

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

AGENDA DATE: June 20, 2023
PUBLIC HEARING DATE: Not Applicable

CONTACT PERSON(S) NAME AND PHONE NUMBER:
Richard J. Bristol, Streets & Maintenance Director, (915) 212-7000
K. Nicole Cote, Managing Director (915) 212-1092

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL: No. 7 – Enhance and Sustain El Paso's Infrastructure Network

SUBGOAL: 7.2 – Improve Competitiveness Through Infrastructure Improvements
Impacting the Quality of Life

SUBJECT:

Discussion and action on the award of solicitation 2023-0410 Preformed Street Markings to Geveko Markings, Inc. for a total term of three (3) years for an estimated amount of \$1,205,104.80.

BACKGROUND / DISCUSSION:

Preformed Street Markings materials are essential in order to provide the public with safe roadways, bike lanes, and cross walks.

SELECTION SUMMARY:

Solicitation was advertised on March 21, 2023 and March 28, 2023. The solicitation was posted on City website on March 21, 2023. The email (Purmail) notification was sent out on March 21, 2023. There were a total of twenty three (23) viewers online; two (2) bids were received; none being from local suppliers. An Inadequate Competition Survey was conducted.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$580,768.20 for the initial term, which represents a 93.02% increase due to an additional item added to the contract.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,205,104.80
Funding Source: General Fund
Account: 532 – 1000 – 531220 – 32020 – P3254

HAVE ALL AFFECTED DEPARTMENTS BEEN NOTIFIED? YES NO

PRIMARY DEPARTMENT: Streets & Maintenance

SECONDARY DEPARTMENT: Purchasing & Strategic Sourcing

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:


Richard J. Bristol, Streets & Maintenance Director

5-23-27

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **June 20, 2023**.

Strategic Goal 7: Enhance and Sustain El Paso’s Infrastructure Network

The linkage to the strategic plan is subsection 7.2 – Improve Competitiveness Through Infrastructure Improvements Impacting the Quality of Life.

Award Summary:

Discussion and award on the award of solicitation 2023-0410 Preformed Street Markings to Geveko Markings, Inc. for an total term of three (3) years for an estimated amount of \$1,205,104.80. Preformed Street Markings materials are essential in order to provide the public with safe roadways, bike lanes, and cross walks.

Contract Variance:

The difference based in comparison to the previous contract is as follows: An increase of \$580,768.20.00 for the initial term, which represents a 93.02% increase due to an additional item added to the contract.

Department:	Streets and Maintenance
Vendor:	Geveko Markings, Inc. Gainesville, GA
Item(s):	All
Total Term:	3 Years
Annual Estimated Amount:	\$401,701.60
Total Estimated Award:	\$1,205,104.80 (3 Years)
Account No.:	532 – 1000 – 531220 – 32020 – P3254
Funding Source:	General Fund
District(s):	All

This is a Low Bid, Unit Price Contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Geveko Markings, Inc., the lowest, responsive and responsible bidder.

*******ADDITIONAL INFO BELOW*******



CITY OF EL PASO BID TABULATION (REVISED)



BID TITLE: PREFORMED STREET MARKINGS **BID NO: 2023-0410**
BID DATE: APRIL 26, 2023 **DEPARTMENT: STREETS AND MAINTENANCE**

				ENNIS - FLINT, INC. Greensboro, NC			GEVEKO MARKINGS, INC. Gainesville, GA		
				Bidder 1 of 2			Bidder 2 of 2		
ITEM NO.	DESCRIPTION	UNIT OF MEASURE	APPRXIMATE / ESTIMATE QUANTITY	PRICE (B)	YEARLY TOTAL C = AXB (C)	3 YEAR TOTAL D = CX3 (D)	PRICE (B)	YEARLY TOTAL C = AXB (C)	3 YEAR TOTAL D = CX3 (D)
GROUP 1									
Mast Arm Poles									
1	8' Right Turn Arrow	Each	100	\$ 86.1080	\$ 8,610.80	\$ 25,832.40	\$ 58.43	\$ 5,843.00	\$ 17,529.00
2	9'10" Straight Arrow	Each	50	\$ 74.2500	\$ 3,712.50	\$ 11,137.50	\$ 50.40	\$ 2,520.00	\$ 7,560.00
3	4" x 1' White	Each	600	\$ 0.9152	\$ 549.12	\$ 1,647.36	\$ 0.66	\$ 396.00	\$ 1,188.00
4	24" x 1' White	Each	5,000	\$ 5.4868	\$ 27,434.00	\$ 82,302.00	\$ 3.94	\$ 19,700.00	\$ 59,100.00
5	16" x 1' White	Each	30,000	\$ 3.6740	\$ 110,220.00	\$ 330,660.00	\$ 2.61	\$ 78,300.00	\$ 234,900.00
6	8' "ONLY" Lettering	Each	100	\$ 123.2880	\$ 12,328.80	\$ 36,986.40	\$ 83.65	\$ 8,365.00	\$ 25,095.00
7	4'x2' Bike Symbol	Each	50	\$ 51.2512	\$ 2,562.56	\$ 7,687.68	\$ 34.80	\$ 1,740.00	\$ 5,220.00
8	6' x 2' Bike Lane Straight Arrow	Each	50	\$ 31.9440	\$ 1,597.20	\$ 4,791.60	\$ 21.68	\$ 1,084.00	\$ 3,252.00
9	24" Yield Lane (Shark's Teeth)	Each	100	\$ 10.5820	\$ 1,058.20	\$ 3,174.60	\$ 7.18	\$ 718.00	\$ 2,154.00
10	5" x 5" BUNDY RPM Adhesive White	Each	1,400	\$ 0.4752	\$ 665.28	\$ 1,995.84	\$ 0.34	\$ 476.00	\$ 1,428.00
11	5" x 5" BUNDY RPM Adhesive Yellow	Each	1,400	\$ 0.4752	\$ 665.28	\$ 1,995.84	\$ 0.34	\$ 476.00	\$ 1,428.00
12	48" x 48" Handicap Symbol White on Blue	Each	20	\$ 81.71	\$ 1,634.16	\$ 4,902.48	\$ 58.73	\$ 1,174.60	\$ 3,523.80
13	8' "AHEAD" Lettering	Each	10	\$ 171.12	\$ 1,711.16	\$ 5,133.48	\$ 116.12	\$ 1,161.20	\$ 3,483.60

