

OSCAR LEESER  
MAYOR

CARY WESTIN  
INTERIM CITY MANAGER



CITY COUNCIL  
BRIAN KENNEDY, DISTRICT 1  
JOSH ACEVEDO, DISTRICT 2  
CASSANDRA HERNANDEZ DISTRICT 3  
JOE MOLINAR, DISTRICT 4  
ISABEL SALCIDO, DISTRICT 5  
ART FIERRO DISTRICT 6  
HENRY RIVERA, DISTRICT 7  
CHRIS CANALES, DISTRICT 8

**AGENDA REVIEW MINUTES  
COUNCIL CHAMBERS AND VIRTUALLY  
CITY HALL, 300 N. CAMPBELL  
June 3, 2024  
9:00 A.M.**

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The City Council met at the above place and date. Meeting was called to order at 9:04 a.m. Mayor Oscar Leeser was present and presiding. The following Council Members answered roll call: Brian Kennedy, Josh Acevedo, Cassandra Hernandez, Joe Molinar, Isabel Salcido, Art Fierro, and Henry Rivera. Chris Canales was absent.

The agenda items for the June 4, 2024 Regular City Council and Mass Transit Board Meetings were reviewed.

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**4. CONSENT AGENDA – RESOLUTIONS**

That the City Manager or his designee is authorized to submit to the Motor Vehicle Crime Prevention Authority the grant application for the City of El Paso Police Department project identified as "Senate Bill 224 Catalytic Converter Grant FY24" to provide financial assistance to the City of El Paso. Requesting \$1,391,615.00. No cash match required. The grant period will be 12 months from the time the statement of grant award is received.

Mayor Leeser and Assistant Police Chief Humberto Talamantes commented.

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**10. CONSENT AGENDA – NOTICE OF CAMPAIGN CONTRIBUTIONS**

For notation pursuant to Section 2.92.080 of the City Code, receipt of campaign contributions by Representative Cassandra Hernandez in the amounts of \$2,500 from Steve Ortega, \$500 from Scott Berry, \$500 Raul Hernandez, and \$500 In-kind Donation from Raul Hernandez.

Mayor Leeser questioned the following City staff members:

- Ms. Kristen Hamilton-Karam, Deputy City Attorney
- Ms. Laura D. Prine, City Clerk

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**25. REGULAR AGENDA – OTHER BIDS, CONTRACTS, PROCUREMENTS**

Discussion and action on the award of Solicitation No. 2024-0233R Health Insurance Benefits Administrators to the following suppliers: 1) Aetna Dental Inc. - Aetna Life Insurance Company, 2) Colonial Life & Accident Insurance Company, 3) Dearborn Life Insurance Company - Blue Cross Blue Shield of TX, 4) Deer Oaks EAP Services, LLC, 5) Health Care Service Corporation, a Mutual Legal Reserve Company dba Blue Cross Blue Shield of TX, 6) Metropolitan Life Insurance Company - Safeguard Health Plans, Inc., 7) WEX Health, Inc., for an initial term of three (3) years for an estimated amount of \$234,383,214.00. The award also includes a two (2), two (2) year option for an estimated amount of \$312,510,952.00. The total amount of the contract, including the initial term plus the option for a total of seven (7) years, is for an estimated amount of

\$546,894,166.00. The initial period of performance is from December 15, 2024 - December 14, 2027.

**Contract Variance:**

The difference based in comparison to the previous contracts is as follows: An increase of \$64,980,424.20 for the initial term, which represents a 38.36% increase due to due to price increases.

