

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**



DEPARTMENT: Police
Purchasing & Strategic Sourcing
AGENDA DATE: November 18, 2025
PUBLIC HEARING DATE: Not Applicable
CONTACT PERSON NAME: Peter Pacillas, Chief of Police
Claudia A. Garcia, Director
DISTRICT(S) AFFECTED: 2

PHONE NUMBER: (915) 212-4305
PHONE NUMBER: (915) 212-0043

SUBJECT:

The award of solicitation 2025-0458 Security Services Police to TriCorps Security Inc., for a three (3) year term for an estimated amount of \$522,823.68.

BACKGROUND / DISCUSSION:

This contract will provide daily security guard services for the headquarters of the City of El Paso Police Department.

COMMUNITY AND STAKEHOLDER OUTREACH:

A pre-bid meeting was held on August 20, 2025. Four (4) suppliers were in attendance.

SELECTION SUMMARY:

Solicitation was advertised on August 12, 2025 and August 19, 2025. The solicitation was posted on City website on August 12, 2025. There were a total of twenty (20) viewers online; six (6) bids were received; one (1) from local suppliers.

CONTRACT VARIANCE:

The difference based in comparison to the previous contract is as follows: An increase of \$49,623.68, which represents a 10.49% increase due to additional service hours and increase in hourly rates.

PROTEST

No protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Amount: \$522,823.68
Funding Source: General Fund
Account: 321-1000-522120-21100

REPORTING OF CONTRIBUTION OR DONATION TO CITY COUNCIL:

Report any contributions or donations to City Council of an accumulated total of \$500 or more. Report the name of the elected official and the amount.

NAME	AMOUNT (\$)
Form was provided to the applicant	N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Peter Pacillas, Chief of Police

for 
Claudia A. Garcia – Director of Purchasing & Strategic Sourcing

Project Form
Best Value Bid

*****Posting Language Below*****

Please place the following item on the Consent Agenda for the City Council Meeting of November 18, 2025.

Award Summary:

The award of solicitation 2025-0458 Security Services Police to TriCorps Security Inc., for a three (3) year term for an estimated amount of \$522,823.68. This contract will provide daily security guard services for the headquarters of the City of El Paso Police Department.

Contract Variance:

The difference based in comparison to the previous contract is as follows: The difference based in comparison to the previous contract is as follows: An increase of \$49,623.68, which represents a 10.49% increase due to additional service hours and increase in hourly rates.

Department:	Police
Award to:	TriCorps Security Inc.
City & State:	Oklahoma City, OK
Item(s):	ALL
Initial Term:	3 Years
Option Term:	N/A
Total Contract Time:	3 Years
Annual Estimated Award:	\$174,274.56
Initial Term Estimated Award:	\$522,823.68
Option Term Estimated Award:	N/A
Total Estimated Award	\$522,823.68
Account(s)	321-1000-522120-21100
Funding Source(s):	General Fund
District(s):	2

This was a Best Value Bid Procurement – services contract

The Purchasing & Strategic Sourcing and Police Departments recommend award as indicated to TriCorps Security Inc., the highest ranked bidder based on the evaluation factors established in the evaluation criteria for this procurement.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed

CITY OF EL PASO BEST VALUE SCORESHEET							
PROJECT: 2025-0458 Security Services Police							
Evaluation of Submittal							
MAX POINTS		Night Eyes Protective Services, Inc.	TriCorps Security Inc.	Vets Securing America Inc.	Aventus Security	Blackstone Security Services of Texas, Inc.	Honeybadger Solutions LLC
Factor A - Price					Bid deemed non-responsive	Bid deemed non-responsive	Bid deemed non-responsive
	35	\$ 553,392.00	\$ 522,823.68	\$ 889,116.48			
		33.07	35.00	20.58			
Factor B - Experience – Comparable Contracts							
	35	31.00	32.28	31.72			
Factor C - References							
	10	10.00	6.67	6.67			
Factor D – Employee Medical Benefits and Incentives							
	10	2.00	2.00	2.00			
Factor E – Operational Factor							
	10	8.67	10.00	10.00			
TOTAL SCORE		100	84.73	85.95			
Rank			2	1	3		

