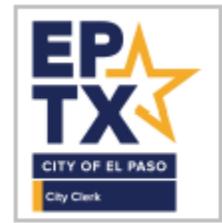


# CITY OF EL PASO, TEXAS AGENDA SUMMARY FORM



**REVISED**

5:12 pm, Mar 02, 2026

**DEPARTMENT/COUNCIL OFFICE:** El Paso International Airport

**AGENDA DATE:** March 3, 2026

**PUBLIC HEARING DATE:** N/A

**CONTACT PERSON NAME:** Tony Nevarez, El Paso International Airport

**PHONE NUMBER:**(915) 474-2424

**2<sup>nd</sup> CONTACT PERSON NAME:** Claudia A. Garcia, Purchasing & Strategic Sourcing **PHONE NUMBER:**(915) 212-0043

**DISTRICT(S) AFFECTED:** 3

## **AGENDA ITEM:**

Discussion and action on the request that the Director of Purchasing & Strategic Sourcing be authorized to issue Purchase Order(s) for solicitation 2025-0107 Sign Panels and Airfield Lighting to ADB Safegate Americas, LLC., the sole and authorized provider of ADB parts, for a term of three (3) years for an estimated amount of \$589,671.58. Supplier will be required to provide an updated sole source letter and affidavit each year.

Department:	El Paso International Airport
Award to:	ADB Safegate Americas, LLC
City & State:	Gahanna, OH
Item(s):	All
Term:	3 Years
Total Contract Time:	3 Years
Year 1 Estimated Award:	\$289,671.58
Year 2 Estimated Award:	\$150,000.00
Year 3 Estimated Award:	\$150,000.00
Total Estimated Award:	\$589,671.58
Account(s):	562 – 3010 – 62335 – 580270
Funding Source(s):	Airport Enterprise Fund
District(s):	3

Purchasing & Strategic Sourcing and the Aviation Department recommend a non-competitive award under Local Government General Exemption: Section 252.022 – (7) a procurement of items that are available from only one source, including: (D) captive replacement parts or components for equipment;

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

## **ISSUE STATEMENT:**

City Council is asked to approve the award of a replacement contract for Sign Panels and Airfield Lighting. This contract will allow the update and upgrade of the Airport Lighting Control and Monitoring System (ALCMS) as well as the parts needed to maintain the system at the El Paso International Airport.

## **BACKGROUND:**

This contract will update the Airport Lighting Control and Monitoring System (ALCMS) to reflect the airfield geometry improvements completed on Taxiway R (formerly Taxiway M). The work includes upgrading ALCMS graphics, control logic, and system computers located at the Electrical Vault and the Air Traffic Control Tower to ensure accurate airfield representation and reliable system performance. The ALCMS enables Air Traffic Control to monitor and control airfield lighting systems, supporting safe aircraft operations and maintaining compliance with Federal Aviation Administration (FAA) requirements.

Contract Variance: The difference based in comparison to the previous contract is as follows: An increase of \$539,672.58 which represents a 1,079.37% increase due to:

1. Increase to the budgeted amount for parts and equipment needed to be in FAA compliance.
2. Upgrade needed to the existing system.

**COUNCIL OPTIONS:**

- 1. Award the contract as recommended;
- 2. Deny award if Council determines such action is in the best interest of the City;
- 3. Direct staff to re-solicit the procurement with revised evaluation criteria or policy direction, as permitted by law; or
- 4. Postpone action, pending additional information.

**COMMITTEE REVIEW AND/OR RECOMMENDATION:**

This item was not reviewed by a City Council committee.

