



**BBBRC Advanced
Manufacturing Program
Solicitation 2026-0247R**

May 26, 2026

Council Action

Discussion and action on the award of solicitation 2026-0247R Professional Services for Build Back Better Regional Challenge, Advance Manufacturing Aerospace and Defense Program to the following suppliers:

- 1) The George E. Brown United States Mexico Foundation for Science, Inc.,*
- 2) National Center for Defense Manufacturing and Machining*
- 3) El Paso Community College District*
- 4) El Paso Community Foundation*
- 5) Alma Edilia Corona Garcia*
- 6) Laura P. Butler dba Pioneers 21*

*For a term of eleven months for total estimated amount of **\$9,467,394.15.***

EDA Build Back Better Regional Challenge

City of El Paso: Advanced Manufacturing District (AMD)

\$25 million grant for site improvements at a 250-acre district at the El Paso International Airport to co-locate aerospace/defense firms, suppliers, and services

UTEP + City: Innovation Network for Manufacturers

\$15 million grant for programming, supplier readiness, and technical assistance to help small and medium manufacturers qualify for aerospace and defense contracts and create jobs.

All programming is being delivered in partnership with El Paso County.



AEROSPACE CENTER
College of Engineering



El Paso County

Procurement Summary

EDA Agreement Approval

- City of El Paso co-applicant award approved on January 8, 2026

Request for Proposals (RFP)

- Solicitation advertised on January 20 and January 27, 2026
- 7 firms submitted proposals, 4 local firms
- No protests received

Contract Duration: 11 months (May 2027)

BBBRC Grant Closeout: September 30, 2027

Issuing Notices to Proceed

1. With Council approval, City staff can submit task budgets and award contracts to EDA for review
2. EDA will review task budgets, scopes of work, and selected supplier proposals
3. Upon receiving EDA approval, the City of El Paso will issue Notices to Proceed to awarded suppliers
4. Task change orders are managed administratively by City staff and reviewed by EDA



Task 1: Advanced Manufacturing, Aerospace, and Defense Program Development

Allocated Task Budget: \$967,394.15

Suppliers:

1. The George E. Brown U.S. Mexico Foundation for Science
2. National Center for Defense Manufacturing and Machining

Scope of Work Summary

- Recruit small and medium manufacturing companies into the Innovation Network for Manufacturers from EP County
- Evaluate baseline small and medium manufacturing industry readiness capabilities
- Provide marketing and communications services intended to attract manufacturers and investors
- Plan and deliver recurring industry engagement activities including Power Luncheons, supplier summits, and small-group technical training sessions



Task 2: Talent Acquisition and Development

Allocated Task Budget: \$1,000,000.00

Suppliers:

1. El Paso Community College District
2. National Center for Defense Manufacturing and Machining

Scope of Work Summary

- Implement jobs training and placement programs in advanced manufacturing, aerospace, and defense career pathways
- Assess regional skills gaps, training capacity, and employer demand across advanced manufacturing and aerospace industry occupations
- Implement student placement and industry fellowship programs with Innovation Network partners
- Implement targeted upskilling programs leveraging Fort Bliss personnel pipelines and Department of Defense partnerships



Task 3: Business Fundamentals and Business Growth

Allocated Task Budget: \$2,000,000.00

Suppliers:

1. The George E. Brown U.S. Mexico Foundation for Science
2. El Paso Community Foundation

Scope of Work Summary

- Provide business fundamentals training including financial management and regulatory compliance
- Provide proposal development support including opportunity identification, pricing guidance, and technical writing assistance for federal contracts
- Provide support services on technology transfer, intellectual property filings, and licensing opportunities



Task 4: Supplier Development and Manufacturing Certification Readiness- Assessment and Improvement Planning

Allocated Task Budget: \$2,000,000.00

Suppliers:

1. Alma Edilia Corona Garcia
2. National Center for Defense Manufacturing and Machining

Scope of Work Summary

- Conduct defense contract readiness assessments for small and medium-sized manufacturers
- Develop tailored improvement plans to meet Aerospace Standard (AS) 9100 and International Organization for Standardization (ISO) 9001
- Provide internal audit training and Quality Management System (QMS) documentation



Task 5: Supplier Development and Manufacturing Certification Readiness- Compliance and Cybersecurity Training

Allocated Task Budget: \$1,300,000.00

Suppliers:

1. National Center for Defense Manufacturing and Machining

Scope of Work Summary

Support small and medium-sized manufacturers with industry certifications:

- ITAR Compliance
- CMMC Level 1 self-assessment and Level 2 certification
- Other industry standards



Task 6: Supplier Development and Manufacturing Certification Readiness- Facility and Digital Infrastructure Support

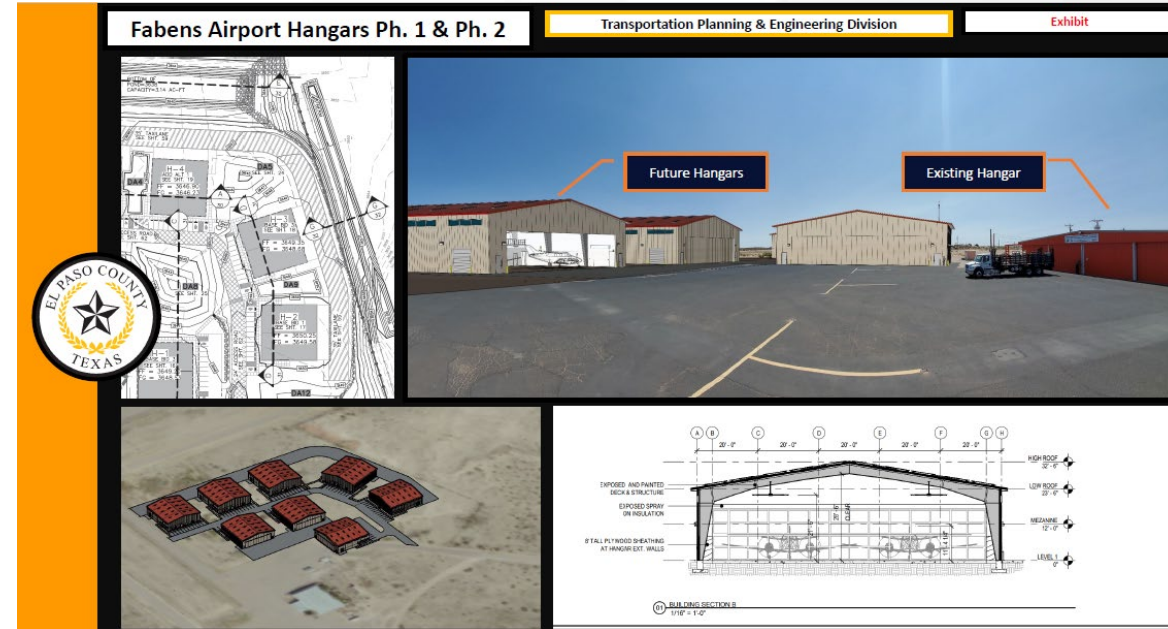
Allocated Task Budget: \$900,000.00

Suppliers:

1. National Center for Defense Manufacturing and Machining

Scope of Work Summary

- Provide facility-development consulting for the Advanced Manufacturing District, Innovation Factory, and El Paso County Fabens Airport Tech 1 Campus
- Develop and manage an integrated digital-engineering environment providing access to Computer Aided Design (CAD) and other digital infrastructure



Task 7: Supplier Development and Manufacturing Certification Readiness- Prime Contractor Engagement and Qualification

Allocated Task Budget: \$1,300,000.00

Suppliers:

1. National Center for Defense Manufacturing and Machining
2. Laura P. Butler dba Pioneers 21

Scope of Work Summary

- Support companies in developing prime contractor qualification packets
- Support supplier-portal onboarding (e.g., Lockheed Martin, Raytheon Technologies, Boeing) with evidence of APQP/FAI, special processes, and cybersecurity compliance



Estimated Contract Implementation Timeline

- May 2026: City Council
- June 2026: EDA approval
- June 2026: Notices to Proceed issued
- **June – April 2027: Approved vendor scopes of work**
- April 2027: Contract Closeouts
- May 2027: Grant Timeline End
- Sep 2027: EDA Agreement closeout

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MISSION

Deliver exceptional services to support a high quality of life & place for our community.



VISION

Develop a vibrant regional economy, safe & beautiful neighborhoods, & exceptional recreational, cultural & educational opportunities



VALUES

Integrity, Respect, Excellence, Accountability, People

