

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Environmental Services

AGENDA DATE: March 16, 2021

CONTACT PERSON NAME/PHONE: Ellen Smyth, Executive Director, 915-212-6060
Bruce D. Collins, Director, Purchasing & Strategic Sourcing, 915-212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL NO. 8: Nurture and Promote a Healthy, Sustainable Community

The linkage to the Strategic Plan is 8.6 Provide long-term, cost effective, sustainable regional solid waste solutions. This award will enable the Environmental Services Department to acquire a Posi-Shell sprayer needed for applying posi-shell to cover the landfill as approved by the Texas Commission on Environmental Quality (TCEQ).

SUBJECT:

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to LSC Environmental Products, LLC for the purchase of a Posi Shell Sprayer for an estimated amount of \$118,145.00. Posi Shell is the Alternative Daily Cover approved by TCEQ for the City's landfill.

BACKGROUND/ DISCUSSION:

Posi Shell is used as a TCEQ approved daily cover. The use of this product extends the life of the landfill by limiting the amount of soil that has to be used daily thus, increasing the amount of space used for solid waste disposal.

SELECTION SUMMARY:

This is a non-competitive component purchase. The posi-shell sprayer is exclusively designed so that posi-shell does not cavitate during distribution. In addition, it has solid rubber wheels and ground clearance designed for pulling through waste.

PROTEST

No protest received for this requirement.

Protest received.

CONTRACT VARIANCE:

None

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Department: Environmental Services
Award to: LSC Environmental Products, LLC
Apalachin, NY
Initial Term: 1 year
Total Estimated Amount: \$118,145.00 (One time purchase)
Account No.: 334-34130-3150-P3470-580290-PESD00210

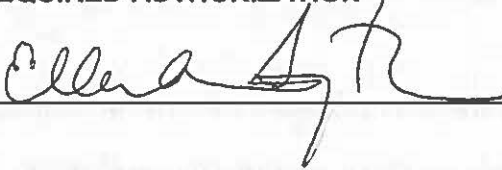
Funding Source: ESD Capital
District(s): All
Sole Source: 2021-0506

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



COUNCIL PROJECT FORM

*******POSTING LANGUAGE BELOW*******

Please place the following item on the CONSENT agenda for the Council Meeting of March 16, 2021

STRATEGIC GOAL NO. 8: Nurture and Promote a Healthy, Sustainable Community

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AWARD SUMMARY:

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to LSC Environmental Products, LLC for the purchase of a Posi Shell Sprayer for an estimated amount of \$118,145.00. Posi Shell is the Alternative Daily Cover approved by TCEQ for the City’s landfill.

CONTRACT VARIANCE:

None

Department:	Environmental Services
Award to:	LSC Environmental Products, LLC Apalachin, NY
Initial Term	1 year
Total Estimated Amount:	\$118,145.00 (One time purchase)
Account No.:	334-34130-3150-P3470-580290-PESD00210
Funding Source:	ESD Capital
District(s):	All
Non-Competitive Component	2021-0506

This is a non-competitive component equipment purchase.

The Purchasing & Strategic Sourcing and Environmental Services Departments recommend award as indicated to LSC Environmental Products, LLC, the bidder exclusively providing posi-shell sprayer. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

Contact person:

Purchasing & Strategic Sourcing, Bruce D. Collins, (915) 212-1181
Environmental services, Ellen Smyth, P.E., Director, (915) 212-6060



March 2, 2021

To Whom It May Concern,

We hereby certify that LSC Environmental Products, LLC produces an exclusive line of Environmental Coatings Applicators for the purpose of mixing and applying our family of products including but not limited to Posi-Shell® Waste Cover, VERDac Landfill Cover, EarthGuard® Fiber Matrix™, EDGE™ EarthGuard® Pellets, and Odor-Shell® Complaint Eliminator. Our Applicators include the PSA-1000, **PSA-2000**, and the PSA-3000. The PSA-2000 is heavy-duty and designed to withstand the most rugged conditions. It is typically employed in large construction, industrial, or landfill operations. To our knowledge, LSC is the only company in the world that manufactures a unit of this size that is towed in and around a landfill working face environment. LSC also provides customized design, engineering, and manufacturing services to deliver specific equipment features or performance for customers with unique operational requirements.

Features standard to PSA-2000 that set it apart from other units include:

- Ergonomic splash free inlet with hinged bag grate
- Simple operator controls, hydrostatic system
- On board reserve water tank, 295 gallons with dedicated water pump
- Posi-Tru™ Ground Clearance, ~19" to bottom of axle
- Adjustable pivoting drawbar
- 48.8 HP Tier 4 turbo diesel engine
- Application nozzles specific to LSC products
- Tool box specific to LSC nozzles and accessories
- Reversible progressive cavity product pump and mixer
- 42" high working deck rails for greater safety
- Working deck engineered for full pallets of material
- High volume 3" quick connect water fill
- Heavy-duty steel 4" x 8" rectangular tube frame
- Setco solid rubber tires

Please see attached brochure for more details. If you have any questions, or need additional information please do not hesitate to contact us.

Best Regards,

A handwritten signature in black ink that reads "Joel E. Lanz". The signature is written in a cursive, flowing style.

Joel E. Lanz
President

2183 Pennsylvania Avenue, Apalachin, NY 13732