

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**



DEPARTMENT: Streets and Maintenance
Purchasing & Strategic Sourcing
AGENDA DATE: March 18, 2025
PUBLIC HEARING DATE: NA
CONTACT PERSON NAME: Randy Garcia, Interim Director, Streets and Maintenance **PHONE NUMBER:** (915)212-7005
Claudia Garcia, Director of Purchasing & Strategic Sourcing **PHONE NUMBER:** (915)212-1092
DISTRICT(S) AFFECTED: All
STRATEGIC GOAL: No. 7 Enhance and Sustain El Paso's Infrastructure Network
SUBGOAL: 7.2 Improve Competitiveness through infrastructure improvements impacting the quality of life

SUBJECT:

The award of solicitation 2025-0169 Roofing Materials & Supplies to Superior Asphalt Enterprises Inc. dba Frontier Roofing Supply for an initial term of three (3) years, for a total estimated amount of \$300,000.00.

BACKGROUND / DISCUSSION:

This contract will allow for the purchase of all roofing materials and supplies to be used for maintenance purposes at City owned facilities.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on December 3, 2024. One (1) supplier was in attendance.

SELECTION SUMMARY:

Solicitation was advertised on November 26, 2024 and December 3, 2025. The solicitation was posted on City website on November 26, 2024. There were a total twenty-seven (27) viewers online; one (1) bid was received; from a local supplier. An Inadequate Competition Survey was conducted.

CONTRACT VARIANCE:

This is a new contract

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$100,000.00

Funding Source: General Fund

Account: 532000-532-1000-31040-P3120

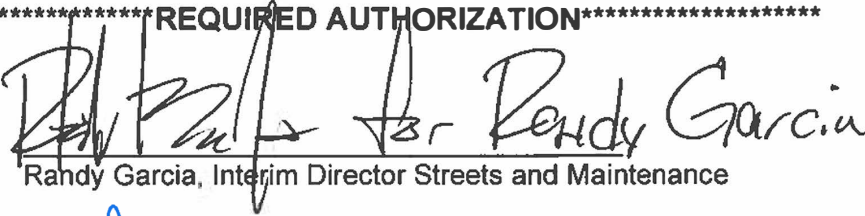
REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


Randy Garcia, Interim Director Streets and Maintenance


Claudia Garcia, Director of Purchasing & Strategic Sourcing

Project Form
Low Bid

*****Posting Language Below*****

Please place the following item on the Consent Agenda for the City Council of March 18,2025.

Strategic Goal 7 – Enhance and Sustain El Paso’s Infrastructure Network

The linkage to the Strategic Plan is subsection: 7.2 Improve competitiveness through infrastructure improvements impacting the quality of life.

Award Summary:

The award of solicitation 2025-0169 Roofing Materials & Supplies to Superior Asphalt Enterprises Inc. dba Frontier Roofing Supply for an initial term of three (3) years for an estimated amount of \$300,000.00. This contract will allow for the purchase of all roofing materials and supplies to be used for maintenance purposes at City owned facilities

Contract Variance:

Not applicable, new contract.

Department:	Streets and Maintenance
Award to:	Superior Asphalt Enterprises Inc. dba Frontier Roofing Supply
City & State:	El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option Term:	NA
Total Contract Time:	3 years
Annual Estimated Award:	\$100,000.00
Initial Term Estimated Award:	\$300,000.00
Option Term Estimated Award:	NA
Total Estimated Award:	\$300,000.00
Account(s):	532000-532-1000-31040-P3120
Funding Source(s):	General Fund
District(s):	All

This was a Low Bid Procurement - unit price contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Superior Asphalt Enterprises Inc. dba Frontier Roofing Supply API the sole lowest responsive and responsible bidder.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.



CITY OF EL PASO BID TABULATION FORM

**BID TITLE: Roofing Materials and Supplies****BID NO: 2025-0169****BID DATE: January 15, 2025****Department: Streets and Maintenance**

Superior Asphalt Enterprises Inc.
dba Frontier Roofing Supply
El Paso, TX
Bidder 1 of 1

Part A: Adjustment Factor

Item No.	Description	Adjustment Factor		Price List or Catalog	Adjustment Factor		Price List or Catalog
1	Roofing Materials and Supplies	3%	Net, or; % Discount, or; % Markup	Owens Corning, Firestone, Lucas, Oatey, All Precision, etc. (note Manufacturer or Brand Name, as applicalbe) List Number: Dated: 1/14/2025		Net, or; % Discount, or; % Markup	(note Manufacturer or Brand Name, as applicalbe) List Number: Dated:

Part 2: Sample List

Item No.	Description	Manufacturer Part Number	Bidder Part Number	Price List Cost (Net)	City's Cost (After Discount or Mark-Up)	Manufacturer Part Number	Bidder Part Number	Price List Cost (Net)	City's Cost (After Discount or Mark-Up)
1	20 Year Roofing Shingles	Bundle	1767-1968 Oakridge Color Varies	\$34.66	\$33.62				
2	30 Year Roofing Shingles	Bundle	654-2157 Duration Color Varies	\$37.99	\$36.85				
3	1 1/2" - 3" Roof Vent Pipe Flashing Self Sealing	Each	9132	\$9.49	\$9.21				
4	Gooseneck Vent Pipe Flashings	Each	7046	\$19.99	\$19.39				
5	TPO - White T-Joint Covers 1.5" Diameter	Box	812	\$99.99	\$96.99				
6	TPO - Cut Edge Sealant	Each	1137	\$19.99	\$19.39				
7	2 1/4" Galvanized Drip Edge	Each	1742	\$9.99	\$9.69				

