



SWYFT, Inc.

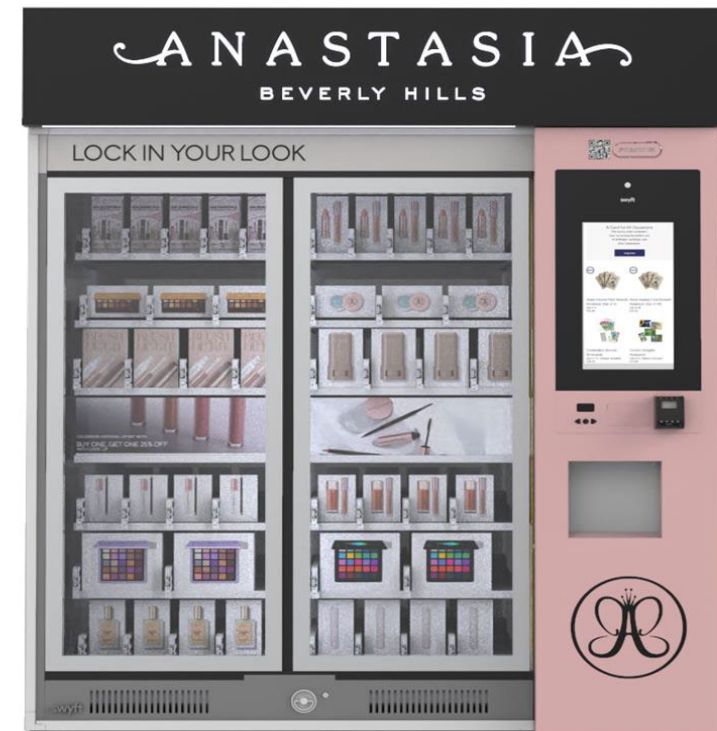
**Concession Agreement for
Automated Retail Machines
(ARM)**

First Amendment

Tony Nevarez, Aviation Director

Background & Highlights

- SWYFT operates automated retail machines that offer electronics and cosmetics, enhancing the passenger experience.
- Amendment adds a second automated retail machine for cosmetics.
- Space is increased from 40 sq. ft. to 80 sq. ft.
- Minimum Annual Guarantee is \$6,412.80, or \$534.40 monthly
- Percentage Rent is 12% of gross revenue on consumer electronics and 9.5% on other than consumer electronics
- Concessionaire pays the greater of the MAG or the percentage of gross revenue.



Requested Action

- That the City Manager, or their designee, be authorized to sign the First Amendment to the Concession and License Agreement with SWYFT.

MISSION



Deliver exceptional services to support a high quality of life and place for our community.

VISION



Develop a vibrant regional economy, safe and beautiful neighborhoods and exceptional recreational, cultural and educational opportunities powered by a high performing government.



VALUES

Integrity, **R**espect, **E**xcellence,
Accountability, **P**eople

MISIÓN



Brindar servicios excepcionales
para respaldar una vida y un
lugar de alta calidad para
nuestra comunidad

VISIÓN



Desarrollar una economía regional
vibrante, vecindarios seguros y
hermosos y oportunidades
recreativas, culturales y educativas
excepcionales impulsadas por un
gobierno de alto desempeño



VALORES

Integridad, Respeto, Excelencia,
Responsabilidad, Personas