CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM



DEPARTMENT:

Streets and Maintenance

Purchasing & Strategic Sourcing

AGENDA DATE:

March 18, 2025

PUBLIC HEARING DATE:

NA

CONTACT PERSON NAME:

Randy Garcia, Interim Director of

PHONE NUMBER:

(915)212-7000

Streets and Maintenance

Claudia A. Garcia, Director of

PHONE NUMBER

(915)212-0043

Purchasing & Strategic Sourcing

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7. Enhance and Sustain El Paso's Infrastructure Network

SUBGOAL:

7.2 - Improve competitiveness through infrastructure improvements impacting the quality of

life

SUBJECT:

Discussion and action on the award of solicitation 2025-0106 Street Construction Materials to Jobe Materials for Group 1, Group 2, and Group 4 for an estimated amount of \$4,121,715.00 and Desert Rock Co. for Group 3 for an estimated amount of \$523,350.00, for a term of three (3) years, for a total estimated amount of \$4,645,065.00.

BACKGROUND / DISCUSSION:

This contract will allow the purchase of construction materials used to maintain City owned right-of-way. It includes asphalt materials used in pothole patching, cement used for signal installations and repairs, and minor parkway structures.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on October 16, 2025, one (1) supplier was in attendance

SELECTION SUMMARY:

Solicitation was advertised on October 8, 2024 and October 15, 2024. The solicitation was posted on City website on October 8, 2024. There was a total of thirty-five (35) viewers online; two (2) bids were received; both from local suppliers. An Inadequate Competition Survey was conducted.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$2,756,527.50 for the initial term, which represents a 145.96% increase due to price increases additional materials added to this contract in comparison with the existing contract.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

NA

AMOUNT AND SOURCE OF FUNDING:

Amount: \$4,645,005.00

Funding Source: General Fund

Account: 532-1000-32120-532030-P3210

2025-0106 Street Construction Materials

Revised 11/20/2024-V4 - Previous Versions Obsolete

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

AMOUNT (\$)

DEPARTMENT HEAD:

dy Garcia, Interim Director of Streets and Maintenance

Claudia A. Garcia, Director of Purchasing & Strategic Sourcing

Project Form Low Bid

Please place the following item on the Regular Agenda for the City Council of March 18, 2025.

Strategic Goal 7 - Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection: 7.5 Set one standard for infrastructure across the city

Award Summary:

Discussion and action on the award of solicitation 2025-0106 Street Construction Materials to Jobe Materials for Group 1, Group 2, and Group 4 for an estimated amount of \$4,121,715.00 and Desert Rock Co. for Group 3 for an estimated amount of \$523,350.00, for a term of three (3) years, for a total estimated amount of \$4,645,065.00. This contract will allow the purchase of construction materials used to maintain City owned right-of-way.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$2,756,527.50 for the initial term, which represents a 145.96% increase due to price increases additional materials added to this contract in comparison with the existing contract.

Department: Streets and Maintenance Award to Supplier 1: Jobe Materials L.P.

City & State: El Paso, Texas

Item(s): Group 1, Group 2 and Group 4

Term: 3 Years
Option Terms: NA
Total Contract Time: 3 Years

Award to Supplier 2: Desert Rock Co. City & State: El Paso, Texas

Item(s):Group 3Term:3 YearsOption Terms:NATotal Contract Time:3 Years

Total Annual Estimated Award: \$1,548,355.00 Total Term Estimated Award: \$4,645,065.00

Total Option Term Estimated Award: NA

Total Estimated Award: \$4,645,065.00

Account(s) 532-1000-32120-532030-P3210

Funding Source(s): Internal Funds

District(s):

This was a Low Bid Procurement - unit price contract

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Jobe Materials L.P and Desert Rock Co. the lowest responsive and responsible bidders.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

Additionally, it is requested that the City Attorney's Office review and that the City Manager or designee be authorized to execute any related contract documents and agreements necessary to effectuate this award.