Approved by: Crystal Paz
Date Approved: 2/6/2025



CITY OF EL PASO BID TABULATION FORM



BID TITLE: Roofing Materials and Supplies

BID NO: 2025-0169

BID DATE: January 15, 2025

Department: Streets and Maintenance

		Superior Asphalt Enterprises Inc. dba Frontier Roofing Supply El Paso, TX Bidder 1 of 1							
Item No.	Description	Manufacturer Part Number	Bidder Part Number	Price List Cost (Net)	City's Cost (After Discount or Mark-Up)	Manufacturer Part Number	Bidder Part Number	Price List Cost (Net)	City's Cost (After Discount or Mark-Up)
8	12" Dekfast Self Drill Screw - Phillips #3	Box	2161	\$162.99	\$158.10				
					Bidder's Price: \$164.89				
9	3" Roofing Insulation Plates	Box	14190	\$259.99	\$252.19				
10	4" ABS Re-Roof Drains Cast Metal	Each	1053	\$393.54	\$381.73				
					Bidder's Price: \$381.74				
11	7.2" x 33.5' Self Adhesive Shingle Starter	Rolls	1003	\$69.99	\$67.89				
12	3' x 66'8" Leak Barrier Fast 90	Rolls	2052	\$119.99	\$116.39				
13	3' x 34' SBS Self Adhering Cat Sheet Roll	Rolls	1645-1658 Color Varies	\$119.99	\$116.39				
14	1 1/4" x 1 1/2" Aluminum Roof Flashing, Self Sealing	Each	2113	\$14.99	\$14.54				
15	505 Eterna Patch, White Thermoplastic Patch, 3 Gal.	Gallon	1566	\$158.92	\$154.15				

Approved by: Crystal Paz
Date Approved: 2/4/2025



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Roofing Materials and Supplies

BID NO: 2025-0169

BID DATE: January 15, 2025

Department: Streets and Maintenance

		Superior Asphalt Enterprises Inc. dba Frontier Roofing Supply El Paso, TX Bidder 1 of 1							
16	525 Armorflex, Thermoplastic Surfacing Compound, 5 Gal.	Gallon	2184	\$183.93	\$178.41				
17	Wet and Dry Plastic Roof Cement, 5 Gal.	Gallon	777	\$46.99	\$45.58				
Total					\$1,710.51 Bidder's Price: Left Blank				

<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p>		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)		
NO OPTION OFFERED	X	
AMENDMENTS ACKNOWLEDGED:	Yes	

BIDS SOLICITED: 764 LOCAL BIDS SOLICITED: 404 BIDS RECEIVED: 1 LOCAL BIDS RECEIVED: 1 NO BID: 7

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved by: Crystal Paz
Date Approved: 2/4/2025

Online Views for: 2025-0169 Roofing Materials & Supplies (Re-Bid)

1	FRONTIER ROOFING SUPPLY	El Paso	TX
2	Paso-Tex Industries LLC	El Paso	TX
3	ChemGiant llc	Anthony, TX	TX
4	WOFFORD TRUCK PARTS (TE EL PASO,LLC)	EL PASO	TX
5	Filterbuy Incorporated	Talladega	AL
6	Delegard Tool of Texas	Houston	TX
7	CONSTRUCTION SOLUTION USA LLC	CARROLLTON	TX
8	Zeraus Iluminacion	El Paso	TX
9	A's Maintenance & Landscaping	El Paso	TX
10	ASC General Contractors	El Paso	TX
11	CIJ General Contractor	El Paso	TX
12	Construction Reporter	Albuquerque	NM
13	FOX CONSTRUCTOR LLC	El Paso	TX
14	J Turner Construction LLC	Conroe	TX
15	Jaak Tech LLC	Oxon Hill	MD
16	Local Pest Managers	El Paso	TX
17	MasterPro Cleaning Service (MasterPro Cleaning LLC)	El Paso	TX
18	Mickey Mouse	Irvine	TX
19	North America Procurement Council Inc., PBC	Grand Junction	CO
20	Orkin	El Paso	TX
21	REYEZ Concrete (Gonzalo Reyez)	El Paso	TX
22	Rio Seco Ag and Supply	Clint	TX
23	Sherwin Williams Company	El paso	TX
24	Texas Patriot Contracting LLC	Round Rock	TX
25	The PlanIt Room	El Paso	TX
26	TIGUA CONSTRUCTION SERVICES (Tigua Enterprises, Inc.)	El Paso	TX
27	TriSum Saunas, LLC (TRISUM SAUNAS LLC)	El Paso	TX

Inadequate Competition Survey

2025-0169 Roofing Materials & Supplies

Number of Views - Please enter

27

Sample Size Scale

17 or less - Contact	4
18 to 23 - Contact	5
24 to 27 - Contact	6
28 or More - Contact	25%

Sample Size Selected

6

Survey Questions:

Please indicate, why you did not respond to our solicitation?	Number of Responses	Pct
Did not receive the Bid Notification (Confirm address on file)		0%
Did not have time to respond		0%
Could not provide competitive pricing	2	33%
Could not meet the submission deadline		0%
Not interested	1	17%
Does not have equipment	1	17%
Out of business		0%
No response	2	33%
Total	6	100%
Please provide feedback to our Specification	Number of Responses	Pct
Specifications were good or adequate	1	17%
Specifications were not clear	1	17%
Could not meet specifications	2	33%
Specifications were limited or closed		0%
Did not receive/no opinion	2	33%
Just needed more time to review.		0%
Did not receive bid notification.		0%
Total	6	100%