

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: November 22, 2022
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:

Richard J. Bristol, Streets and Maintenance Director, (915) 212-7000
Claudia A. Garcia, Interim Director of Purchasing & Strategic Sourcing, (915) 212-1218

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7- Enhance and Sustain El Paso's Infrastructure Network

SUBGOAL: 7.5 – Set One Standard for Infrastructure Across the City

SUBJECT:

Discussion and action on the award of solicitation 2022-0724 Automotive Fuel - Diesel to Rio Valley Biofuels, LLC for an initial three (3) year term for an estimated amount of \$9,600,000.00. The award also includes a two (2) year option for an estimated amount of \$6,400,000.00. The total value of the contract is, including the initial term plus the option, for a total of five (5) years, for an estimated amount of \$16,000,000.00.

BACKGROUND / DISCUSSION:

This contract will allow deliveries of diesel fuel for the Fleet Division.

SELECTION SUMMARY:

Solicitation was advertised on July 26, 2022 and August 2, 2022. The solicitation was posted on City website on July 26, 2022. There were a total of ten (10) viewers online; four (4) bids were received; one (1) from a local supplier.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$144,723.00 for the initial term, which represents a 1.53% increase due to increased fuel prices.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$9,600,000.00

Funding Source: Internal Service Fund

Account: 532 – 3600 – 531240 – 37020 – P3701

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? YES NO

PRIMARY DEPARTMENT: Streets and Maintenance

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



11-8-22

Richard J. Bristol - Streets and Maintenance Director

**COUNCIL PROJECT FORM
(BEST VALUE)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **November 22, 2022**.

STRATEGIC GOAL: NO. 7 – Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection 7.5 – Set One Standard for Infrastructure Across the City.

Award Summary:

Discussion and action on the award of solicitation 2022-0724 Automotive Fuel - Diesel to Rio Valley Biofuels, LLC for an initial three (3) year term for an estimated amount of \$9,600,000.00. The award also includes a two (2) year option for an estimated amount of \$6,400,000.00. The total value of the contract is, including the initial term plus the option, for a total of five (5) years, for an estimated amount of \$16,000,000.00. This contract will allow deliveries of diesel fuel for the Fleet Division.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$144,723.00 for the initial term, which represents a 1.53% increase due to increased fuel prices.

Department:	Streets and Maintenance
Vendor:	Rio Valley Biofuels, LLC El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option to Extend:	2 Years
Annual Estimated Award:	\$3,200,000.00
Initial Term Estimated Award:	\$9,600,000.00
Total Estimated Award:	\$16,000,000.00
Account No.:	532 – 3600 – 531240 – 37020 – P3701
Funding Source:	Internal Service Fund
District(s):	All

This is a Best Value contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Rio Valley Biofuels, LLC, the bidder offering the best value bid.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******



**CITY OF EL PASO
BID TABULATION FORM**



BID TITLE: Automotive Fuel (Diesel) **Bid Number: 2022-0724**
BID DATE: AUGUST 31, 2022 **DEPARTMENT: Streets and Maintenance Department**

Company Name:	Mansfield Oil Company of Gainesville, Inc. Gainesville, GA Bidder 1 of 4	RIO VALLEY BIOFUELS, LLC El Paso, TX Bidder 2 of 4	Saratoga Rack Marketing LLC Knoxville, TN Bidder 3 of 4	Senergy Petroleum, LLC. Phoenix, AZ Bidder 4 of 4
----------------------	---	---	--	--

