

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**



DEPARTMENT: Museum & Cultural Affairs
Purchasing & Strategic Sourcing
AGENDA DATE: May 13, 2025
PUBLIC HEARING DATE: N/A
CONTACT PERSON Benjamin Fyffe, Managing Director **PHONE NUMBER:** (915)212-1766
NAME: Claudia A. Garcia, Director **PHONE NUMBER** (915)212-0043

DISTRICT(S) AFFECTED: All
STRATEGIC GOAL: No. 4 – Enhance El Paso's Quality of Life through Recreational, Cultural, and Educational Environments
SUBGOAL: 4.2 Create innovative recreational, educational and cultural programs

SUBJECT:

The award of Solicitation 2025-0157 Security Guard Services – MCAD to Nighteyes Protective Services, Inc. for a three (3) year term for an estimated amount of \$1,181,535.00. This contract will provide daily security guard services to various museum locations, MCAD administrative offices, and MCAD-sponsored markets and festivals.

BACKGROUND / DISCUSSION:

This contract will provide continued scheduled security guard services to MCAD locations. On-call armed and unarmed security services have been added to support all museum locations, as well as special events and festivals

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on January 2, 2025. Twelve (12) suppliers were in attendance.

SELECTION SUMMARY:

Solicitation was advertised on December 24, 2024 and December 31, 2024. The solicitation was posted on City website on December 24, 2024. There were a total of twenty-two (22) viewers online; seven (7) bids were received; three (3) from local suppliers.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$601,336.92 for the initial term, which represents a 103.64% increase due to increase in non-armed security guard service hours, addition of armed security guard services and hourly rate increases.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

Not Applicable

AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,181,535.00
Funding Source: General Fund
Account: 454-1000-54000-522120
 454-1000-54020-522120
 454-1000-54030-522120
 454-1000-54240-522120


REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Benjamin Fyffe, Managing Director – Museums & Cultural Affairs



Claudia A. Garcia – Director of Purchasing & Strategic Sourcing

Project Form
Best Value Bid

*****Posting Language Below*****

Please place the following item on the Consent Agenda for the City Council of May 13, 2025.

Select Strategic Goal 4 - Enhance El Paso's Quality of Life through Recreational, Cultural, and Educational Environments

The linkage to the Strategic Plan is subsection: 4.2 Create innovative recreational, educational and cultural programs

Award Summary:

The award of solicitation 2025-0157 Security Guard Services- MCAD to Nighteyes Protective Services, Inc. for a term of three (3) years for a total estimated amount of \$1,181,535.00. This contract will provide security guard services at various museum locations, MCAD administrative offices, and MCAD-sponsored markets and festivals.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$601,336.92 for the initial term, which represents a 103.64% increase due to increase in non-armed security guard service hours, addition of armed security guard services and hourly rate increases.

Department:	Museums & Cultural Affairs
Award to:	Nighteyes Protective Services, Inc.
City & State:	El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option Term:	N/A
Total Contract Time:	3 Years
Annual Estimated Award:	\$393,845.00
Initial Term Estimated Award:	\$1,181,535.00
Option Term Estimated Award:	N/A
Total Estimated Award	\$1,181,535.00
Account(s)	454-1000-54000-522120 454-1000-54020-522120 454-1000-54030-522120 454-1000-54240-522120
Funding Source(s):	General Fund
District(s):	All

This was a Best Value Bid Procurement - unit price contract

The Purchasing & Strategic Sourcing and Museums & Cultural Affairs Departments recommend award as indicated to Nighteyes Protective Services, Inc. the highest ranked bidder based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

Committee Scoresheet								
CITY OF EL PASO BEST VALUE SCORESHEET								
PROJECT: 2025-0157 Security Guard Services - MCAD								
Evaluation of Submittal								
		Nighteyes Protective Services, Inc	Blackstone Security Services of Texas, Inc.	TriCorps Security, Inc	Mike Garcia Merchant Security, LLC	Jet Security, LLC	Omar Chavez dba Guardia Worldwide LLC	Vets Securing America, Inc.
MAX POINTS								
Factor A - Price								
	35	\$ 1,181,535.00	\$ 965,796.54	\$ 1,089,502.14	\$ 1,035,222.00	\$ 1,413,078.00	\$ 1,156,165.50	\$ 1,726,399.44
		28.61	35.00	31.03	32.65	23.92	29.24	19.58
Factor B - Experience – Comparable Contracts								
	30	22.25	15.75	11.25	10.50	10.75	14.00	6.75
Factor C - References								
	25	25.00	16.67	25.00	21.66	23.33	8.33	0.00
Factor D - Employee Medical Benefit and Incentives								
	10	2.00	8.00	2.00	2.00	0.00	0.00	2.00
TOTAL SCORE	100	77.86	75.42	69.28	66.81	58.00	51.57	28.33
Rank		1	2	3	4	5	6	7



