

CITY OF EL PASO, TEXAS AGENDA SUMMARY FORM



DEPARTMENT/COUNCIL OFFICE: Environmental Services

AGENDA DATE: June 23, 2026

PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON NAME: Nicholas Ybarra, Environmental Services

PHONE NUMBER:(915) 212-6025

2nd CONTACT PERSON NAME: Claudia A. Garcia, Purchasing & Strategic Sourcing

PHONE NUMBER:(915) 212-0043

DISTRICT(S) AFFECTED: All

AGENDA ITEM:

Discussion and action on the award of solicitation 2026-0354 Scrap Metal Recycling Services to W. Silver Recycling, Inc., for an initial term of three (3) years for an estimated revenue of \$1,204,788.31. The award also includes a two (2) year option for an estimated revenue of \$803,192.21. The total contract time is for five (5) years for a total estimated revenue of \$2,007,980.52.

Department:	Environmental Services
Award to:	W. Silver Recycling, Inc.
City & State:	El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option Term:	2 Years
Total Contract Time:	5 Years
Annual Estimated Revenue:	\$401,596.10
Initial Term Estimated Revenue:	\$1,204,788.31
Option Term Estimated Revenue:	\$803,192.21
Total Estimated Revenue:	\$2,007,980.52
Account(s):	334-3100-34060-431420
Funding Source(s):	Environmental Services Operational Fund
District(s):	All

This was a Revenue-Generating Procurement for a replacement contract.

The Purchasing & Strategic Sourcing and Environmental Services Departments recommend award as indicated to W. Silver Recycling, Inc., the responsive and responsible bidder offering the highest projected revenue.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

ISSUE STATEMENT:

City Council is asked to approve the award of replacement contract for Scrap Metal Recycling Services. This contract will allow scrap metal recycling services for materials collected at the Greater El Paso Landfill, Citizen Collection Stations, and Junk Vehicles from Environmental Services Code Compliance.

BACKGROUND:

This is a revenue-generating contract for scrap metal recycling services that supports the City's waste diversion and sustainability efforts by reducing landfill waste, extending landfill life, and generating revenue through the sale of recyclable materials.

Solicitation was advertised on March 17, 2026 and March 24, 2026. The solicitation was posted on City website on March 17, 2026. There were a total thirteen (13) viewers online; three (3) bids were received; two (2) from local suppliers.

Contract Variance: The difference based in comparison to the previous contract is as follows: An increase of \$1,594,989.52, which represents a 386.20% increase due to:

1. Estimated annual scrap metal volume increased from 1,051.25 to 1,549.10 net tons.
2. Scrap metal market price increased from \$110 to \$427 per ton.

No protest received for this requirement.

COUNCIL OPTIONS:

1. Award the contract as recommended;
2. Deny award if Council determines such action is in the best interest of the City;
3. Direct staff to re-solicit the procurement with revised evaluation criteria or policy direction, as permitted by law;
or
4. Postpone action, pending additional information.

COMMITTEE REVIEW AND/OR RECOMMENDATION:

This item was not reviewed by a City Council committee.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on March 25, 2026. Zero (0) suppliers were in attendance.

RELATED POLICIES:

1. Procurement Sourcing Policy

PRIOR COUNCIL ACTION:

On September 15, 2020 Council approved prior contract 2020-799 Scrap Metal Recycling.

LEGAL REVIEW:

- Legal counsel reviewed as part of the Council packet
- Legal counsel reviewed in advance of packet as individual item

AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,204,788.31

Funding Source: 334-3100-34060-431420

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Reynard Johnson	\$500 or more
Alejandra Chavez	\$500 or more
Dr. Josh Acevedo	\$500 or more
Deana Maldonado-Rocha	\$500 or more
Cynthia Boyar Trejo	\$500 or more
Ivan Niño	\$500 or more
Art Fierro	\$500 or more
Chris Canales	\$500 or more

ATTACHMENTS:

1. Tabulation
2. Viewer's List
3. Title 2 - Campaign Contribution

FOR MORE INFORMATION:

Forrest Clancy	(915) 212-6011	ClancyFJ@elpasotexas.gov
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City of El Paso Bid Tabulation Form