Department:	Human Resources
Award to Supplier 1:	Aetna Dental Inc. - Aetna Life Insurance Company
City & State:	Hartford, CT
Item(s):	ASO Medical, Pharmacy, U65 Medical, Medicare Advantage, HSA, FI Dental PPO, ASO Dental, ASO Vision
Initial Term:	3 Years
Option Terms:	2 - 2 Years
Total Contract Time:	7 Years
Annual Estimated Award:	\$ 76,365,548.33
Initial Term Estimated Award:	\$229,096,645.00
Option Term Estimated Award:	\$305,462,193.33
Total Estimated Award:	\$534,558,838.33
Award to Supplier 2:	Colonial Life & Accident Insurance Company
City & State:	Chattanooga, TN
Item(s):	Disability Insurance
Initial Term:	3 Years
Option Terms:	2 - 2 Years
Total Contract Time:	7 Years
Annual Estimated Award:	\$141,212.67
Initial Term Estimated Award:	\$423,638.00
Option Term Estimated Award:	\$564,850.67
Total Estimated Award:	\$988,488.67
Award to Supplier 3:	Dearborn Life Insurance Company - Blue Cross Blue Shield of TX
City & State:	Lombard, IL
Item(s):	Basic Life Insurance, Voluntary Life Insurance, FI Vision
Initial Term:	3 Years
Option Terms:	2 - 2 Years
Total Contract Time:	7 Years
Annual Estimated Award:	\$1,421,769.67
Initial Term Estimated Award:	\$4,265,309.00
Option Term Estimated Award:	\$5,687,078.67
Total Estimated Award:	\$9,952,387.67
Award to Supplier 4:	Deer Oaks EAP Services, LLC
City & State:	San Antonio, TX
Item(s):	EAP

Initial Term:	3 Years
Option Terms:	2 - 2 Years
Total Contract Time:	7 Years
Annual Estimated Award:	\$ 69,495.00
Initial Term Estimated Award:	\$208,485.00
Option Term Estimated Award:	\$277,980.00
Total Estimated Award:	\$486,465.00

Award to Supplier 5:	Health Care Service Corporation, a Mutual Legal Reserve Company dba Blue Cross Blue Shield of TX
City & State:	Chicago, IL
Item(s):	COBRA
Initial Term:	3 Years
Option Terms:	2 - 2 Years
Total Contract Time:	7 Years
Annual Estimated Award:	\$ 6,000.00
Initial Term Estimated Award:	\$18,000.00
Option Term Estimated Award:	\$24,000.00
Total Estimated Award:	\$42,000.00

Award to Supplier 6:	Metropolitan Life Insurance Company- Safeguard Health Plans, Inc.
City & State:	New York, NY
Item(s):	FI Dental HMO
Initial Term:	3 Years
Option Terms:	2 - 2 Years
Total Contract Time:	7 Years
Annual Estimated Award:	\$122,940.33
Initial Term Estimated Award:	\$368,821.00
Option Term Estimated Award:	\$491,761.33
Total Estimated Award:	\$860,582.33

Award to Supplier 7:	WEX Health, Inc.
City & State:	Portland, ME
Item(s):	FSA
Initial Term:	3 Years
Option Terms:	2 - 2 Years
Total Contract Time:	7 Years
Annual Estimated Award:	\$ 772.00
Initial Term Estimated Award:	\$2,316.00
Option Term Estimated Award:	\$3,088.00
Total Estimated Award:	\$5,404.00
Total Annual Estimated Award:	\$ 78,127,738.00
Total Initial Term Estimated Award:	\$234,383,214.00
Total Option Term Estimated Award:	\$312,510,952.00
Total Estimated Award:	\$546,894,166.00
Account(s):	209 - 3500 - 14045 - 521120 - P1414
	209 - 3500 - 14045 - 521380 - P1414
	209 - 3500 - 14045 - 522000 - P1414

	209 - 3500 - 14045 - 521180 - P1414
	209 - 3500 - 14045 - 521190 - P1414
	209 - 3500 - 14045 - 521200 - P1414
	209 - 3500 - 14045 - 521410 - P1414
	209 - 3500 - 14045 - 521420 - P1414
Funding Source(s):	Self-Insured Health Insurance, Benefit Payments, Benefits Administrators (TPA), Dental Premium, Optical Premium, Life Premium, Pharmaceutical Administrator, EAP, Benefit Administrator
District(s):	All

This was a Request for Proposals Procurement, service contract.