GROUP 1: Ultra Low Sulfur Diesel #2 - Delivery Quantities

Item No	Description	Supplier's Fee			Supplier's Fee			Supplier's Fee			Supplier's Fee		
1	Up to 1,500 Gallons (Small Load)	Markup (+) \$	\$ 0.03690	Per Gallon	Markup (+) \$	\$ 0.14	Per Gallon	Markup (+) \$	\$ 0.18	Per Gallon	Markup (+) \$	\$ 1.00	Per Gallon
		OR			OR			OR			OR		
		Discount (-)	N/A	Per Gallon	Discount (-)	N/A	Per Gallon	Discount (-)	N/A	Per Gallon	Discount (-)	N/A	Per Gallon
	List all State and Federal Mandated Fees:	TX Product Delivery Fee: \$1.70, FED LUST Tax: \$0.001, FED OIL SPILL: \$0.002143, TX Motor Fuel: \$0.20			TX STATE EXCISE .20 PER GAL; TX PPDF 3.45 PER LOAD; FED LUST .001 PER GAL; FED OIL SPILL FEE .00214 PER GAL			Federal LUST - \$0.0010, Federal Oil Spill - \$0.002143 Texas motor fuel - \$0.20, Petroleum Products fee - \$3.45			LUST(\$0.001), FED ENV FEE (\$0.002143) PER GALLON, PLUS ALL APPLICABLE TAXES IN THE EVENT APPROPRIATE CERTIFICATIONS ARE NOT PROVIDED.		
2	Up to 3,500 to 4,500 Gallons (Half Load)	Markup (+) \$	\$ 0.0143	Per Gallon	Markup (+) \$	\$ 0.08	Per Gallon	Markup (+) \$	N/A	Per Gallon	Markup (+) \$	\$ 0.25	Per Gallon
		OR			OR			OR			OR		
		Discount (-)	N/A	Per Gallon	Discount (-)	N/A	Per Gallon	Discount (-)	\$ 0.0070	Per Gallon	Discount (-)	N/A	Per Gallon
	List all State and Federal Mandated Fees:	TX Product Delivery Fee: \$3.45, FED LUST Tax: \$0.001, FED OIL SPILL: \$0.002143, TX Motor Fuel: \$0.20			TX STATE EXCISE .20 PER GAL; TX PPDF 3.45 PER LOAD; FED LUST .001 PER GAL; FED OIL SPILL FEE .00214 PER GAL			Federal LUST - \$0.0010, Federal Oil Spill - \$0.002143 Texas motor fuel - \$0.20, Petroleum Products fee - \$3.45			LUST(\$0.001), FED ENV FEE (\$0.002143) PER GALLON, PLUS ALL APPLICABLE TAXES IN THE EVENT APPROPRIATE CERTIFICATIONS ARE NOT PROVIDED.		
3	Up to 7,000 to 9,000 Gallons (Full Transport Load)	Markup (+) \$	N/A	Per Gallon	Markup (+) \$	\$ 0.0232	Per Gallon	Markup (+) \$	N/A	Per Gallon	Markup (+) \$	\$ 0.10	Per Gallon
		OR			OR			OR			OR		
		Discount (-)	\$ (0.0176)	Per Gallon	Discount (-)	N/A	Per Gallon	Discount (-)	\$ 0.0070	Per Gallon	Discount (-)	N/A	Per Gallon
	List all State and Federal Mandated Fees:	TX Product Delivery Fee for > 5,000 gallons but < 8,000 gallons: \$5.45, TX Product Delivery Fee for > 8,000 gallons but < 10,000 gallons: \$6.95, FED LUST Tax: \$0.001, FED OIL SPILL: \$0.002143, TX Motor Fuel: \$0.20			TX STATE EXCISE .20 PER GAL; TX PPDF 3.45 PER LOAD; FED LUST .001 PER GAL; FED OIL SPILL FEE .00214 PER GAL			Federal LUST - \$0.0010, Federal Oil Spill - \$0.002143 Texas motor fuel - \$0.20, Petroleum Products fee - \$3.45			LUST(\$0.001), FED ENV FEE (\$0.002143) PER GALLON, PLUS ALL APPLICABLE TAXES IN THE EVENT APPROPRIATE CERTIFICATIONS ARE NOT PROVIDED.		