Bid Title: Scrap Metal Recycling Services

Solicitation Number: 2026-0354

Bid Date: April 15, 2026

Department: Environmental Services

			Lucero Scrap LLC El Paso, TX			SA Recycling LLC Orange, CA (No Bid Form)			W.Silver Recycling, Inc. El Paso, TX		
			Bidder 1 of 3			Bidder 2 of 3			Bidder 3 of 3		
Item No.	Description	Unit of Measure	Revenue Share %	Yearly Total Revenue	3-Year Total (C = B X 3)	Revenue Share %	Yearly Total Revenue	3-Year Total (C = B X 3)	Revenue Share %	Yearly Total Revenue	3-Year Total (C = B X 3)
			(A)	(B)	(C)	(A)	(B)	(C)	(A)	(B)	(C)
1A	Revenue Share to provide transportation containers, and recycling of scrap metal from Greater El Paso Landfill facility.	Annual	55%			No Bid Form			61%		
1B	Estimated amount of revenue to be paid to the City based on past annual quantities (use the formula below to calculate amount of revenue) (169.11 net tons x (Revenue Share % from 1A x FY24 Avg Commodity Price \$427.00))	Annual		\$39,715.48	\$119,146.45		No Bid Form	No Bid Form		\$44,048.08	\$132,144.25
				Bidder's Price \$35,460.68	Bidder's Price \$106,382.04				Bidder's Price \$132,144.24		
2A	Revenue to provide transportation containers, and recycling of scrap metal from Citizen Collection Stations and Environmental Services assigned	Annual	55%			No Bid Form			61%		
2B	Estimated amount of revenue to be paid to the City based on past annual quantities (1,323.7 net tons x (Revenue Share % from 2A x FY24 Avg Commodity Price \$427.00))	Annual		\$310,870.95	\$932,612.84		No Bid Form	No Bid Form		\$344,784.14	\$1,034,352.42
				Bidder's Price \$277,566.66	Bidder's Price \$832,699.98				Bidder's Price \$1,034,352.42		
3A	Revenue to provide Scrap Metal Recycling Services only for junk vehicles from Environmental Services Code Compliance. Junk vehicles will be delivered to Bidder by a third party vendor for truck authorized by City.	Annual	70%			No Bid Form			53%		
3B	Estimated amount of revenue to be paid to the City based on past annual quantities (56.4 net tons x (Revenue Share % from 3A x FY24 Avg Commodity Price \$427.00))	Annual		\$16,857.96	\$50,573.88		No Bid Form	No Bid Form		\$12,763.88	\$38,291.65
				Bidder's Price \$15,052.04	Bidder's Price \$45,156.12				Bidder's Price \$38,291.64		
Total					\$1,102,333.17			No Bid Form			\$1,204,788.31
					Bidder's Price \$984,238.14						Bidder's Price \$1,204,788.30
<p style="text-align: center;"><u>Option to extend the term of the contract</u></p> <p>The City at its sole discretion, may exercise any option to extend the term of the agreement, by giving the contractor written notice within the time period noted on the selected options. The term of this contract shall be based on one of the selections below and under the same terms and conditions. The city manager or designee may extend the option to extend.</p> <p>Bidder offers the City the option of extending the term of the contract for:</p>											
Two (2) Additional Years At The Same Unit Price(s), if the option is exercised prior to the expiration of the original term of the Contract			X			NA			X		
No option offered						NA					
Amendment acknowledged:			Yes			Yes			Yes		
Hire El Paso First Certified:			No			No			No		
Bids Solicited: 16 Local Bids Solicited: 1 Bids Received: 3 Local Bids Received: 2 No Bid: 0											
Note: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.											

**2026-0354 Scrap Metal Recycling Services
Viewer's List**

No.	Participant Name	City	State
1	COD Construction Corporation	El Paso	TX
2	Consilio Mentis LLC	El Paso	TX
3	Construction Reporter	Albuquerque	NM
4	Eagle Janitorial Services	El Paso	TX
5	Fingerprintlivescanservices LLC	El Paso	TX
6	Gorman Industrial Supply Co.	El Paso	TX
7	Heavy Duty Welding Works LLC	El Paso	TX
8	JR Compass LLC	El Paso	TX
9	Rudy Carrillo	El Paso	TX
10	Sysol LLC	El Paso	TX
11	The PlanIt Room	El Paso	TX
12	W. Silver Recycling, Inc.	El Paso	TX
13	Lucero Scrap LLC	El Paso	TX