

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**AGENDA DATE:** October 10, 2023  
**PUBLIC HEARING DATE:** Not Applicable

**CONTACT PERSON(S) NAME AND PHONE NUMBER:**  
Anthony R. Dekeyzer, Director of Mass Transit, (915) 212-3306  
K. Nicole Cote, Managing Director, (915) 212-1092

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** No. 7 – Enhance and Sustain El Paso's Infrastructure Network

**SUBGOAL:** 7.3 – Enhance regional comprehensive transportation system

**SUBJECT:**

The award of solicitation 2023-0188 Armored Car Services to Trans America Protection Corporation for an initial term of three (3) years for an estimated amount of \$187,056.00. The award also includes a two (2) year option for an estimated amount of \$124,704.00. The total amount of the contract, including the initial term plus the option for a total of five (5) years, is for an estimated amount of \$311,760.00.

**BACKGROUND / DISCUSSION:**

This contract will provide daily armored car services for currency pickup at various Sun Metro locations to be delivered to Transit Operation Center and to the bank for deposit. Locations include bus transit center cashier offices, street car facility and money room. This contract will also service ticket vending machines along bus routes and bus terminals, which includes removal and installation of cash boxes.

**SELECTION SUMMARY:**

Solicitation was advertised on May 30, 2023 and June 6, 2023. The solicitation was posted on City website on May 30, 2023. There were a total of eight (8) viewers online; two (2) bids were received; both being from local suppliers. An Inadequate Competition Survey was conducted.

**CONTRACT VARIANCE:**

The difference based in comparison to the previous contract is as follows: An increase of \$44,244.00 for the initial term, which represents a 30.98% increase due to price increases for this service.

**PROTEST**

N/A

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$187,056.00  
Funding Source: Sun Metro Operating Funds  
Account: 560 – 3200 – 522150 – 60000 – P6003

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED?  YES  NO

PRIMARY DEPARTMENT: Mass Transit (Sun Metro)

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

DEPARTMENT HEAD:



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Anthony R. Dekeyzer, Director of Mass Transit

**COUNCIL PROJECT FORM  
(LOW BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda for the Mass Transit Board Meeting of **October 10, 2023**.

**Strategic Goal 7: Enhance and Sustain El Paso’s Infrastructure Network**

The linkage to the strategic plan is subsection 7.3 – Enhance a regional comprehensive transportation system

**Award Summary:**

Discussion and action on the award of solicitation 2023-0188 Armored Car Services to Trans America Protection Corporation for an initial term of three (3) years for an estimated amount of \$187,056.00. The award also includes a two (2) year option for an estimated amount of \$124,704.00. The total amount of the contract, including the initial term plus the option for a total of five (5) years, is for an estimated amount of \$311,760.00. This contract will provide daily armored car services for currency pickup at various Sun Metro locations to be delivered to Transit Operation Center and to the bank for deposit. Locations include bus transit center cashier offices, street car facility and money room. This contract will also service ticket vending machines along bus routes and bus terminals, which includes removal and installation of cash boxes.

**Contract Variance:**

The difference based in comparison to the previous contract is as follows: An increase of \$44,244.00 for the initial term, which represents a 30.98% increase due to price increases for this service.

Department:	Mass Transit (Sun Metro)
Vendor:	Trans America Protection Corporation El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option to Extend:	2 Years
Annual Estimated Award:	\$62,352.00
Initial Estimated Award:	\$187,056.00 (3 Years)
Total Estimated Award:	\$311,760.00 (5 Years)
Account No.:	560 – 3200 – 522150 – 60000 – P6003
Funding Source:	Sun Metro Operating Funds
District(s):	All

This is a Low Bid procurement, unit price contract

The Purchasing & Strategic Sourcing Department and Mass Transit (Sun Metro) Department recommend award as indicated to Trans America Protection Corporation the lowest responsive and responsible bidder.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