GROUP 2: Red-Dyed Diesel

Item No	Description	Supplier's Fee			Supplier's Fee			Supplier's Fee			Supplier's Fee		
1	Up to 300 to 400 Gallons	Markup (+) \$	\$ 0.6127	Per Gallon	Markup (+) \$	\$ 0.30	Per Gallon	Markup (+) \$	\$ 0.42	Per Gallon	Markup (+) \$	\$ 0.60	Per Gallon
		OR			OR			OR			OR		
		Discount (-)	N/A	Per Gallon	Discount (-)	N/A	Per Gallon	Discount (-)	N/A	Per Gallon	Discount (-)	N/A	Per Gallon
	List all State and Federal Mandated Fees:	TX Product Delivery Fee: \$1.70, FED LUST Tax: \$0.001, FED OIL SPILL: \$0.002143, TX Motor Fuel: \$0.20			TX PPDF 1.70 PER LOAD; FED LUST .001 PER GAL; FED OIL SPILL FEE .00214 PER GAL			Federal LUST - \$0.0010, Federal Oil Spill - \$0.002143 Texas Loading fee - \$1.70,					

GROUP 3: Pump Off Charge

Pump off Charge for Above Ground Tanks (Per Delivery for Applicable Locations)	\$ 75.00	\$ 50.00	\$ 75.00	\$ 125.00
--	----------	----------	----------	-----------

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: /s/

DATE: 09/07/2022



**CITY OF EL PASO
BID TABULATION FORM**



BID TITLE: Automotive Fuel (Diesel)		Bid Number: 2022-0724		
BID DATE: AUGUST 31, 2022		DEPARTMENT: Streets and Maintenance Department		
Company Name:	Mansfield Oil Company of Gainesville, Inc. Gainesville, GA	RIO VALLEY BIOFUELS, LLC El Paso, TX	Saratoga Rack Marketing LLC Knoxville, TN	Senergy Petroleum, LLC. Phoenix, AZ
<p align="center"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>				
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
AMENDMENTS ACKNOWLEDGED:	Yes	Yes	Yes	Yes
BIDS SOLICITED: 79	LOCAL BIDS SOLICITED: 39	BIDS RECEIVED: 4	LOCAL BIDS RECEIVED: 1	NO BID: 4
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.				

APPROVED BY: /s/

DATE: 09/07/2022

CITY OF EL PASO BV SCORESHEET

PROJECT: 2022-0724 Automotive Fuel - Diesel

Evaluation of Submittal

	MAX POINTS	Rio Valley Biofuels, LLC	Mansfield Oil Company of Gainesville, Inc.	Saratoga Rack Marketing LLC	Senergy Petroleum, LLC
Factor A - Price	30	30.00	12.36	22.02	9.12
Factor B - Experience - Comparable Contracts	30	11.17	13.33	5.67	5.33
Factor C - References	10	3.33	9.50	0.00	2.67
Factor D – Delivery Time and Local Distribution	30	30.00	15.00	20.00	30.00
TOTAL SCORE	100	74.50	50.19	47.69	47.12
RANK		1	2	3	4

