

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: September 24, 2024
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:
Jonathan P. Killings, Fire Chief, (915) 493-5609
K. Nicole Cote, Managing Director (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: Goal 2 - Set the Standard for a Safe and Secure City

SUBGOAL: 2.3 Increase public safety operational efficiency

SUBJECT:

Discussion and action on the award of solicitation 2024-0494 Transportation Services – Migrant to American Coach & Limousine, Inc., dba Coach America, D'Loaiza Bus Transportation, Inc., dba El Paso Bus Ride, Mobility Technologies, LLC, dba Gogo Charters LLC, Silvia P. Gutierrez Castillo dba Messenger Charters, LLC, and Nomibus for an initial three (3) year term for an estimated amount of \$1,016,400.00. The award also includes a two (2) year option for an estimated amount of \$436,600.00. The total contract value is, including the initial term plus the option, for a total of five (5) years, for an estimated amount of \$1,500,000.00 on a rotation and as needed basis.

BACKGROUND / DISCUSSION:

The City of El Paso Office of Emergency Management has been supporting the ongoing humanitarian efforts by providing transportation services for newly arrived migrants departing from the city of El Paso to their final destinations.

SELECTION SUMMARY:

Solicitation was advertised on May 14, 2024 and May 21, 2024. The solicitation was posted on City website on May 14, 2024. There were a total twenty-six (26) viewers online; eight (8) bids were received; two (2) from local suppliers.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: A decrease of \$500,000.00 for the initial term, which represents a 25.00% decrease. This is due to a reduction of destinations from twenty- one (21) to seven (7).

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,500,000.00

Funding Source: Federal Emergency Management Agency (FEMA) Grant

Account: 322-2720-22130-522150-G221EFSP

2024-0574 Transportation Services - Migrant

Revised 1/23/2023-V3 – Previous Versions Obsolete


HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? YES NO

PRIMARY DEPARTMENT: Fire

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Jonathan P. Killings, Fire Chief

Project Form
Low Bid

*****Posting Language Below*****

Please place the following item on the Regular Agenda for the City Council of September 24, 2024.

Strategic Goal 2 - Set the Standard for a Safe and Secure City

The linkage to the Strategic Plan is subsection: 2.3 Increase public safety operational efficiency

Award Summary:

Discussion and action on the award of solicitation 2024-0494 Transportation Services - Migrant to 1.) American Coach & Limousine, Inc., dba Coach America, 2.) D'Loaiza Bus Transportation, Inc., dba El Paso Bus Ride, 3.) Mobility Technologies, LLC dba Gogo Charters LLC, 4.) Silvia P. Gutierrez Castillo dba Messenger Charters LLC, and 5.) Nomibus for an initial term of three (3) years for an estimated amount of \$1,016,400.00. The award also includes a two (2) year option for an estimated amount of \$483,600.00 . The total contract time is for five (5) years for a total estimated amount of \$1,500,000.00 on a rotation and as needed basis.

Contract Variance:

The difference based in comparison to the previous contract is as follows: A decrease of \$500,000.00 for the initial term, which represents a 25.00% decrease due to a reduction of destinations from twenty- one (21) to seven (7).

Department:	Fire
Award to Supplier 1:	American Coach & Limousine, Inc., dba Coach America
City & State:	New Brunswick, NJ
Item(s):	All
Initial Term:	3 Years
Option Terms:	2 Years
Total Contract Time:	5 Years
Annual Estimated Award:	\$109,700.00
Initial Term Estimated Award:	\$329,100.00
Option Term Estimated Award:	\$219,400.00
Total Estimated Award:	\$548,500.00

Award to Supplier 2:	D'Loaiza Bus Transportation, Inc., dba El Paso Bus Ride
City & State:	El Paso, TX
Item(s):	4,5,6 & 7
Initial Term:	3 Years
Option Terms:	N/A
Total Contract Time:	3 Years
Annual Estimated Award:	\$97,000.00
Initial Term Estimated Award:	\$291,000.00
Option Term Estimated Award:	N/A
Total Estimated Award:	\$291,000.00

Award to Supplier 3:	Mobility Technologies, LLC dba Gogo Charters, LLC
City & State:	Atlanta, GA
Item(s):	3,4,5 & 7
Initial Term:	3 Years