BID TABULATION FORM



BID TITLE: Street Construction Materials

BID NO: 2025-0106

BID DATE: December 4, 2024

DEPARTMENT: STREETS AND MAINTENANCE

JOBE MATERIALS, L.P. El Paso, TX Bidder 2 of 2

Desert Rock Co. El Paso, TX Bidder 1 of 2

Group 1 - Miscellaneous Street Construction Materials (NOTE: NO ALTERNATIVES)

Item No.	Description	Unit Of Measure	Approximate/ Estimate Quantity (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)
1	Building Stone in Loads of Ten (10) Tons or More — Picked Up	Ton	100	\$ 33.00	\$ 3,300.00	\$ 9,900.00	\$ 50.50	\$ 5,050.00	\$ 15,150.00
2	Cement Stabilized Backfill (2 Sacks) Orders Two (2) Cubic Yards or Greater - Delivered	CY	150		Left Blank		\$ 128.00	\$ 19,200.00	\$ 57,600.00
2a	Cement Stabilized Backfill Orders Less Than Two (2) Cubic Yards - Delivered	CY	20		Left Blank		\$ 303.00	\$ 6,060.00	\$ 18,180.00
3	Base Coarse Material – Picked Up	CY	1500	\$ 17.00	\$ 25,500.00	\$ 76,500.00	\$ 36.13	\$ 54,195.00	\$ 162,585.00
4	Cement Stabilized Base Material - Delivered	Ton	250		Left Blank		\$ 60.60	\$ 15,150.00	\$ 45,450.00
5	Screening Red in Color – Picked Up	Ton	1000	\$ 20.00	\$ 20,000.00	\$ 60,000.00	\$ 20.00	\$ 20,000.00	\$ 60,000.00
6	Screening Gray in Color – Picked Up	Ton	1000	\$ 17.50	\$ 17,500.00	\$ 52,500.00	\$ 12.00	\$ 12,000.00	\$ 36,000.00
7	Screening Tan in Color – Picked Up	Ton	500	\$ 20.00	\$ 10,000.00	\$ 30,000.00	\$ 38.00	\$ 19,000.00	\$ 57,000.00
8	Blasting Rock – Picked Up	Ton	500	\$ 50.00	\$ 25,000.00	\$ 75,000.00	\$ 50.50	\$ 25,250.00	\$ 75,750.00
	Group 1 Total				\$ 101,300.00	\$ 303,900.00		\$ 175,905.00	\$ 527,715.00

te: 1/9/2025 2025-0106 Street Construction Materials





BID TABULATION FORM

BID TITLE: Street Construction Materials

BID NO: 2025-0106

BID DATE: December 4, 2024 DEPARTMENT: STREETS AND MAINTENANCE

Desert Rock Co.

El Paso, TX

Bidder 1 of 2

JOBE MATERIALS, L.P.

El Paso, TX

Bidder 2 of 2

Group 2 - Paving Materials

	o =										
Item No.	Description	Unit Of Measure	Approximate/ Estimate Quantity (A)	Price (B) Yearly Total (C = A X B) (C) 3 Year Total (D = C X 3) (D)				$D = C \times 3$			Year Total D = C X 3) (D)
1	CSS – 1H Emulsion – or (acceptable similar Emulsion agent) Picked Up	Gallon	750	Left Blank \$			\$	10.00	\$	7,500.00	\$ 22,500.00
2	Cold Mix – Picked Up	Ton	1000	Left Blank			\$	180.00	\$	180,000.00	\$ 540,000.00
2a	Hot Mix Asphalt Concrete Pavement Potholes (picked up which is the D-aggregate is 3/8")	Ton	5000		Left Blank		\$	84.00	\$	420,000.00	\$ 1,260,000.00
2b	Hot mix Asphalt Concrete Pavement Patching (picked up which is the C-mix aggregate is 3/4" to 1 1/2")	Ton	5000	Left Blank		\$	84.00	\$	420,000.00	\$ 1,260,000.00	
	Group 2 Total			Left Blank				\$	1,027,500.00	\$ 3,082,500.00	

Group 3 - Landscape Rock

0.00	70 Landscape Rook								
Item No.	Description	Unit Of Measure	Approximate/ Estimate Quantity (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)
1	Franklin Red Screening or Equal – Picked Up	Ton	50	\$ 27.00	\$ 1,350.00	\$ 4,050.00	\$ 20.10	\$ 1,005.00	\$ 3,015.00
2	Franklin Red ¾" or Equal – Picked Up	Ton	50	\$ 40.00	\$ 2,000.00	\$ 6,000.00	\$ 34.05	\$ 1,702.50	\$ 5,107.50
3	Franklin Red 1 ½" or Equal – Picked Up	Ton	50	\$ 40.00	\$ 2,000.00	\$ 6,000.00	\$ 32.10	\$ 1,605.00	\$ 4,815.00