2022-0724 Bidders List

<u>Participant Name</u>	<u>City</u>	<u>State</u>
1 ABBA CONSTRUCTION, LLC	LAREDO	TX
2 Alon Brands, Inc.	Dallas	TX
3 Amtek USA, Austin	Houston	TX
4 APFELBAUM INDUSTRIAL, INC.	EL PASO	TX
5 Aztec Contractors Inc	EL PASO	TX
6 Bella Luna Engineering and Building Maintenance	El Paso	TX
7 Bio Dyne Chemical Co. (MJ Mader Enterprises Inc.)	El Paso	TX
8 Border International Trucks (RJ Border International)	El Paso	TX
9 Border Tire	El Paso	TX
10 borderland services inc	el paso	TX
11 Burton Enterprises LLC	Chesapeake	VA
12 C&R Distributing	el paso	TX
13 Champion Wire & Cable	Westbury	NY
14 City of El Paso Strategic Partners	El Paso	TX
15 Colliers (New Mexico Real Estate Advisors Inc)	Albuquerque	NM
16 Colonial Oil Industries, Inc.	Savannah	GA
17 Continental Kennel Club Inc.	Walker	LA
18 Controllix Corporation	Walton Hills	OH
19 Coretech	El Paso	TX
20 Cummins Sales and Service (Cummins Inc)	St. Louis	MO
21 D&H United Fueling Solutions	El Paso	TX
22 Delgado's Repair and Maintenance	El Paso	TX
23 Denoyer-Geppert Science	Skokie	IL
24 DUMMIES UNLIMITED INC.	POMONA	CA
25 Dunn-Edwards Corpotation	Vernon	CA
26 EARLE KINLAW AND ASSO., INC. dba EKA	Grayson	GA
27 Efficio Construction Services LLC	El Paso	TX
28 EL PASO CASTERS & MATERIAL HANDLING (CASTERS UNLIMITED)	EL PASO	TX
29 EL PASO METALS & SUPPLY,INC	El Paso	TX
30 el paso trench safety inc	El Paso	TX
31 ERMIC Aviation Services	GRAND PRAIRIE	TX
32 FAAC Incorporated	Ann Arbor	MI
33 Ferrellgas, LP	Liberty	MO
34 Fireblast Global	Corona	CA
35 Giant Electrical Services	Canutillo	TX
36 GLOBAL SUPPLY & SERVICE INC.	EL PASO	TX
37 Graybar electric	El Paso	TX
38 HITEQ COMPUTER SYSTEMS (PROLEAF CORPORATION)	PLANO	TX
39 Holiday Inn Express & Suites- Sunland Park Area	El Paso	TX
40 Internal Audit Office	El Paso	TX
41 Kimball Midwest (Midwest Motor Supply Co. Inc.)	Columbus	OH
42 LABSOURCE INC	NORTHLAKE	IL
43 Li-Neon Media Group	El Paso	TX
44 Lobo Distribution LLC	El Paso	TX
45 Mansfield Oil Company of Gainesville	Gainesville	GA
46 Marrs Embroidery and Screen Printing Inc	El Paso	TX
47 Mayfield Pool Supply, LP	El Paso	TX
48 Metalcraft Inc.	Mason City	IA
49 MHC Kenworth	El Paso	TX
50 MILESTONE HYDRAULICS (MILESTONE INDUSTRIAL, INC.)	El Paso	TX
51 Mission Linen Supply	El Paso	TX
52 Mohawk Mfg. & Supply Co.	Niles	IL

53 Momar Inc	Atlanta	GA
54 NorrisLeal, LLC	Harlingen	TX
55 North America Procurement Council Inc., PBC	Grand Junction	CO
56 Otto Environmental Systems North America, Inc.	Charlotte	NC
57 P&V Distributing	El Paso	TX
58 Petroleum Traders Corporation	Fort Wayne	IN
59 Pollock Investments Inc (Pollock Orora)	Grand Prairie	TX
60 PROCON JCB	Las Cruces	NM
61 Professional Service Industries, Inc.	El Paso	TX
62 Prudential Overall Supply	Irvine	CA
63 RAD Painting (Ricardo DeLucio)	El Paso	TX
64 Reflective Apparel	Marietta	GA
65 Rio Valley Biofuels LLC	El Paso	TX
66 Royal Imaging Solutions (Royal Media Network, Inc.)	Windsor Mill	MD
67 Saenz Material & Handling of El Paso Inc	El Paso	TX
68 Saratoga Rack Marketing LLC	Knoxville	TN
69 SATEC Inc	Union	NJ
70 Scotwood Industries, LLC	Overland Park	KS
71 Senergy Petroleum LLC	PHOENIX	AZ
72 SJI and Associates LLC	El Paso	TX
73 Socorro ISD	El Paso	TX
74 Southern Counties Oil Co., a CA Limited Partnership dba SC Fuels	Orange	CA
75 Southwestern Industrial	El Paso	TX
76 Spartan Construction of TX, Inc.	EL PASO	TX
77 Sunset Brokers LLC	San Antonio	TX
78 SYOXSA, Inc.	El Paso	TX
79 TELSUPPLIERS LLC	PLANO	TX
80 The Culinary Factory	Lockhart	TX
81 The PlanIt Room	El Paso	TX
82 Totowa Systems Inc.	Totowa	NJ
83 VersaTables	Los Angeles	CA
84 wesco distribution	el paso	TX
85 Wood Environment & Infrastrucure Solutions, Inc.	El Paso	TX
86 WW Grainger	El Paso	TX