

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**AGENDA DATE:** March 29, 2022  
**PUBLIC HEARING DATE:** Not Applicable

**CONTACT PERSON(S) NAME AND PHONE NUMBER:**  
Chief Mario D'Agostino, Fire Department, (915) 485-5605  
Claudia A. Garcia, Interim Director of Purchasing & Strategic Sourcing, (915) 212-1218

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** No. 2 – Set the Standard for a Safe and Secure City

**SUBGOAL:** 2.3 – Increase public safety operational efficiency

**SUBJECT:**

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to Siddons-Martin Emergency Group, LLC., the sole distributor provider for Pierce Proprietary Parts Repair and Maintenance Training Service for a term of three (3) years for an estimated amount of \$864,000.00, with the stipulation that the vendor provides an updated sole source letter and affidavit each year. The award of this contract will allow the purchase of Pierce proprietary parts repair and maintenance training service for fire apparatus.

**BACKGROUND / DISCUSSION:**

Siddons-Martin Emergency Group, LLC has been granted exclusive sales and service representation for Pierce Manufacturing, Inc., for the territory of the following; Louisiana, New Mexico, and Texas. The exclusive representative for Pierce, Siddons-Martin is afforded all rights and privilege, and held to the contractual obligation contained in the current Dealership Agreement executed under Siddons-Martin Emergency Group LLC.

**SELECTION SUMMARY:**

N/A

**CONTRACT VARIANCE:**

The difference based in comparison to the previous contract is as follows: An increase of \$144,000.00 for the three (3) year term, which represents a 20.00% increase due to an increase in Fire Department equipment requiring Maintenance.

**PROTEST**

No protest received for this requirement.

**PRIOR COUNCIL ACTION:**

Not Applicable

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$864,000.00

Funding Source: General Fund

Account: 531180 - 322 - 1000 - 22090 - P2216

**HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED?  YES  NO**

2022-0242 Pierce Proprietary Parts and Maintenance Training

Revised 2/23/2022-V2 – Previous Versions Obsolete

**PRIMARY DEPARTMENT:** Fire  
**SECONDARY DEPARTMENT:** Purchasing & Strategic Sourcing

---

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



---

Chief Mario D'Agostino, Fire Department

**COUNCIL PROJECT FORM  
(SOLE SOURCE)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **March 29, 2022**.

**STRATEGIC GOAL: No. 2 – Set the Standard for a Safe and Secure City**

The linkage to the Strategic Plan is subsection 2.3 – Increase public safety operational efficiency

**Award Summary:**

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue a Purchase Order(s) to Siddons-Martin Emergency Group, LLC., the sole distributor provider for Pierce Proprietary Parts Repair and Maintenance Training Service for a term of three (3) years for an estimated amount of \$864,000.00, with the stipulation that the vendor provides an updated sole source letter and affidavit each year. The award of this contract will allow the purchase of Pierce proprietary parts repair and maintenance training service for fire apparatus.

**Contract Variance:**

The difference based in comparison to the previous contract is as follows: An increase of \$144,000.00 for the three (3) year term, which represents a 20.00% increase due to an increase in Fire Department equipment requiring Maintenance.

Department:	Fire
Vendor:	Siddons-Martin Emergency Group, LLC. Houston, TX
Item(s):	All
Initial Term:	3 years
Annual Estimated Award:	\$288,000.00
Initial Term Estimated Award:	\$864,000.00 (3 years)
Account No.:	531180 – 322 – 1000 – 22090 – P2216
Funding Source:	General Fund
District(s):	All

This is a Sole Source contract.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



## PURCHASING & STRATEGIC SOURCING DEPARTMENT

### SOLE SOURCE AFFIDAVIT

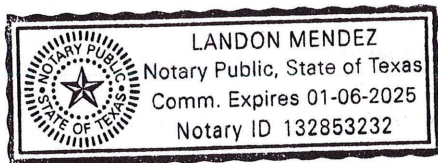
THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared \_\_\_\_\_ a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Kathryn Williams. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Siddons Martin Emergency Group, LLC
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):  
sale, service, parts, and warranty of custom and commercial fire apparatus manufactured by Pierce
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

Kate  
Signature

SUBSCRIBED AND SWORN to before me on this 2 day of March



Landon Mendez  
NOTARY PUBLIC

Landon Mendez  
PRINTED NAME

1/6/2025

MY COMMISSION EXPIRES

COMPANY NAME: Siddons Martin Emergency Group, LLC

ADDRESS, CITY, STATE & ZIP CODE: 1362 E. Richey Road, Houston, TX 77073

PHONE: 281-606-4933 FAX NUMBER: 281-858-2378

CONTACT NAME AND TITLE: Kathryn Williams, Vice President

WEB ADDRESS: www.siddons-martin.com EMAIL: legal@siddons-martin.com

FEDERAL TAX ID NUMBER: 27-4333590 TEXAS SALES TAX NUMBER: 12743335908

Pierce Manufacturing Inc.

---

AN OSHKOSH CORPORATION COMPANY • ISO 9001 CERTIFIED

2600 AMERICAN DRIVE  
POST OFFICE BOX 2017  
APPLETON, WISCONSIN 54912-2017  
920-832-3000  
www.piercemfg.com



September 10, 2021

To whom it may concern:

Since 1917, Pierce Manufacturing Inc. ("Pierce") has provided the finest fire apparatus in the industry. The Oshkosh Airport products follows in those footsteps. The quality of our products and services are our number one priority. We demonstrate this through the personalized level of sales, service, and warranty our established dealer network provides throughout the country.

Siddons-Martin Emergency Group is the exclusive dealer for the sale, service, parts, and warranty of custom and commercial fire apparatus manufactured by Pierce in the states of Louisiana, New Mexico and Texas and recently acquired Utah and Nevada. They also are the exclusive dealer for the sale and service of Oshkosh Airport Products in the states of Texas, New Mexico, Louisiana, Oklahoma, Arizona, and southern Nevada. They are extremely qualified to provide you with the support you have come to expect from Pierce and Oshkosh family with several service & warranty facilities located throughout their territory.

***Siddons-Martin***  
***Emergency Group***  
***Protecting the Southwest***

Please consider this effective for the year September 1, 2021 thru December 31, 2022. Any additional questions can be directed to Siddons-Martin Emergency directly at toll free 800-784-6806.

Sincerely,

A handwritten signature in blue ink that reads "Kristina Spang".

Kristina Spang  
Vice President, Aftermarket Product and Support  
Pierce Manufacturing Inc.  
An Oshkosh Corporation Company \* ISO Certified