# CITY OF EL PASO

## BID TABULATION FORM



**BID TITLE: ARMORED CAR SERVICES**

**BID NO: 2023-0188**

**BID DATE: JUNE 28, 2023**

**DEPARTMENT: MASS TRANSIT - SUN METRO**

	<b>Soto Enterprises, Inc. dba Miracle Delivery Armored Service</b> El Paso, TX Bidder 1 of 2	<b>Trans America Protection Corporation</b> El Paso, TX Bidder 2 of 2
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Group I							
Item No.	Description	Monthly Amount (Based on Specs) (A)	Estimated Annual Total (B=A*12) (B)	3 Year Total (C = B X 3) (C)	Monthly Amount (Based on Specs) (A)	Estimated Annual Total (B=A*12) (B)	3 Year Total (C = B X 3) (C)
1	Transit Operations Center-Main Office (10151 Montana Ave)	\$ 1,773.90	\$ 21,286.80	\$ 63,860.40	\$ 700.00	\$ 8,400.00	\$ 25,200.00
2	Al Jefferson Westside Transit Center (7535 Remcon)	\$ 321.50	\$ 3,858.00	\$ 11,574.00	\$ 150.00	\$ 1,800.00	\$ 5,400.00
3	Arves E. Jones, Sr. Northgate Transit Center (9348 Dyer)	\$ 653.25	\$ 7,839.00	\$ 23,517.00	\$ 250.00	\$ 3,000.00	\$ 9,000.00
4	Arturo Tury Benavides Cielo Vista Transit Center (1165 Sunmount)	\$ 522.60	\$ 6,271.20	\$ 18,813.60	\$ 250.00	\$ 3,000.00	\$ 9,000.00
5	Bert Williams Downtown Santa Fe Transit Center (601 Santa Fe)	\$ 964.50	\$ 11,574.00	\$ 34,722.00	\$ 700.00	\$ 8,400.00	\$ 25,200.00
6	Glory Road Transit Center (100 E. Glory Rd)	\$ 321.50	\$ 3,858.00	\$ 11,574.00	\$ 150.00	\$ 1,800.00	\$ 5,400.00
7	Nestor A. Valencia Mission Valley Transit Center (9065 Alameda)	\$ 321.50	\$ 3,858.00	\$ 11,574.00	\$ 150.00	\$ 1,800.00	\$ 5,400.00
8	Robert E. McKee Five Points Transit Center (2830 Montana)	\$ 653.25	\$ 7,839.00	\$ 23,517.00	\$ 250.00	\$ 3,000.00	\$ 9,000.00
9	Upper East Side Transit Center (10781 Edgemere Blvd)	\$ 653.25	\$ 7,839.00	\$ 23,517.00	\$ 400.00	\$ 4,800.00	\$ 14,400.00
<b>Group I Total</b>			<b>\$ 74,223.00</b>	<b>\$ 222,669.00</b>		<b>\$ 36,000.00</b>	<b>\$ 108,000.00</b>

Approved by X\_\_\_\_\_/s/\_\_\_\_\_  
 Date Approved \_7/11/2023\_\_\_\_



# CITY OF EL PASO

## BID TABULATION FORM



**BID TITLE: ARMORED CAR SERVICES** **BID NO: 2023-0188**  
**BID DATE: JUNE 28, 2023** **DEPARTMENT: MASS TRANSIT - SUN METRO**

	<b>Soto Enterprises, Inc. dba Miracle Delivery Armored Service</b> El Paso, TX Bidder 1 of 2	<b>Trans America Protection Corporation</b> El Paso, TX Bidder 2 of 2
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Group II										
Item No.	Description	Estimated Monthly Trips (A)	Cost per Trip (B)	Estimated Monthly Total (C=A*B) (C)	Estimated Annual Total (D=C*12) (D)	3 Year Total (E = D X 3) (E)	Cost per Trip (B)	Estimated Monthly Total (C=A*B) (C)	Estimated Annual Total (D=C*12) (D)	3 Year Total (E = D X 3) (E)
1	Brio Stations - Alameda	28	\$ 105.00	\$ 2,940.00	\$ 35,280.00	\$ 105,840.00	\$ 18.00	\$ 504.00	\$ 6,048.00	\$ 18,144.00
2	Brio Stations - Dyer	28	\$ 105.00	\$ 2,940.00	\$ 35,280.00	\$ 105,840.00	\$ 18.00	\$ 504.00	\$ 6,048.00	\$ 18,144.00
3	Brio Stations - Mesa	28	\$ 105.00	\$ 2,940.00	\$ 35,280.00	\$ 105,840.00	\$ 18.00	\$ 504.00	\$ 6,048.00	\$ 18,144.00
4	Brio Stations - Montana	28	\$ 105.00	\$ 2,940.00	\$ 35,280.00	\$ 105,840.00	\$ 18.00	\$ 504.00	\$ 6,048.00	\$ 18,144.00
5	Streetcar MSF Facility	10	\$ 130.00	\$ 1,300.00	\$ 15,600.00	\$ 46,800.00	\$ 18.00	\$ 180.00	\$ 2,160.00	\$ 6,480.00
<b>Group II Total</b>					<b>\$ 156,720.00</b>	<b>\$ 470,160.00</b>			<b>\$ 26,352.00</b>	<b>\$ 79,056.00</b>
<b>(Group I + Group II) Annual Total</b>						<b>\$230,943.00</b>			<b>\$62,352.00</b>	
<b>(Group I + Group II) 3 Year Total</b>						<b>\$692,829.00</b>			<b>\$187,056.00</b>	

Approved by X\_\_\_\_/s/\_\_\_\_\_  
 Date Approved \_\_7/11/2023\_\_



# CITY OF EL PASO BID TABULATION FORM



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<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u>		
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>
AMENDMENTS ACKNOWLEDGED:	N/A	N/A

BIDS SOLICITED: 182    LOCAL BIDS SOLICITED: 72    BIDS RECEIVED: 2    LOCAL BIDS RECEIVED: 2    NO BID: 0

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved by X\_\_\_\_/s/\_\_\_\_\_  
 Date Approved \_\_7/11/2023\_\_

Online Views for 2023-0188 Armored Car Services

<u>NO.</u>	<u>PARTICIPANT NAME</u>	<u>CITY</u>	<u>STATE</u>
1	Soto Enterprises, Inc. d/b/a Miracle Delivery Armored Service	El Paso	TX
2	TRANS AMERICA PROTECTION CORP	El Paso	TX
3	Paso-Tex Industries LLC	El Paso	TX
4	Asset Protection & Security Services, LP	Corpus Christi	TX
5	Hauling Ace Dispatching LLC	Arlington	TX
6	North America Procurement Council Inc., PBC	Grand Junction	CO
7	Signal 88 Security of El Paso (Woody Family Enterprises, LLC)	El Paso	TX
8	The Kingdom Security Firm LLC	El Paso	TX