2025-0106 Street Construction Materials 2 of 7



CITY OF EL PASO BID TABULATION FORM



BID TITLE: Street Construction Materials

BID NO: 2025-0106

BID DATE: December 4, 2024

DEPARTMENT: STREETS AND MAINTENANCE

	ATE. December 4, 2024		Desert Rock Co. El Paso, TX						JOBE MATERIALS, L.P. El Paso, TX						
					·							Bidder 2 of 2			
4	Franklin Red 2" or Equal – Picked Up	Ton	50	\$	40.00	\$	2,000.00	\$	6,000.00	\$	31.25	\$	1,562.50	\$	4,687.50
5	Santa Fe Red 1 ½" or Equal – Picked Up	Ton	50	\$	145.00	\$	7,250.00	\$	21,750.00	\$	64.40	\$	3,220.00	\$	9,660.00
6	Mesa Red ¾" or Equal – Picked Up	Ton	50	\$	52.00	\$	2,600.00	\$	7,800.00	\$	66.20	\$	3,310.00	\$	9,930.00
7	Mesa 1 ½" or Equal – Picked Up	Ton	100	\$	52.00	\$	5,200.00	\$	15,600.00	\$	64.40	\$	6,440.00	\$	19,320.00
8	Desert Tan ¾" or Equal – Picked Up	Ton	100	\$	44.00	\$	4,400.00	\$	13,200.00	\$	54.30	\$	5,430.00	\$	16,290.00
9	Desert Tan 1 ½" or Equal – Picked Up	Ton	75	\$	44.00	\$	3,300.00	\$	9,900.00	\$	54.30	\$	4,072.50	\$	12,217.50
10	Cobblestone 4" to 6" – Picked Up	Ton	150	\$	95.00	\$	14,250.00	\$	42,750.00	\$	141.35	\$	21,202.50	\$	63,607.50
11	30" Nominal Dimension Red Boulders – Picked Up	Each	20	\$	125.00	\$	2,500.00	\$	7,500.00	\$	139.00	\$	2,780.00	\$	8,340.00
12	30" Nominal Dimension Gray Boulders – Picked Up	Each	20	\$	150.00	\$	3,000.00	\$	9,000.00	\$	139.00	\$	2,780.00	\$	8,340.00
13	Pea Gravel - Deliver	Ton	80	\$	55.00	\$	4,400.00	\$	13,200.00	\$	75.50	\$	6,040.00	\$	18,120.00





CITY OF EL PASO BID TABULATION FORM



4 of 7

BID TITLE: Street Construction Materials BID NO: 2025-0106

BID DATE: December 4, 2024 DEPARTMENT: STREETS AND MAINTENANCE

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			Desert Rock Co. El Paso, TX Bidder 1 of 2						JOBE MATERIALS, L.P. El Paso, TX Bidder 2 of 2						
14	Cobblestone- River Rock - 4 -6 Deliver	Ton	100	\$	107.00	\$	10,700.00	\$	32,100.00	\$	149.35	\$	14,935.00	\$	44,805.00
15	Franklin Red Screening or Equal – Deliver	Ton	100	\$	37.00	\$	3,700.00	\$	11,100.00	\$	28.10	\$	2,810.00	\$	8,430.00
16	Mesa Red Screening or Equal – Deliver	Ton	100	\$	45.00	\$	4,500.00	\$	13,500.00	\$	72.40	\$	7,240.00	\$	21,720.00
17	Desert Tan Screening or Equal – Deliver	Ton	100	\$	45.00	\$	4,500.00	\$	13,500.00	\$	46.00	\$	4,600.00	\$	13,800.00
18	Franklin Red ¾" or Equal – Deliver	Ton	100	\$	50.00	\$	5,000.00	\$	15,000.00	\$	42.05	\$	4,205.00	\$	12,615.00
19	Franklin Red 1 ½" or Equal – Deliver	Ton	100	\$	50.00	\$	5,000.00	\$	15,000.00	\$	40.10	\$	4,010.00	\$	12,030.00
20	Franklin Red 2" or Equal – Deliver	Ton	100	\$	50.00	\$	5,000.00	\$	15,000.00	\$	39.25	\$	3,925.00	\$	11,775.00
21	Santa Fe Red 1 ½" or Equal – Deliver	Ton	100	\$	155.00	\$	15,500.00	\$	46,500.00	\$	72.40	\$	7,240.00	\$	21,720.00
22	Mesa Red ¾" or Equal – Deliver	Ton	100	\$	62.00	\$	6,200.00	\$	18,600.00	\$	74.40	\$	7,440.00	\$	22,320.00
23	Mesa 1 ½" or Equal – Deliver	Ton	100	\$	62.00	\$	6,200.00	\$	18,600.00	\$	72.40	\$	7,240.00	\$	21,720.00

