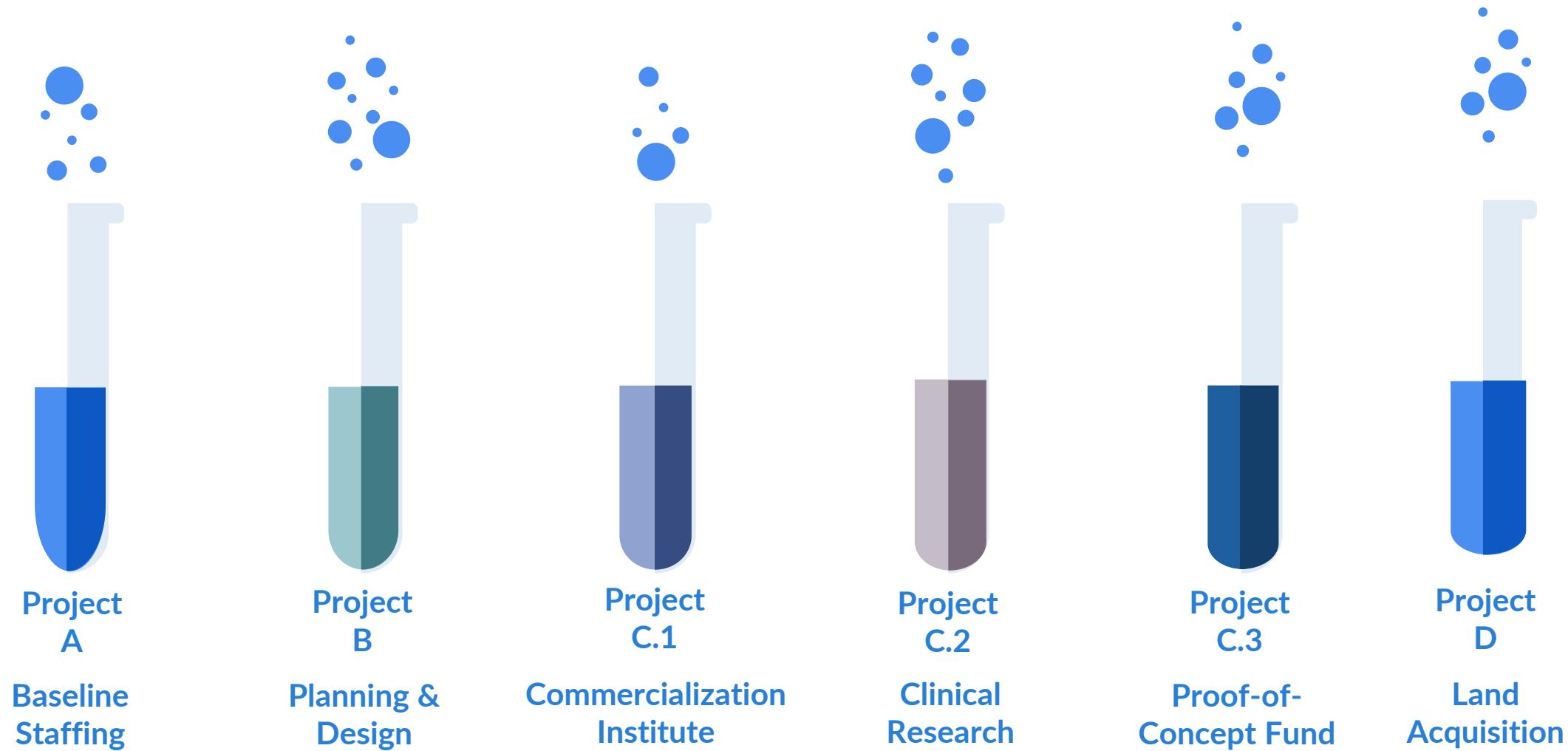




The Medical Center of the Americas Foundation: Annual Oral Report to City Council