**RELATED POLICIES:**

- 1. Procurement Sourcing Policy

**PRIOR COUNCIL ACTION:**

N/A

**LEGAL REVIEW: N/A**

- Legal counsel reviewed as part of the Council packet
- Legal counsel reviewed in advance of packet as individual item

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$589,671.58

Funding Source: Airport Enterprise Fund

**REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:**

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	

**ATTACHMENTS:**

- 1. Sole Source Letter
- 2. Sole Source Affidavit

**FOR MORE INFORMATION:**

Tony Nevarez	915-474-2424	NevarezJA@elpasotexas.gov
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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**SIGNATURES:**

  
 \_\_\_\_\_  
 Tony Nevarez, Director

  
 \_\_\_\_\_  
 Claudia A. Garcia – Director of Purchasing & Strategic Sourcing



John Scott  
El Paso International Airport  
6701 Convair Road  
El Paso, TX 79925

02/02/2026

RE: SOLE SOURCE

Dear John:

Products manufactured by ADB Safegate Americas LLC (ADB) meet FAA specifications and are certified by ETL. Maintaining your ADB airfield lighting systems with ADB parts is the only way to ensure and maintain conformance to these specifications. The ADB products you have installed at your airport are exclusive to ADB and cannot or will not be interchangeable with parts from other manufacturers.

Please let me know if you need any more information or further Clarification. Thank you for your interest in ADB airfield lighting products and we look forward to servicing your airfield lighting needs, now and into the future.

Best regards,

*Christina Cooper*

Christina Cooper  
After Market Sales & Service  
ADB Safegate Americas LLC  
700 Science Blvd  
Gahanna, OH 43230  
Phone: (614) 861-1304  
Toll Free: 1-800-545-4157 Dial 4  
e-mail: [christina.cooper@adbsafegate.com](mailto:christina.cooper@adbsafegate.com)  
Website: [www.adbsafegate.com](http://www.adbsafegate.com)



## PURCHASING & STRATEGIC SOURCING DEPARTMENT

### SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared \_\_\_\_\_ a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Christina Cooper. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: ADB Safegate
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):  
Airfield lighting
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

[Signature]  
Signature

SUBSCRIBED AND SWORN to before me on this 10th day of February 2026.



**JAMES HARTZELL**  
NOTARY PUBLIC - STATE OF OHIO  
Commission No. 2016-RF-617593  
My Commission Expires Nov. 16, 2026

[Signature]  
NOTARY PUBLIC  
James Hartzell  
PRINTED NAME  
11/16/2026  
MY COMMISSION EXPIRES

COMPANY NAME: ADB Safegate

ADDRESS, CITY, STATE & ZIP CODE: 700 Science Blvd, Gahanna, OH 43230

PHONE: 614-861-1304 FAX NUMBER: NA

CONTACT NAME AND TITLE: Sales Support - Aftermarket

WEB ADDRESS: adbsafegate.com EMAIL: salesupport@adbsafegate.com

FEDERAL TAX ID NUMBER: 82-2973845 TEXAS SALES TAX NUMBER: 32063834348



# Department of Aviation

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**MAYOR**

Oscar Leeser

Date: February 13, 2025

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**CITY COUNCIL****District 1**

Brian Kennedy

To: Airport Purchasing

Subject: ADB Safegate

**District 2**

Alexsandra Anello

**District 3**

Cassandra Hernandez

**District 4**

Joe Molinar

**District 5**

Isabel Salcido

**District 6**

Art Fierro

**District 7**

Henry Rivera

**District 8**

Chris Canales

This memo is to justify our purchase of airfield signs and lighting from the vendor ADB Safegate. We use the sole source ADB Safegate for our airfield signs and lighting which we are required to update and repair annually under FAA Part 139. As the sole source for this system, they are the only company that can provide these signs and lighting system.

Stephanie Urbina  
Administrative Secretary

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**INTERIM  
CITY MANAGER**

Cary Westin



**Sam Rodriguez, PE, CM, cfm, cnu-a  
Aviation Director**

El Paso International Airport | 6701 Convair Road | El Paso, TX 79925  
O: (915) 212-0330 | FlyEIPaso.com



DELIVERING EXCEPTIONAL SERVICES