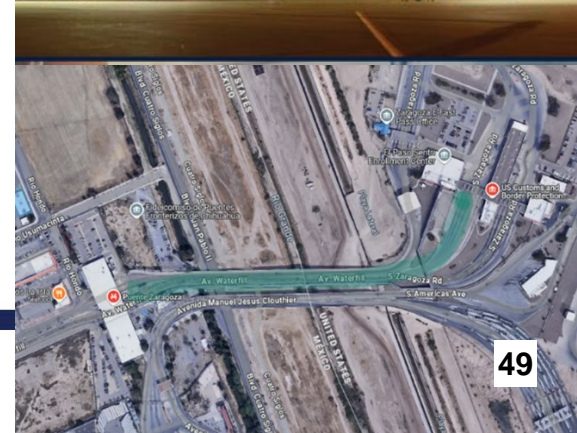
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## Key Partners:

- US Economic Development Administration
- Rio Grande Council of Governments
- Ciudad Juarez Municipal Government
- 50+ Private Sector participants
- 28 Governments
- EPCC, UTEP
- 30+ Non- profits

# Target Industries

- Advanced Manufacturing and Critical Supply Chains
- Aerospace and Defense
- Critical Infrastructure
- Energy and Resource Resilience
- Economic Resilience
- Small Business and Entrepreneurship





# Process & Priorities

65 Subcommittee members



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- Feedback and expertise
- Project submissions
- Implementation and tracking

# Project Submission Process

CEDS Project Intake Form

Economic & International Development

EP

TX

CITY OF EL PASO

Project Description \*

Provide a brief summary (2–4 sentences) describing the purpose, goals, and main activities of the project.

Alignment with CEDS Priorities

Which CEDS Goal(s) or Priority Area(s) Does the Project Address? \*

☐ Housing

☐ Infrastructure

☐ Economic Resilience

☐ Workforce Development

☐ Energy Resilience

☐ Funding Implementation

☐ Technology

☐ Small Business and Entrepreneurship

☐ Culture and Heritage

Geographic Area/Region Impacted \*

Indicate the primary city, county, or region the project will serve.

[GovOS: CEDS Project Intake Form](#)

## Project Eligibility

- ✓ Project must align with CEDS priorities
- ✓ Basic project information (project title, sponsor, description)
- ✓ Cost estimate
- ✓ Geographic area impacted
- ✓ Expected objectives and outcomes

## Project Readiness Categories

Economic Development Projects (EDP)

Economic Development Strategies (EDS)

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# Project Prioritization via Benefit-Cost Analysis (BCA)

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## Economic Development Projects (EDP)

- Projects with completed engineering design and feasibility studies
- Shovel-ready projects with stakeholder input
- Projects ready for funding implementation (grants, appropriations, TED Fund)

## Project Sponsors

- Project sponsors (government, nonprofit, private sector agencies) will submit EDP and EDS
- All EDP and EDS require a project sponsor
- **CEDS process will NOT include a BCA for EDS**



# Prioritization Process

1

Analyze new projects submitted weekly

2

Classify into EDP and EDS

3

**All EDP are ranked** through the BCA Methodology.  
EDS are indexed and added to the document

4

Neutral 3<sup>rd</sup> party assessment



# Benefit Cost Analysis (BCA) Methodology

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## Project Ranking Criteria:

↓ ↑ <b>Project Readiness:</b>	Design, right of way/facilities, funding availability, defined implementation timeline
↓ ↑ <b>Private Investment:</b>	Amount (\$USD) committed to the project
↓ ↑ <b>Jobs:</b>	Direct, indirect and induced FTE (weighed by wages)
↓ ↑ <b>Revenue Generated:</b>	Amount (\$USD) in revenue generated by project for project sponsor
↓ ↑ <b>Project Sponsor Capacity:</b>	Project cost ratio (\$USD) in relation to project sponsor budget
↓ ↑ <b>External Funding:</b>	Amount (\$USD) grants, philanthropy, public-private partnerships
↓ ↑ <b>Economic Impact:</b>	(\$USD), Study completed, creates resilience
↓ ↑ <b>Local Public Funding:</b>	Amount (\$USD) from local tax payers
↓ ↑ <b>Other External Factors:</b>	Political environment, public support, alignment to Federal priorities, social benefits