2025

Non-Building Components



Building Components



Project D.1

Parking

Project E

Tech Building

a/k/a Cardwell Collaborative

Project F

TTUHSC El Paso

Nursing School Building





2025 MCA Performance Highlights

Property Assets

- Cardwell Collaborative
 - Opened 2016
 - \$27 million
 - 83% occupied of which 12.3% occupied by MCA's Innovation Center / lab
 - NMTC + Commercial Financing
- VA Wellness Center
 - Opened 2020
 - \$16 million
 - 100% occupied
 - 20-year lease with VA, two 4-year options
 - NMTC Financing
- 24 acres acquired
 - 9.5 acres developed
 - 14.5 acres undeveloped
 - \$10 million on land acquisition 2012 – 2024
 - \$1 million on road & infrastructure improvements
 - \$500,000 in environmental remediation funded by EPA grant



MCA Site Planning



 Current developed MCA properties (10 acres)

 Future developments (14 acres)



Melinda & Meyer Marcus Foundation Innovation Center



Company Support

Health Tech Accelerators - Inspire & Elevate

- 2 Cohorts - 8 startups
- \$40,000 in POC funds

Company Support

- 921 hours of office hours & training
- Customized product development
- Engineering & regulatory support

Cardwell Collaborative

- 8 companies in wet / dry labs
- 4 in shared labs, 3 in private labs

Ecosystem Development

BioTech Poster Showcase (May 1, 2025)

- 39 submissions, 30 posters showcased

El Paso Startup Week (Sept 28 – Oct 4, 2024)

- 20+ ESO participated, 13 events
- 440+ participants

Training & networking (monthly)

- 69 public training & networking events – hosted, supported or sponsored
- 1,610+ participants



August 21, 2025
165 attendees
33 speakers / panelists
12 sponsors
6 partners

The Summit united **leaders, researchers, and innovators** for a day of breakthrough discussions and cross-border collaboration.

From startups to policy experts, every conversation moved us closer to a healthier, more connected Borderplex.

“The format was effective, the speakers engaging, and the content was relevant.”
Attendee Survey Response



STEM / Workforce



Initiatives

Curriculum

- Developed a more robust, hands-on science curriculum for elementary and middle school STEM Camps
- Developed a high school STEM curriculum. Hosted 2-day high school camp focused on AI in the medical industry

Resources

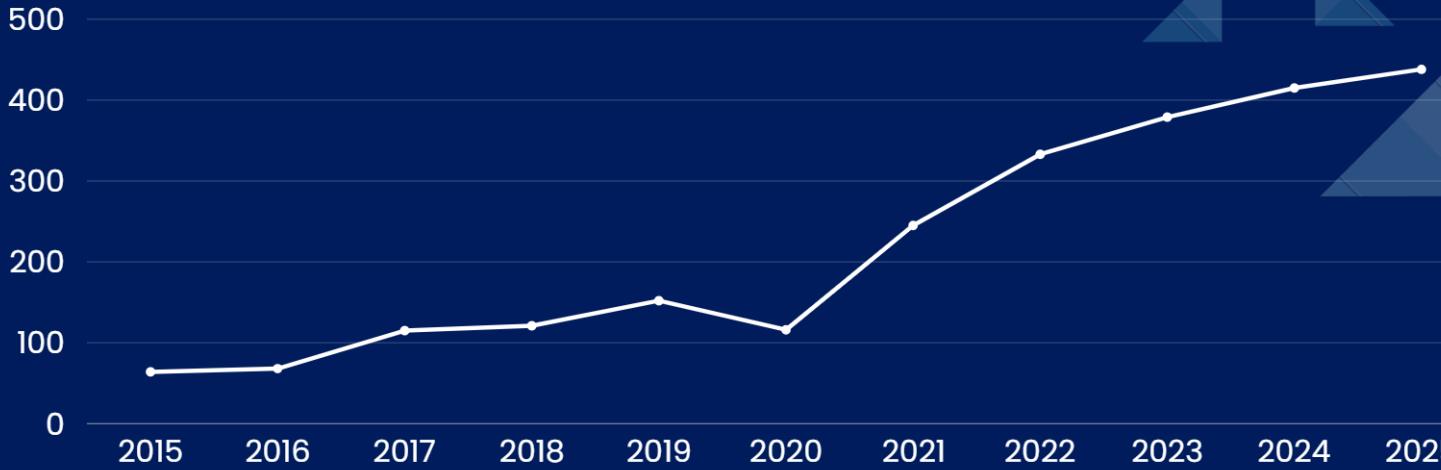
- Updated and expanded the STEM Workbook with 12 new experiments⁹

