

## RFD Beaufort: Policy Alignment

- Project aligns with the City's 380
   Incentive Policy, including quality job creation, target industry (Defense & Aerospace)
- After incentive value and the cost of government services, the project's expansion provides a net benefit to the City.
- Recommendation: Move forward with the Chapter 380 Agreement.





#### RFD Beaufort: Project Overview

- Founded in 1985
  - HQ'd in UK
  - Locations in El Paso, Sharon Center, OH
  - Estimated annual revenue of \$14M
- Currently located at 11201 Armour Dr
- Expanding product line to add more technical products
- Looking to establish El Paso as a Center of Excellence, possible additional acquisitions & further expansion





#### RFD Beaufort: Site Location 12120

12120 Esther Lama - District 6







## RFD Beaufort: Project Description

Capital Investment: \$3,027,000

Building Improvement: \$2,413,900

Personal Property: \$614,000

#### **Jobs Created:**

- Create 70 full-time positions in 5 years and retain 140 existing jobs
- \$40,000 average salary vs. \$37,690 for the El Paso County annual median wage rate (bls.gov)



## RFD Beaufort: Proposed Local Incentive



City Incremental Property Tax Rebate (10 years @ 70%) \$95.642

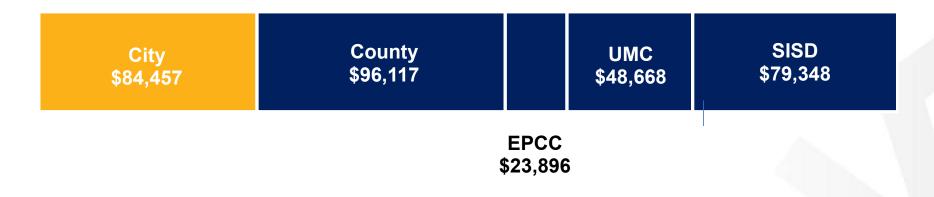
Training Grant \$40,000

1% Sales Tax Rebate of Materials \$5,432

**Total Proposed Local Incentive - \$151,073** 



## RFD Beaufort: Net Community Tax Benefit



**Total Net Property Tax Benefit = \$332,486** 



# RFD Beaufort: Next Steps



#### MISSION



Deliver exceptional services to support a high quality of life and place for our community.

#### VISION



Develop a vibrant regional economy, safe and beautiful neighborhoods and exceptional recreational, cultural and educational opportunities powered by a high performing government.



VALUES

Integrity, Respect, Excellence, Accountability, People