Option Terms: 2 Years
Total Contract Time: 5 Years
Annual Estimated Award: \$75,700.00
Initial Term Estimated Award: \$227,100.00
Option Term Estimated Award: \$151,400.00
Total Estimated Award: \$378,500.00

Award to Supplier 4: Silvia P. Gutierrez Castillo dba Messenger Charters, LLC
City & State: El Paso, TX
Item(s): 1,2,3 & 6
Initial Term: 3 Years
Option Terms: 2 Years
Total Contract Time: 5 Years
Annual Estimated Award: \$44,700.00
Initial Term Estimated Award: \$134,100.00
Option Term Estimated Award: \$89,400.00
Total Estimated Award: \$223,500.00

Award to Supplier 5: Nomibus
City & State: Dallas, TX
Item(s): 1 & 2
Initial Term: 3 Years
Option Terms: 2 Years
Total Contract Time: 5 Years
Annual Estimated Award: \$11,700.00
Initial Term Estimated Award: \$35,100.00
Option Term Estimated Award: \$23,400.00
Total Estimated Award: \$58,500.00

Total Annual Estimated Award: \$ 338,800.00
Total Initial Term Estimated Award: \$ 1,016,400.00 (5 vendors)
Total Option Term Estimated Award: \$ 483,600.00 (4 vendors)
Total Estimated Award: \$ 1,500,000.00
Account(s): 322-2720-22130-522150-G221EFSP
Funding Source(s): Federal Emergency Management Agency (FEMA) Grant

District(s): All

This was a Low Bid Procurement - unit price contract

The Purchasing & Strategic Sourcing Department and Fire Department recommend award as indicated to 1.) American Coach & Limousine, Inc., dba Coach America, 2.) D'Loaiza Bus Transportation, Inc., dba El Paso Bus Ride, 3.) Mobility Technologies, LLC dba Gogo Charters LLC, 4.) Silvia P. Gutierrez Castillo dba Messenger Charters LLC, and 5.) Nomibus the lowest responsive and responsible bidders.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Transportation Services - Migrant

BID NO: 2024-0494

BID DATE: June 26, 2024

Department: Fire Department

			American Coach & Limousine, Inc dba Coach America New Brunswick, NJ Bidder 1 of 8	D'Loaiza Bus Transportation, Inc. dba El Paso Bus Ride El Paso, TX Bidder 2 of 8	'Freedom Charters and Tours, LLC Dallas, TX Bidder 3 of 8	Mobility Technologies, LLC dba Gogo Charters LLC Atlanta, GA Bidder 4 of 8	'Intermex Inc. Baldwin Park, CA Bidder 5 of 8
Item No.	Description	Unit of Measure	Price (A)	Price (A)	Price (A)	Price (A)	Price (A)
1	El Paso - Dallas	Per Trip	\$5,450.00	\$5,900.00	\$6,786.00	\$5,995.00	\$7,600.00
2	El Paso - Fort Worth	Per Trip	\$5,190.00	\$5,900.00	\$6,786.00	\$5,495.00	\$7,300.00
3	El Paso - Albuquerque	Per Trip	\$2,290.00	\$2,850.00	\$7,982.00	\$2,595.00	\$3,200.00
4	EL Paso - Denver	Per Trip	\$5,495.00	\$5,600.00	\$10,951.00	\$2,995.00	\$7,600.00
5	El Paso - Phoenix	Per Trip	\$3,695.00	\$3,850.00	\$11,200.00	\$3,995.00	\$5,200.00
6	El Paso - Chicago	Per Trip	\$12,690.00	\$12,500.00	\$15,977.00	\$15,495.00	\$17,800.00
7	El Paso - New York City	Per Trip	\$18,690.00	\$18,500.00	\$22,601.80	\$20,250.00	\$25,600.00
<p style="text-align: center;"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p><u>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</u></p>							
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)			X		X	X	X
NO OPTION OFFERED				X			
AMENDMENTS ACKNOWLEDGED:			YES	YES	YES	YES	YES
<p>BIDS SOLICITED: 358 LOCAL BIDS SOLICITED: 154 BIDS RECEIVED: 8 LOCAL BIDS RECEIVED: 2 NO BID: 5</p>							
<p>NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.</p>							