Partnerships

- Instituted partnerships with El Paso Children's Hospital and Providence Children's Hospital to provide STEM camps to children on oncology wards
- Boys & Girls Club weeklong camps



Trials Over the Years



2025

326 EL PASO **87** LAS CRUCES **3** FORT BLISS **416** TOTAL

In 2024, a total of 415 trials were recorded. There was a total of 438 in 2025, a **5.5% growth over last year** and a 548.4% growth since 2015.

Specialties

48%	ONCOLOGY/HEMATOLOGY
6.5%	CARDIOVASCULAR
6.5%	NEUROLOGY
6.5%	RHEUMATOLOGY
32.5%	OTHER



Clinical Trials *Annual Report*



CTN | Clinical Trial Network | CTB | Clinical Trial Briefings | CTA | Clinical Trial Academy | CTC | Clinical Trial Consortium

Economic Impact



In 2025, about **\$131 M** in trial revenue was generated among El Paso, Las Cruces, and Fort Bliss. This is a **584% increase since 2015**, and a **5.5% increase since last year**, bringing in \$6.5 M more in revenue in 2025.

Jobs

Each CRC can run an average of 7 trials per year, with 438 trials counted in 2025, we can estimate an average of 63 CRC jobs generated for this year. 85 PIs were recorded this year, with the exception of the trials that did not report their PIs. For the remainder of the trials, we can assume a PI can run an average of 7 trials per year. With the information given, we can infer at least a total of **191 jobs** were generated in the clinical trial industry for PIs and CRCs.

63

CRC Jobs

132

Pls recorded

= 195

TOTAL





In 2015, there were 18 investigator sites recorded involved in clinical trials. In 2025, 59 more sites were recorded, showing **77 active sites** and a 328% growth since 2015. In 2024, 70 sites were recorded showing a 10% difference compared to this year.

Active Investigator Sites



Financial Report

Medical Center of the Americas Foundation and Affiliates
Project Status Report Summary
For the Period September 1, 2024 through August 31, 2025

Economic Development Program Grant (Impact Fund):

2024 appropriation	3,249,646
City note payment	<u>\$ (249,646)</u>
Net grant revenue	<u><u>3,000,000</u></u>

Grant expenditures by category:

Non-building components:

Personnel expenses ¹	\$ 1,239,878
Professional fees & contract services (Supplement A)	154,372
Administrative expenses (Supplement B)	98,556
Other office equipment	12,858
Land acquisition (Supplement C)	<u>1,296,800</u>
Total non-building components	2,802,465

Building components:

TTUHSC Hunt School of Nursing funding	612,000
Cardwell Collaborative (Supplement D)	<u>609,965</u>
Total building components	<u><u>1,221,965</u></u>

