



CITY OF EL PASO

Fifth Amendment to Food & Beverage Concession Agreement Host International, Inc.

Yvette Hernandez, Deputy City Manager/City Engineer

Background

- Original Agreement – 2006
- 1st Amendment – 2009
- 2nd Amendment – 2012
- 3rd Amendment – 2016
- 4th Amendment – 2023
- Proposed 5th Amendment – 2026

Proposed Investment Program

Improvement Category	Investment	Timing
Quick Service Reconcepting	\$2.85M	2026
Full Service Dining Reconcepting	\$3.4M	2027
Passenger Seating Enhancements	\$575K	2026–2027
Coffee Concept Refurbishments	\$1.0M	2029–2030
Additional Mid-Term Improvements	\$2.175M	2029–2035

Concepts, phasing, and investment allocations subject to refinement and Airport approval

Passenger Benefits

- Modernized concession environments
- Enhanced food & beverage offerings
- Improved seating and customer comfort
- Flexible concession concepts responsive to passenger demand
- Continued investment in terminal experience

Operational Benefits

- Long-term concession stability
- Sustained non-aeronautical revenue generation
- Phased construction minimizes disruption
- Allows future concept flexibility
- Supports Airport modernization goals

Financial & Contract Summary

- Minimum capital investment: \$10M
- Agreement term extension through June 30, 2038
- Phased terminal concession modernization program
- Continued MAG and revenue-sharing structure
- Updated concession pricing provisions

Requested Action

Approve the Resolution authorizing the City Manager, or designee, to execute the Fifth Amendment to the Lease and Concession Agreement with Host International, Inc. for continued operation and phased modernization of food and beverage concession facilities at El Paso International Airport.

MISSION



Deliver exceptional services to support a high quality of life and place for our community.

VISION



Develop a vibrant regional economy, safe and beautiful neighborhoods and exceptional recreational, cultural and educational opportunities powered by a high performing government.



VALUES

Integrity, **R**espect, **E**xcellence,
Accountability, **P**eople

MISIÓN



Brindar servicios excepcionales para respaldar una vida y un lugar de alta calidad para nuestra comunidad

VISIÓN



Desarrollar una economía regional vibrante, vecindarios seguros y hermosos y oportunidades recreativas, culturales y educativas excepcionales impulsadas por un gobierno de alto desempeño



VALORES

Integridad, Respeto, Excelencia,
Responsabilidad, Personas