Approved by: /s/

Date Approved: 05/18/2023



CITY OF EL PASO BID TABULATION (REVISED)



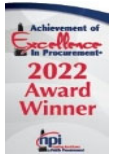
BID TITLE: PREFORMED STREET MARKINGS				BID NO: 2023-0410					
BID DATE: APRIL 26, 2023				DEPARTMENT: STREETS AND MAINTENANCE					
				ENNIS - FLINT, INC. Greensboro, NC			GEVEKO MARKINGS, INC. Gainesville, GA		
				Bidder 1 of 2			Bidder 2 of 2		
14	8' "STOP" Lettering	Each	10	\$ 122.23	\$ 1,222.32	\$ 3,666.96	\$ 82.98	\$ 829.80	\$ 2,489.40
15	6'6" x 20' RXR (Railroad Crossing)	Each	10	\$ 236.02	\$ 2,360.16	\$ 7,080.48	\$ 169.81	\$ 1,698.10	\$ 5,094.30
16	13'2" x 11'6" Combination Left/ Straight / Right Arrow	Each	10	\$ 191.00	\$ 1,910.04	\$ 5,730.12	\$ 137.43	\$ 1,374.30	\$ 4,122.90
17	8'2" x 11'6" Combination Left/ Right / Straight Arrow	Each	15	\$ 159.19	\$ 2,387.88	\$ 7,163.64	\$ 114.54	\$ 1,718.10	\$ 5,154.30
18	Shared Lane Symbol	Each	25	\$ 96.03	\$ 2,400.75	\$ 7,202.25	\$ 69.10	\$ 1,727.50	\$ 5,182.50
19	24" x 36" 90 mil Light Green	Each	20,000	\$ 33.39	\$ 667,800.00	\$ 2,003,400.00	\$ 13.62	\$ 272,400.00	\$ 817,200.00
Yearly Total					\$ 850,830.21	\$ 2,552,490.63		\$ 401,701.60	\$ 1,205,104.80

Approved by: / s/

Date Approved: 05/18/2023



CITY OF EL PASO BID TABULATION (REVISED)



BID TITLE: PREFORMED STREET MARKINGS		BID NO: 2023-0410
BID DATE: APRIL 26, 2023		DEPARTMENT: STREETS AND MAINTENANCE
	ENNIS - FLINT, INC. Greensboro, NC	GEVEKO MARKINGS, INC. Gainesville, GA
	Bidder 1 of 2	Bidder 2 of 2
<p style="text-align: center;"><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p>		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR	<input checked="" type="checkbox"/>	<input type="checkbox"/> **LEFT BLANK BY VENDOR
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/> **LEFT BLANK BY VENDOR
AMENDMENTS ACKNOWLEDGED:	Yes	Yes
BIDS SOLICITED: 394 LOCAL BIDS SOLICITED: 161 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 0 NO BID: 5		

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

Approved by: /s/

Date Approved: 05/18/2023

2023-0410 Preformed Street Markings Online Views

<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>City</u>	<u>State</u>
1 3-C TECHNOLOGY, LLC	04/17/2023	No Bid	LANCASTER	TX
2 ARSPEC (Armendariz)		Viewed	EL PASO	TX
3 Casillas Signs Shop (Casillas Group Inc)	04/25/2023	No Bid	El Paso	TX
4 Construction Reporter		Viewed	Albuquerque	NM
5 El Paso Reprographics LLC		Viewed	El Paso	TX
6 El Roi Construction Inc.		Viewed	El Paso	TX
7 Ennis-Fiint, Inc.	04/25/2023	Submitted	Greensboro	NC
8 Exhibit Incorporation LLC		Viewed	El Paso	TX
9 Freddy G International Security LLC		Viewed	El Paso	TX
10 Geveko Markings	04/25/2023	Submitted	Gainsville	GA
11 International Eagle Enterprises		Viewed	El Paso	TX
12 JSR Construction & Remodeling LLC		Viewed	Santa Teresa	NM
13 LD Products, Inc.	03/21/2023	No Bid	Dallas	TX
14 Mattingly Low Vision, Inc	04/17/2023	No Bid	El Paso	TX
15 Mean Clean LLC		Viewed	El Paso	TX
16 Mlssis & Me		Viewed	El Paso	TX
17 Sign Solutions USA LLC		Viewed	Fargo	ND
18 Sunset Survival & First Aid Inc		Viewed	Huntington Beach	CA
19 Texas Boombox Factory (Texas boombox Factory)		Viewed	El Paso	TX
20 The Plant Room		Viewed	El Paso	TX
21 Virtual Builders Exchange		Viewed	San Antonio	TX
22 WOFFORD TRUCK PARTS (TE EL PASO,LLC)	03/21/2023	No Bid	EL PASO	TX
23 Xcessories Squared Development & Mfg., Inc.		Viewed	Auburn	IL