

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**AGENDA DATE:** May 7, 2024  
**PUBLIC HEARING DATE:** Not Applicable

**CONTACT PERSON(S) NAME AND PHONE NUMBER:**

Anthony R. Dekeyzer, Director of Mass Transit, (915) 212-3306  
K. Nicole Cote, Managing Director (915) 212-1092

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** No. 7 – Enhance and Sustain El Paso's Infrastructure Network

**SUBGOAL:** 7.3 – Enhance regional comprehensive transportation system

**SUBJECT:**

Request that the Managing Director of Purchasing & Strategic Sourcing is authorized to notify Parkeon, Inc. dba Flowbird that the City has corrected the terms of Contract No. 2022-0471R Ticket Vending Machines, Validators and Back Office (Re-Bid) to reflect the requirements as stated in the solicitation documents as follows:

1. An initial term of five (5) years for an estimated amount of \$1,921,882.80;
2. (2), two-year options to extend for a total of four (4) years in an aggregated total amount of \$689,022.82; and
3. That the maximum term of this contract will be for no more than nine years in an aggregated, estimated amount of \$2,610,905.62.

**BACKGROUND / DISCUSSION:**

The ticket vending machines enhance the customer service experience and provide customers access to new features and technology at the new Montana Bus Rapid Transit (Brio).

**SELECTION SUMMARY:**

N/A

**CONTRACT VARIANCE:**

N/A

**PROTEST**

N/A

**PRIOR COUNCIL ACTION:**

On May 24, 2022 the Mass Transit Board approved the award of contract 2022-0471R to Parkeon, Inc. dba Flowbird for a five (5) year term and one (1), two (2) year option to extend the contract for at total amount of \$2,690,635.92.

**AMOUNT AND SOURCE OF FUNDING:**

Amount: N/A

Funding Source: El Paso Sun Metro Capital Investment Grant Funding Montana Brio Rapid Transit/Rapid Transit System Corridor

Account: 560-3210-60010-522150-P60FTA300-P6006-G6018TX013


HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? ☒ YES ☐ NO

PRIMARY DEPARTMENT: Mass Transit (Sun Metro)  
SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:** Deputy Transit Officer

 for  
\_\_\_\_\_  
Anthony R. Dekeyzer, Director of Mass Transit

Project Form  
(Award Correction)

\*\*\*\*\*Posting Language Below\*\*\*\*\*

Please place the following item on the Consent Agenda for the Mass Transit Board Meeting of April 9, 2024.

Strategic Goal 7 - Enhance and Sustain El Paso's Infrastructure Network

The linkage to the Strategic Plan is subsection: 7.3 Enhance a regional comprehensive transportation system

**Award Summary:**

Request that the Managing Director of Purchasing & Strategic Sourcing is authorized to notify Parkeon, Inc. dba Flowbird that the City has corrected the terms of Contract No. 2022-0471R Ticket Vending Machines, Validators and Back Office (Re-Bid) to reflect the requirements as stated in the solicitation documents as follows:

1. An initial term of five (5) years for an estimated amount of \$1,921,882.80;
2. (2), two-year options to extend for a total of four (4) years in an aggregated total amount of \$689,022.82; and
3. That the maximum term of this contract will be for no more than nine years in an aggregated, estimated amount of \$2,610,905.62.

## **RESOLUTION**

**WHEREAS**, on May 24, 2022, the City of El Paso (“City”) awarded Contract No. 2022-0471R Ticket Vending Machines, Validators and Back Office (Re-Bid) to Parkeon, Inc. dba Flowbird (“Vendor”) with the following terms:

1. An initial term of five (5) years for an estimated amount of \$1,921,882.80
2. (1), two-year option for an estimated amount of \$768,753.12
3. For a total amount estimated award amount of \$2,690,635.92

**WHEREAS**, the solicitation documents required proposers to provide an initial term of five years with (2), two-year options to be exercised at the City’s discretion; and

**WHEREAS**, the Vendor adhered to the requirements of the solicitation documents; including providing pricing for each two-year option in the amount of \$344,511.41; and

**WHEREAS**, the City desires to correct the duration of the option years and the contract amount to reflect the requirements as reflected in the solicitation documents.

**NOW, THEREFORE, BE IT RESOLVED BY MASS TRANSIT BOARD OF THE CITY OF EL PASO:**

That the Managing Director of Purchasing & Strategic Sourcing is authorized to notify Parkeon, Inc. dba Flowbird that the City has corrected the terms of Contract No. 2022-0471R Ticket Vending Machines, Validators and Back Office (Re-Bid) to reflect the requirements as stated in the solicitation documents as follows:

1. An initial term of five (5) years for an estimated amount of \$1,921,882.80;
2. (2), two-year options to extend for a total of four years in an aggregated total amount of \$689,022.82; and
3. That the maximum term of this contract will be for no more than nine years in an aggregated, estimated amount of \$2,610,905.62.

*[SIGNATURES BEGIN ON THE FOLLOWING PAGE]*

APPROVED this \_\_\_\_\_ day of \_\_\_\_\_, 2024.

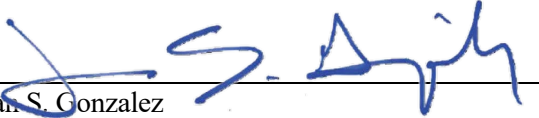
**THE CITY OF EL PASO  
MASS TRANSIT DEPARTMENT BOARD:**

\_\_\_\_\_  
Oscar Lesser  
Chairman


**ATTEST:**

\_\_\_\_\_  
Laura D. Prine  
Secretary

**APPROVED AS TO FORM:**


  
\_\_\_\_\_  
Juan S. Gonzalez  
Sr. Assistant City Attorney

**APPROVED AS TO CONTENT:**

  
\_\_\_\_\_  
K. Nicole Cote, Managing Director  
Purchasing & Strategic Sourcing

**APPROVED AS TO CONTENT:**

Deputy Transit Officer

 For  
\_\_\_\_\_  
Anthony R. Dekeyzer, Director Mass Transit