

DATE: 9/20/2021

TO: City Clerk

FROM: City Representative Joe Molinar

ADDRESS: 300 N. Campbell TELEPHONE 915-212-0004

Please place the following item on the (Check one): CONSENT XXX REGULAR \_\_\_\_\_

Agenda for the Council Meeting of September 28, 2021

Item should read as follows: Appointment of Gilbert Esparza III to the Districting Commission by City Representative Joe Molinar, District 4, as a regular appointment.

**BOARD COMMITTEE/COMMISSION APPOINTMENT/REAPPOINTMENT FORM**

NAME OF BOARD/COMMITTEE/COMMISSION: Districting Commission

NOMINATED BY: City Representative Joe Molinar DISTRICT: 4

NAME OF APPOINTEE Gilbert Esparza III  
(Please verify correct spelling of name)

E-MAIL ADDRESS: \_\_\_\_\_

BUSINESS ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ ST: \_\_\_\_\_ ZIP: \_\_\_\_\_ PHONE: \_\_\_\_\_

HOME ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ ST: \_\_\_\_\_ ZIP: \_\_\_\_\_ PHONE: \_\_\_\_\_

DOES THE PROPOSED APPOINTEE HAVE A RELATIVE WORKING FOR THE CITY? YES: X NO \_\_\_\_\_

IF SO, PLEASE PROVIDE HIS OR HER NAME, CITY POSITION AND RELATIONSHIP TO THE PROPOSED APPOINTEE: Jaime Esparza, Police Sergeant, Brother

LIST ALL REAL ESTATE OWNED BY APPOINTEE IN EL PASO COUNTY (BY ADDRESS):  
HAS APPOINTEE BEEN A MEMBER OF OTHER CITY BOARDS/COMMISSIONS/COMMITTEES? IF SO, PLEASE PROVIDE NAMES AND DATES: N/A

WHO WAS THE LAST PERSON TO HAVE HELD THIS POSITION BEFORE IT BECAME VACANT?

NAME OF INCUMBENT: David Thackston

EXPIRATION DATE OF INCUMBENT: N/A

REASON PERSON IS NO LONGER IN OFFICE (CHECK ONE): TERM EXPIRED: \_\_\_\_\_  
RESIGNED \_\_\_\_\_  
REMOVED X

DATE OF APPOINTMENT: 09/28/2021

TERM BEGINS ON : 09/28/2021

EXPIRATION DATE OF NEW APPOINTEE: 12/31/9999

PLEASE CHECK ONE OF THE FOLLOWING: 1<sup>st</sup> TERM: X

2<sup>nd</sup> TERM: \_\_\_\_\_

UNEXPIRED TERM: \_\_\_\_\_

# Gilbert Esparza III

## PROFESSIONAL SUMMARY

***Business Owner and Entrepreneur*** with 30+ years of *operational and self-starter experience*.

Through my organization's vision and mission, I have generated employment and provided nationwide services in diverse sectors such as the *Insurance, Employment, and Government Contractor sectors*.

## CORE COMPETENCIES

- Socially Responsible and Responsive
- Strong Relationship Skills
- Adapts to the ever-changing Business Practices/Laws
- Responsible Entrepreneur
- Innovator to Expand Operations
- Presentation Speaker
- Successful at fulfilling demanding Federal Contracts
- Specialist in Insurance Coverage
- Insurance Broker
- Contract Compliance
- Federal Contract Compliance
- GSA Expert
- Business Consultant
- Small to Medium Business Owner Consultant
- Lead Full-Service Management Company

## EDUCATION

***BBA Marketing with minor in Finance***, Texas Tech & University of Texas at El Paso, Graduated 1988

## LICENSES AND CERTIFICATIONS

*Insurance License in Texas P&C and Life & Health*, Since 2002

Construction & Risk Insurance Specialist, Since 2012

Currently licensed in 24 states in Property & Casualty

## PROFESSIONAL WORK EXPERIENCE

### ***President/Founder***

MRG of Texas, Inc.

El Paso, TX

From 2002 to Present

### **Responsibilities include:**

- Lead and operate MRG of Texas, an organization that offers Payroll services, Insurance including workers compensation, and business casualty coverage.
- Own and operate a bonding company headquartered in El Paso, TX.
- Succeeded in leading MRG of Texas from 1 employee to currently over 90 employees throughout the USA.
- Expanded operation to facility currently located in Woodlands, TX.
- Serve commercial customers with an emphasis in the construction, trucking, and oil and gas industry.
- Expanded in 2015 by acquiring through MRG of Texas an organization that held contracts through the Department of Defense.
- Fully comply with government contracts, which include but are not limited to Cultural Roleplaying services, expressly providing Middle Eastern people or look a likes to work and serve as members of mock-villages to help train the military troops.

- Maintain unaccompanied housing in Ft. Bliss, TX.
- In charge of housing inventory, moving troops and units into housing facilities.
- In charge of full administration of 9 government warehouses with up to 10 million worth of government property and assets.
- Ensure that troops located in Ft. Bliss, TX, are provided with the necessary household items.
- Facilitate the necessary furniture and accommodations to troops when moving and exiting the units.
- Provide logistics services for moving troops in and out of Ft. Bliss, TX.
- Maintain government equipment and property such as splash pads, staff government offices for personnel, and leasing repair services for the Department of Defense.
- In the year 2015, successfully initiated a Real Estate Investment branch of the company, with an emphasis on single residential dwellings and small to medium commercial properties.
- Employ 100+ employees throughout the organization's divisions.

**Key Accomplishments:**

- Increased business revenue to over 9 million dollars yearly.
- Managed the acquired contracts and expanded on that foundation to where we are today, with contracts in 7 states throughout the USA.
- Successfully executed and maintained high priority and demanding government contracts.

***Corporate Vice President***

El Paso G & E Inc. DBA La Paloma Restaurant  
El Paso, TX

From 1980 to 2004

**Responsibilities include:**

Executed the day-to-day operations, including marketing, purchasing, human resources.

Expanded operations from a small location to a new building.

Implemented business strategies of growth which helped the company hit its 50-year anniversary and be a tradition/landmark in the city of El Paso to this day.

Strategically managed operation to grow from 6 employees to over 50 at its height.

**Key Accomplishments:**

- A critical operational player in the growth of a local restaurant to an entire family eating tradition among the El Paso, TX, and surrounding area populations.

**BOARD MEMBERSHIP/SOCIAL RESPONSIBILITY**

Founding Board Member of El Paso Academy, 2001-2008

Radford School, 2008-2011,

Catholic Diocesan School Board, 2015-2018

House of Hope, 2015-2018

SEEDS Award, Fundraising Event to fund the teacher's Awards Ceremony at the Parroquial Schools, 2012-2015

**PRESENTER/SPEAKER/MEDIA**

2007 Government Procurement Symposium, COC

Topic: *Payroll reporting issues and HR issues*

2008 COC Contract Opportunity Center *SBA Bonding and Risk Management*

2009 Manny Carrasco Student Center: *Speaking to young adults about career advancement opportunities*

2011 Pride Industries: *Contract compliance.*

2014 SBA Forum: *Running your company to keep in compliance.*

2015 KCOS Hispanic Business Program, 1hour interview