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Security Guard Services - MCAD													BID NO: 2025-0157		
BID DATE: January 22, 2025													DEPARTMENT: Museums and Cultural Affairs		
				Blackstone Security of Texas, Inc. Troy, MI Bidder 1 of 7			Omar Chavez d.b.a Guardia Worlwide L.L.C. dba Guardia Worldwide L.L.C. El Paso, TX Bidder 2 of 7			Jet Security, LLC Houston, TX Bidder 3 of 7			Mike Garcia Merchant Security. LLC El Paso, TX Bidder 4 of 7		
Item No.	Description	Unit of Measure	Approximate Estimate Quantities (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)
1	Non-Armed Security Guard El Paso Museum of History	Hourly	3744	\$ 15.71	\$ 58,818.24	\$ 176,454.72	\$ 18.75	\$ 70,200.00	\$ 210,600.00	\$ 23.00	\$ 86,112.00	\$ 258,336.00	\$ 17.00	\$ 63,648.00	\$ 190,944.00
2	Non-Armed Security Guard El Paso Museum of Art	Hourly	8302	\$ 15.71	\$ 130,424.42	\$ 391,273.26	\$ 18.75	\$ 155,662.50	\$ 466,987.50	\$ 23.00	\$ 190,946.00	\$ 572,838.00	\$ 17.00	\$ 141,134.00	\$ 423,402.00
3	Non-Armed Security Guard El Paso Museum of Art *As Needed/ On Call	Hourly	876	\$ 15.71	\$ 13,761.96	\$ 41,285.88	\$ 19.25	\$ 16,863.00	\$ 50,589.00	\$ 23.00	\$ 20,148.00	\$ 60,444.00	\$ 17.00	\$ 14,892.00	\$ 44,676.00
4	Armed Security Guard El Paso Museum of Art *As Needed/ On Call	Hourly	372	\$ 18.57	\$ 6,908.04	\$ 20,724.12	\$ 22.75	\$ 8,463.00	\$ 25,389.00	\$ 27.00	\$ 10,044.00	\$ 30,132.00	\$ 18.00	\$ 6,696.00	\$ 20,088.00
5	Non-Armed Security Guard El Paso Museum of Archaeology	Hourly	2340	\$ 15.71	\$ 36,761.40	\$ 110,284.20	\$ 18.75	\$ 43,875.00	\$ 131,625.00	\$ 23.00	\$ 53,820.00	\$ 161,460.00	\$ 17.00	\$ 39,780.00	\$ 119,340.00
6	Armed Security Guard El Paso Museum of Archaeology *As Needed/ On Call	Hourly	800	\$ 18.57	\$ 14,856.00	\$ 44,568.00	\$ 22.75	\$ 18,200.00	\$ 54,600.00	\$ 27.00	\$ 21,600.00	\$ 64,800.00	\$ 18.00	\$ 14,400.00	\$ 43,200.00
7	Non-Armed Security Guard MCAD Administration	Hourly	1872	\$ 15.71	\$ 29,409.12	\$ 88,227.36	\$ 18.75	\$ 35,100.00	\$ 105,300.00	\$ 23.00	\$ 43,056.00	\$ 129,168.00	\$ 17.00	\$ 31,824.00	\$ 95,472.00
8	Non-Armed Security Guard Market & Festivals	Hourly	1500	\$ 15.71	\$ 23,565.00	\$ 70,695.00	\$ 18.75	\$ 28,125.00	\$ 84,375.00	\$ 23.00	\$ 34,500.00	\$ 103,500.00	\$ 17.00	\$ 25,500.00	\$ 76,500.00
9	Armed Security Guard Market & Festivals	Hourly	400	\$ 18.57	\$ 7,428.00	\$ 22,284.00	\$ 22.25	\$ 8,900.00	\$ 26,700.00	\$ 27.00	\$ 10,800.00	\$ 32,400.00	\$ 18.00	\$ 7,200.00	\$ 21,600.00
Total Amount (Items 1-9)					\$ 321,932.18	\$ 965,796.54		\$ 385,388.50	\$ 1,156,165.50	\$ -	\$ 471,026.00	\$ 1,413,078.00		\$ 345,074.00	\$ 1,035,222.00
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:															
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)				<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>		
NO OPTION OFFERED				<input type="checkbox"/>			<input type="checkbox"/>			<input type="checkbox"/>			<input type="checkbox"/>		
AMENDMENTS ACKNOWLEDGED:				YES			YES			YES			YES		
BIDS SOLICITED: 267				LOCAL BIDS SOLICITED: 100			BIDS RECEIVED: 7			LOCAL BIDS RECEIVED: 3			NO BID: 2		
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.															