The Purchasing & Strategic Sourcing Department and Human Resources recommend award as indicated to 1) Aetna Dental Inc. - Aetna Life Insurance Company, 2) Colonial Life & Accident Insurance Company, 3) Dearborn Life Insurance Company - Blue Cross Blue Shield of TX, 4) Deer Oaks EAP Services, LLC, 5) Health Care Service Corporation, a Mutual Legal Reserve Company dba Blue Cross Blue Shield of TX, 6) Metropolitan Life Insurance Company - Safeguard Health Plans, Inc., 7) WEX Health, Inc., the highest ranked offerors based on the evaluation factors established in the evaluation criteria for this procurement. It is also recommended to deem Continental American Insurance Company dba AFLAC Group, CuraLinc LLC dba CureLinc Healthcare, Independent Eye Care MSO, Inc. dba Community Eye Care, LLC, Interflex Payments LLC dba Ameriflex, Minnesota Life Insurance Company, National Benefit Services, LLC and Trustmark Insurance Company nonresponsive due to failure to furnish required documentation with their proposal.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

Additionally, it is requested that the City Attorney's Office review and that the City Manager or designee be authorized to execute any related contract documents and agreements necessary to effectuate this award.

Mayor Leeson and Representative Hernandez questioned the following City staff members:

- Ms. Paula Salas, Lead Procurement and Contract Analyst
- Ms. Mary Wiggins, Chief Human Resources Officer

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**31. REGULAR AGENDA – OTHER BUSINESS**

Discussion and action on a Resolution authorizing the submission of an application to the United States Department of Defense Fiscal Year 2024 Defense Community Infrastructure Program (“DCIP”) program requesting funds in the amount of \$7,000,000.00, with a \$3,000,000.00 (30%) match required from the City, for the Aerospace and Defense Technology (ADTech) Training Center Project.

Mayor Leeson questioned the following City staff member:

- Mr. Omar Martinez, Grants and Strategic Initiatives Manager

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**MASS TRANSIT DEPARTMENT BOARD AGENDA**

**6. REGULAR AGENDA – OTHER BIDS, CONTRACTS, PROCUREMENTS**

Discussion and action on the request that the Managing Director of Purchasing & Strategic Sourcing is authorized to notify Thermo King West, Inc. that the City is terminating Contract No. 2022-0208 A-C Proprietary Parts (Thermo King) for convenience, pursuant to the provisions and requirements of Part 18, Circular 4220.1E, Paragraph A of the FTA Clauses, and that the termination shall be effective as of June 4, 2024.

Mayor Leeson questioned the following City staff members:

- Ms. Janette Nevarez, Procurement Analyst
- Mr. Jerry DeMuro, Deputy Transit Officer for Sun Metro

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**7. REGULAR AGENDA – OTHER BIDS, CONTRACTS, PROCUREMENTS**

Discussion and action on the request that the Managing Director of Purchasing & Strategic Sourcing be authorized to issue Purchase Order(s) for Solicitation 2024-0340 AC Proprietary Parts to Thermo King West, Inc. dba Thermo King Chesapeake Inc., the sole and authorized distributor for a term of three (3) years for an estimated amount of \$3,240,000.00. Supplier will be required to provide an updated sole source letter and affidavit each year. This contract will allow Sun Metro to provide the required preventive and corrective maintenance for the Air Conditioner systems in the Sun Metro buses and streetcars.

**Contract Variance:**

The difference based in comparison to the previous contract is as follows: An increase of \$1,740,000.00 for the initial term, which represents a 116.00% increase due to additional contract capacity to maintain parts inventory.

Department:	Mass Transit (Sun Metro)
Award to:	Thermo King West, Inc. dba Thermo King Chesapeake Inc.
City & State:	Tolleson, AZ
Item(s):	All
Initial Term:	3 Years
Option Term:	N/A
Total Contract Time:	3 Years
Annual Estimated Award:	\$1,080,000.00
Initial Term Estimated Award:	\$3,240,000.00
Option Term Estimated Award:	N/A
Total Estimated Award:	\$3,240,000.00
Account(s)	560-3215-60050-531180- P6019-P60FTA117-G60225307
Funding Source(s):	Federal Transit Administration Formula 5307 Grant
District(s):	All

Mayor Leeson questioned the following City staff members:

- Mr. Derek Russell, Lead Procurement and Contract Analyst
- Mr. Anthony Dekeyzer, Mass Transit Director

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Motion made by Representative Rivera, seconded by Representative Molinar, and unanimously carried to **ADJOURN** this meeting at 9:34 a.m.

AYES: Representatives Kennedy, Acevedo, Hernandez, Molinar, Salcido, Fierro, and Rivera

NAYS: None

ABSENT: Representative Canales

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APPROVED AS TO CONTENT:

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Laura D. Prine, City Clerk