

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: January 18, 2023

PUBLIC HEARING DATE: NA

CONTACT PERSON(S) NAME AND PHONE NUMBER:

Jonathan P. Killings, Fire Chief, (915) 493-5609
K. Nicole Cote, Managing Director of Purchasing & Strategic Sourcing, (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: 2 – Set the Standard for a Safe and Secure City

SUBGOAL: 2.1 – Maintain standing as one of the nation's top safest cities

SUBJECT:

Discussion and action on the request that the Managing Director of the Purchasing and Strategic Sourcing Department be authorized to issue a Purchase Order(s) to Zoll Medical Corporation, the sole source provider for the cardiac monitor defibrillators for a term of one (1) year for an estimated amount of \$370,052.72. This contract will allow standardization of cardiac monitor defibrillators for the Mobile Integrated Health Team and two new Rescues #36 and #38.

BACKGROUND / DISCUSSION:

The El Paso Fire Department is requiring the purchase of 8 additional cardiac monitor defibrillators with warranty and service plan to include other accessories.

SELECTION SUMMARY:

NA

CONTRACT VARIANCE:

NA

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

NA

AMOUNT AND SOURCE OF FUNDING:

Amount: \$370,052.72

Funding Source: COVID Relief Fund and Public Safety Bond

Account: ~~580062-2226-320-29096-PEB20FDSTATIO36~~

580062-4820-190-29090-PCP20FDSTATIO38

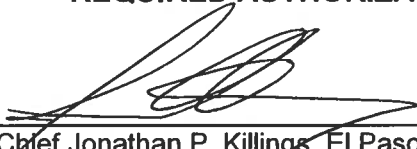
HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? X YES NO

PRIMARY DEPARTMENT: Fire

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Fire Chief Jonathan P. Killings, El Paso Fire Department

**COUNCIL PROJECT FORM
(Sole Source)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of January 18, 2023.

Strategic Goal 2: Set the Standard for a Safe and Secure City

The linkage to the Strategic Plan is subsection: 2.1 - Maintain standing as one of the nation's top safest cities.

Discussion and action on the request that the Managing Director of the Purchasing and Strategic Sourcing Department be authorized to issue a Purchase Order(s) to Zoll Medical Corporation, the sole source provider for the cardiac monitor defibrillators for a term of one (1) year for an estimated amount of \$370,052.72. This contract will allow standardization of cardiac monitor defibrillators for the Mobile Integrated Health Team and two new Rescues #36 and #38.

Contract Variance:
No contract variance.

Department:	Fire
Award to:	Zoll Medical Corporation Chelmsford, MA
Total Estimated Amount:	\$370,052.72
Account No.:	580090-2235-322-22135-PHS06-G21CSLFRF 580062-4820-190-29090-PCP20FDSTATIO36 580062-4820-190-29090-PCP20FDSTATIO38
Funding Source	COVID Relief Fund and Public Safety Bond
District(s):	All
Reference No.	2023-0033

This is a Sole Source, unit price contract.

The Purchasing & Strategic Sourcing and the Fire Departments recommend award as indicated to Zoll Medical Corporation the sole source and authorized distributor for X Series Monitor/Defibrillator and services.



269 Mill Road
Chelmsford, Massachusetts 01824-4105
978-421-9655 (main)
978-421-0025 (fax)
www.zoll.com

December 9, 2022

Paula Salas
Purchasing Agent
City of El Paso
300 North Campbell
El Paso, TX 79901

Dear Paula:

We appreciate your selection of ZOLL® products. This letter serves as confirmation that ZOLL® Medical Corporation at 269 Mill Road in Chelmsford, Massachusetts, is the sole manufacturer and source of X Series® and X Series Advanced Defibrillators for the EMS Market. ZOLL® or Lavern Smith, Senior Territory Manager will not sell an X Series® and X Series Advanced Defibrillator to City of El Paso through any vendor or dealer and no vendor or dealer is authorized to provide warranty or service.

Should you have any questions or require additional information please contact me at 800-348-9011.

Sincerely,

A handwritten signature in black ink that reads "Jody Podgurski". The signature is written in a cursive, flowing style.

Jody Podgurski
Contract Specialist




PURCHASING & STRATEGIC SOURCING DEPARTMENT

SOLE SOURCE AFFIDAVIT

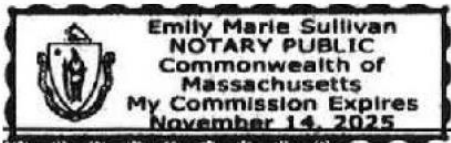
THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE


Before me, the undersigned official, on this day, personally appeared _____ a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Craig Stowell. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: ZOLL Medical Corporation
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
ZOLL X Series Defibrillator
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that has the identical functionality as the product listed above.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

DocuSigned by:
 12/28/2022
 Signature 966ECBE3491144A...

SUBSCRIBED AND SWORN to before me on this 28 day of December, 2022




 NOTARY PUBLIC
 Emily Sullivan
 PRINTED NAME
 November 14, 2025
 MY COMMISSION EXPIRES

COMPANY NAME: ZOLL Medical Corporation
 ADDRESS, CITY, STATE & ZIP CODE: 269 Mill Road, Chelmsford, MA 01824
 PHONE: 800-348-9011 FAX NUMBER: 978-421-0025
 CONTACT NAME AND TITLE: Craig Stowell CFO
 WEB ADDRESS: www.ZOLL.com EMAIL: cstowell@zoll.com
 FEDERAL TAX ID NUMBER: 042711626 TEXAS SALES TAX NUMBER: 10427116263