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Security Guard Services - MCAD

BID NO: 2025-0157

BID DATE: January 22, 2025

DEPARTMENT: Museums and Cultural Affairs

				NIGHTEYES PROTECTIVE SERVICES, INC. El Paso, TX Bidder 5 of 7			TriCorps Security, Inc. Oklahoma City, OK Bidder 6 of 7			Vets Securing America, Inc. San Antonio, TX Bidder 7 of 7					
Item No.	Description	Unit of Measure	Approximate Estimate Quantities (A)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Price (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)			
1	Non-Armed Security Guard El Paso Museum of History	Hourly	3744	\$ 18.50	\$ 69,264.00	\$ 207,792.00	\$ 17.89	\$ 66,980.16	\$ 200,940.48	\$ 28.14	\$ 105,356.16	\$ 316,068.48			
2	Non-Armed Security Guard El Paso Museum of Art	Hourly	8302	\$ 18.50	\$ 153,587.00	\$ 460,761.00	\$ 17.89	\$ 148,522.78	\$ 445,568.34	\$ 28.14	\$ 233,618.28	\$ 700,854.84			
3	Non-Armed Security Guard El Paso Museum of Art *As Needed/ On Call	Hourly	876	\$ 22.00	\$ 19,272.00	\$ 57,816.00	\$ 17.89	\$ 15,671.64	\$ 47,014.92	\$ 28.14	\$ 24,650.64	\$ 73,951.92			
4	Armed Security Guard El Paso Museum of Art *As Needed/ On Call	Hourly	372	\$ 25.00	\$ 9,300.00	\$ 27,900.00	\$ 18.96	\$ 7,053.12	\$ 21,159.36	\$ 32.51	\$ 12,093.72	\$ 36,281.16			
5	Non-Armed Security Guard El Paso Museum of Archaeology	Hourly	2340	\$ 18.50	\$ 43,290.00	\$ 129,870.00	\$ 17.89	\$ 41,862.60	\$ 125,587.80	\$ 28.14	\$ 65,847.60	\$ 197,542.80			
6	Armed Security Guard El Paso Museum of Archaeology *As Needed/ On Call	Hourly	800	\$ 25.00	\$ 20,000.00	\$ 60,000.00	\$ 18.96	\$ 15,168.00	\$ 45,504.00	\$ 32.51	\$ 26,008.00	\$ 78,024.00			
7	Non-Armed Security Guard MCAD Administration	Hourly	1872	\$ 18.50	\$ 34,632.00	\$ 103,896.00	\$ 17.89	\$ 33,490.08	\$ 100,470.24	\$ 28.14	\$ 52,678.08	\$ 158,034.24			
8	Non-Armed Security Guard Market & Festivals	Hourly	1500	\$ 23.00	\$ 34,500.00	\$ 103,500.00	\$ 17.89	\$ 26,835.00	\$ 80,505.00	\$ 28.14	\$ 42,210.00	\$ 126,630.00			
9	Armed Security Guard Market & Festivals	Hourly	400	\$ 25.00	\$ 10,000.00	\$ 30,000.00	\$ 18.96	\$ 7,584.00	\$ 22,752.00	\$ 32.51	\$ 13,004.00	\$ 39,012.00			
Total Amount (Items 1-9)					\$ 393,845.00	\$ 1,181,535.00		\$ 363,167.38	\$ 1,089,502.14	\$ -	\$ 575,466.48	\$ 1,726,399.44			
OPTION TO EXTEND THE TERM OF THE AGREEMENT THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:															
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)				<input type="text" value="NA"/>			<input type="text"/>			<input type="text"/>			<input type="text"/>		
NO OPTION OFFERED				<input type="text" value="NA"/>			<input type="text" value="X"/>			<input type="text" value="X"/>			<input type="text"/>		
AMENDMENTS ACKNOWLEDGED:				YES			YES			YES					
BIDS SOLICITED: 267 LOCAL BIDS SOLICITED: 100 BIDS RECEIVED: 7 LOCAL BIDS RECEIVED: 3 NO BID: 2															
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Online Views for 2025-0157 Security Guard Services - MCAD

<u>No.</u>	<u>Participant Name</u>	<u>City</u>	<u>State</u>
1	Construction Reporter	Albuquerque	NM
2	Jet Security, LLC	Arlington	TX
3	Texas Security & Investigations Agency LLC	Dallas	TX
4	Covenant Special Projects, LLC	El Paso	TX
5	FOX CONSTRUCTOR LLC	El Paso	TX
6	REYEZ Concrete (Gonzalo Reyez)	El Paso	TX
7	Rock Solid Protection LLC	EL PASO	TX
8	Blackstone Security Services, Inc. of Texas	EL PASO	TX
9	Guardia Worldwide L.L.C.	El Paso	TX
10	Mike Garcia Merchant Security, LLC	El Paso	TX
11	NIGHT EYES PROTECTIVE SERVICES, INC	El Paso	TX
12	Paso-Tex Industries LLC	El Paso	TX
13	Zeraus Iluminacion	El Paso	TX
14	Border Force Security LLC	El Paso	TX
15	Ranger Security Protection, LLC	El Paso	TX
16	North America Procurement Council Inc., PBC	Grand Junction	CO
17	Liberty Office Products	HOUSTON	TX
18	National Vanguard Consortium	Liberty Hill	TX
19	TriCorps Security, Inc	Oklahoma City	OK
20	Universal Security Guard Association	Parsons Hill	TX
21	Vets Securing America, Inc (Vets Securing America)	San Antonio	TX
22	Oscar Mike Security LLC	Sealy	TX