2025-0106 Street Construction Materials





BID TABULATION FORM

BID TITLE: Street Construction Materials BID NO: 2025-0106

BID DATE: December 4, 2024 DEPARTMENT: STREETS AND MAINTENANCE

						E	ert Rock Co Paso, TX dder 1 of 2	•		J(MATERIALS, El Paso, TX Bidder 2 of 2	L.P.	
24	Desert Tan ¾" or Equal – Deliver	Ton	100	\$	54.00	\$	5,400.00	\$	16,200.00	\$ 62.30	\$ 6,230.00	\$	18,690.00
25	Desert Tan 1 ½" or Equal – Deliver	Ton	100	\$	54.00	\$	5,400.00	\$	16,200.00	\$ 62.30	\$ 6,230.00	\$	18,690.00
26	30" - 48" Nominal Dimension Red Boulders – Deliver	Each	50	\$	150.00	\$	7,500.00	\$	22,500.00	\$ 399.00	\$ 19,950.00	\$	59,850.00
27	Franklin Red 3" - 4" or Equal – Deliver	Ton	50	\$	50.00	\$	2,500.00	\$	7,500.00	\$ 39.25	\$ 1,962.50	\$	5,887.50
28	Mesa Red 3" - 4" or Equal – Deliver	Ton	50	\$	62.00	\$	3,100.00	\$	9,300.00	\$ 74.20	\$ 3,710.00	\$	11,130.00
29	Screened Red Top soil - Deliver	Ton	1000	\$	30.00	\$	30,000.00	\$	90,000.00	\$ 17.25	\$ 17,250.00	\$	51,750.00
	Group 3 Total					\$	174,450.00	\$	523,350.00		\$ 180,127.50	\$	540,382.50

Signedy:____/S/ Date:____/S/





BID TABULATION FORM

BID TITLE: Street Construction Materials

BID NO: 2025-0106

BID DATE: December 4, 2024

DEPARTMENT: STREETS AND MAINTENANCE

				Desert Rock Co. El Paso, TX Bidder 1 of 2 JOBE MATERIALS, L. El Paso, TX Bidder 2 of 2					L.P.												
Group	4 - Cement Concrete Materials																				
Item No.	Description			$\begin{array}{c c} Price \\ (B) \\ \end{array} \qquad (C = AXB) \qquad (D = CX3)$				Measure Estimate Price (C = A X B) (D = C X 3)		(C = A X B) (D = C X 3)			(C = A X B) (D = C X 3)			$\begin{array}{c c} Price \\ (B) \end{array} \qquad \left(C = A X B \right) \qquad \left(D = C X 3 \right)$			Yearly Total (C = A X B) (C)		Year Total D = C X 3) (D)
1	Cement Stabilized Backfill (2 sacks) More Than Two (2) Cubic Yards – Delivered	CY	150		Left Blank		\$	128.00	\$ 19,200.00	\$	57,600.00										
2	Cement Stabilized Backfill (2 Sacks) Less Than Two (2) Cubic Yards – Delivered	CY	50	Left Blank				303.00	\$ 15,150.00	\$	45,450.00										
3	Class A Transit Mix More Than Two (2) Cubic Yards – Delivered	CY	250		Left Blank		\$	140.00	\$ 35,000.00	\$	105,000.00										
4	Class A Transit Mix Less Than Two(2) Cubic Yards – Delivered	CY	100		Left Blank		\$	315.00	\$ 31,500.00	\$	94,500.00										
5	Class C Transit Mix More Than Two (2) Cubic Yards – Delivered	CY	250	Left Blank		\$	149.00	\$ 37,250.00	\$	111,750.00											
6	Class C Transit Mix Less Than Two (2) Cubic Yards – Delivered	CY	100	Left Blank		\$	324.00	\$ 32,400.00	\$	97,200.00											
	Group 4 Total			Left Blank					\$ 170,500.00	\$	511,500.00										