# Advanced Manufacturing District

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↑	<b>Project Readiness:</b>	Design, right of way/facilities, funding availability, defined implementation timeline
↓ ↑	<b>Private Investment:</b>	\$0 USD committed to the project
↓ ↑	<b>Jobs:</b>	73 Direct, 400+ indirect and TBD induced (Technicians)
↓ ↑	<b>Revenue Generated:</b>	(\$ TBD USD) in leases
↑	<b>Project Sponsor Capacity:</b>	Project cost (\$60M USD) in relation to City budget ( $\$60M/1.4B=0.042$ ) <0.05
↓ ↑	<b>External Funding:</b>	Amount (40 \$USD) grants, philanthropy, public-private partnerships
↑	<b>Economic Impact:</b>	(\$USD), Study completed, creates resilience
↓ ↑	<b>Local Public Funding:</b>	(\$6M USD) from local tax payers
↓ ↑	<b>Other External Factors:</b>	Political environment, public support, alignment to Federal Priorities,

# Benefit Cost Analysis (BCA) Methodology

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## Project Ranking Criteria: Project Sponsor Capacity Ratio

Ratio	Risk level	Interpretation
<0.05	Low	Well within sponsor’s capacity. Likely manageable even without major external funding
0.05 – 0.10	Moderate	Acceptable if there's clear external funding or demonstrated execution history.
0.10 – 0.20	Elevated	Should be scrutinized for feasibility, match funding, and contingency planning.
> 0.20	High	Likely unsustainable without heavy outside funding. Could stress sponsor’s resources or operations.

# Notable Submitted Projects

7/1/2025

1. Ysleta-Zaragoza Port of Entry Modernization
2. Advanced Manufacturing District
3. International Project: Libramiento Ferroviario (Ciudad Juarez and NMBA)

+60 Additional project submissions

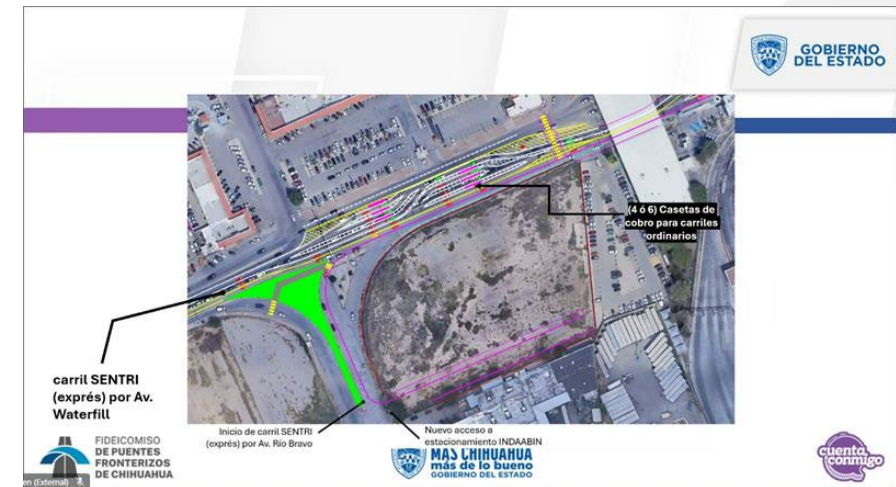
+8 Ciudad Juarez project submissions

- Integrated Council-approved planning documents including CID CIP, Airport CIP, International Bridges CIP, and others

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Proposed Ysleta-Zaragoza Port improvements by State of Chihuahua



# Next Steps

- Next Steering Committee Meeting: August
- Public outreach: Summer and Fall 2025
- Projects submissions deadline for final ranking: September
- **CEDS Document Publication: October 2025**
  - Public comment period: October 2025
- **CEDS final document approval by City Council: November 2025**
- **CEDS Submission to EDA: December 2025**

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Accountability, People

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Brindar servicios excepcionales  
para respaldar una vida y un  
lugar de alta calidad para  
nuestra comunidad

## VISIÓN



Desarrollar una economía regional  
vibrante, vecindarios seguros y  
hermosos y oportunidades  
recreativas, culturales y educativas  
excepcionales impulsadas por un  
gobierno de alto desempeño



## VALORES

Integridad, Respeto, Excelencia,  
Responsabilidad, Personas

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El Paso, TX

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**File #: 25-883, Version: 1**

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**CITY OF EL PASO, TEXAS  
LEGISTAR AGENDA ITEM SUMMARY FORM**

**DISTRICT, DEPARTMENT, CONTACT INFORMATION:**

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City Attorney's Office, Evan D. Reed, (915) 212-0033

**AGENDA LANGUAGE:**

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Claim of Ana Mack; Claim-763 (551.071)