			CITY OF EL PASO								
BID TABULATION FORM											
BID TITLE: Security Services Police										BID NO: 2025-0458	
BID DATE: September 10, 2025										DEPARTMENT: Police Department	
			Aventus Security North Hollywood, CA			Honeybadger Solutions LLC Glendale, AZ			Blackstone Security Services of Texas, Inc. Troy, MI		
			Bidder 1 of 6			Bidder 2 of 6			Bidder 3 of 6		
Item No.	Description	Estimated Annual Hours (A)	Hourly Bill Rate (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Hourly Bill Rate (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Hourly Bill Rate (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)
1	Commissioned Security Guards- Armed	8,784	\$ 30.00	\$ 263,520.00	\$ 790,560.00	\$ 50.00	\$ 439,200.00	\$ 1,317,600.00	\$ 25.00	\$ 219,600.00	\$ 658,800.00
Total					\$ 790,560.00			\$ 1,317,600.00			\$ 658,800.00
OPTION TO EXTEND THE TERM OF THE AGREEMENT											
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.											
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:											
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)											
NO OPTION OFFERED						N/A					
AMENDMENTS ACKNOWLEDGED:			X			N/A			X		

			Night Eyes Protective Services, Inc El Paso, TX			TriCorps Security Inc. Oklahoma City, OK			Vets Securing America, Inc. dba Vets Securing America San Antonio, TX		
			Bidder 4 of 6			Bidder 5 of 6			Bidder 6 of 6		
Item No.	Description	Estimated Annual Hours (A)	Hourly Bill Rate (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Hourly Bill Rate (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)	Hourly Bill Rate (B)	Yearly Total (C = A X B) (C)	3 Year Total (D = C X 3) (D)
1	Commissioned Security Guards- Armed	8,784	\$ 21.00	\$ 184,464.00	\$ 553,392.00	\$ 19.84	\$ 174,274.56	\$ 522,823.68	\$ 33.74	\$ 296,372.16	\$ 889,116.48
Total					\$ 553,392.00			\$ 522,823.68			\$ 889,116.48
OPTION TO EXTEND THE TERM OF THE AGREEMENT											
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.											
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:											
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S)											
NO OPTION OFFERED						X			X		
AMENDMENTS ACKNOWLEDGED:			X			X			X		
BIDS SOLICITED: 370 LOCAL BIDS SOLICITED: 125 BIDS RECEIVED: 6 LOCAL BIDS RECEIVED: 1 NO BID: 5											
NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.											

2025-0458 Security Guard Services
Views List

<u>Participant Type</u>	<u>Participant Name</u>	<u>City</u>	<u>State</u>
1	TriCorps Security, Inc	Oklahoma City	OK
2	Night Eyes Protective Services, INC	El Paso	TX
3	Vets Securing America, Inc (Vets Securing America)	San Antonio	TX
4	Blackstone Security Services, Inc. of Texas	EL PASO	TX
5	Aventus Security	Los Angeles	CA
6	American Global Security, Inc.	Chatsworth	CA
7	Border Industrial Solutions LLC	El Paso	TX
8	Construction Reporter	Albuquerque	NM
9	ekenex ventures and services	dallas	TX
10	Lovett's Bookkeeping LLC (Nayda Yolanda Lovett)	El Paso	TX
11	Mike Garcia Merchant Security, LLC	El Paso	TX
12	Oscar Mike Security LLC	Sealy	TX
13	Pro-Fit Outfitters	Navasota	TX
14	PyroCom Systems, Inc.	El Paso	TX
15	Securitas	Oklahoma City	OK
16	Texas Veteran Security	San Antonio	TX
17	The Car Care Pro Collision and Dent repair	El paso	TX
18	The Open Source Research	Sterling	VA
19	Troy Industries Inc.	Clarksville	TN
20	Universal Protection Service, LP dba Allied Universal Security Services	Santa Ana	CA