6 of 7



BID TABULATION FORM



BID TITLE: Street Construction Materials BID NO: 2025-0106 BID DATE: December 4, 2024 **DEPARTMENT: STREETS AND MAINTENANCE** Desert Rock Co. JOBE MATERIALS, L.P. El Paso, TX El Paso, TX Bidder 1 of 2 Bidder 2 of 2 **OPTION TO EXTEND THE TERM OF THE AGREEMENT** THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE **CONTRACT FOR:** TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S) X **NO OPTION OFFERED** X AMENDMENTS ACKNOWLEDGED: YES YES BIDS SOLICITED: 1123 LOCAL BIDS SOLICITED: 569 **BIDS RECEIVED:** 2 LOCAL BIDS RECEIVED: NO BID: 12 NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Signedy:____/S, Date:_1/9/2025

	2025-0106 View List	
1.	Jobe Materials	raul@jobeco.com
2.	Desert Rock Co.	eric.desertrock@gmail.com
3.	915 Maintenance and Contracting (Bustillos & Rojero	Powerwash915@yahoo.com
	Enterprises LLC)	
4.	Black Stallion Contractors, Inc.	info@blackstalliongroup.com
5.	Brunson pump service (Brunson Investment LLC)	Devin@Brunsonpump.com
6.	Construction Reporter	rebecca@constructionreporter.com
7.	Horizone Construction 1 LTD	horizone.andres@gmail.com
8.	JSR Construction & Remodeling LLC	jsrconstr@gmail.com
9.	KASCO STRUCTURES, LLC	dalexander@kascostructures.com
10.	KBR CONSTRUCTION AND ENERGY SPECIALIST	elias.blanko.1@gmail.com
11.	Orkin	omar.mendoza@orkin.com
12.	Paseo Del Sol Construction, Inc.	
13.	Ribao Tech (USA) Inc.	opheliake@ribaotechnology.us
14.	Rio Seco Ag and Supply	luz@riosecoag.com
15.	RoadSafe Traffic Systems	acarrisalez@roadsafetraffic.com
16.	Rolo Construction Services (Rolo Enterprises LLC)	Roloenterprisesllc@gmail.com
17.	Rolo Fix It	rolocampos81@yahoo.com
18.	TEXAS METER & DEVICE (TEXAS METER AND DEVICE	
	COMPANY, LLC)	
19.	The Job Connection	monica.moreno@tjcjobs.com
20.	The Planit Room	projects@theplanitroom.com
21.	TIGUA CONSTRUCTION SERVICES (Tigua Enterprises,	david.ramirez@tiguainc.org
	Inc.)	
22.	Xroofing LLC	
23.	Black Fire & Security Services, LLC	RickBlack@blackfireandsecurity.com
24.	Treco Services, Inc.	Debbiet@trecoservices.com
25.	Delegard Tool of Texas	sreyna@delegardtool.com
26.	ChemGiant IIc	pfranco@chemgiant.net
27.	Zeraus Iluminacion	jarquinalex374@gmail.com
28.	JAN Construction (Jose Luis Medina Sr.)	jrmedina588@gmail.com
29.	OLIVARES ELECTRIC OF EL PASO, LLC	olivareselectric2@gmail.com
30.	Complete Supply Inc	bids@c-supply.com
31.	Paso-Tex Industries LLC	kshankles@paso-tex.net
32.	Filterbuy Incorporated	AR@filterbuy.com
33.	CONSTRUCTION SOLUTION USA LLC	lindsey@consolusa.com
34.	Unipak Corp.	customercare@unipakcorp.net
35.	Acebo Solutions	victor@acebosolutions.com

Inadequate Competition Survey

2025-0106 Street Construction Materials

Number of views

Sample Size Scale

35

17 or less - Contact 4

18 to 23 - Contact 5

24 to 27 - Contact 6

28 or More - Contact 25%

Sample Size Selected

Survey Questions:

Please indicate, why you did not respond to our soliciation?	Number of Responses	Pct
Did not receive the Bid Notification (Confirm address on file)		0%
Did not have time to respond	1	11%
Could not provide competitive pricing		0%
Could not meet the submission deadline	2	23%
Not interested	1	11%
Does not have equipment	2	23%
Out of business		0%
No response	3	34%
Total	9	103%
Please provide feedback to our Specification	Number of Responses	Pct
Specifications were good or adequate	2	23%
Specifications were not clear		0%
Could not meet specifications	2	23%
Specifications were limited or closed		0%
Did not receive/no opinion	3	34%
Just needed more time to review.	2	23%
Did not receive bid notification.		0%
Total	9	103%