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**File #: 25-884, Version: 1**

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**CITY OF EL PASO, TEXAS  
LEGISTAR AGENDA ITEM SUMMARY FORM**

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City Attorney's Office, Evan D. Reed, (915) 212-0033

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Claim of Jessica Saldecke; Claim-621 (551.071)



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## Legislation Text

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### **CITY OF EL PASO, TEXAS LEGISTAR AGENDA ITEM SUMMARY FORM**

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City Attorney's Office, Carlos Gomez Baca Jr., (915) 212-0033

#### **AGENDA LANGUAGE:**

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Claim of Hazel Sky Perez; 23-1045-135 (551.071)



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## Legislation Text

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### **CITY OF EL PASO, TEXAS LEGISTAR AGENDA ITEM SUMMARY FORM**

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City Attorney's Office, Robert Aguinaga, (915) 212-0033

#### **AGENDA LANGUAGE:**

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Application of El Paso Electric Company's Macho Springs Reassignment PUC#57760; HQ#UTILITY-63  
(551.071)





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## Legislation Text

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### **CITY OF EL PASO, TEXAS LEGISTAR AGENDA ITEM SUMMARY FORM**

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City Attorney's Office, Oscar Gomez, (915) 212-0033

#### **AGENDA LANGUAGE:**

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Application for Good Cause Exception Revisions to AMS Opt-Out Form and Schedule 99 Misc. Service Charges PUC#58300; HQ#UTILITY-69 (551.071)



El Paso, TX

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**File #: 25-888, Version: 1**

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### **CITY OF EL PASO, TEXAS LEGISTAR AGENDA ITEM SUMMARY FORM**

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City Attorney's Office, Matt Marquez, (915) 212-0033

#### **AGENDA LANGUAGE:**

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Statement of Intent of Texas Gas Service Company, a division of ONE Gas, Inc. to Increase Rates Within the Company's Incorporated Areas of the Central-Gulf, West North, and Rio Grande Valley Service Areas  
RRC#OS-25-00028202; HQ#UTILITY-67 (551.071)



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**File #: 25-889, Version: 1**

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City Attorney's Office, Matt Marquez, (915) 212-0033

#### **AGENDA LANGUAGE:**

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Public Utility Commission of Texas: Project No. 58210 - Review of Sec. 25.235-237 - Interim Fuel Adjustments for Utilities Outside of ERCOT HQ#UTILITY-70 (551.071)



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**File #: 25-890, Version: 1**

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**CITY OF EL PASO, TEXAS  
LEGISTAR AGENDA ITEM SUMMARY FORM**

**DISTRICT, DEPARTMENT, CONTACT INFORMATION:**

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Economic and International Development, Karina Brasgalla, (915) 212-0094

**AGENDA LANGUAGE:**

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Discussion on economic development opportunities in West El Paso, Texas HQ#25-5180 (551.087)



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Economic and International Development, Karina Brasgalla, (915) 212-0094

#### **AGENDA LANGUAGE:**

*This is the language that will be posted to the agenda. Please use ARIAL 11 Font.*

Discussion on economic development opportunities in West El Paso, Texas HQ#25-5206 (551.087)



El Paso, TX

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## Legislation Text

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**File #: 25-892, Version: 1**

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Economic and International Development, Karina Brasgalla, (915) 212-0094

#### **AGENDA LANGUAGE:**

*This is the language that will be posted to the agenda. Please use ARIAL 11 Font.*

Discussion on economic development opportunities in Downtown El Paso, Texas HQ#25-5205 (551.087)





El Paso, TX

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El Paso, TX

Legislation Text

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**File #: 25-893, Version: 1**

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**CITY OF EL PASO, TEXAS  
LEGISTAR AGENDA ITEM SUMMARY FORM**

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Economic and International Development, Karina Brasgalla, (915) 212-0094

**AGENDA LANGUAGE:**

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Discussion on economic development opportunities in Northeast El Paso, Texas HQ#25-5335 (551.087)



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### **CITY OF EL PASO, TEXAS LEGISTAR AGENDA ITEM SUMMARY FORM**

#### **DISTRICT, DEPARTMENT, CONTACT INFORMATION:**

*Please choose District and Department from drop down menu. Please post exactly as example below.*

*No Title's, No emails. Please use ARIAL 10 Font.*

Real Estate Division, Mary Lou Espinoza, (915) 212-0825

#### **AGENDA LANGUAGE:**

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Real Estate Division Update. HQ #25-5035 (551.072)