Approved by X ___/s/_____
Date Approved ___/7/1/2024_____



CITY OF EL PASO

BID TABULATION FORM



BID TITLE: Transportation Services - Migrant

BID NO: 2024-0494

BID DATE: June 26, 2024

Department: Fire Department

			Silvia P. Gutierrez Castillo dba Messenger Charters LLC El Paso, TX Bidder 6 of 8	Nomibus Dallas, TX Bidder 7 of 8	Pico Bros Company Orlando, FL Bidder 8 of 8		
Item No.	Description	Unit of Measure	Price (A)	Price (A)	Price (A)	Price (A)	Price (A)
1	El Paso - Dallas	Per Trip	\$5,760.00	\$5,500.00	\$12,500.00	\$0.00	\$0.00
2	El Paso - Fort Worth	Per Trip	\$5,490.00	\$5,400.00	\$12,000.00	\$0.00	\$0.00
3	El Paso - Albuquerque	Per Trip	\$2,700.00	\$3,500.00	\$7,000.00	\$0.00	\$0.00
4	EL Paso - Denver	Per Trip	\$6,016.00	\$6,000.00	\$12,500.00	\$0.00	\$0.00
5	El Paso - Phoenix	Per Trip	\$4,050.00	\$5,000.00	\$9,500.00	\$0.00	\$0.00
6	El Paso - Chicago	Per Trip	\$14,400.00	\$15,800.00	\$28,000.00	\$0.00	\$0.00
7	El Paso - New York City	Per Trip	\$21,560.00	\$24,500.00	\$40,000.00	\$0.00	\$0.00
<p><u>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</u></p> <p><u>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</u></p>							
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)			X		X		
NO OPTION OFFERED							
AMENDMENTS ACKNOWLEDGED:			YES	YES	YES		

BIDS SOLICITED: 358 **LOCAL BIDS SOLICITED:** 154 **BIDS RECEIVED:** 8 **LOCAL BIDS RECEIVED:** 2 **NO BID:** 5

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved by X____/s/_____
Date Approved _7/1/2024_____

**2024-0494 Transportation Services - Migrant
Viewers List**

<u>Number</u>	<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>City</u>	<u>State</u>
1	Gogo Charters	06/25/2024	Submitted	Atlanta	GA
2	CharterUP		Viewed	Atlanta	GA
3	Starside Security & Investigation, Inc		Viewed	Brea	CA
4	Freedom Charters and Tours	06/26/2024	Submitted	Dallas	TX
5	Intermex inc	06/24/2024	Submitted	el paso	TX
6	EL PASO BUS RIDE	06/20/2024	Submitted	El Paso	TX
7	Messenger Charters LLC	06/11/2024	Submitted	El Paso	TX
8	DYER CYCLE	06/06/2024	No Bid	El Paso	TX
9	INTEGRATED MECHANICS, LLC	05/20/2024	No Bid	EL PASO	TX
10	Zeraus Iluminacion	05/15/2024	No Bid	El Paso	TX
11	Ace Government Services LLC		Viewed	El Paso	TX
12	Haul-Line Brokerage, Inc.		Viewed	El Paso	TX
13	Kings Towing LLC (Kings Towing)		Viewed	El Paso	TX
14	PMI Pavement Marking, LLC (Pavement Marking, LLC)		Viewed	EL PASO	TX
15	Rio Valley Biofuels LLC		Viewed	El Paso	TX
16	Ximalli Security Solutions		Viewed	El Paso	TX
17	Delegard Tool of Texas	05/14/2024	No Bid	Houston	TX
18	A6 Scientific Corp.		Viewed	Houston	TX
19	Western Motorcoach, Inc		Viewed	Houston	TX
20	Nomibus	06/25/2024	Submitted	Kerens	TX
21	Alkane Midstream	06/06/2024	No Bid	Mendota	MN
22	American Coach & Limousine, Inc	06/26/2024	Submitted	New Brunswick	NJ
23	Via Transportation, Inc.		Viewed	New York	NY
24	PICO BROS COMPANY	06/25/2024	Submitted	ORLANDO	FL
25	TransitGUARD		Viewed	Pagosa Springs	CO
26	IMPERIAL BUS COMPANY, INC		Viewed	SAN ANTONIO	TX