

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**



DEPARTMENT: International Bridges
Purchasing & Strategic Sourcing
AGENDA DATE: September 30, 2025
PUBLIC HEARING DATE: Not Applicable
CONTACT PERSON NAME: Roberto Tinajero, International Bridges **PHONE NUMBER:** (915) 212-7509
Director
Claudia A. Garcia, Director **PHONE NUMBER:** (915) 212-0043
DISTRICT(S) AFFECTED: All

SUBJECT:

Discussion and action on the request that the Director of Purchasing & Strategic Sourcing be authorized to issue Purchase Order(s) for solicitation 2026-0050 Toll System Maintenance and Equipment to The Revenue Markets, Inc., dba TRMI Systems Integration, the sole source provider for the computerized toll collection system maintenance and equipment, for a term of one (1) year for an estimated amount of \$250,000.00.

BACKGROUND / DISCUSSION:

The Revenue Markets, Inc., dba TRMI Systems Integration is the designer and developer for the hardware and software for the toll system. This contract will provide support to existing equipment, software applications and upgrades. The Revenue Markets, Inc., dba TRMI Systems Integration is the only integrator of record who can produce, install and upgrade the software design and specifications.

COMMUNITY AND STAKEHOLDER OUTREACH:

N/A

SELECTION SUMMARY:

This is a non-competitive procurement for standardization of computerized toll collection system and equipment currently in place. The vendor does not have distributors and will provide the warranty services, upkeep, maintenance for parts/mechanisms, repairs/replacements and service connectivity. Exempt under the State of Texas Local Government Code Sec 252.022: (7) a procurement of items that are available from only one source, (A) items that are available from only one source because of patents, copyrights, secret processes, or natural monopolies.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$219,868.00 for the initial term, which represents a 729.68% increase due to replacement contract containing a contingency fund that assists in maintaining operations during unforeseen events, downtime and preventing loss of revenue.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$250,000.00

Funding Source: Operating Fund

Account: 564-3300-64830-522290

564-3300-64830-533030

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

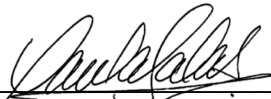
NAME	AMOUNT (\$)
Form was provided to the applicant	N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Roberto Tinajero, International Bridges Director

for 

Cláudia A. García – Director of Purchasing & Strategic Sourcing

Project Form
Non-Competitive

*****Posting Language Below*****

Please place the following item on the Regular Agenda for the City Council Meeting of September 30, 2025.

Award Summary:

Discussion and action on the request that the Director of Purchasing & Strategic Sourcing be authorized to issue Purchase Order(s) for solicitation 2026-0050 Toll System Maintenance and Equipment to The Revenue Markets, Inc., dba TRMI Systems Integration, the sole source provider for the computerized toll collection system maintenance and equipment, for a term of one (1) year for an estimated amount of \$250,000.00

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$219,868.00 for the initial term, which represents a 729.68% increase due to replacement contract containing a contingency fund that assists in maintaining operations during unforeseen events, downtime and preventing loss of revenue.

Department:	International Bridges
Award to:	The Revenue Markets, Inc., dba TRMI Systems Integration
City & State:	Accord, NY
Item(s):	All
Initial Term:	1 Year
Option Term:	N/A
Total Contract Time:	1 Year
Year 1:	\$250,000.00
Initial Term Estimated Award:	\$250,000.00
Option Term Estimated Award:	N/A
Total Estimated Award	\$250,000.00
Account(s)	564-3300-64830-522290 564-3300-64830-533030
Funding Source(s):	Operating Fund
District(s):	All

This is a Non-Competitive Award - Sole Source Contract

Non-Competitive Procurement under Local Government General Exemption: Section 252.022: (7) a procurement of items that are available from only one source, (A) items that are available from only one source because of patents, copyrights, secret processes, or natural monopolies.

The Purchasing & Strategic Sourcing and International Bridges Departments recommend award as indicated to The Revenue Markets, Inc., dba TRMI Systems Integration, under the exemption listed above.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

5120 US HIGHWAY 209

ACCORD NY 12404

P 845.626.8655

F 845.626.2492

WWW.TRMI.COM



May 20, 2025

Mr. Eddie Romero
City of El Paso International Bridges
Purchasing & Strategic Sourcing Department
300 N. Campbell
El Paso, Texas 79901

Re: Sole Source Letter

Dear Mr. Romero,

The Revenue Markets, Inc. (TRMI) designed, installed and integrated the computerized toll collection system in use at all three International Bridges for the City of El Paso.

TRMI is the designer and developer for the hardware and software for this system. We are the only integrator of record who can produce, install, and upgrade our software design and specifications. We know of no other system integrator who produces a product of equal design.

Therefore, we submit that TRMI is the sole source provider for El Paso's TCS upgrade.

Sincerely,

A handwritten signature in black ink that reads "Marcy Nigro-Paris". The script is fluid and cursive.

Marcy Nigro-Paris
Director of Operations



PURCHASING & STRATEGIC SOURCING DEPARTMENT

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared _____ a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Henry Kroll. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: The Revenue Markets, Inc. (TRMI)
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
TRMI is the designer & developer for the hardware & software for El Paso's toll collection system. Therefore, we submit that TRMI is the sole source for the toll collection system upgrade
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

Henry Kroll
Signature

SUBSCRIBED AND SWORN to before me on this 27 day of May 2025.

MARCY NIGRO-PARIS
Notary Public, State of New York
NYC Reg. # 6146020001
Qualified in Ulster County
Commission Expires May 17, 2027

Marcy Nigro-Paris
NOTARY PUBLIC
Marcy Nigro-Paris
PRINTED NAME
05/17/2027
MY COMMISSION EXPIRES

COMPANY NAME: The Revenue Markets, Inc. dba: TRMI Systems Integration

ADDRESS, CITY, STATE & ZIP CODE: 5120 US Highway 209, Accord, New York 12404

PHONE: 845.626.8655

FAX NUMBER: 845.626.2492

CONTACT NAME AND TITLE: Henry Kroll, CEO

WEB ADDRESS: www.trmi.com

EMAIL: hkroll@trmi.com

FEDERAL TAX ID NUMBER: 14-1560054

TEXAS SALES TAX NUMBER: _____