Total expenditures

4,024,430

Deficit

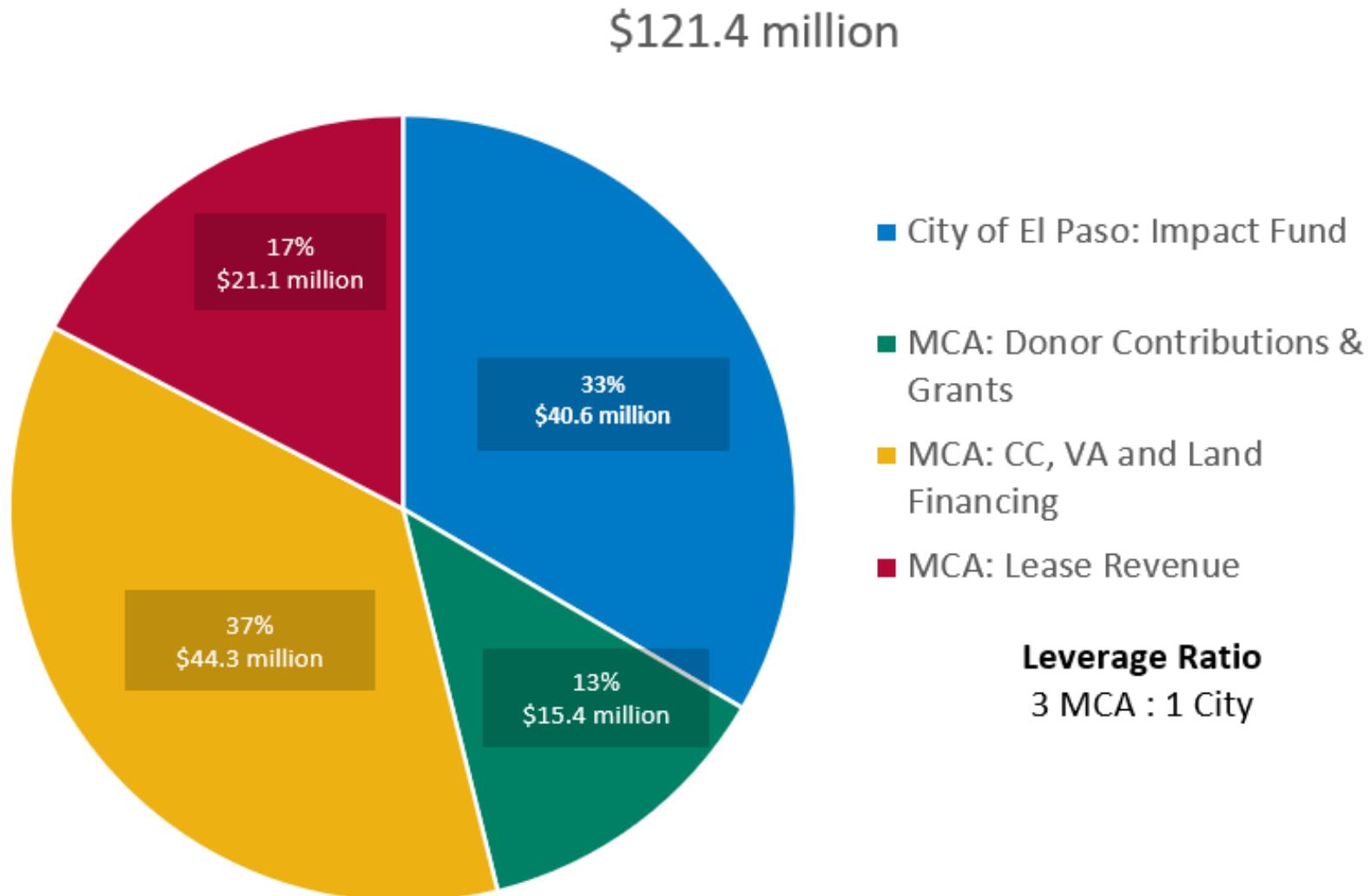
\$ (1,024,430)

¹ Detailed payroll and benefit records are available for review at the MCA offices.



Economic Development

MCA Cumulative Financial Resource Leverage 2012 - 2025:



Thank You

Your leadership, governance, and support are the foundation for our growth and prosperity